

April 22, 2016

Lexington-Fayette Urban County Government
Director, Division of Central Purchasing
200 East Main Street
Lexington, KY 40507

Thank you for the opportunity to provide our revised proposal for Bid No. 56-2016 for Dispatch Furniture for LFUCG E911 PSOC. We know that you have a choice in the marketplace and feel privileged to participate in the process.

Watson Dispatch pioneered adjustable console furniture for the Public Safety industry in 1986. As the first manufacturer to develop adjustable, ergonomic consoles designed specifically for mission critical 24/7 environments, we have more installations than any other console furniture manufacturer, numbering more than 3,000 high demand Public Safety centers with over 10,000 positions installed nationwide. Perhaps most important, we build console furniture that lasts. The durability of the pieces reduces the total cost of ownership, saving our customers tens of thousands of dollars over the "life" of our products.

Watson differentiates itself from other manufacturers in numerous ways. One way is in practical environmentalism. Watson does not just say that we are "green", we prove it. In September 2011, *Seattle Business* magazine honored Watson as the "Top Green Manufacturer" among 50 companies reviewed in the state of Washington for our demonstrated commitment to sustainable manufacturing processes. In 2005 and 2013, Watson received the *GSA Evergreen Award*, a recognition bestowed on only one furniture manufacturer each year for exemplary efforts in recycling, affirmative procurement and waste reduction.

Another differentiator is in our innovation. Watson listens to the customers that we meet and uses their feedback to improve upon our product. In 2010, our Synergy3 console design was selected by committee as a "Hot Product" at the APCO Conference and featured in the November *Public Safety Communications* magazine. Our ZONE line of personal storage lockers received the same recognition in 2011.

Watson is proposing our ***Mercury Dispatch Consoles for the dispatcher and supervisor positions and Mercury Command Consoles for the call takers*** in response to this bid request. Please see literature and details under "Resources" section.

Thank you again for the opportunity to respond. Should you come across any areas of this proposal in which you need further clarification, please do not hesitate to contact us. We look forward to working with you on this project.

Sincerely,



Kelly Dowling
Project Coordinator
kdowling@watsonfg.com

Table of Contents

SECTION 1	BID DOCUMENTS
SECTION 2	COMPANY HISTORY REFERENCES
SECTION 3	MERCURY QUOTE DRAWINGS
SECTION 4	PROJECT IMPLEMENTATION PLAN GANTT CHART WARRANTY
SECTION 5	RESOURCES

SECTION 1

BID DOCUMENTS

BIDDER hereby agrees to commence work under this contract on or before a date to be specified in the Notice to Proceed and to fully complete the project within the time provided in the Purchase Order or Work Orders issued by the OWNER. BIDDER further agrees to pay liquidated damages, the sum of \$200.00 for each consecutive calendar day thereafter.

The Bidder hereby acknowledges receipt of the following addenda:

Addendum No. 1 Date 4/19/16

Addendum No. Date

Addendum No. Date

Addendum No. Date

Addendum No. Date

Addendum No. Date

Addendum No. Date

Addendum No. Date

Insert above the number and the date of any Addendum issued and received. If none has been issued and received, the word "NONE" should be inserted.

2. LEGAL STATUS OF BIDDER

Bidder Watson Furniture Group, Inc.

Date 4/22/2016

* 1. A corporation duly organized and doing business under the laws of the State of Washington, for whom Kelly Dowling, bearing the official title of Project Coordinator, whose signature is affixed to this Bid/Proposal, is duly authorized to execute contracts.

* 2. ~~A Partnership, all of the members of which, with addresses are:~~ (Designate general partners as such)

* 3. ~~An individual, whose signature is affixed to this Bid/Proposal~~ (please print name)

*(The Bidder shall fill out the appropriate form and strike out the other two.)

3. **BIDDERS AFFIDAVIT**

Comes the Affiant, Kelly Dowling, and after being first duly sworn, states under penalty of perjury as follows:

