



JUSTIFICATION FOR SOLE SOURCE CERTIFICATION

Sole Source Purchases are defined clearly, based upon a legitimate need, and are limited to a single supplier. Sole source purchases are normally not allowed except when based upon strong technological grounds such as operational compatibility with existing equipment and related parts or upon a clearly unique and/or cost effective feature requirement. The use of sole source purchases must be justified and shall be limited only to those specific instances in which compatibility or technical performance needs are being satisfied.

Sole Source Services are defined as a service provider providing technical expertise of such a unique nature that the service provider is clearly and justifiably the only practicable source available to provide the service. The justification shall be based on the uniqueness of the service, sole availability at the location required, or warranty or defect correction service obligations of the service provider.

This form must be filled out for the request to purchase any good or non-professional service that requires a competitive procurement process (informal quotes (\$1001-\$10,000), formal quotes (\$10,001 - \$19,999.99), or formal bid (\$20,000 or more) as defined in the LFUCG's Purchasing Manual. This form must be completed in its entirety and attached to the purchase requisition.

Note: Sole Source Purchase requests for goods exceeding \$20,000 will require approval by the Urban County Council by submitting an Administrative Review Form. A copy of this form must be signed off by Central Purchasing and attached to the Administrative Review Form.

Requesting Division

Name Barry Prater Division/Dept 315-3550

Phone 859-425-2297 Email: bprater2@lexingtonky.gov
Type of Purchase: () Goods/Materials/Equipment (X) Services

Cost: \$ 13,467.74

To Establish Sole Source Provider Contract

(Subject to annual review and approval by Central Purchasing and/or Urban County Council)

Vendor Information

Strategic Materials

Contact: Tom Fletcher
16365 Park Ten Place
Houston, TX 77084

404 761-1340

Email:

tfletcher@strategicmaterials.com

STATEMENT OF NEED: (Add additional pages as needed)

1. **Describe the product or service and list the necessary features this product provides that are not available from any other option. Below are eligible reasons for sole source. Check one and describe.**



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Rumpke Recycling stopped accepting Glass in February. There are no glass recyclers in the state accepting bottle glass. In order to keep from stockpiling glass we contacted several vendors, all of whom at the time was not accepting bottled glass from MRF's. LFUCG-MRF produces crushed glass at the recycling facility. There were no known markets for the 2 types of residential single stream glass produced at the MRF. Cincinnati, Nashville and Indianapolis do not accept single stream of our variety. This charge was previously covered by the BRRC then billed to LFUCG. Republic had a limited opportunity for materials, Strategic can take all of our materials and the materials will be turned into fiberglass or glass bottles. Approximately 30% of the charge will be recovered by the affiliate glass charge on the MOU with the affiliates.

Existing LFUCG equipment, inventory, custom-built information system, custom-built data inventory system, or similar products or programs. Describe. If product is off-the-shelf, list efforts to find other vendors (i.e. web site search, contacting the manufacturer to see if other dealers are available to service this region, etc.)

Uniqueness of the service. Republic needed material to use as road fill. This was determined to be a beneficial use. When contacted, they agreed to take the materials at no charge, however needed \$17.50 per ton to cover the freight charges. Strategic actually reprocesses into other materials therefore reducing the environmental impact.

The LFUCG has established a standard for this manufacturer, supplier, or provider and there is only one vendor. Attach documentation from manufacturer to confirm that only one dealer provides the product.

Factory-authorized warranty service available only from this single dealer. Sole availability at the location required. Describe.

Used item with bargain price (describe what a new item would cost). Describe.

Other – The above reasons are the most common and established causes for an eligible sole source. If you have a different reason, please describe:

3. Describe efforts to find other vendors or consultants (i.e. phone inquires, web site search, contacting the manufacturer to see if other dealers are available to service region, etc.).

I have had numerous discussions with KY DWM. I have attended various Recycling Conferences. I have spoken numerous with numerous companies who could not handle the volume and would charge \$ 35-\$ 40 per ton freight.

4. How was the price offered determined to be fair and reasonable?

I am attempting to find additional sources; however, our volume exceeds the capacity of most companies contacted.. Strategic is \$2.50 per ton less and not just beneficial use.



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5. Describe any cost savings realized or costs avoided by acquiring the goods/services from this supplier.

Strategic is currently \$10.00 per ton less than landfill. @ 375 tons per month it is a \$3,750 savings.