

**SECOND AMENDMENT TO THE AGREEMENT**

THIS SECOND AMENDMENT TO THE AGREEMENT ("Amendment") is made and entered into this 4<sup>th</sup> day of ~~November~~ <sup>December</sup> 2014 ("Effective Date"), by and among Airbus DS Communication (f/k/a "Cassidian Communications, Inc.") and the Lexington-Fayette Urban County Government ("LFUCG"). LFUCG may be referred to herein as the "Customer". Unless otherwise defined herein, all capitalized terms shall have the meaning set for the in the Agreement (as defined below).

**RECITALS**

A. WHEREAS, Cassidian Communications and LFUCG and the Lexington Fayette Urban County Airport Corporation ("Airport") entered into that certain Purchase Agreement dated May 17, 2012, whereby Cassidian Communications agreed to provide the LFUCG and Airport a new 800 MHz digital simulcast trunked radio network compliant with the Association of Public Safety Communications Officials (APCO) Project-25 standards ("System");

B. WHEREAS, the parties also previously entered into an Amended Agreement entitled "First Amendment to the Purchase Agreement" dated May 30, 2013, which provides Hardware and licensing of Software will be made available for purchase by any other governmental entity or subdivision, and which together with the original agreement shall hereinafter be referred to as the "Agreement";

C. WHEREAS, in accordance with Section 8 of the Agreement, Customer and Airbus DS Communications desire to memorialize the Change Notice and amend the Agreement consistent with the foregoing to provide four (4) additional Avtec Scout Console Positions to the LFUCG Division of Enhanced 911 for use in the Fire Department Communications Center, and provide for other changes to the Agreement, all on the terms and conditions as set forth herein.

**AGREEMENT**

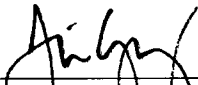
NOW THEREFORE, for and in consideration of the above premises, and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, Customer and Airbus DS Communications hereto agree as follows:

1. Airbus DS Communications shall supply and install four (4) Avtec Scout Console Positions at the LFUCG Fire Department Communications Center pursuant to the terms in the Proposal ("**Exhibit A**") at a price not to exceed \$276,401. The Proposal for Addition of Four Avtec Scout Console Positions is hereby added and incorporated into the Agreement.

2. In the event of a conflict between the terms of this Amendment and the terms of the Agreement, this Amendment shall control. All other terms of the Agreement shall remain unchanged and remain in full force and effect.

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be signed by their authorized representatives as of the Effective Date.

**Lexington-Fayette Urban County  
Government**

By: 

Name: Jim Gray

Title: Mayor

**Airbus DS Communications**

By: 

Name: Derek R Crumble

Title: Senior Legal Counsel



**Proposal for the Addition of Four Avtec Scout  
Console Positions**

**to**

**Lexington Division of Fire and Emergency  
Services**

October 14, 2014

**Airbus DS Communications**

Contact: Coty Cooper

Regional Account Manager – Land Mobile Radio

214-608-9457 Direct

[Coty.Cooper@Airbus-DSComm.com](mailto:Coty.Cooper@Airbus-DSComm.com)

Airbus DS Communications is pleased to propose a binding commercial offer for the delivery of four (4) new Avtec Scout console positions to the Lexington Fire Department (FD) Communications Center.

These New Avtec Scout Consoles are to operate in parallel with the Legacy EDACS Maestro Consoles while the LFUCG FD transitions from the Legacy EDACS System to the VESTA Radio System. The previously developed and deployed LFUCG Dispatch Screens will be used for the four (4) New LFUCG FD Dispatch Consoles with the modification that the Intercom Window will be modified to reflect the four (4) New LFUCG FD Dispatch Consoles.

The proposal includes needed network equipment to deploy the consoles at the LFUCG FD Communications Center and to connect into the CORP25 system. LFUCG will be providing the network connectivity between the LFUCG Police Department Headquarters (PDHQ) and the LFUCG FD Communications Center. Console Connectivity will be accomplished via a direct connection to the LFUCG Network.

The Transportable Avtec Scout Dispatch Console currently deployed at the Rear of the LFUCG FD Fire Communications Center will be connected to the VESTA Radio network directly, eliminating the current VPN as a primary connection. The VPN appliance and configuration will remain as a contingency in case of console deployment. Changes to the NEC and As Built Documentation will be made as appropriate and necessary.

### Requirements

Airbus DS Communications will deploy the LFUCG FD Consoles in a comparable configuration to those deployed for the LFUCG PD. During the installation, testing and commissioning of the Avtec Scout Dispatch Consoles, Airbus DS Communications will configure the Headset Jack for 4-wire or 6-wire as determined by the complement of Legacy LFUCG FD Headsets. Also during this effort, the Select and Unselect Speakers will be positioned as specified by the authorized LFUCG FD Representative.

Airbus DS Communications Personnel will require unfettered access to the LFUCG FD Communications Center, the Equipment Room immediately beneath the LFUCG FD Communications Center and the LFUCG PD Equipment Room immediately adjacent to the PD Communications Center. Airbus DS Communications will also require access to the Conduits running between the LFUCG FD Communications Center and the Equipment Room immediately beneath it.

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LFUCG will need to advise Airbus DS Communications on which Terminals of the 66-Block connected to the Legacy FD Voice Logging Recorder to terminate (Punch Down) the Baseband Select & Un-Select Audio Cables from New Four (4) FD Dispatch Consoles. LFUCG is responsible for the cross connects and the programming of the Legacy FD Voice Logging Recorder as appropriate and necessary.

The Airbus DS Communications proposal includes Small Form-factor Pluggable (SFP) connections at both the LFUCG FD Communications Center and the LFUCG PD HQ to terminate the LFUCG Dark Fiber Facilities between locations. The SFP Cards shall be installed directly in the Router at PDHQ and the Switch that will be installed at the FD Communications Center.