1. His/her name is Kelly Dowling and he/she is the individual submitting the bid or is the authorized representative of Watson Furniture Group, Inc., the entity submitting the bid (hereinafter referred to as "Bidder").
 2. Bidder will pay all taxes and fees, which are owed to the Lexington-Fayette Urban County Government at the time the bid is submitted, prior to award of the contract and will maintain a "current" status in regard to those taxes and fees during the life of the contract.
 3. Bidder will obtain a Lexington-Fayette Urban County Government business license, if applicable, prior to award of the contract.
 4. Bidder has authorized the Division of Central Purchasing to verify the above-mentioned information with the Division of Revenue and to disclose to the Urban County Council that taxes and/or fees are delinquent or that a business license has not been obtained.
 5. Bidder has not knowingly violated any provision of the campaign finance laws of the Commonwealth of Kentucky within the past five (5) years and the award of a contract to the Bidder will not violate any provision of the campaign finance laws of the Commonwealth.
 6. Bidder has not knowingly violated any provision of Chapter 25 of the Lexington-Fayette Urban County Government Code of Ordinances, known as the "Ethics Act."
 7. Bidder acknowledges that "knowingly" for purposes of this Affidavit means, with respect to conduct or to circumstances described by a statute or ordinance defining an offense, that a person is aware or should have been aware that his conduct is of that nature or that the circumstance exists.
- Further, Affiant sayeth naught.

Kelly Dowling

(Affiant)

STATE OF _____

COUNTY OF _____

The foregoing instrument was subscribed, sworn to and acknowledged before me by

_____ on this the _____ day of _____, 20____.

My Commission expires: _____

Please see attached

NOTARY PUBLIC, STATE AT LARGE

Item 3. Bidder's Affidavit: Watson Furniture Group, Inc.

State of Washington
County of Kitsap

I certify that I know or have satisfactory evidence that Kelly Dowling is the person who appeared before me, and said person acknowledged that (she) signed this instrument and acknowledged it to be (her) free and voluntary act for the uses and purposes mentioned in the instrument.

Dated:

04/22/2016

.....

(Signature)



Title: Notary Public

My appointment
expires 04/1/2019



4. BID SCHEDULE – SCHEDULE OF VALUES

The Bidder agrees to perform all the Work described in the Specifications and shown on the Plans for the following proposed lump sum and/or unit prices, if applicable, which shall include the furnishing of all labor, materials, supplies, equipment and/or vehicle usage, services, all items of cost, overhead, taxes (federal, state, local), and profit for the Contractor and any Subcontractor involved, within the time set forth herein. If unit prices are applicable, Bidder must make the extensions and additions showing the total amount of bid.

Form of proposal must include unit bid prices written in words, unit price written in numbers and total amount bid (unit price x quantity) per line item OR bid may be considered non-responsive. In case of price discrepancy, unit bid price written in words will prevail followed by unit price written in numbers then total amount bid per line item. If a discrepancy between the unit price and the item total exists, the unit price prevails except:

If the unit price is illegible, omitted, or the same as the item total, item total prevails and the unit price is the quotient of the item total and the quantity.

If the unit price and the item total are illegible or are omitted, the bid may be determined nonresponsive. If a lump sum total price is illegible or is omitted, the bid may be determined nonresponsive.

For a lump sum based bid, the item total is the bid amount the Division uses for bid comparison.

For a unit price based bid, the sum of the item totals is the bid amount the Division uses for bid comparison.

The LFUCG’s decision on the bid amount is final.

Item No.	Description w/Unit Bid Price Written in Words	Quantity	Unit	Unit Price	Total Bid Amount
1.	Dispatch Workstations (Materials) as per specs for <u>ten thousand one hundred twenty four</u> _____ Dollars _____ zero Cents	10	EA	\$ <u>10,124.00</u>	\$ <u>101,240.00</u>
2.	Dispatch Workstations (Labor) as per specs for <u>two thousand two hundred fifty nine</u> _____ Dollars _____ zero Cents	10	EA	\$ <u>2,259.00</u>	\$ <u>22,590.00</u>
3.	Dispatch Workstations (Optional Environmental Control System) as per specs for <u>one thousand</u> _____ Dollars _____ zero Cents	10	EA	\$ <u>1,000.00</u>	\$ <u>10,000.00</u>
4.	Supervisor Workstations (Materials) as per specs for <u>thirteen thousand five hundred six</u> _____ Dollars _____ twenty Cents	2	EA	\$ <u>13,506.20</u>	\$ <u>27,012.40</u>

