### **EXHIBIT A**

**Proposal Modifications** 



### Lexington-Fayette Urban County of Government

Police Radio System
Invitation to Bid #13-2012



Post award modifications / clarifications to LFUCG and Airport 5-1-2012





The only change to this document compared to the previous version concerns the change of scope and payment terms agreed with Airport as well as the maintenance price agreed with LFUCG.

In the course of the request discussed on 4/13/2012, Cassidian is pleased to provide the following clarifications and adjustments.

### **Failsoft**

Cassidian understands the request and will provide the failsoft feature at no additional cost for all channels, including the 16 channel expansion for all sites.

### Additional VPGate

Cassidian agrees to add one VPGate L1 at no additional cost at a location to be further agreed upon during the design.

Schedule - installation by 2013 is non-negotiable. Must be able to use the system and hold off radio acceptance testing and 10% payment until Q3 2013.

Cassidian agrees to provide beneficial use of the system after the burn in period.

Start of warranty will occur as soon as LFUCG begins beneficial use of the system, following a series of agreed upon field tests to ensure satisfactory coverage and reliable infrastructure.

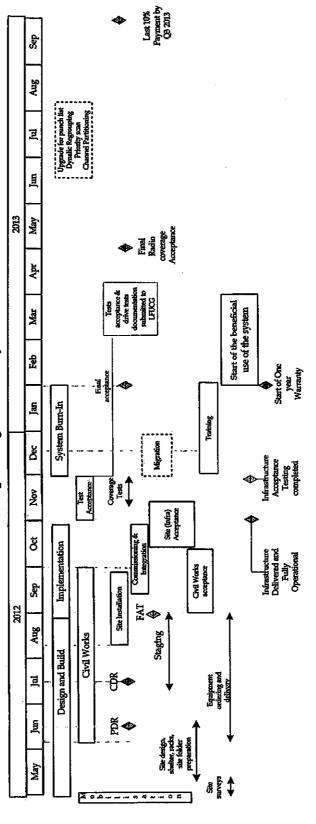
Cassidian agrees to defer the payment relative to the coverage acceptance under foliage conditions not to exceed Q3 2013. Payment milestone corresponding to the beginning of the Warranty is reduced from 20% to 10 % and 10% payment will be due at the end of the coverage acceptance test or at the latest in Q3 2013.

| MILESTONE FOR INFRASTRUCTURE  | PAYMENT PERCENTAGE |
|---|--------------------|
| Design Review Completed   | 20%                |
| Completion of System Factors Stagings At 1                            | 10%                |
| Infrastructure Delivered & Fully Operational                          | 15%                |
| ilitrastructure Acceptance Teating Completed                          | 20%                |
| Infrastructure Test Document Submitted & Approved                     | 5%                 |
| 60-Day Burn-In Successfully Completed                                 | 10%                |
| Warranty Begins Upon Final System Acceptance                          | 10%                |
| Voice Quality Coverage Acceptance Test (post Final System Acceptance) | 10%                |

Specific payment terms applies for Airport (see on page 6 and 7) An updated schedule is provided for reference below.



# LFUCG and Airport High Level Project Schedule



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### Include Geographical redundancy.

Cassidian agrees to provide geographical redundancy of the Master Trunking Controllers (RFSS and ISSI Media Gateway), the Master Site Controller and the VPGate. The geo-redundant site location will be determined during the design phase.

### Discount for Initial purchase of dispatch equipment.

Cassidian agrees to provide a 5% discount on the initial purchase of the Avtec equipment after BAFO bottom line discount. See updated summary pricing sheet appended to the document.

### Long term discount on Software and Hardware equipment

10% for Hardware and 30% for software as originally proposed. University of Kentucky, Lexington Fire Department, and any potential partners of LFUCG can utilize the amended contract to expand within three years.

### Free licensing for console interface on future procurement.

Cassidian agrees to License interfaces for up to 50 console positions at no additional cost to LFUCG.

### SW maintenance should include software refresh.

Cassidian will upgrade the software of the LFUCG system as needed during the software maintenance contract period.

### LFUCG requires an 8th channel at no additional cost

Cassidian agrees to provide the 8th channel at no additional cost in exchange for UK Dispatch Backup radios (erroneously included in the original proposal by Cassidian) and 4 TAGS being removed from the BOM without change to the bottom line price provided in the original proposal.



Lexington-Fayette Urban County Government Police Radio System Post award Modifications / Clarifications to LFUCG and Airport

## **Updated Cost Proposal Summary Page**

Synthesis Post Award Dated 5/1/2012

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| Apjednego zavionopoodus  |           |           |           | Belance   |
|--|-----------|-----------|-----------|---|
| 5% Discount on Avtec equipment IP Based Dispatch Console for Police  | £30K K01  | 6341 141  | NOO NC64  |   |
| IP Based Portable Disnatric Console  | * PR3 403 | 471 750   | 72 t 03+  |   |
| IP Based Dispatch Console for Blue Grass Almont Police   | \$43.216  | C81.753   | 2/4/2018  |   |
|  | \$39,309  | \$33,821  | 051.752   |   |
| TOTAL Avtec equipment  | \$562,428 | \$483,902 | \$459.707 | -\$24.195   |
| TOTAL DISCOUNT 5% ON AYTEC EDUIPMENT   |           |           |           |   |
| One Lavel 1 VPGate for Airport   |           |           |           | No charge   |
| Fallsoft for all channel and future extension  |           |           |           | No charge   |
| Geographical redundancy for the Master Trunking (RPSS and ISSI Media Gateway) and Master Site trunking controller  |           |           |           | 1   |
| Cassidian will upgrade the software of the LFUCG system as needed during the contract period.  |           |           |           | No charce   |
| Defered 10% payment for the radio acceptance tests in Q3 2013  |           |           |           | No charge   |
| 8ch channel for 4 simulcast sibes (provided UK PD Backup radio and 4 TAGs can be removed from<br>the BOM)  |           |           |           |   |
| BAFO Price   |           |           |           | \$5,188,000   |
| NO AU AIRGORDS CHEGON MATER NEGONE AIRGON ANN AN A   |           |           |           | 9/7/6%  |
| I The second of the control of the c |           |           |           | N. S. C. C. C. S. L. S. |
| $  \cdot  _{\mathcal{O}}$  |           |           |           |   |

