



2937 Kraft Drive
 Nashville, TN 37204
 Office: (615) 254-0066
 Fax #: (615) 254-0791



QUOTATION

To:	Charles Begley, Plant Supervisor	Date:	February 12, 2020
	Town Branch WWTP	Project:	Town Branch WWTP Replacement Pumps
		Owner:	LFUCG – Lexington, KY
		Engineer:	
		Quote No:	14205KG

Under the terms and conditions herein stated, we are pleased to quote the following equipment:

Submersible Pumps:

- Two (2) **Sulzer-ABS submersible pumps** model XFP400M-CH2 PE1040/6 with 16" discharge, 2-channel enclosed impeller, volute wear ring, 139HP, 1180 RPM, 460/3/60 explosion proof, premium efficiency motors w/ cooling jackets and 49' of power / control cables.

Total Selling Price.....\$88,640.00

General Notes:

1. No sales tax included.
2. Delivery: Est. at 20-22 weeks upon release to production
3. Record Submittals and O&M will be supplied ARO.
4. LFUCG to confirm compatibility of motor FLA to current VFD's
5. Pumps to be mounted using existing base elbows and pump slide brackets
6. **Start-up service is provided (one trip per pump x 2)**
7. All equipment ship FOB point of manufacture with freight allowed.
8. Payment terms are 100% net due 30 days from invoicing.
9. Any items of equipment or services not specifically outlined in the above are to be supplied by others.
10. Please direct all inquires regarding this proposal to Kenny Graham at the phone numbers shown below.
 If you are unable to reach Kenny, please call the Southern Sales Company Nashville Office.

We appreciate the opportunity to quote you on this project.

SOUTHERN SALES COMPANY

Kenny Graham
 (502) 551-4750 Mobile

Rick Messamore
 (800) 843-5523 Nashville office - toll free
 (615) 254-0791 Nashville office – fax



Sulzer Pumps Solutions Inc.
140 Pond View Drive
Meriden, CT 06450
Phone (203) 238 2700
Fax (203) 514 4364
www.sulzer.com

September 18, 2019

Subject: Southern Sales as Contracted Sulzer Distributor for Sulzer (ABS) type products

To the **Lexington-Fayette County Government**:

The purpose of this letter is to confirm that **Southern Sales** is the contracted Sulzer sole distributor for Sulzer wastewater (formerly ABS) products for the Municipal Wastewater market. **Southern Sales'** territory includes **Fayette County**.

Nationally we utilize a network of independent distributors/service centers to serve Municipal, Industrial, Building Trades and Dewatering market segments in specific territories. The authorized distributor for Sulzer products in these segments/territories has the expertise, knowledge, training and access to the latest product developments and upgrades, along with genuine OEM parts. **Southern Sales** is trained in the latest methods in care and start-up of our equipment and has the ability to execute warranty claims.

Please do not hesitate to contact me if I can provide any additional information.

Sincerely,


Tim Fry
Regional Sales Manager