Item No.	Description w/Unit Bid Price Written in Words	Quantity	Unit	Unit Price	Total Bid Amount
5.	Supervisor Workstations (Labor) as per specs for <u>two thousand two hundred fifty nine</u> _____ Dollars _____ Cents zero	2	EA	\$ <u>2,259.00</u>	\$ <u>4,518.00</u>
6.	Supervisor Workstations (Optional Environmental Control System) as per specs for <u>one thousand</u> _____ Dollars _____ Cents zero	2	EA	\$ <u>1,000.00</u>	\$ <u>2,000.00</u>
7.	Call Taker Furniture (Materials) as per specs for <u>six thousand three hundred forty nine</u> _____ Dollars _____ Cents forty	12	EA	\$ <u>6,349.40</u>	\$ <u>76,192.80</u>
8.	Call Taker Furniture (Optional Environmental Control System) as per specs for <u>one thousand five hundred ninety eight</u> _____ Dollars _____ Cents	12	EA	\$ <u>1,598.000</u>	\$ <u>19,176.00</u>
9.	Call Taker Furniture (Labor) as per specs for <u>two thousand two hundred fifty nine</u> _____ Dollars _____ Cents zero	12	EA	\$ <u>2,259.00</u>	\$ <u>27,108.00</u>
Options per console workstation (material, labor, delivery and installation)					
10.	Personal computer cabinet fan for <u>three hundred seventy one</u> _____ Dollars _____ Cents twenty	NA	EA	\$ <u>371.20</u>	
11.	Workstation personal fan for _____ _____ Dollars _____ Cents	NA	EA	\$ <u>n/a</u>	Included as standard in Environmental System
12.	Task lighting for <u>one hundred ninety two</u> _____ Dollars _____ Cents forty	NA	EA	Included as standard in Environmental System for all positions except call takers. \$ <u>192.40</u>	
13.	Wrist rest for <u>thirty seven</u> _____ Dollars _____ Cents fifty	NA	EA	\$ <u>37.50</u>	
14.	Document holder for _____ _____ Dollars	NA	EA	\$ <u>n/a</u>	

Item No.	Description w/Unit Bid Price Written in Words	Quantity	Unit	Unit Price	Total Bid Amount
	_____ Cents				
15.	One (1) Year Maintenance Agreement for _____ _____ Dollars _____ Cents	NA	EA	1 visit per year = \$1,875.00 2 visits per year = \$2,645.00 \$ _____	
16.	Three (3) Year Maintenance Agreement for _____ Dollars _____ Cents	NA	EA	1 visit per year = \$5,625.00 2 visits per year = \$7,932.00 \$ _____	
17.	Five (5) Year Maintenance Agreement for _____ _____ Dollars _____ Cents	NA	EA	1 visit per year = \$9,375.00 2 visits per year = \$13,219.00 \$ _____	

TOTAL OF ALL BID PRICES FOR Dispatch Furniture for the LFUCG E911 PSOC Project (Items 1 through 9) in words and figures. In case of discrepancy, the amount shown in words will govern.

Two hundred eighty nine thousand, eight hundred thirty seven dollars and twenty cents

(\$ 289,837.20).

<u>NAME</u>	<u>LOCATION</u>	<u>CONTRACT SUM</u>
see References		

9. The Bidder has now under contract and bonded the following projects:

<u>NAME</u>	<u>LOCATION</u>	<u>CONTRACT SUM</u>
City of Detroit	Detroit, MI	\$660,000.00
City Seattle	Seattle, WA	\$750,000.00

10. List Key Bidder Personnel who will work on this Project.

<u>NAME</u>	<u>POSITION DESCRIPTION</u>	<u>NO. OF YEARS WITH BIDDER</u>

Submitted by:

Watson Furniture Group, Inc.

Firm

26246 Twelve Trees Lane NW

Address

Poulsbo, WA 98370

City, State & Zip

***Bid must be signed:
(original signature)***

Kelly Dowling Project Coordinator
Signature of Authorized Company Representative – Title

Kelly Dowling

Representative/s Name (Typed or Printed)

360-394-1316

Area Code – Phone – Extension

360-394-1322

Fax #

kdowning@watsonfg.com

E-Mail Address

OFFICIAL ADDRESS:

24246 Twelve Trees Lane NW

Poulsbo, WA 98370

(Seal if Bid is by Corporation)

By signing this form you agree to ALL terms, conditions, and associated forms in this bid package

5. STATEMENT OF BIDDER'S QUALIFICATIONS

The following statement of the Bidder's qualifications is required to be filled in, executed, and submitted with the Proposal:

- 1. Name of Bidder: Watson Furniture Group, Inc.
- 2. Permanent Place of Business: Poulsbo, WA
- 3. When Organized: 1968
- 4. Where Incorporated: Washington

5. Construction Plant and Equipment Available for this Project:

Manufacturing Facility in Poulsbo, WA with costume furniture making equipment and materials.

