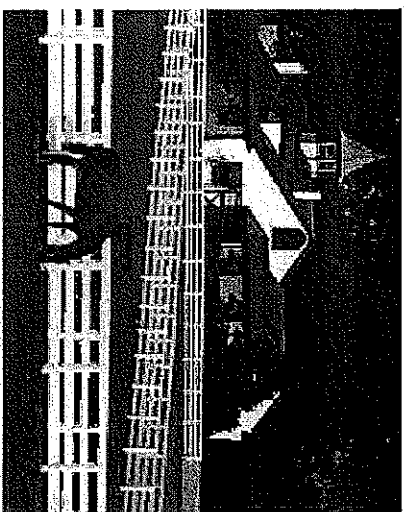
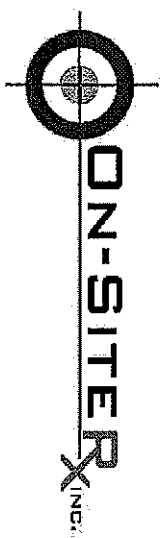
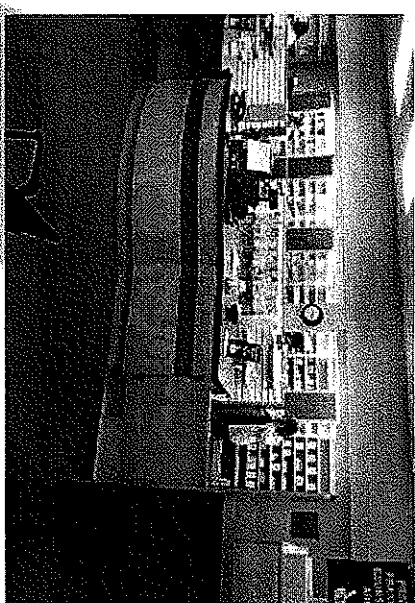


