

**Otis Elevator Company**

1901 Production Drive  
Louisville, KY 40299



**Joe Duewer**

Sr. Account Manager  
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Lexington Division of Community Corrections  
600 Old Frankfort Circle  
Lexington, KY 40510

Contract #: CLX05008

**Reference: Otis Elevator Contract Renewal**

To Whom it May Concern,

Having had the opportunity to evaluate the quality of our service, now may be the appropriate time to take advantage of significant discounts by renewing your contract term. Committing to a longer term allows Otis to amortize its maintenance costs over a longer assured period and, consequently, pass savings on to you!

Please see below for discounts associated with renewing your term. Please indicate which cost savings you would like to take advantage of by initialing on the line to the right.

YEARS EXTENDED	DISCOUNT	INITIAL
3	2%	
5	4%	
7	6%	

The discount will be made effective the 1<sup>st</sup> day of the month following the date of customer signature. Beginning on the effective date, the term of the contract will be extended from the current expiration date for an additional term equal to the selection above.

The Contract will automatically renew at the expiration of the Extended Contract Term for successive periods equal to the original Contract Term. Either party may terminate the Contract at the end of the initial Extended Contract Term or at the end of any subsequent Term by giving the other party at least ninety (90) days, but no more than (120) days written notice prior to the end of the current term. All other terms, conditions, and obligations in the contract referred to are to remain in full force and effect.

Should you have any questions, please contact me via the information enclosed. To proceed, please authorize below and return to me via e-mail, mail or fax.

**CUSTOMER**

Approved by Authorized Representative

Date: \_\_\_\_\_

Signed: \_\_\_\_\_

Print Name: - \_\_\_\_\_

Title - \_\_\_\_\_

E-mail: - \_\_\_\_\_

Name of Company - \_\_\_\_\_

**Otis Elevator Company**

Approved by Authorized Representative

Date: \_\_\_\_\_

Signed: \_\_\_\_\_

Print Name: \_\_\_\_\_

Title Branch Manager