(Attach Separate Sheet If Necessary)

6. Financial Condition:

If specifically requested by the OWNER, the apparent low Bidder is required to submit its latest three (3) years audited financial statements to the OWNER'S Division of Central Purchasing within seven (7) calendar days following the bid opening.

7. In the event the Contract is awarded to the undersigned, surety bonds will be furnished by:

Please see attached Bid Bond (Surety)

Signed: [Signature] (Representative of Surety)

8. The following is a list of similar projects performed by the Bidder: (Attach separate sheet if necessary).

<u>NAME</u>	<u>LOCATION</u>	<u>CONTRACT SUM</u>
see References		

9. The Bidder has now under contract and bonded the following projects:

<u>NAME</u>	<u>LOCATION</u>	<u>CONTRACT SUM</u>
City of Detroit	Detroit, MI	\$660,000.00
City Seattle	Seattle, WA	\$750,000.00

10. List Key Bidder Personnel who will work on this Project.

<u>NAME</u>	<u>POSITION DESCRIPTION</u>	<u>NO. OF YEARS WITH BIDDER</u>
Please see Key Personnel		

11. DBE Participation on current bonded projects under contract:

<u>SUBCONTRACTORS</u> <u>(LIST)</u>	<u>PROJECT</u> <u>(SPECIFIC TYPE)</u>	<u>DBE</u>	<u>% of WORK</u>
None			

(USE ADDITIONAL SHEETS IF NECESSARY)

12. We acknowledge that, if we are the apparent low Bidder, we may be required to submit to the OWNER within 7 calendar days following the Bid Opening, a sworn statement regarding all current work on hand and under contract, and a statement on the OWNER'S form of the experience of our officers, office management and field management personnel. Additionally, if requested by the OWNER, we will within 7 days following the request submit audited financial statements and loss history for insurance claims for the 3 most recent years (or a lesser period stipulated by the OWNER).

6. LIST OF PROPOSED SUBCONTRACTORS

The following list of proposed subcontractors is required by the OWNER to be executed, completed and submitted with the BIDDER'S FORM OF PROPOSAL. All subcontractors are subject to approval of the Lexington-Fayette Urban County Government. Failure to submit this list completely filled out may be cause for rejection of bid.

<u>BRANCH OF WORK - LIST EACH MAJOR ITEM</u> Such as: Grading, bituminous paving, concrete, seeding and protection, construction staking, etc.	<u>SUBCONTRACTOR</u>	<u>DBE Yes/No</u>	<u>% of Work</u>
1. <u>None</u>	Name: _____	_____	_____
	Address: _____		
2. _____	Name: _____	_____	_____
	Address: _____		
3. _____	Name: _____	_____	_____
	Address: _____		
4. _____	Name: _____	_____	_____
	Address: _____		
5. _____	Name: _____	_____	_____
	Address: _____		
6. _____	Name: _____	_____	_____
	Address: _____		
7. _____	Name: _____	_____	_____
	Address: _____		

(Attach additional sheet(s) if necessary.)



LFUCG MWDBE PARTICIPATION FORM

Bid/RFP/Quote Reference # 56-2016

The MWDBE subcontractors listed have agreed to participate on this Bid/RFP/Quote. If any substitution is made or the total value of the work is changed prior to or after the job is in progress, it is understood that those substitutions must be submitted to Central Purchasing for approval immediately.

MWDBE Company, Name, Address, Phone, Email	Work to be Performed	Total Dollar Value of the Work	% Value of Total Contract
1. None			
2.			
3.			
4.			

The undersigned company representative submits the above list of MWDBE firms to be used in accomplishing the work contained in this Bid/RFP/Quote. Any misrepresentation may result in the termination of the contract and/or be subject to applicable Federal and State laws concerning false statements and false claims.

 Watson Furniture Group, Inc.

Company

 4/22/2016

Date

 Kelly Dowling

Company Representative

 Project Coordinator

Title



LFUCG MWDBE SUBSTITUTION FORM

Bid/RFP/Quote Reference # 56-2016

The substituted MWDBE subcontractors listed below have agreed to participate on this Bid/RFP/Quote. These substitutions were made prior to or after the job was in progress. These substitutions were made for reasons stated below and are now being submitted to Central Purchasing for approval. By the authorized signature of a representative of our company, we understand that this information will be entered into our file for this project.

SUBSTITUTED MWDBE Company Name, Address, Phone, Email	MWDBE Formally Contracted/ Name, Address, Phone, Email	Work to Be Performed	Reason for the Substitution	Total Dollar Value of the Work	% Value of Total Contract
1. None					
2.					
3.					
4.					

