

Lexington-Fayette Urban County Government
 Economic Development Partner Agency Quarterly Report
 Fiscal Year 2018

Partner Agency: Commerce Lexington (CLex)
 Date: ##/##/####
 Quarter: Q#

Section 1: Program Narrative

- Q1: Describe your quarterly activities. What were the biggest successes and the biggest challenges? Are you meeting your goals? In your response, address overall activities, and BEAM, BEN, BBPD in particular.
- Q2: Please describe efforts to attract and retain employers in each of the target sectors. What are your successes and challenges?
- Q3: Describe efforts to both assist new entrepreneurs/startups, and engage recent alumni and university students in Lexington. What are the biggest successes and challenges in your efforts?
- Q4: Describe efforts to help existing local companies grow. What are your successes and challenges?
- Q5: Describe how you are targeting and assisting potentially underserved and underrepresented businesses. Address your services for minority- and women-owned businesses in your response.

Section 2: Performance Metrics

*Outcomes Directions: Report each metric on a quarterly basis, unless it is only available annually. If an annual measure, use latest available.
 Inputs/Outputs Directions: Report each metric per last quarterly activities. Calculation specifications, if needed, are provided. ONLY report on previous quarter's activities unless otherwise noted.*

Inputs

Clients Served - Industry	
Advanced Manufacturing	###
Animal Sciences	###
Business & Professional Services	###
Clean Technology	###
Life Sciences	###
Software & IT	###
Visitor Industries	###

Clients Served - Company Age	
Startup (<1 Year)	###
1 - 5 Years	###
5 - 10 Years	###
>10 Years	###

Client Meetings / Outreach	
Workshops / Training	###
Outreach	###
Initial Client Meeting	###
Follow-up Meeting	###
Existing Business Meeting	###

Clients Served - Type	
Local Company	###
Regional Company	###
National/International Company	###
Minority/Female/Veteran Owned	###

Consulting Meetings	
Initial Project Meeting	###
Follow-up Project Meeting	###

Outputs

Breakdown	Received Private Investment		Received Public Investment		Started Business		Relocated / Retained		Created New Jobs		Completed Training	
	%	###	%	###	%	###	%	###	%	###	%	###
Overall												
By Industry												
Advanced Manufacturing												
Animal Sciences												
Business & Professional Services												
Clean Technology												
Life Sciences												
Software & IT												
Visitor Industries												
By Age												
Startup (<1 Year)												
1 - 5 Years												
5 - 10 Years												
>10 Years												
By Type of Service Provided												
Workshops / Training												
Outreach												
Initial Client Meeting												
Follow-up Meeting												

Jobs Created Per LFUCG Investment This Quarter	###
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Payroll Created Per LFUCG Investment This Quarter	\$
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Outcomes

Target Sector Employment - Change	
Advanced Manufacturing	%Change
Animal Sciences	%Change
Business & Professional Services	%Change
Clean Technology	%Change
Life Sciences	%Change
Software & IT	%Change
Visitor Industries	%Change

Average Wage of Lexington Jobs Created by Participating Clients	\$
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Number of Lexington Jobs Created by Participating Clients	###
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Average Wage of non-Lexington Jobs Created by Participating Clients	\$
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Number of non-Lexington Jobs Created by Participating Clients	###
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Total Payroll of Lexington Jobs Created by Participating Clients	\$
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Total Payroll of non-Lexington Jobs Created by Participating Clients	\$ -
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