|   | No Charge                              | \$1.20,900  | \$95,500   | \$228,400  |
|---|--|---|--|--|
|   |  |   |  |  |
|   |  |   |  |  |
| Postawa nabita connecelmento come come management | SWW Maintenance agreement year 2 and 3 | SWW Maintenance agreement year 4 to 10 (CPI applies after year 4) | Extended Warranty Services year 2 and 3 (No CPI) | Extended Warranty Services year 4 to 10 (CPI applies after year 4) |

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Lexington-Fayette Urban County Government
Police Radio System
Post award Modifications / Clarifications to LFUCG and
Airport

### **Update of the Blue Grass Airport Cost**

Blue Grass Airport Post Award - 5/1/2012

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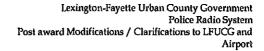
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|                                  | BLUB GRASS AIRPORT   |               |                         |                               |  |  |  |  |
|----------------------------------|--|---------------|-------------------------|-------------------------------|--|--|--|--|
|                                  | UB GRASS AIRPORT   | 14.05 E       |                         |                               |  |  | i  |  |
| Part Number                      | Description  | Qty           | Cassidian<br>List Price | Cassidian<br>Discount         | Cassidian<br>Discounted<br>Unit Cost             | Cessidian<br>Discounted<br>Extended Cost | Cassidian Discounted Extended Cost with bottom line discount | Payme<br>Ter<br>Allocatio                        |
| Multicast Remote Site T          | nundada com a leas suma leas   |               |                         | ·                             |  | 3503745543747                            | 4847)103.00  | E Paymen   |
| 5E5000t E014                     | CORP25 Site Controllers - SUN NETRA 75220-<br>1.2 GHz UltraSPARC T2 processor - 8 GB<br>Memory - Internal (2) 146 GB 10K RPM SAS disk<br>(Raid 1) - AC   | 1             | \$13,947                | 096                           | \$13,947   | \$13,947                                 |  |  |
| CORP25 S/W Package #5            | CORP25 Multicast Site S/W Package for<br>Lexington configuration - 1 multicast cell - 4<br>Channels  | 1             | \$51,000                | 20%                           | \$40,800   | \$40,800                                 |  |  |
|                                  | AREWA METOLITIES AND A LONG AND A |               |                         |                               |  | \$9259                                   |  | <b>EXPROVING</b>                                 |
| NS-C2960-24-S                    | Switch (24 ports)<br>Clisco SmartNet NBD 8xS   | _3_           | \$518                   |                               | \$618  | \$1,555                                  |  | -  |
| CON-SNT-296024S                  | - 1 YEAR for 2960  | 3             | \$49                    | 0%                            | \$49   |  |  |  |
| ISC02911/K9                      | Router (2911)  | 1             | \$2,054                 | 0%                            | 34,064   | \$2,054                                  |  |  |
| CON-SNT-2911                     | Cisco SmartNet NBD 8x5<br>- 1 YEAR for 2911  | 1             | \$504                   | 0%                            | \$504  | \$504                                    | Į  |  |
| Multicust Remote Site S          | Volta End Amenia   |               |                         |                               |  | 85 100 55 077                            | 354,369,00   | <b>A Paymen</b>                                  |
| Cassidian will upgrade           | Spectracom 9383 NTP Server with 1 PPS and  | 1             | \$4,804                 | 0%                            | \$4,804  | \$4,604                                  |  |  |
| he LFUCG system as               | 10MHz<br>Szectracom 8225 GPS antenna   | 1             | \$274                   | 0%                            | \$274  | \$274                                    |  |  |
|                                  | BaselS a long and the second   | ·····         | 32/4                    | <u> </u>                      | 32.27  | 58130                                    | 35717670100  | Pavinen  |
| 855-A1-K4-1A                     | TB5509/ UHF 700/800M 100W AC   | 3             | \$20,709<br>\$21,200    | . 0%<br>0%                    | \$20,730<br>\$21,200                             | \$62,100                                 |  |  |
| 855-A1-K4-1E                     | TB55001 UHF 700/800M 100W AC Failsoft  | I             | \$21,200                | 0%                            | \$21,200   | 121,200<br>200,552<br>200,552            |  | V Conception                                     |
| BCNRX-BAC                        | ntenna System<br>IPDU/ B CH RX Multicoupler  |               | 13,699                  | 0%                            | 43,699   | \$3,699                                  | #123772E-00  | *Y5-9Audet                                       |
| SCC85-04N                        | 4 Channel Ceramic TX Cavity Combiner 700 MHz   | 1             | \$5,652                 | 0%                            | \$5,652  | \$5,652                                  | <del>                                     </del>             |  |
|                                  | and 800 MHz  | 4             |                         | 0%                            | \$3,032  |  | 1  |  |