In conjunction with this offer, Airbus DS Communications will connect, configure, and activate the Transportable consoles that shall have been relocated to E911 Dispatch Center positions #5 and #7 by LFUCG personnel.

Airbus DS Communications will be responsible for the installation, cross connection, testing and commissioning of the Console Station Radios (CSR) associated with Console #5 & #7 and the connections to the Legacy LFUCG PD Logger. No new talk groups are required. For this relocation task no additional VPGates are required, nor are there changes required in the existing VPGate failover configuration. There are no licensing impacts associated with this relocation.

#### Assumptions

Successful completion of the work described in this proposal is based on and dependent upon the following assumptions:

- There is already a pull string in place to assist with the pulling of any new cabling associated with the new FD Dispatch Consoles
- LFUCG technical personnel will be reasonably available for collaboration and consultation throughout the installation, testing and commissioning phases.
- As there is no new functionality being added to the Avtec Scout Dispatch Consoles, there is no requirement to change to the current Dispatch Screens.
- LFUCG shall be responsible for the connectivity from the LFUCG FD Communications Center to the LFUCG PD Communications Center Equipment Room or to one of the LFUCG VESTA Radio Sites.

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- LFUCG shall provide the cable (fiber optic OR electrical) from the LFUCG Equipment to the VESTA Radio System.

## Pricing Information

Model Number	Description	Qty	List Price	Discount	Unit Price	Discounted Extended Price
T3-SCOUT-STD	Tier 3 Scout Standard Console Package. Includes standard Scout Media Workstation, dual speakers, and serial cable. Includes Scout Standard Runtime, CPS, NENA Headset Interface, IRR, CAD API, Conventional DMR, Conventional P25, Tier 3 (Trunked) DMR, and Trunked P25 seat licenses. Windows 7 PC, Monitor, and other Standard series accessories not included.	4	\$17,994.82	10%	\$16,195.50	\$64,781.00
ACC-CPU-WIN7X64-DN	PC mini tower with dual NICs for "Plus" Console Packages, MS Windows 7 Professional 64 bit OS	4	\$1,391.99	10%	\$1,252.80	\$5,011.20
ACC-TSC-19WS-PC	19" LED touch screen for PC console - 16x9 format	4	\$1,193.99	10%	\$1,074.60	\$4,298.40
ACCPLUS-JKB-SING	Headset/handset jack box (single jack), Scout Media Workstation Plus	8	\$450.00	10%	\$405.00	\$3,240.00
ACCPLUS-MIC-DESK	PTT Desk Microphone, Scout Media Workstation Plus	4	\$594.99	10%	\$535.50	\$2,142.00
ACC-HED-6W-NC	Complete 6W Headset, Plantronics Supra Model H251 Noise Canceling Microphone with plug-prong base.		\$360.00	10%	\$324.00	\$0
ACCPLUS-FSW-WIDE	Wide treadle PTT footswitch, Scout Media Workstation Plus	4	\$180.00	10%	\$162.00	\$648.00
PKG-VPGATE	Industrial 1U Rack mount Computer. Input-Output Package for Scout and DSPatchNET. Redundant VPGate License for a maximum of 40 endpoints and Supplementary VPGate P25 endpoints.	2	\$36,509.62	10%	\$32,858.98	\$65,717.97
ACC-NETWK-24P	24-Port Managed Ethernet Switch	4	\$2,393.98	10%	\$2,154.60	\$8,618.40
DISP-KVM-F-RR	1U LCD Folding Display, for Relay Rack. Includes Keyboard with trackpad and 8-port KVM	1	\$3,233.97	10%	\$2,910.60	\$2,910.60
ACC-MTG-1U-RR	Kit to rack mount PS-12V-3BAY-AC, ACC-CPU-RM-2008, WIN7 or -XP in 19" relay rack. 1U high.	2	\$270.00	10%	\$243.00	\$486.00
PKG-INST-AUX-25	Type 66 Cabling/Punch block kit to install one auxiliary I/O package, 25' cables	1	\$838.79	10%	\$754.92	\$754.92
ACC-HED-TOP-SING-NC	Headset top, Plantronics Supra H51 monaural with noise canceling microphone. Requires base.		\$114.00	10%	\$102.60	\$0
	Shipping, Staging, Installation and Optimization	1	\$39,845.00		\$39,845.00	\$39,845.00
	Extended ScoutCare Support (match current maintenance agreement)	1	\$40,629.99	10%	\$36,567.36	\$36,567.36
	Professional Services, Logistics, and Project Management	1	\$39,040.00		\$39,040.00	\$39,040.00
	Network Appliances	1	\$2,599.97	10%	\$2,340.00	\$2,340.00
<b>Project Total Price after Contract Discounts</b>						<b>\$276,401</b>

This quotation is valid for 60 days

Prices are in USD

Payment Terms: Net 30

One year warranty period starts upon delivery

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Acceptance of this proposal will not change your yearly maintenance costs as previously agreed upon. Post award discounted maintenance amounts identified in Post award modifications / clarifications to LFUCG and Airport dated 5-1-2012 (pursuant to LFUCG Invitation to Bid #13-2012 Police Radio System) remain unchanged and in effect.

This proposal is offered with the Terms and Conditions defined in the original purchase agreement between LFUCG and Airbus DS Communications dated May 17, 2012 pursuant to RFB No. 13-2012.

To accept this quotation, please sign here and return:

Purchaser: \_\_\_\_\_ Date: \_\_\_\_\_

Supplier: \_\_\_\_\_ Date: \_\_\_\_\_