Natural Gas: Clean, Smart Energy for Our Community



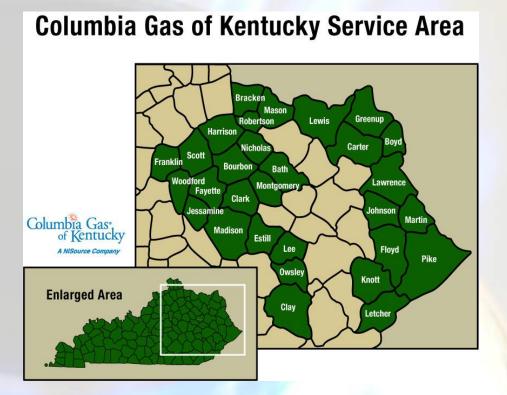
Herbert A. Miller
President
Columbia Gas of Kentucky

May 29, 2012



Who & Where We Are

- Serve over 130,000
 customers in 30 counties
 in Central & Eastern
 Kentucky
- Customers include:
 - 120,206 residential
 - 13,943 commercial
 - 113 industrial
- Subsidiary of NiSource





NiSource Service Territory

- A Fortune 500 company engaged in natural gas transmission, storage and distribution, as well as electricity generation, transmission and storage.
- NiSource serves 3.8
 million customers from the
 Gulf Coast through the
 Midwest to New England.



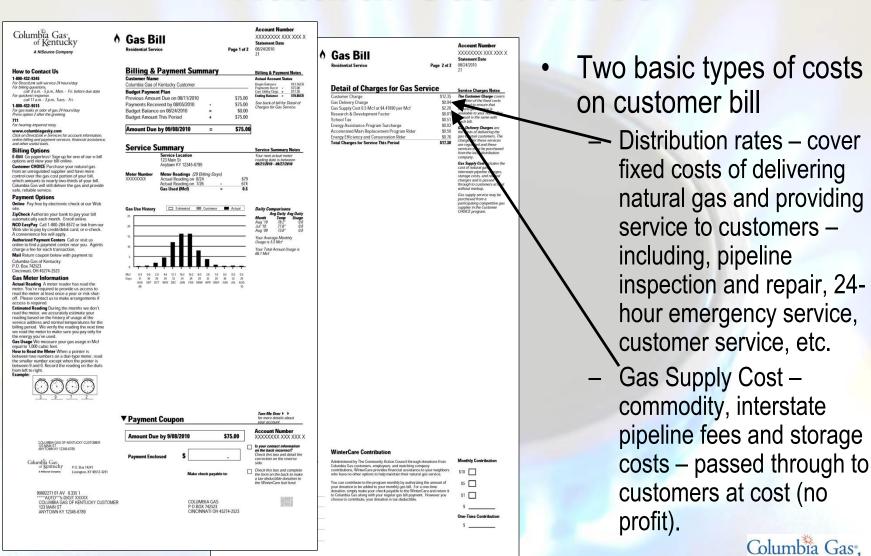


Relevant Regulatory Relationships

- Rates and Services governed by Kentucky Public Service Commission – KRS 278.260
- Franchises to operate in municipal rights-of-way –
 KRS 96.010; Ky. Constitution Sections 163 and 164

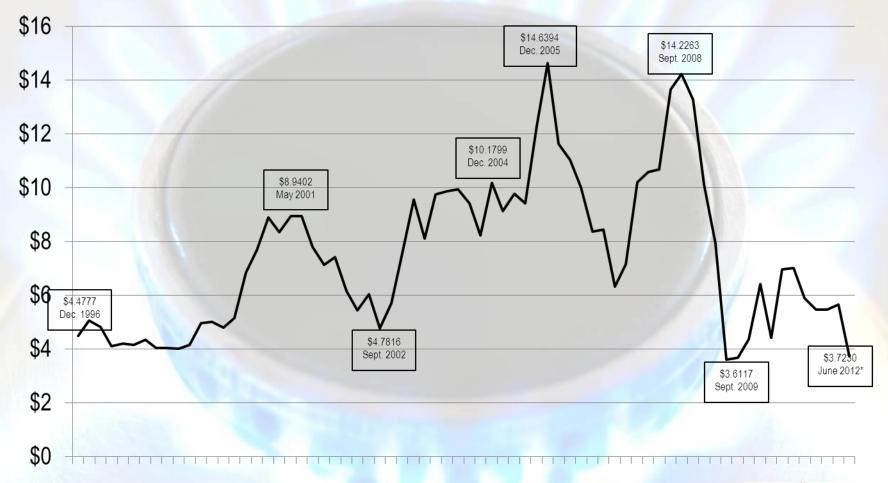


Natural Gas Prices



of Kentucky
A NiSource Company

Columbia Gas of Kentucky Gas Supply Cost 12/96-Present



^{*} Pending approval by the Kentucky Public Service Commission



Accelerated Main Replacement Program

- Proactive infrastructure replacement program prioritizing sections of pipe that is nearing the end of its useful life
- Over \$25.8 million invested since 2008 throughout service area
- Approximately \$17.1 million invested in Fayette County projects since 2008
- Communications with customers prior to and during AMRP projects
- Current Fayette County projects include Meadowthorpe



AMRP Customer Outreach

- Customers
- Elected officials
- Neighborhood associations
- Regulators
- Other utilities
- Churches
- Historical and other special considerations



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February 3, 2011

Dear Customer:

In a continuing effort to provide you with safe and reliable service, Columbia Gas of Kentucky is upgrading its pipeline system in many parts of our service area. The natural gas infrastructure within your neighborhood is nearing the end of its useful operating life and we are proactively replacing main lines and service lines with state-of-the-art materials.