| 088922<br>VTS8TMA30              | ISO olom BNC male tempination<br>Tower Top Amplifier (806-824 MHz)   | <del></del>   | \$2,816                 | 0%                            | \$2.816  | \$6<br>92.816                            | -  |  |
| MR-12-0-81                       | Penetrator Omni Antenna, 12.0 dB, 806-869<br>MHz   | 2             | \$5,074                 | 0%                            | \$5,074  | \$10,147                                 |  |  |
| MK345-A7                         | Antenna Side Mount Kit, 7.5' max. from tower,  | 2             | \$2,179                 | 0%                            | \$2,179  | \$4,358                                  |  |  |
| DE5-50A                          | max. 5' tower leg spacing  | 300           |                         |                               | 42,213   |  |  |  |
|                                  | 7/8 Inch Heliex PolyPhaser Surge Arrestor (N Female/ N   |               | \$5                     | 0%                            | 39   | \$1,518                                  | <del>}</del>   | -  |
| S-850HN-C2-ME                    | Female 1700 M to 2.7 GHz.  | 2             | \$82                    |                               | \$62   | 1  |  |  |
| VSH-U78<br>G78-0692A             | LDF5-S0A Hanger KRs<br>LDF5-50A Ground Kits  | 15<br>8       | \$18<br>124             | 0.89                          | 918<br>\$24                                      | \$267<br>\$191                           | <del>                                     </del>             |  |
| 2396A-S                          | LDF7-5DA Hanger Kits   | Ğ             | \$29<br>\$28            | 0%<br>0%<br>0%                | 129  | 171                                      |  |  |
| SGLS+1584T<br>534-508            | LDF7-50A Ground Kits   | 40            | \$28                    | 5%                            | \$26   | 155                                      |  |  |
| 38926                            | 1/2" Sugerflex Cable<br>1 Watt N-type SO Ohm load  | 11            | \$4<br>\$22             | 0%                            | \$22<br>\$22                                     | \$150<br>\$246                           |  | <del>                                     </del> |
| Simulcasti Remote Site           | Abimilde illomide cellimatic l   |               |                         |                               |  | ALCOHOLD SERVICE                         |  | Paymen   |
| PB-X20<br>SPMSC-DFF              | SNMP alarm aggregator  | 1             | \$1,263                 |                               | \$1,263<br>\$1,908                               | \$1,263                                  |  |  |
| Simulcasi Remote Site:           | RF Power monitor<br>Shellers adjointenage  | <del>-</del>  | \$1,908                 | 0%                            | \$1,908  | \$1,908<br>斯羅羅\$108.96。                  |  |  |
| ioner<br>ioner                   | Edition (PECE Edition of mesos etc<br>Edition (PECE) (mesos mesos etc<br>Edition (PECE) (mesos mesos etc<br>Edition (PECE)   | . 2.1         | 9.038.9                 | (%2).                         | 910993   | 91F995                                   |  |  |
| Simboli Dinoselo                 | inakan marangan kandalang ang ang<br>Prokapolionala System   |               |                         |                               | lesson Hill make                                 | A vigo charle                            | SERVICE HOUSE  |  |
|                                  | [Edital/Control of Control of Con |               |                         |                               |  |  |  | 200 E  |
| speder                           | 16:000 to 1 t  | 9             | (#13)s(b)               | There is the six and a second | <b>ED9</b> (3)                                   | SERFO.                                   | Remove   | 12.00  |
| Bairing                          | Supply of UPS backup 2 hours   |               | \$47,250                | 0%                            | \$47,250   |  | ESSE (155) (16   |  |
|                                  | Sities at the mana.  | <del>  </del> | l                       |                               | <del>                                     </del> | 24 7 56,21                               | 1  | e Paymer   |
| SPD-1066Rack                     | and Tie Wratis - Caster kit-4 wheels   | 2             | \$2,613                 |                               | \$2,613  |  |  | <u></u>  |
| IP7831                           | Metered Rack PDU   | 2             | \$493                   | 0%                            | \$493  | \$997                                    |  |  |
| volessional Services             |  |               |                         | <del>:</del>                  |  |  | l<br>Section of the Control                                  | **************************************           |
| roject Management<br>Inginaering |  | i             |                         |                               |  |  | 1539 302 00<br>573 190 00                                    |  |
| Staging, Optimization,           |  |               |                         |                               |  |  |  |  |
| rogramming, Installation         |  |               |                         |                               |  | \$74,786                                 | 12504 343 00   |  |
|                                  |  |               |                         | <u> </u>                      |  | \$40)167                                 | Removed  | D. Tree  |