On-Site Employee Pharmacy

Lexington Fayette Urban County Government



Presented By:
On-Site Rx, Inc.
January 24, 2012

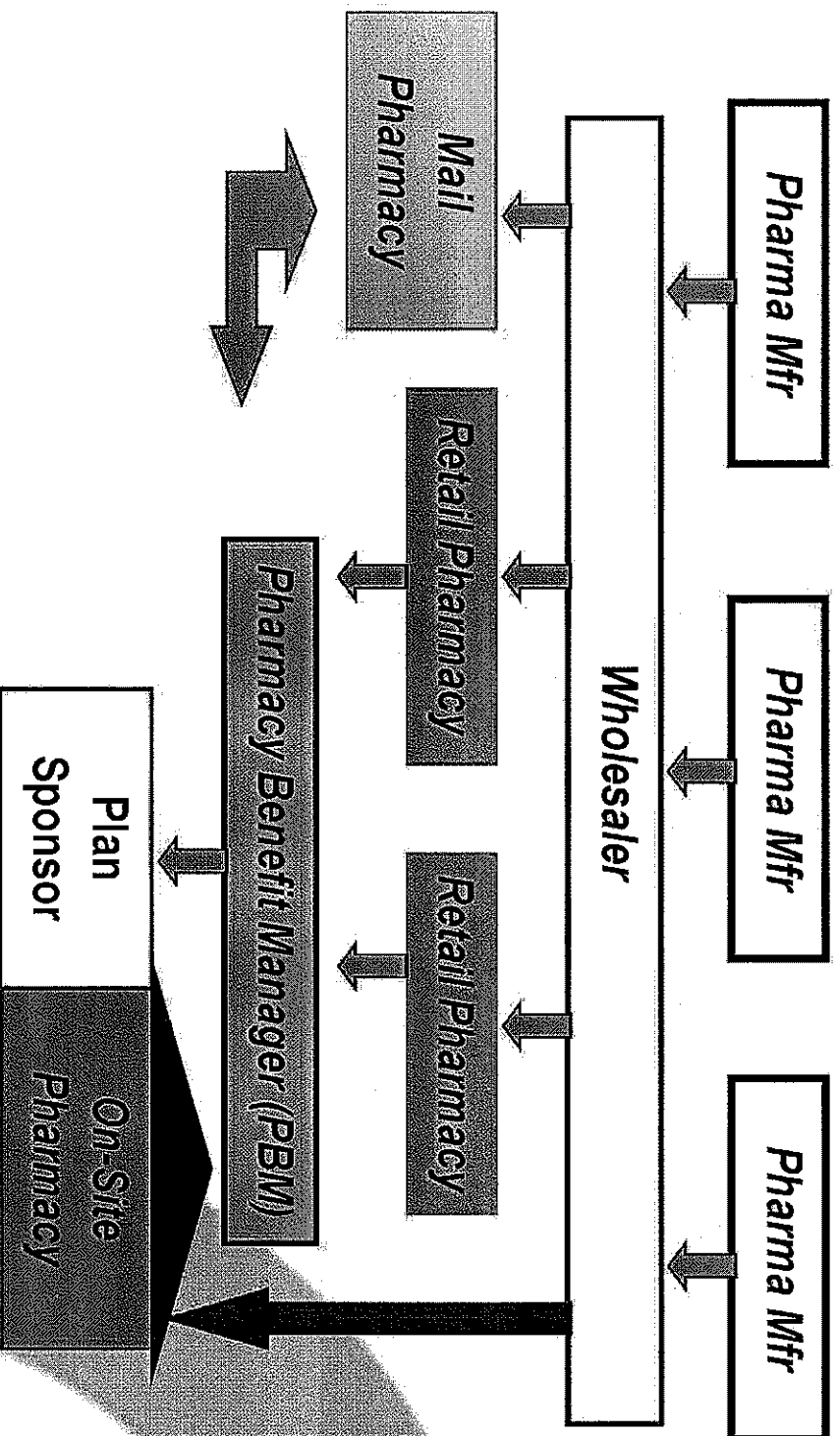


Overview

- How Does It Work
- Benefits
- Practical Considerations
- Assurance

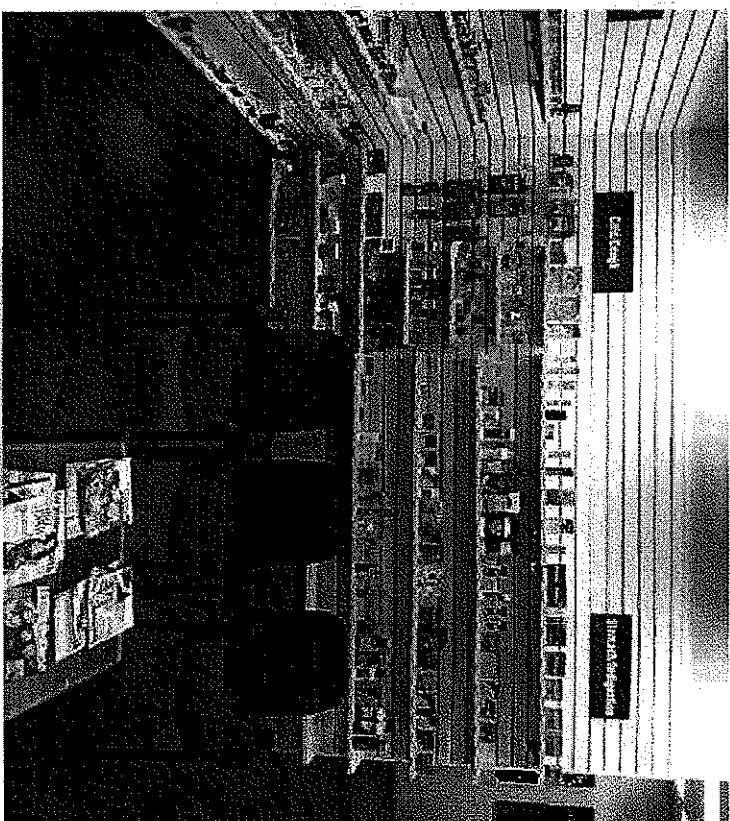


How Does an EE Pharmacy Save Money



Why Get into the Pharmacy Business?

