




Lexington-Fayette Urban County Government
DEPARTMENT OF FINANCE & ADMINISTRATION

Jim Gray
Mayor

William O'Mara
Commissioner

TO: Mayor Jim Gray
Urban County Council

FROM: Todd Slatin, Purchasing Director 
Division of Central Purchasing

DATE: June 09, 2016

RE: Bid # 67-2016

Bid (#67-2016) Heavy Duty Power Rescue Tools from Division of Fire and Emergency Services was received by the Division of Central Purchasing on May 16, 2016. The low bid was submitted by High Tech Rescue. The high bid was submitted by Vogelpohl Fire Equipment.

Division of Fire recommends that Holmatro (Vogelpohl) be awarded the contract for the following reasons;

1. LFUCG/LFD has already had an established relationship with the manufacturer, in which all the division's extrication tools are of that brand. We have had no problems or compelling issues requiring us to re-evaluate the efficiency of the tools or maintenance.
2. Maintaining the current brand/vendor eliminates the need for additional training, restocking of our maintenance supplies, and increases operational efficiency and interoperability within the Division
3. It would be fiscally impossible to completely change out brands of tools, thus it would have to be done in phases, meaning we would have to maintain 2 inventories of parts and equipment and resend our technicians to become trained to do preventative maintenance. This would have a significant fiscal impact at an increased cost to LFUCG
4. Both vendors meet the specifications; however Holmatro has all items available, Genesis does not have a Ram extension kit as noted in the bid

Cc: Sally Hamilton, Chief Administrative Officer
William O'Mara, Commissioner of Finance
Stacey Maynard, Council Administrator
Geoff Reed, Commissioner of General Services