Document continues on next page

\$592,569

TOTAL Remote Multicast Site #1 Blue Grass AP Radio Equipment and services





| CON-SCOUT-NENA                                    | Scout Console package w/NENA deskset<br>Interface. Includes Media Workstation, single<br>lack box, dual speakers, console and PM   |     |                |      |                |                  |              |                     |
|---|--|-----|----------------|------|----------------|------------------|--------------|---------------------|
| CC-TSC-19WS-PC                                    | software, and serial cable, PC, Monitor, and other occasiones not included   | 1   | \$15,311       | 0%   | \$15,311       | \$15,311         |              |                     |
|   | 19" LCD touch screen for PC console - 16x9<br>format   | 1   | \$1,534        | 0%   | \$1,534        | \$1,534          |              |                     |
| ACC-CPU-WIN7                                      | PC mini tower for PC Console Position, MS<br>Windows 7 OS  | 1   | \$1,534        | 0%   | \$1,534        | \$1,534          |              |                     |
| ACC-HEO-6W  | Complete 6W Headset, Plantronics Supra Model<br>H51 with plug prong base.  | i   | \$463          | 0%   | \$463          | \$463            |              |                     |
| ACCNET-MIC-DESK                                   | Desk microphone for DSPatchNET/Scout consoles  | 1   | \$722          | 0%   | \$722          | \$722            |              |                     |
| ACCNET-FSW-WIDE                                   | Wide treadle PTT footswitch, Scout or<br>DSPatchNET VoIP Console Media Workstation   | 1   | \$231          | 0%   | \$231          | \$231            |              |                     |
| SFW-SCOUT-P25                                     | P2S Scout console seat license to control P2S resources on VPGate (Requires SFW-VPG P2S-XX). One license per console position.   | 1   | \$7,284        | 0%   | \$7,284        | \$7,284          |              |                     |
| FW-SCOUT-API                                      | Software license for CAD API interface for Scout<br>Console Positions. One required per console.   | 1   | \$722          | 0%   | \$722          | . <b>\$</b> 722  |              |                     |
| FW-SCOUT-SOK                                      | Scout CAD Software Developers XII, includes documentation, Scout business layer access, CAD Simulator and 10 hours of Technical Support. (Note: Scout hardware not included) | 1   | \$15,415       | 0%   | \$15,415       | \$15,415         |              |                     |
| Dispatch LAN WAN Equ                              | Uiment   |     | ·····          |      |                | 25567            | 3255\$488.00 | <b>E</b> Paymer     |
| VS-C2960-24-S                                     | Switch (24 ports)  | 1   | <b>\$</b> 518  | 0%   | \$518          | \$518            |              |                     |
| ON-SNT-295024S                                    | Cisco SmartNet NBD 8x5   | 1   | \$49           | 0%   | \$49           | \$49             |              |                     |
| nstant Recall Recorder                            |  |     |                |      |                | 走去 安徽\$4,368     | 34\$3.758.00 | 35 Paymen           |
| FW-SCOUT-IRR                                      | Software license for integrated, multi-channel<br>IRR recorder for Scout Console Positions. One<br>required per console.   | 1   | \$4,36B        | 0%   | \$4,368        | \$4,368          |              |                     |
| )ispatch - Backup Radi                            | o Equipment Blue Grass/Airport   |     | *              |      | 1              | \$8,436          | \$7,259.00   | Paymer              |
| bit 7 <b>M915</b> 5                               | Control Station Radios only - does not include<br>remote console   | 1   | \$2,255        | 0%   | \$2,255        |                  |              |                     |
| SJ4-50B   | 1/2 inch superflex   | 100 | \$4<br>\$32    | 0%   | \$4            |                  |              |                     |
| 4PNMV2-HC<br>C433-HF1SNF                          | 1/2 Inch su parflex connector Omni directional, 2.5 dBd Antenna  | - 3 | \$32           | 0%   | \$32           |                  |              |                     |
| 0F4-50A   | 1/2" fuam Hellax Cable   | 250 | \$7.8          | 0%   | \$708          | \$1,416<br>\$526 |              |                     |
| 4TNM-PSA  | 1/2" LDF connector   | - 2 | \$3<br>\$24    | 0%   | £3<br>24<br>23 | 547              | <del> </del> |                     |
| G12-12B2U   | Grounding Kit for 1/2" superflex   | 2   | \$23           | 0%   | \$23           | \$47             |              |                     |
| K-S12   | Grounding Kit for 1/2" LDF   | 4   | \$16           | 0%   | \$18           |                  |              |                     |
| S-B50HN-C2-ME                                     | PolyPhaser lightning arrestor  | 2   | \$82           | 0%   | \$82           |                  |              |                     |
| SK8-R908U20                                       | SKB Roto Shock Case 19 rackable  | 3   | \$743          | 0%   | \$743          |                  |              |                     |
| SKB-1916  | SKB Lockable Swivel Caster kit   | 3   | \$2.76         | 0%   | \$276          |                  |              |                     |
| P9562   | APC rack power distribution unit   | 3   | \$104          | 096  | \$104          |                  |              |                     |
| SKB19-AC1   | Rack mount hardware  | 3   | \$26           | 0%   | \$26           | \$79             |              |                     |
| Jispatch S System Man                             | agement/Alarm rerminal seems   |     |                |      | 1              | \$ 1.974         |              | *Payme              |
| E5000) E011                                       | Fixed Work station   | 1   | \$1,974        | 0%   | \$1,974        |                  |              | The Partie          |
| rofessional Services                              | di tunn atana granari  |     | <b>74,77</b> 3 | U 70 | #1,9/1         | 415/4            |              |                     |
| roject Management                                 | 1  | 1   |                |      |                | <b>65 076</b>    | £\$4,367.00  | 1.89 <i>2(204</i> ) |
|   | <del>*</del>   |     |                |      |                |                  |              |                     |
| ngineering  |  |     |                |      |                | \$2,995          | \$2,577.00   | Payme               |
| taging, Optimization,<br>rogramming, Installation |  |     |                |      |                | \$14,358         | \$12,353.00  | Payme               |

TOTAL Remote Blue Grass AP Console Equipment and services \$80,988

TOTAL Blue Grass AP \$673,557

TOTAL Blue Grass AP after Post Award bottom line discount (pro-rated) \$579,515

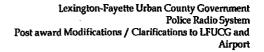
| Remove Site Equips     | nentrand Civils   |              |           |    | l         |           |
|------------------------|---|--------------|-----------|----|-----------|-----------|
| Shelter                | Supply of prefabricated two room concrete shelter (12'x18') furnished with all necessary materials including air-conditioning unit. | 1            | \$108,963 | 0% | \$108,963 | \$108,963 |
| Generator              | Supply of the generator set, Diesel, 3 days   | 1            | \$32,500  | 0% | \$32,500  | \$32,500  |
| Site Development       |   | I            |           |    |           | \$70,117  |
|                        | and civils for Blue Grass Airport before bottom line disc   |              |           |    |           | \$211,580 |
| /OTAL Site Equipment a | and civils for blue Grass Airport after bottom line discou  | int (pro-rat | ėd)       |    |           | \$182,039 |