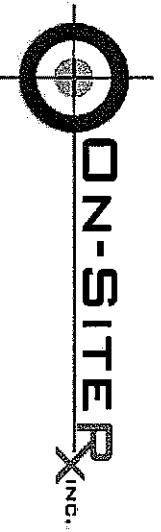
- Enhanced Benefit
- Improved Delivery of Health to your Human Capital
- Clinic Integration
- Improved Member Health
- Decreased Member Costs
- Decreased Plan Costs



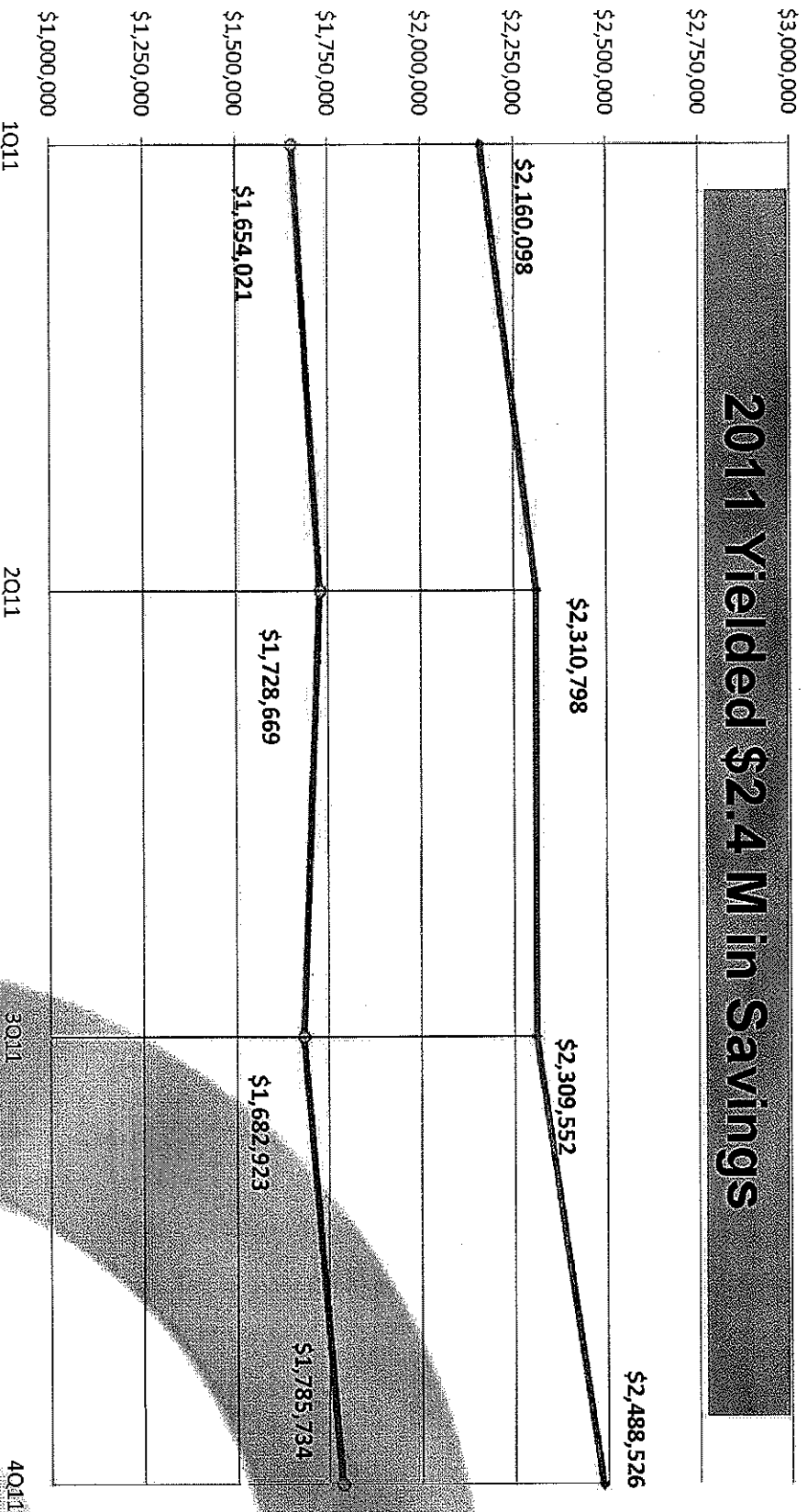
Example Comparisons

Drug	Current PBM	On-Site Rx	Annual Savings
Simvastatin 40 mg	\$55.50	\$1.14	\$652.32
Nexium 40 mg	\$169.66	\$133.50	\$433.92
Lipitor 40 mg	\$127.89	\$107.92	\$239.65
Copaxone Injection	\$3,157.39	\$1,867.31	\$15,480.96
Omeprazole 20 mg	\$39.39	\$2.40	\$443.88

