



JUSTIFICATION FOR SOLE SOURCE CERTIFICATION

Sole Source Purchases are defined clearly, based upon a legitimate need, and are limited to a single supplier. Sole source purchases are normally not allowed except when based upon strong technological grounds such as operational compatibility with existing equipment and related parts or upon a clearly unique and/or cost effective feature requirement. The use of sole source purchases must be justified and shall be limited only to those specific instances in which compatibility or technical performance needs are being satisfied.

Sole Source Services are defined as a service provider providing technical expertise of such a unique nature that the service provider is clearly and justifiably the only practicable source available to provide the service. The justification shall be based on the uniqueness of the service, sole availability at the location required, or warranty or defect correction service obligations of the service provider.

This form must be filled out for the request to purchase any good or non-professional service that requires a competitive procurement process (informal quotes (\$1001-\$10,000), formal quotes (\$10,001 - \$19,999.99), or formal bid (\$20,000 or more) as defined in the LFUCG's Purchasing Manual. This form must be completed in its entirety and attached to the purchase requisition.

Note: Sole Source Purchase requests for goods exceeding \$20,000 will require approval by the Urban County Council by submitting an Administrative Review Form. A copy of this form must be signed off by Central Purchasing and attached to the Administrative Review Form.

Requesting Division

Name: Rick Curtis Dept.: Public Safety Phone: 859-258-3280
Email: rcurtis@lexingtonky.gov

Type of Purchase: (X) Goods/Materials/Equipment (X) Services

Cost: \$82,740.00

Sole Source Request for the Purchase of: Install new IP CCTV cameras and access control system throughout newly remodeled Public Safety Operations Center located at 115 Cisco Rd.

One Time Purchase

To Establish Sole Source Provider Contract

(Subject to annual review and approval by Central Purchasing and/or Urban County Council)

Vendor Information

Business Name- Burdine Security

Contact Name- Will Burdine

Address- 1408 West Main Street
Lexington, Ky 40511

Phone 1-859-254-2084

Email-will@burdinesecuritygroup.com



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STATEMENT OF NEED: (Add additional pages as needed)

My department's recommendation for sole source is based upon an objective review of the products/service required for the security of this building and the operations that will transpire within, and is in the best interest of the LFUCG to retain this vendor. There is no conflict of interest or personal involvement in any way with this request. No gratuities, favors, or compromising actions have or will take place.

1. Describe the product or service and list the necessary features this product provides that are not available from any other option.

This is an integrated stand-alone security system necessary for the type of building and involved divisions that will occupy the building. The products recommended meet or exceed the required security necessary.

2. Below are eligible reasons for sole source. Check one and describe.

Licensed or patented product or service. Warranty or defect correction service obligations to the consultant (Burdine Security) that is the established trusted vendor for all other LFUCG security systems that are currently operational within the LFUCG.

Existing LFUCG equipment, inventory, custom-built information system, custom-built data inventory system, or similar products or programs. Describe. If product is off-the-shelf, list efforts to find other vendors (i.e. web site search, contacting the manufacturer to see if other dealers are available to service this region, etc.)

Uniqueness of the service. Describe.

The LFUCG has established a standard for this manufacturer, supplier, or provider and there is only one vendor. Attach documentation from manufacturer to confirm that only one dealer provides the product.

Factory-authorized warranty service available only from this single dealer. Sole availability at the location required. Describe.

Used item with bargain price (describe what a new item would cost). Describe.

Other – The above reasons are the most common and established causes for an eligible sole source. If you have a different reason, please describe:

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3. **Describe efforts to find other vendors or consultants (i.e. phone inquires, web site search, contacting the manufacturer to see if other dealers are available to service region, etc.). Sole source within the same company keep everything uniformity.**

The security and confidentiality of this building requires a trusted known vendor. There is a critical need to remain consistent with an established LFUCG vendor.

4. **How was the price offered determined to be fair and reasonable?**

(Explain what the basis was for comparison and include cost analyses as applicable.)

Sole source allows for historical local uniformity and immediate trusted response to this critical building.

5. **Describe any cost savings realized or costs avoided by acquiring the goods/services from this supplier.**

Cost savings realized by consistent uniformity with one LFUCG vendor for future warranty and repairs.



Total Security Solutions

LFUCG
200 East Main Street
Lexington, KY
Attn: Rick Curtis

July 27, 2015

RE: New E911 Center Cisco Road

Proposal: Install new access control system.

Description: Install access control system throughout the new E911 facility. A total of 27 doors will have proximity proximity readers installed and electrified hardware interfaced. Power supplies for the electrified mortise case locks will be provided and integrated. All other electrified locking systems will be provided and installed by contractor and integrated into new system by Burdine Security Group. This system will have a 300,000 user capacity and a 500,000 event history. The software is client/server, so that there can be multiple people using and viewing the software at one time. One emergency button will also be installed and will trigger a strobe light in the dispatcher office.

Materials:

- 1 Access Contol Panel
- 7 Expansion Modules
- 4 Equipment Housing
- 27 Mifare/DESfire Proximity Readers
- 3 Securitron AQD5-8F8R Power Supplies
- 200 MiFare Plus Printable Proximity Cards
- 1 Emergency Button
- 1 Desktop Strobe
- Software/Training
- Cable
- Labor
- Misc. Equip (Cable, connectors, etc.)

Total Installed: \$27,109

Prepared by:

Will Burdine

**1408 West Main Street | Lexington, KY 40511
(859)254-2084 | burdinesecuritygroup.com**



Total Security Solutions

LFUCG
200 East Main Street
Lexington, KY
Attn: Rick Curtis

July 27 2015

Proposal: Install new IP CCTV cameras throughout new facility.

Description: Install new HD IP CCTV cameras throughout the facility. In all, 23 total new HD IP cameras will be installed covering the interior and exterior of the building. High Resolution PTZ cameras will be installed on the two front corners of the building and 3 180 degree cameras will be installed on the front and two sides. The rear will not have a 180 degree or PTZ cameras installed until 2nd phase of project. 8 2MP outdoor dome cameras will also be installed to cover the entrances and 10 2MP Indoor dome cameras will be installed to cover the interior. All images are to be recorded via new OpenEye 32-Channel,

Materials:

- 10 OpenEye 2MP Indoor IP Dome Cameras w/WDR & IR's
- 3 Arecont Vision AV8185DN 180 Degree High Definition Cameras
- 2 Hikvision DarkFighter 2MP PTZ Cameras w/23x Optical Zoom, True WDR, EIS
- 3 Wall Mounts f/PTZ Cameras
- 8 OpenEye 2MP Varifocal High Resolution Outdoor Cameras w/True WDR & IR's
- 8 Wall Mounts f/Outdoor Dome Cameras
- 1 OpenEye 32-Channel, 12TB, Remote Viewing Software Included
- 2 KUSA 16-Port POE Switches
- Software/Training
- Cable
- Labor
- Misc. Equip. (tools, connectors, etc.)

Total Installed: \$55,631

Note:

Prepared by:

Will Burdine

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