TOTAL Blue Grass AP after Post Award bottom line discount (pro-rated) without Site Equipment and civils \$397,476

| Ist Payment Term for Aliporte de Upontcontre d'aliporture 300 de ya dello vino respution de trè de conseption de la particular de la particula | 5,806 |
|--|-------|
| A Payment Jaim to Alipor clic upon final system accompany fool or final system accompany fool or final system accompany fool or final system accompany for the system accom | 6,645 |
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### **Summary for Dispatch HQ 911**

LFUCG 911 Equipment and services Post Award - 4/17/2012

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|  |  |     | Cassidian    | Cassidian | Çesəldian               | Cassidian                   |
|--|--|-----|--------------|-----------|-------------------------|-----------------------------|
| Part Number  | Description  | Qty | List Price   | Discount  | Discounted<br>Unit Cost | Discounted<br>Extended Cost |
|  | 1808/01602   |     |              |           |                         |                             |
| CON-SCOUT-NENA   | Scout Console package w/NENA deskset   | 8   | \$15,311     | 0%        | \$15,311                | \$122,48                    |
| ACC-TSC-19WS-PC  | 19" LCD touch screen for PC console - 16x9<br>format   | 8   | \$1,534      | 0%        | \$1,534                 | \$12,27                     |
| ACC-CPU-WIN7   | PC mini tower for PC Console Position, MS<br>Windows 7 OS  | 8   | \$1,534      | 0%        | \$1,534                 | \$12,27                     |
| ACC-HED-6W   | Complete 6W Headset, Plantronics Supra Model<br>H51 with plug-prong base.  | 8   | \$463        | 0%        | \$463                   | \$3,70                      |
| ACC-HED-TOP-SING-NC  | Headset top, Plantronics Supra H51 monaural<br>with noise canceling microphone. Requires base.   | 8   | \$139        | C%        | \$139                   | \$1,11                      |
| ACCNET-MIC-DESK  | Desk microphone for DSPatchNET/Scout consoles  | 8   | \$722        | 0%        | \$722                   | \$5,77                      |
| ACCNET-FSW-WIDE  | Wide treadle PTT footswitch, Scout or<br>DSPatchNET VoIP Console Media Workstation   | 8   | \$231        | 0%        | \$231                   | \$1,85                      |
| ACCNET-JKB-SING  | Headset/handset jack box (single jack), Scout or<br>DSPatchNET VoIP Console Media Workstation  | 8   | \$656        | 0%        | \$656                   | \$5,25                      |
| Cassidian will upgrade<br>the LFUCG system as<br>needed during the<br>contract period. | Dual Speakers, DSPatchNET/Scout Console  | 8   | \$922        | 0%        | \$922                   | \$7,37                      |
| 5FW-SCOUT-P25  | P25 Scout console seat license to control P25 resources on VPGate (Requires SFW-VPG-P25-XX). One license per console position.   | 8   | \$7,284      | 0%        | \$7,284                 | \$58,27                     |
| SFW-SCOUT-API  | Software license for CAD API Interface for Scout<br>Console Positions. One required per console.   | 8   | \$722        | 0%        | \$722                   | \$5,77                      |
| ACC-UPS-30   | Uninterruptable power supply for EMB or PC console. Rated for 30 minute holdup time.   | 8   | \$1,071      | 0%        | \$1,071                 | \$8,57                      |
| SFW-VPG-L2V1   | Redundant VPGate Software License for a<br>maximum of 80 endpoints; up to 40 may be "8"<br>Licenses, Version 1.x. Includes CPS software<br>(Icense.  | 1   | \$46,665     | 0%        | \$46,665                | \$46,66                     |
| SFW-VPG-P25-30   | Supplementary VPGate P25 endpoint license, requires SFW-VPG-XXXX. Supports up to 30 each redundant conventional P25 endpoints.   | 1   | \$65,618     | 0%        | <b>\$</b> 65,618        | \$65,6                      |
| ACC-CPU-VPG-WIN7   | Industrial 1U Computer with Windows Including<br>Solid State hard drive and Windows7 OS. Rack<br>mount for Cabinets. Requires DISP-XXXX for<br>monitor, keyboard, etc.                               | 2   | \$7,207      | 0%        | \$7,20 <i>7</i>         | \$14,4                      |
| OUTPOST-EDACS  | Kit to add support 1 EDACS Radio. Includes<br>hardware adapter, cabling, driver, and software<br>license. Does not include Outpost   | 4   | \$1,451      | 0%        | \$1,451                 | \$5,80                      |
| OUTPOST-RJ-CONN  | Connector for OUTPOST Radio port that supports RJ45 cable for 2/4W tone keying and E&M applications.   | 4   | \$77         | 0%        | \$77                    | \$30                        |
| PKG-10-VPGATE  | Input-Output Package for Scout and<br>DSPatchNET, includes one each 24-input, one<br>each 24-output rack mount panel and power<br>supply. 25 pr cabling is optionally purchased,<br>PKG-INST-AUX-XX. | 1   | \$5,832      | 0%        | \$5,832                 | \$5,80                      |
| RR-72-38U  | Two-post Relay Rack in clear aluminum finish,<br>72 inches in Helght, 38U mounting space   | 1   | \$917        | 0%        | \$917                   | \$9                         |
| ACC-MTG-2U-RR  | Kit to mount two (2) each ACC-CPU-VPG-WIN7 or -XP in 19° Relay Rack. 2U high.  | 1   | \$578        | 0%        | \$578                   | <b>\$</b> 5                 |
| DISP-KVM-F-RR  | 1U LCD Folding Display, for Relay Rack. Includes<br>Keyboard with trackpad and 8-port KVM  | 1   | \$4,155      | 0%        | \$4,155                 | \$4,1!                      |
| DUTPOST-RACKMT-SHELF   | 3U Rack mount shelf (holds 1-4 Outposts)   | 1   | <b>\$254</b> | 0%        | \$254                   | \$2                         |
| PKG-INST-AUX-25  | Type 66 Cabling/Punch block kit to install one<br>auxiliary I/O package, 25' cables  | 1   | \$1,078      | 0%        | \$1,078                 | \$1,0                       |
| PS-12V-38AY-AC   | Rack Mount 1U Universal AC Input, 12VDC 900W output, N+1 Redundant supply with 3 hot-swap  | 1   | \$6,159      | 0%        | \$6,159                 | \$6,1                       |

