




Lexington-Fayette Urban County Government
DEPARTMENT OF ENVIRONMENTAL QUALITY AND PUBLIC WORKS

Jim Gray
Mayor

Richard Moloney
Commissioner

MEMORANDUM

TO: Mayor Jim Gray
Urban County Council

FROM: Charles Martin, PE 
Director Division of Water Quality

DATE: February 6, 2013

SUBJECT: Replacement Sewer Line Camera

The purpose of this memorandum is to request a sole source purchase of a Ques brand sanitary sewer video camera and related adaptive equipment.

When the video recording equipment was originally bid, the low bid was based on Cues manufactured equipment. Consequently, all of our trucks use electronic equipment such as close circuit television, recording equipment and cameras manufactured by Ques.

The Division of Water Quality now needs to purchase a replacement/backup camera for the Sewer Line Maintenance crew and since all the existing equipment is Cues, it is necessary to also purchase a Cues camera.

Cues is manufactured in Orlando Florida and equipment is sold through individual state-based suppliers. Due to each supplier's agreement with Cues manufacturing, suppliers are only allowed to bid and sell Cues equipment in their assigned state. So a Cues supplier in Kentucky cannot bid on and supply a camera to any other state except Kentucky. Therefore, there is only one Cues equipment supplier in Kentucky where we can purchase Cues equipment.

Eye-Tronics in Louisville is the Cues sole source supplier in Kentucky. Eye-Tronics has submitted a quote for \$27,363.26 for a Cues sewer video camera, a transporter (the tracked sled the camera is fastened to) and two adapters to allow the camera and transporter to move through different sized sewer lines.

This equipment is fully budgeted in 4002-303406-3453-95802.

Please contact me at extension 2455 if you have further questions.