*Per 30 Days Supply



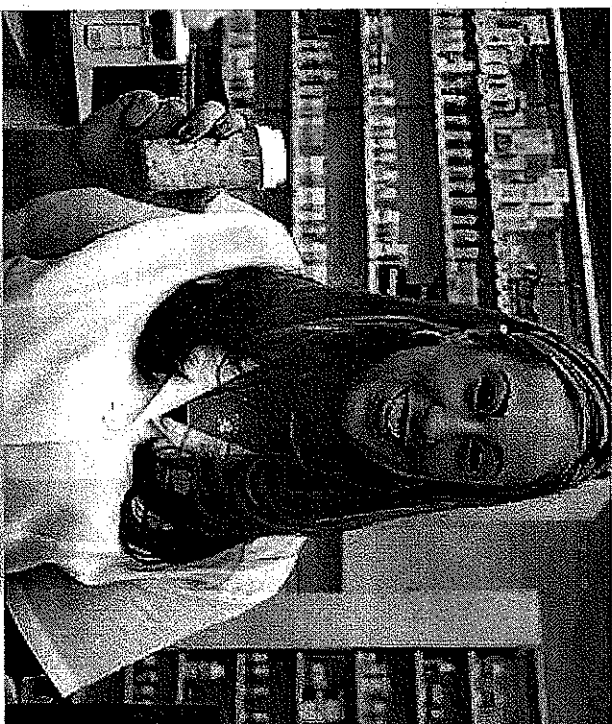
Savings vs Expenses



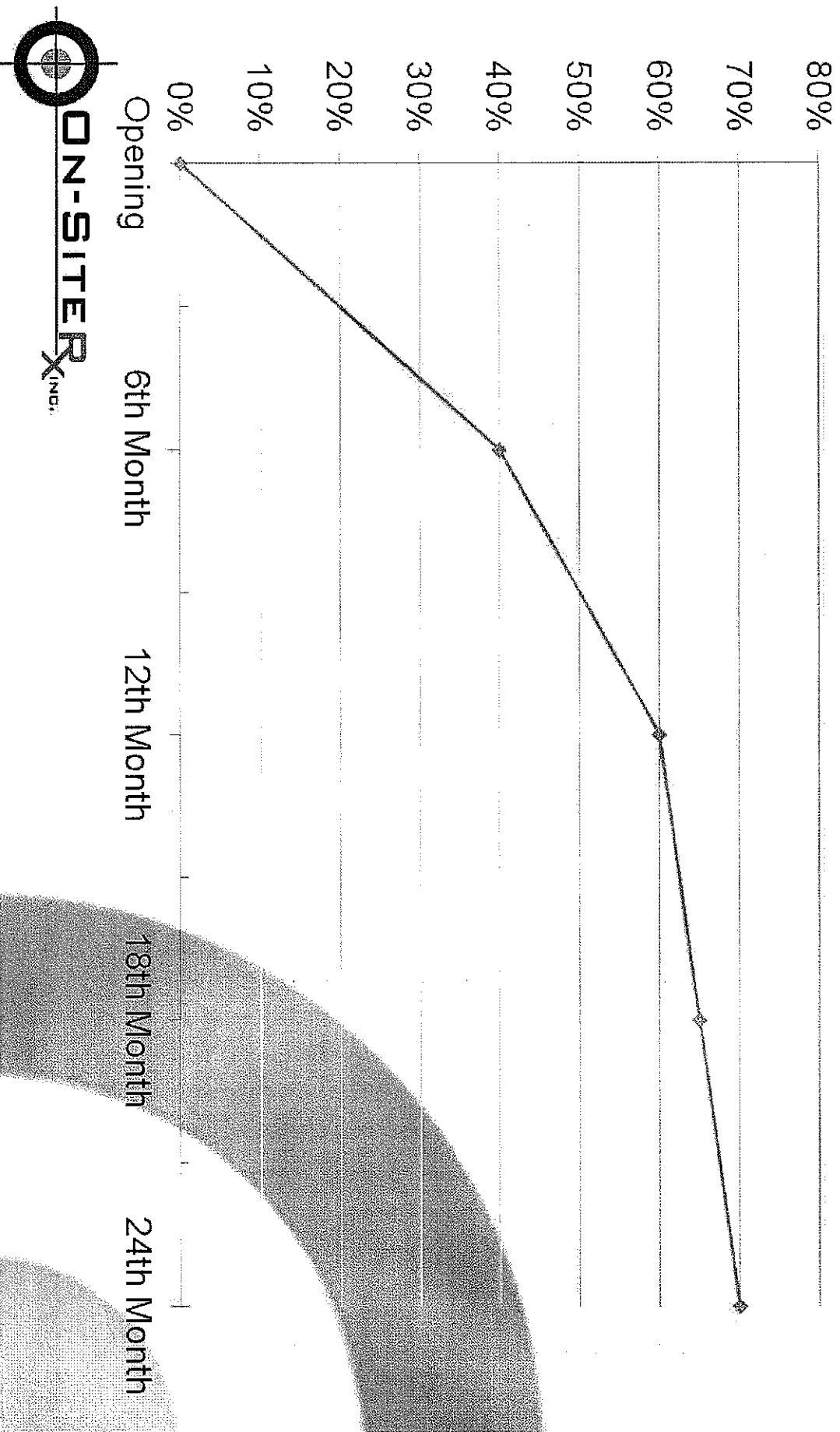
— Would've Spent — Actually Spent

Professional Pharmacy Services