### Document continues on next page



Lexington-Fayette Urban County Government Police Radio System Post award Modifications / Clarifications to LFUCG and Airport

LFUCG 911 Equipment and services Post Award - 4/17/2012

**GCASSIDIAN** 

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|--|--|---|--------------------------------|-----------------------|--------------------------------------|--|
| Part Number  | Description  | Qty                                     | Cassidian<br>List Price        | Cassidian<br>Discount | Cassidian<br>Discounted<br>Unit Cost | Cassidian<br>Discounted<br>Extended Cost |
| IP Based Portable Dispa  | cencensole and a second consoleration and the second consoleration and the second consoleration and the second   |   |                                |                       |                                      | * ************************************   |
| CON-SCOUT-NENA   | Scout Console package w/NENA deskset<br>interface. Includes Media Workstation, single<br>jack box, dual speakers, console and PM<br>software, and serial cable. PC, Monitor, and<br>other accessories not included.  | 3                                       | \$15,311                       | 0%                    | \$15,311                             | \$45,933                                 |
| ACC-TSC-19WS-PC  | 19" LCD touch screen for PC console - 16x9<br>format   | 3                                       | \$1,534                        | 0%                    | \$1,534                              | \$4,602                                  |
| ACC-CPU-WIN7   | PC mini tower for PC Console Position, MS<br>Windows 7 OS  | 3                                       | \$1,534                        | 0%                    | \$1,534                              | \$4,602                                  |
| ACC-HED-6W   | Complete 6W Headset, Plantronics Supra Model<br>H51 with plug-prong base.  | 3                                       | \$463                          | 0%                    | \$463                                | \$1,386                                  |
| ACCNET-MIC-DESK  | Desk microphone for DSPatchNET/Scout consoles  | 3                                       | \$722                          | 0%                    | \$722                                | \$2,166                                  |
| ACCHET-FSW-WIDE  | Wide treadle PTT footswitch, Scout or<br>DSPatchNET VoIP Console Media Workstation   | 3                                       | \$231                          | 0%                    | \$231                                | \$694                                    |
| SFW-SCOUT-P25  | P25 Scout console seat license to control P25 resources on VPGate (Requires SFW-VPG-P25-XX). One license per console position.   | 3                                       | \$7,284                        | 0%                    | \$7,284                              | \$21,853                                 |
| SFW-SCOUT-API  | Software license for CAD API interface for Scout Console Positions. One required per console.  | 3                                       | \$722                          | 0%                    | \$722                                | \$2,166                                  |
|  | ભાગદિક   |   |                                |                       |                                      | PL \$1)134                               |
| WS-C2960-24-S  | Switch (24 ports)  | 2                                       | \$518                          | 0%                    | \$518                                | \$1,037                                  |
| CON-SNT-296024S  | Cisco SmartNet NBD 8x5   | 2                                       | \$49                           | 0%                    | \$49                                 | \$97                                     |
| instanti kecorders   | NOME AND DESCRIPTION OF THE PROPERTY OF THE PR |   |                                |                       |                                      | \$34.942                                 |
| SFW-SCOUT-IRR  | Software license for integrated, multi-channel<br>IRR recorder for Scout Console Positions. One<br>required per console.   | 8                                       | \$4,368                        | 0%                    | \$4,368                              | \$34,947                                 |
| Dispatch - Backup Radio  | REQUIPMENTS: UKIPDIDISPATON  |   |                                |                       |                                      | \$40,719                                 |
| Talt TM9155  | Control Station Radios only - does not include<br>remote console   | 8                                       | \$2,255                        | 0%                    | \$2,255                              | \$18,037                                 |
| FS24-508   | 1/2 Inch superflex   | 800                                     | 44                             | 0%                    | \$4                                  | \$3,158                                  |
| 5C433-HF15NF<br>FAPNMV2-HC   | Omni directional, 2.5 dBd Antenna  | 4<br>16                                 | \$70B                          | 0%<br>0%              | \$708<br>\$32                        | \$2,9 <u>3</u> 1                         |
| 5G12-12B2U   | N-Male 1/2" Superflex Cbl<br>Grounding Kit for 1/2"  | 4                                       | \$32<br>\$23                   | 0%                    | \$23                                 | \$505                                    |