The undersigned acknowledges that any misrepresentation may result in termination of the contract and/or be subject to applicable Federal and State laws concerning false statements and false claims.

Watson Furniture Group, Inc.

Company

4/22/2016

Date

Kelly Dowling

Company Representative

Project Coordinator

Title



MWDBE QUOTE SUMMARY FORM

Bid/RFP/Quote Reference # 56-2016

The undersigned acknowledges that the minority subcontractors listed on this form did submit a quote to participate on this project.

Company Name	Contact Person
Address/Phone/Email	Bid Package / Bid Date

MWDBE Company Address	Contact Person	Contact Information (work phone, Email, cell)	Date Contacted	Services to be performed	Method of Communication (email, phone meeting, ad, event etc)	Total dollars \$\$ Do Not Leave Blank (Attach Documentation)	MBE * AA HA AS NA Female
None							

(MBE designation / AA=African American / HA= Hispanic American/AS = Asian American/Pacific Islander/ NA= Native American)

The undersigned acknowledges that all information is accurate. Any misrepresentation may result in termination of the contract and/or be subject to applicable Federal and State laws concerning false statements and claims.

Watson Furniture Group, Inc.
 Company
4/22/2016
 Date

Kelly Dowling
 Company Representative
Project Coordinator
 Title



LFUCG SUBCONTRACTOR MONTHLY PAYMENT REPORT

The LFUCG has a 10% goal plan adopted by city council to increase the participation of minority and women owned businesses in the procurement process. In order to measure that goal LFUCG will track spending with MWDBE vendors on a monthly basis. By the signature below of an authorized company representative, you certify that the information is correct, and that each of the representations set forth below is true. Any misrepresentation may result in termination of the contract and/or prosecution under applicable Federal and State laws concerning false statements and false claims. Please submit this form monthly to the Division of Central Purchasing/ 200 East Main Street / Room 338 / Lexington, KY 40507.

Bid/RFP/Quote # 56-2016
Total Contract Amount Awarded to Prime Contractor for this Project _____

Project Name/ Contract #	Work Period/ From: _____ To: _____
Company Name:	Address:
Federal Tax ID:	Contact Person:

Subcontractor Vendor ID (name, address, phone, email)	Description of Work	Total Subcontract Amount	% of Total Contract Awarded to Prime for this Project	Total Amount Paid for this Period	Purchase Order number for subcontractor work (please attach PO)	Scheduled Project Start Date	Scheduled Project End Date
None							

By the signature below of an authorized company representative, you certify that the information is correct, and that each of the representations set forth below is true. Any misrepresentations may result in the termination of the contract and/or prosecution under applicable Federal and State laws concerning false statements and false claims.

Watson Furniture Group, Inc.

Company
 4/22/2016

Date

Kelly Dowling

Company Representative
 Project Coordinator

Title

LFUCG STATEMENT OF GOOD FAITH EFFORTS
Bid/RFP/Quote # 56-2016

Not applicable as Watson utilizes only factory certified installers and is not subcontracting work.

By the signature below of an authorized company representative, we certify that we have utilized the following Good Faith Efforts to obtain the maximum participation by MWDBE business enterprises on the project and can supply the appropriate documentation.

- _____ Advertised opportunities to participate in the contract in at least two (2) publications of general circulation media; trade and professional association publications; small and minority business or trade publications; and publications or trades targeting minority, women and disadvantaged businesses not less than fifteen (15) days prior to the deadline for submission of bids to allow MWDBE firms to participate.
- _____ Included documentation of advertising in the above publications with the bidders good faith efforts package
- _____ Attended LFUCG Central Purchasing Economic Inclusion Outreach event
- _____ Attended pre-bid meetings that were scheduled by LFUCG to inform MWDBEs of subcontracting opportunities
- _____ Sponsored Economic Inclusion event to provide networking opportunities for prime contractors and MWDBE firms
- _____ Requested a list of MWDBE subcontractors or suppliers from LFUCG Economic Engine and showed evidence of contacting the companies on the list(s).
- _____ Contacted organizations that work with MWDBE companies for assistance in finding certified MWBDE firms to work on this project. Those contacted and their responses should be a part of the bidder's good faith efforts documentation.
- _____ Sent written notices, by certified mail, email or facsimile, to qualified, certified MWDBEs soliciting their participation in the contract not less than seven (7) days prior to the deadline for submission of bids to allow them to participate effectively.
- _____ Followed up initial solicitations by contacting MWDBEs to determine their level of interest.
- _____ Provided the interested MWBDE firm with adequate and timely information about the plans, specifications, and requirements of the contract.
- _____ Selected portions of the work to be performed by MWDBE firms in order to increase the likelihood of meeting the contract goals. This includes, where appropriate, breaking out contract work items into economically feasible units to facilitate MWDBE participation, even when the prime contractor may otherwise perform these work items with its own workforce