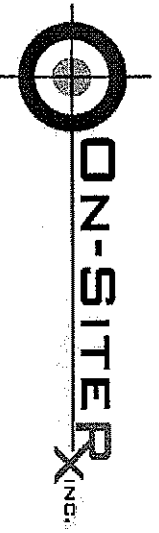
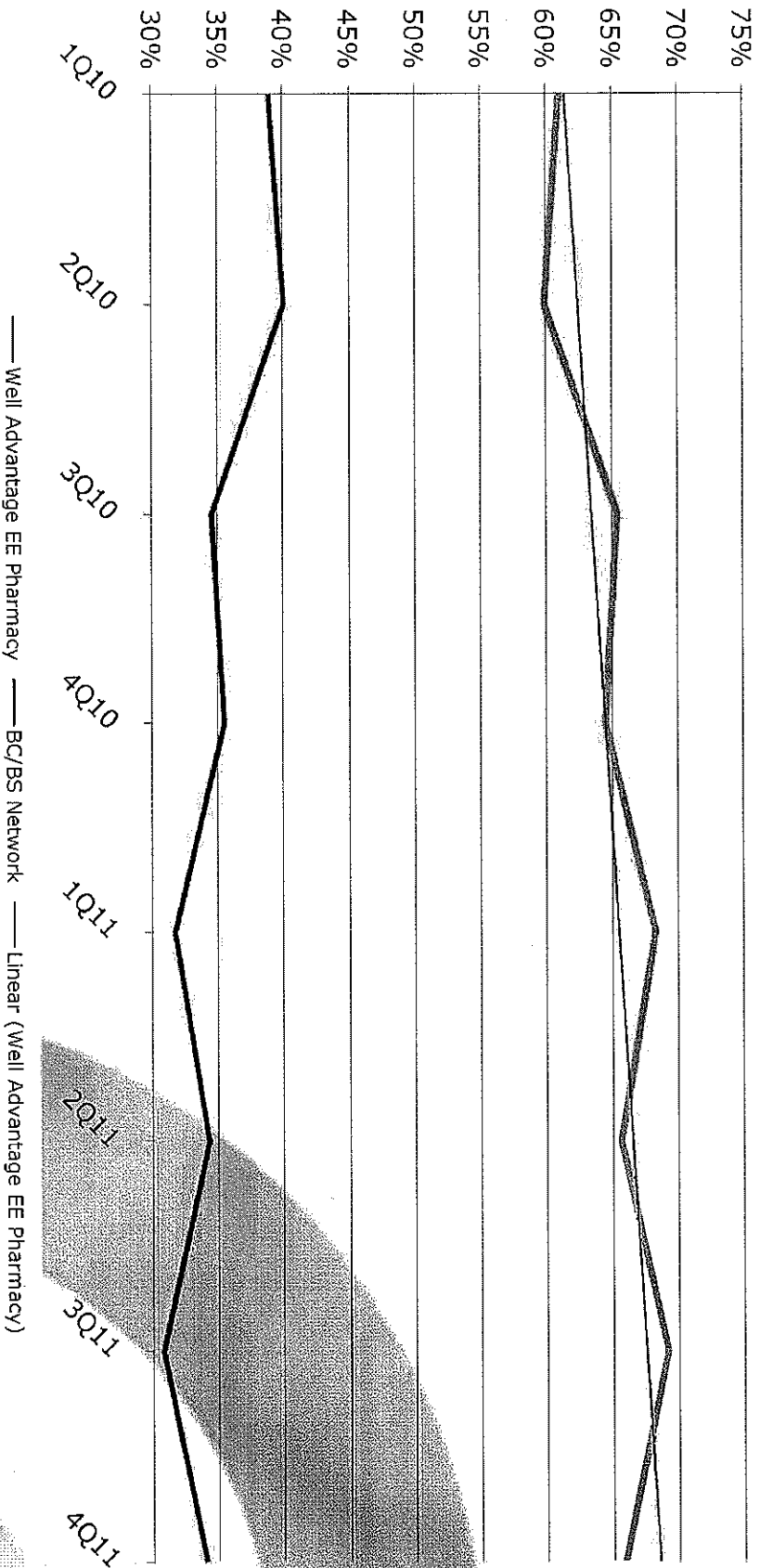
- Staff of Healthcare Professionals
- Member Education
- Wellness
- Worker's Comp
- Prescription Benefit
- OTC