| DF4-50A  | 1/2" foam Heliax Cable   | 200                                     | \$3                            | ő%                    | <b>1</b> 3                           | \$94<br>\$526                            |
| GK-S12   | Grounding Kit for 1/2" UDF   | 4                                       | \$18                           | 0%                    | \$18                                 |  |
| HC11371-8F   | P25 Control Station Combiner   | 2                                       | \$5,724                        | 0%                    | \$5,724                              | \$11,447                                 |
| DBCNRX-BAC   | 800 MHz Receiver Multicoupler  | 11                                      | \$3,699                        | 0%                    | \$3,699                              | \$3,699                                  |
| DB8926   | 1 Watt N-type 50 Ohm load  | - 8                                     | \$23                           | <u>0%</u>             | \$23                                 | \$184                                    |
| IS-850HN-CŽ  | PolyPhaser lightning arrestor  | 2                                       | \$82                           | 0%                    | \$82                                 | \$164                                    |
| Racked RF Control Stati<br>Dispatch Consoles for B                   | onsfinercies (tino).<br>ockup: (Dispaton)koltes  |   |                                |                       |                                      | 197.75                                   |
| Talt TM9155  | Control Station Radios only - does not include<br>remote console   | 8                                       | \$2,255                        | 0%                    | \$2,255                              | \$18,03                                  |
| FS14-508   | 1/2 inch superflex   | 3600                                    | \$4                            | 0%                    | \$4                                  | \$14,210                                 |
| SY406-SF1SNM(ABK)  | Yagi directional, 10 dBd, black anodized, 806-<br>870 MHz  | 4                                       | \$205                          | 0%                    | \$205                                | \$818                                    |
| SY307-SF1SNM(ABK)  | Yagi directional, 10 dBd, black anodized, 403-<br>430 MHz  | 2                                       | \$205                          | 0%                    | \$205                                | \$40                                     |
| SY206-SF1SNM(E)  | Yagi directional, 9.5 dBd, extended boom, 148-<br>152 MHz  | 2                                       | \$205                          | 0%                    | \$205                                |  |
| F4PNF-C  | N-Female 1/2* Superflex Cbl  | 8                                       | \$28                           | 0%                    | \$28                                 |  |
| F4PNMV2-HC<br>SG12-1282H   | N-Male 1/2" Superflex Cbl<br>Grounding Kit for 1/2"  | 34<br>12                                | \$32                           | 0%<br>0%              | \$32<br>\$23                         |  |
| SG12-12B2U<br>HC113T1-8F   | P25 Control Station Combiner   |   | \$23<br>\$5,724                | 0%                    | \$5,724                              |  |
| DSCC85-10N   | 800 MHz Combiner   | <del>- i -</del>                        | \$14,131                       | 0%                    | \$14,131                             | \$5,724<br>\$14,13                       |
| DP806869H  | 800 MBz Broadband Window Filter Duplexer   | <u>1</u>                                | \$2,179                        | 0%                    | \$2,179                              | \$2.179                                  |
|  | 800 MHz Receiver Multicoupler  | 1                                       | 13,664                         | 0%                    | \$3,664                              | \$3.66                                   |
| DBCNRX-24AC  |  |   |                                | 0%                    | \$16,740                             | \$16,74                                  |
|  | UHF Combiner   | 1_                                      | \$16,740                       | U.70                  |                                      |  |
| DBCNRX-24AC<br>DB4368-10-AA<br>DB3626DX                              | UHF Combiner 6 cavity UHF Window Filer Quolexer  | 1                                       | \$5,198                        | 0%                    | \$5,198                              | \$5,19                                   |
| DBCNRX-24AC<br>DB4368-10-AA<br>DB3626DX<br>DBMORX-16LC               | UHF Combiner 6 cavity UHF Window Filer Ounlexer UHF 16 Channel Receiver Multiplexer  | 1                                       | \$5,198<br>\$1,686             | 0%                    | \$5,198<br>\$1,686                   | \$5,19<br>\$1,68                         |
| DBCNRX-24AC<br>DB4368-10-AA<br>DB3626DX<br>DBMORX-16LC<br>DB4348-5-B | UHF Combiner 6 cavity UHF Window Filer Ouglexer UHF 16 Channel Receiver Multiplexer VHF Combiner   | 1                                       | \$5,198<br>\$1,686<br>\$10,131 | 0%<br>0%              | \$5,198<br>\$1,686<br>\$10,131       | \$5,19<br>\$1,68<br>\$10,13              |
| DBCNRX-24AC<br>DB4368-10-AA<br>DB3626DX<br>DBMORX-16LC               | UHF Combiner 6 cavity UHF Window Filer Ounlexer UHF 16 Channel Receiver Multiplexer  | 1 | \$5,198<br>\$1,686             | 0%                    | \$5,198<br>\$1,686                   | \$5,19<br>\$1,68<br>\$10,13<br>\$1,55    |

