

Lexington Fayette Urban County Gov

Friday, September 28, 2018

Dell Financial Services L.P. ("DFS") is pleased to present the following lease pricing proposal.

DFS Lease Pricing Proposal

Summary Product Description	Term	Purchase Option	Rate Factor
Dell Optiplex	48	FMV	0.26449

Pricing is valid for orders placed between: 9/28/18 to 12/26/18

THE LEASE WILL BE GOVERNED BY THE TERMS IN YOUR FULLY EXECUTED LEASE DOCUMENTS.

Additional Information:

Above pricing is quoted with the following assumptions.

Payments are: **annually** in **advance**.

FMV/10% BO leases assume pro rata rent: **is not** applicable.

Lease schedule consolidation is: **monthly**.

Changes in the Dell products ordered or the lease structure referenced above may result in changes in the rates. Quotes do not include applicable taxes (including sales or property/use), shipping charges, insurance premiums, or fees, such as (but not limited to) maintenance, filing, licensing or state recycling fees, all of which shall be for your account. If you claim exemption from taxes, proof of such exemption will be required at time of lease.

Unless otherwise specified, rates for FMV and 10%BO leases assume pro rata rent is applicable and due in the first payment cycle for the period from the acceptance date to the commencement date.

All terms are subject to credit approval, execution and return of mutually acceptable lease documentation, and do not constitute a firm offer of financing. DFS may revise this pricing proposal at any time including during the period set forth above with or without cause unless we have expressly limited our right to do so in a written agreement with you.

The following documents may also be required in addition to your Lease Agreement.

- Validity Opinion (Secretary/Clerk Certificate may be substituted in some cases.)
- Insurance Certificate
- Tax-Exempt certificate for sales and use taxes (if applicable)

End of Lease Options:

Typical Fair Market Value options

1. Exercise the option to purchase the products at their then "fair market value" as determined by DFS;
2. Return all products to DFS at your expense; or,
3. Renew the lease on a month to month or fixed term basis.

Typical 10% purchase options

1. Exercise the option to purchase the products at 10 percent of the Total Product Acquisition Cost (as defined in the lease);
2. Return all products to DFS at your expense; or,
3. Renew the lease on a month to month or fixed term basis.

Typical \$1 Out Purchase Options

1. Exercise the option to purchase the products for \$1; or,
2. For an agreed upon fee, return all products to DFS at your expense.

Your end of lease options will be defined in your lease agreement.

Cheryl Aldridge
 DFS Account Manager
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We appreciate your consideration and look forward to working with you. Subject to the terms of this letter, the above lease pricing shall apply to leases entered into by you and DFS for product orders you place with Dell during the time period set forth above.

This proposal is property of Dell Financial Services L.P. and contains confidential information. This proposal shall not be duplicated, used or disclosed in whole or part.