

enQuesta Hosted Solution Pricing

Managed Server/Hosted/Cloud. Pricing for LFUCG to own and run the system in a managed/hosted/cloud environment.

# of LFUCG Users:	30
CIS Vendor Company Name:	Systems & Software
	Price
Software & License Fees (list modules that are in base billing solution only):	
CIS application software	350,000.00
enQuesta Middleware (30 users)	55,989.00
Cognos BI Reporting (Includes 1 administrator, 3 developers, and unlimited enhanced consumers for reporting.)	14,904.00
Other	
Subtotal Software & License Fees	\$420,893.00
3rd Party License Fees (if any)	
Red Hat LINUX or MS Windows OS (to be provided by LFUCG, S&S can provide at additional cost)	Provided by LFUCG
Database (Oracle 11g Enterprise Edition if hosted) - ESTIMATE not included in Subtotal (to be provide by LFUCG, S&S can provide at additional cost)	Provided by LFUCG
Subtotal 3rd party license fee	Provided by LFUCG
Modifications (please list):	
As listed in the functional matrix	Included
Subtotal Modifications	Included
Other (additional modules additional services, additional customizations to meet functional requirements, etc). Please list:	
enQuesta Go Smart App	35,000
Subtotal Other	35,000
Professional Services	
CIS Implementation 18 Months (refer to RFP response for included activities)	1,484,000.00
Training* (included above)	Included
Subtotal Implementation Services	1,484,000
Interfaces	
Interface to Proposed IVR. (Note: pricing for the proposed IVR system should be provided in a separate tab of this worksheet. Only pricing for interfacing the proposed IVR to the proposed billing system, if any, should be listed here.)	Included
Peoplesoft-LFUCG Financial System (2 way for credit refunds if needed)	Included
ESRI-LFUCG's GIS (*a hot link from inquiry screen)	Included
KAWC MFT	Included
Bluegrass Print & Mail (bills and letters sent in pdf or xml format)	Included
RouteWare (Lenny, Herbie and Rosie inventory)	Included
DumpsterPro (dumpster inventory)	Included
WQ AMEC (ERU's and impervious sq footage-1 way)	Included
Collection Agency (2 way)	Included

Lockbox (standard enQuesta format)	Included
Accela TSS BOD (1 way)	Included
ACH (standard enQuesta format)	Included
Payment Processor for Credit/ Debit cards for use with IVR and WebConnect. Payment Processing firm will be NIC.	TBD or Change Order
Jessamine South Elkhorn Water District (JSEWD) database	Included
Retail payment locations (so customers can continue to pay at wal-marts like they do now) (Understood to be FiServe integration).	Included
Subtotal interfaces	\$
Travel (not to exceed)	
CIS Implementation 18 Months (refer to RFP response for included activities)	150,000.00
Subtotal Travel	150,000.00
Annual Support and Maintenance	
1st year (Support is billed following installation and acceptance of first enQuesta environment, typically within 4 months of project start). Includes Support for Go App.	154,312.00
Subtotal Annual Maintenance (first year)	154,312.00
TOTAL	\$2,244,205.00
Annual Cloud Server Hosting Pricing	
Annual pricing for LFUCG to own and run the system in a managed/hosted/cloud environment.	53,138.00
One Time Hosting Set Up Fees	33,556.00
OTHER	
	1,500.00 (minimum is 10 plus 25% maintenance)
^Price for additional users (beyond 30) per user:	
*Number of HOURS of ON-SITE training provided by vendor at LFUCG offices:	Included
*Number of HOURS of remote/offsite training provided by vendor:	Included
**Price for annual support/maintenance 2nd year:	151,731.00
**Price for annual support/maintenance 3rd year:	156,283.00
**Price for annual support/maintenance 4th year:	160,972.00
**Price for annual support/maintenance 5th year:	165,801.00

Paymentus IVR SOLUTION PRICING

NOTES: Requires use of Paymentus Supported Payment Gateway

Payment Terms are Net 30; 100% due at signing.

IVR Vendor Company Name:	Paymentus
	Price
Software & License Fees:	
Annual Subscription Fee	\$67,000
Subtotal Software & License Fees	67,000
Additional User Costs (if any)	
	0
Subtotal Additional User Cost	0
3rd Party License Fees (if any)	
	0
Subtotal 3rd party license fee	0
Professional Services	
Implementation - set up fee	25,000
Training*	0
Subtotal Implementation Services	25,000
Modifications (please list):	
Ability for customers to get balance and payment information - Please Reference Scope of Work	\$0.00
Subtotal Modifications	\$0
Travel (not to exceed)	
Subtotal Travel	0
Other (additional modules additional services, additional customizations to meet functional requirements, etc). Please list:	
	0
Subtotal Other	0
Annual Support and Maintenance	
Included with Annual Subscription	0

Subtotal Annual Maintenance (first year)	0
otal Annual Maintenance with mods at cost (first year)	0
TOTAL COST	92,000

Hosting pricing:	included
^Price for additional users per user:	\$0.00
*Number of HOURS of ON-SITE training provided by vendor:	0
*Number of HOURS of remote/offsite training provided by vendor:	unlimited
**Price for annual support/maintenance 2nd year:	\$69,010
**Price for annual support/maintenance 3rd year:	\$71,080
**Price for annual support/maintenance 4th year:	\$73,212
**Price for annual support/maintenance 5th year:	\$75,408

UPN Pricing Sheet 3214 Copyright UPN 2014 All Rights Reserved