### Document continues on next page



Lexington-Fayette Urban County Government Police Radio System Post award Modifications / Clarifications to LFUCG and

LFUCG 911 Equipment and services Post Award - 4/17/2012

### **OCASSIDIAN**

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the property of this respective owners.

| 911   | Equipment at dispatch HQ   |                | Maria Maria             | roperty of their res  | 111111111111111111111111111111111111111 | gegraps engleden i Stea<br>ann an Steamann |
|---|--|----------------|-------------------------|-----------------------|---|--|
| Part Number                                   | Description  | Qty            | Caesidian<br>List Price | Cassidian<br>Discount | Cassidian<br>Discounted<br>Unit Cost    | Cassidian<br>Discounted<br>Extended Cost   |
| Dispatch Master Time                          | Since The second of the second |                |                         |                       |   | 11 A                                       |
| 9389  | NTP Server   | 1              | \$3,480                 | 0%                    | \$3,480                                 | \$3,48                                     |
| HR8529A                                       | Spectracom 9383 NTP Server with 1 PPS and  | 1              | \$4,804                 | 0%                    | \$4,804                                 | \$4,80                                     |
| Dispatch & Analog Gat                         | AMEN'S ECONOMICALE   |                |                         |                       |   | \$252,00                                   |
| TB5GW3501                                     | TB5 Trunked Analog Gateway 5 Ch AC/DC Power  | 10             | \$25,200                | 0%                    | \$25,200                                | \$252,000                                  |
| Dispatch - System Ma                          | Matatal/Alban (batal)  |                |                         |                       |   | 93   |
| SE50001 E011                                  | Fixed Work station   | 2              | \$1,974                 | 0%                    | \$1,974                                 | \$3,94                                     |
| Simulcast Remote Site                         | AMIGOVAVALE OF THE OF THE OWN  |                | 1                       |                       |   | (32//78)                                   |
| 15R-IDC-ETH-Extend                            | 1500R IDC with Eth WSC Extended  | 2              | \$700                   | 0%                    | \$700                                   | \$1,40                                     |
| 15R-155-MM/SC-WXP                             | 1500R IDM 155M MMZSC With XPIC   | 2              | \$2,200                 | 0%                    | \$2,200                                 | \$4,40                                     |
| 15R-IDU                                       | 1500R IDU chassis  | - 2            | \$167                   | 0%                    | \$167                                   | \$33                                       |
| 15R-BLANK                                     | 1500R IDM Blank Panel  | 2              | \$18                    | 0%                    | \$18                                    | \$3  |
| CVEM  | CeraView Element Manager 2.51  | 1              | \$153                   | 0%                    | \$153                                   | \$15                                       |
| RFU-HP-1R-6L                                  | RFU-HP 6LG 1Rx up to 56M SM / All Indeer   | 1              | \$4,083                 | 0%                    | \$4,083                                 | \$4,08                                     |
| OCB-Pole Mount                                | OCB-Pole Mount   | 1              | \$200                   | 0%                    | \$200                                   | \$20                                       |
| 15HP-TERM-137                                 | 1500HP 50 Ohm Termination, WR137   | 1              | \$102                   | 0%                    | \$102                                   | \$10                                       |
| 15HP-SHORT-137                                | 15HP Short for WR137   | <u> </u>       | \$25                    | 0%                    | \$25                                    | \$2  |
| RFU-CX-11-Lz-TH                               | RFU-CX,11GHZ,Low Band,TX High  | 1              | \$2,800                 | 0%<br>0%              | \$2,800<br>\$5,472                      | \$2.80                                     |
| <u>SA-HP-6-6L-P3-A</u><br>Am-3-11-A           | 6' ANT, SP, 6L, Std Int, HP, P3 - ANDREW<br>3' ANT, SP, 11 GHz, Cron 8Std UBR 100 Int-ANDR   | $\frac{-1}{1}$ | \$5,472<br>\$1,867      | 0%                    | 11,867                                  | \$5,47<br>\$1,86                           |
| 15R-USER-CHAN-SYNC-CE                         | 1500R Sync User Channels open cable 2.5m   | 2              | \$35                    | 0%                    | \$35                                    | \$7,60                                     |
| 2.5M<br>CBL-GND                               | GROUND CABLE FOR IDU and ODU   | 2              | · <b>\$</b> 20          | 0%                    | \$20                                    | \$40                                       |
| WAVEGUIDE-6-4FT                               | FLEX WG 1.2m 6GHz  | <del></del>    | \$1,000                 | 0%                    | \$1,000                                 | \$1,000                                    |
|   | OR RG-8 IF ANGL M CONNECTOR  | 4              | \$23                    | 0%                    | \$23                                    | \$9  |
| 150CB6L-252A-01-L                             | 15QCB6L-252A-01-L  | 1              | \$1,532                 | 0%                    | \$1,532                                 | \$1,53                                     |
| 270782  | MICROSHELF, 4 POS, LVBD, 1DIST (4L1)   | 1              | \$853                   | 0%                    | \$853                                   | \$85                                       |
| 242100.400                                    | Compack Controller, Web/SNMP, 3 Relay<br>Contacts  | 1              | \$300                   | 0%                    | \$300                                   | \$30                                       |
| 241120.100                                    | Micropack Rectifier 250W 48V, 85-300 Vac Input<br>Range  | 2              | \$328                   | 0%                    | \$328                                   | \$65                                       |
| LU1014-UU                                     | AC Une Cord, 10', 14AWG, Un-terminated to Un-<br>terminated  | 2              | \$45                    | 0%                    | \$45                                    | \$9  |
| 251875  | Micropack dummy module G1  | 2              | \$10                    | 0%                    | \$10                                    | \$2  |
| IMI   | 48V 30AH 12AVR30 BATTERY SET   | 2              | \$767                   | 0%                    | \$767                                   | \$1,53                                     |
| 217035  | 19" KIT BATTERY TRAY RACK HEAVY DUTY   | 2              | \$312                   | 0%                    | \$312                                   | \$62                                       |
| 258160  | Loom: Temp Sense 470K NTC 3m G1  | 2              | \$27                    | 0%                    | \$27                                    | \$5  |
| Dispatch ≤ Other Equi                         | ineme sineme   |                | 1                       |                       |   | 3040                                       |
| SPD-1066Rack                                  | 19InchOpenCabinet with top plate - Nut, Boits<br>and Tie Wraps - Caster kit-4 wheels   | 1              | \$2,613                 | 0%                    | \$2,613                                 | \$2,61                                     |
| AP7831  | Metered Rack PDU   | 1              | \$493                   | 0%                    | \$493                                   | \$49                                       |
| Professional Services                         |  |                |                         |                       |   |  |
| Project Management                            |  |                |                         |                       |   | \$55,83                                    |
|   |  |                |                         |                       |   | \$32,94                                    |
| Engineering                                   |  |                |                         |                       |   | 332,34                                     |
| Staging, Optimization,                        |  |                |                         |                       |   | \$157,93                                   |
| Programming, Instaliation<br>Site Development |  | <u> </u>       |                         |                       |   | \$   |
| TOTAL 911 Dispatch I                          | IQ Equipment and services  |                |                         |                       |   | \$1,195,84                                 |
|   |  | uinmor         | t and comies            | ic)                   |   | \$1,028,87                                 |
| IOTAL 911 DISPAICH I                          | HQ After BAFO Discount (pro-rated to 911 Eq  | m arrier       | e and service           | 5)                    |   | \$1,UZ8,8                                  |

UKPD Dispatch and 4 TAGs 5 channels are removed from the BOM in exchange of 4 simulcast repeaters with failsoft license included