Member Utilization – What to Expect!

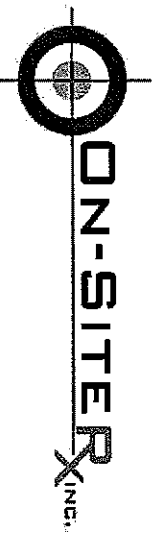


A Peer.... Utilization by Quarter



What Do Members Think?

- This is a wonderful benefit for county employees. It has saved my family over \$100 a month since I started using "our" pharmacy. Thanks for such a great benefit!
- Best pharmacy experience ever!!! Very personal service.
- I love the pharmacy! I figured that I save over \$1000 per year in prescription costs over the standard coverage. Some prescriptions are under \$1 - that would cost \$10 at other pharmacies. That is over \$110 per year savings on one medicine alone

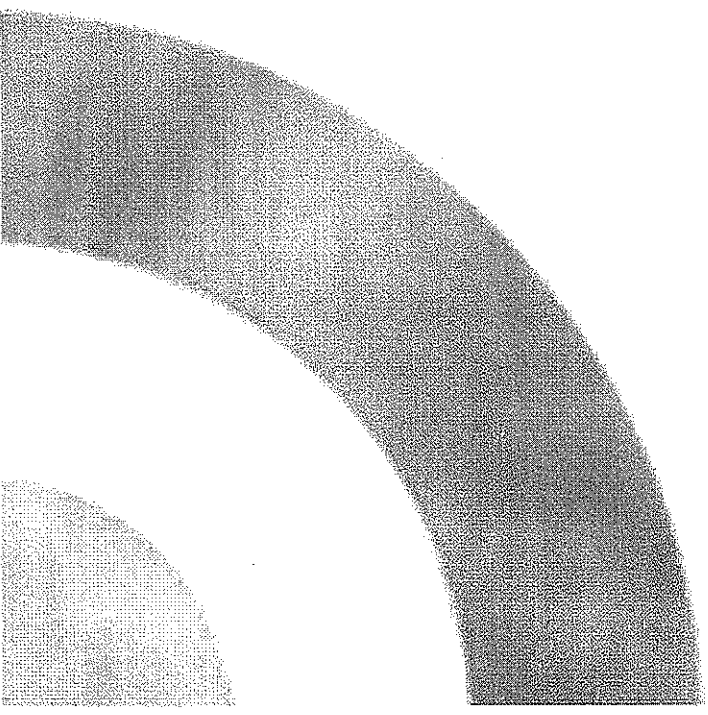


Survey Says...

- This Hamilton County pharmacy with its reduced prices is a real Godsend - like getting a raise! :-)
- The staff in the pharmacy are all wonderful! I was sad to leave my old pharmacy, but because of their friendliness, I am now happy to use the City Pharmacy.
- The pharmacy is the best thing the hospital has done for the employees

Practical Considerations

- Location
- Timeline
- Staffing
- Hours
- Promotion
- Reporting



Assurances

- If LFUCG Builds It... Will They Really Come?
- Will It Be Open In Time?
- Will Savings Outpace Expenses?
- Will People Be Happy With It?