Beginning in a few weeks, Columbia Gas and its contractor, Stanley Pipeline, will begin upgrading the natural gas system in your neighborhood. Construction will primarily take place from 7:00 a.m. until approximately 5:30 p.m., Monday through Friday. Included in this project are portions of Catalpa, Desha, Fincastle, Irvine, McDowell, Richmond, South Hanover, Slashes and Sycamore

During the project, our crews will first replace main lines in one section of the project area, then replace some service lines as necessary, relocate inside gas meters to the outside of the structure and connect service lines to the new mines. Gas service may be briefly interrupted while these activities are completed. When your gas service has to be interrupted, our crews will contact you to schedule this work and to gain access to your property to test your house lines, check natural gas appliances and re-establish your service once the work is complete and no leaks or other problems are detected.

Columbia Gas and Stanley Pipeline have carefully planned this project to minimize the inconvenience to you and your family. For example, underground boring – instead of digging trenches – will be used whenever possible to minimize excavation on the surface. In some cases, however, underground boring may not be possible and temporary excavations affecting sidewalks, driveways and/or lawns may be necessary. The full restoration of some properties may take time to complete due to weather or seasonal conditions outside of our control.

We appreciate your patience and understanding as this important project is completed. Once complete, you will realize several benefits, including continued safe and reliable service, enhanced capacity and fewer inconveniences caused by inside as meters.

If you have any questions regarding this project, please call our Construction Specialist, Bobby Dawes, at (859) 991-5659. Or, you may call our Pipeline Replacement Answer Line at (859) 288-8355 and leave your name, address, a few nor number where you prefer to be reached and your question. This voice mailbox is checked frequently and we will research your question and respond to you promptly. Of course, if you should ever smell gas, please call our 24-hour emergency line at 800-432-9515.

Sincerely,

Herbert A. Miller, Jr. President









Low-Income Furnace Replacement Program

Administered by the Community Action Council

Eligibility at 200% of Federal Poverty Guidelines

Included in CAC's Weatherization program

Home Energy Audit Program

- FREE to residential customers using natural gas heat

 Walk-through audit with thorough audit report and energy-saving tip sheets provided to homeowner

Natural Gas Appliance Rebate Program

 Rebates of up to \$400 on select energy-efficient heating, water heating and hearth products







Other Customer Assistance Programs

- Budget Payment Plan
- Extended payment plans
- Low-Income Energy Assistance Program (LIHEAP)
 - Federal assistance program
- Energy Assistance Program
 - Provides fixed credit amount on participating customers' bills during heating season (November – March); credits designed to increase during the colder winter months
 - \$675,000 annually
 - Administered by Community Action Council
 - Currently 1,200 households enrolled
- WinterCare
 - Combines contributions from customers, employees and shareholders
 - Columbia Gas of Kentucky matches customer donations dollar for dollar up to \$20,500
- Work with numerous other funding organizations, including Black Church Coalition, individual churches, LFUCG and others to assist struggling customers



Community Support

- Lexington Hearing & Speech Center
- Community Action Council
- 2nd Sunday
- Fayette County Public Schools
- Visually Impaired Preschool Services
- Black Church Coalition
- Roots & Heritage Festival
- Downtown Lexington Corporation
- Urban League of Lexington
- DSACK Buddy Walk
- Central Kentucky Radio Eye
- LexArts
- LFUCG disAbility Expo
- YMCA
- American Red Cross Bluegrass Chapter
- LFUCG Police Activities League Youth Baseball
- United Way of the Bluegrass
- Prichard Committee for Academic Excellence
- God's Pantry Food Bank

- Masterson Station Playground beautification
- Back to School Rallies
- Lexington Children's Theatre
- Wilderness Road Girl Scouts
- LFUCG Spring Clean
- CASA 10K Run for Kids Sake
- REACH
- Habitat for Humanity
- JustFUNDKy
- Town Branch Trail-A-Palooza
- Children's Advocacy Center
- Fayette Education Foundation
- Women Leading Kentucky
- Susan G. Komen Race for the Cure
- Salvation Army
- Fifth-Third Bank Tennis Championships
- KET
- Black Stallion Literacy Project
- Junior Achievement



Franchise, Right of Way Fees & Taxes Collected and Paid

	2008	2009	2010	2011
LFUCG Franchise Fees	\$3,585,356	\$3,100,940	\$2,317,563	\$2,385,814
LFUCG Right of Way Fees	\$130,500	\$135,950	\$155,300	\$114,100
LFUCG Property Taxes	\$612,764	\$650,767	\$664,989	\$811,481
LFUCG Payroll Taxes	\$129,857	\$141,674	\$140,574	\$137,677
Fayette Co. School Taxes Collected/Paid	\$3,585,691	\$3,098,137	\$2,318,893	\$2,384,765



Thank you. Questions?

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