- _____ Negotiated in good faith with interested MWDBE firms not rejecting them as unqualified without sound reasons based on a thorough investigation of their capabilities. Any rejection should be so noted in writing with a description as to why an agreement could not be reached.
- _____ Included documentation of quotations received from interested MWDBE firms which were not used due to uncompetitive pricing or were rejected as unacceptable and/or copies of responses from firms indicating that they would not be submitting a bid.
- _____ Bidder has to submit sound reasons why the quotations were considered unacceptable. The fact that the bidder has the ability and/or desire to perform the contract work with its own forces will not be considered a sound reason for rejecting a MWDBE quote. Nothing in this provision shall be construed to require the bidder to accept unreasonable quotes in order to satisfy MWDBE goals.
- _____ Made an effort to offer assistance to or refer interested MWDBE firms to obtain the necessary equipment, supplies, materials, insurance and/or bonding to satisfy the work requirements of the bid proposal
- _____ Made efforts to expand the search for MWDBE firms beyond the usual geographic boundaries.
- _____ Other - any other evidence that the bidder submits which may show that the bidder has made reasonable good faith efforts to include MWDBE participation.

Failure to submit any of the documentation requested in this section may be cause for rejection of bid. Bidders may include any other documentation deemed relevant to this requirement. Documentation of Good Faith Efforts are to be submitted with the Bid, if the participation Goal is not met.

The undersigned acknowledges that all information is accurate. Any misrepresentations may result in termination of the contract and/or be subject to applicable Federal and State laws concerning false statements and claims.

 Watson Furniture Group, Inc.
Company

 4/22/2016
Date

 Kelly Dowling
Company Representative
 Project Coordinator

Title

8. AUTHENTICATION OF BID AND STATEMENT OF NON-COLLUSION, NON-CONFLICT OF INTEREST

I hereby swear (or affirm) under the penalty for false swearing:

1. That I am the Bidder (if the Bidder is an individual), a partner of the Bidder (if the Bidder is a partnership), or an officer or employee of the bidding corporation having authority to sign on its behalf (if the Bidder is a corporation);
2. That the attached bid has been arrived at by the Bidder independently, and has been submitted without collusion with, and without any agreement, understanding or planned common course of action, with any other contractor, vendor of materials, supplies, equipment or services described in the Invitation to Bid, designed to limit independent bidding or competition;
3. That the contents of the bid or bids have not been communicated by the Bidder or its employees or agents to any person not an employee or agent of the Bidder or its surety on any bond furnished, with the bid or bids, and will not be communicated to any such person, prior to the official opening of the bid or bids;
4. That the Bidder is legally entitled to enter into the contracts with the Lexington-Fayette Urban County Government, and is not in violation of any prohibited conflict of interest;
5. (Applicable to corporation only) That as a foreign corporation, we are registered with the Secretary of State, Commonwealth of Kentucky, and authorized to do business in the State XX or, that as a domestic corporation, we are in good standing with the Secretary of State, Commonwealth of Kentucky _____. Check the statement applicable.
6. This offer is for 60 calendar days from the date this bid is opened. In submitting the above, it is expressly agreed that, upon proper acceptance by the Lexington-Fayette Urban County Government of any or all items bid above, a contract shall thereby be created with respect to the items accepted.
7. That I have fully informed myself regarding the accuracy of the statements made in this statement.
8. That I certify that Subcontractors have not and will not be awarded to any firm(s) that have been debarred from noncompliance with the Federal Labor Standards, Title VI of the Civil Rights Act of 1964 As Amended, Executive Order 11246 As Amended or any other Federal Law.

NAME OF INDIVIDUAL: _____

POSITION/TITLE: _____

STATEMENT OF EXPERIENCE: _____

NAME OF INDIVIDUAL: _____

POSITION/TITLE: _____

STATEMENT OF EXPERIENCE: _____

NAME OF INDIVIDUAL: _____

POSITION/TITLE: _____

STATEMENT OF EXPERIENCE: _____

* Include all officers, office management's, Affirmative Action officials, and field management personnel. (Attach separate sheets if necessary.)

10. EQUAL OPPORTUNITY AGREEMENT

The Law

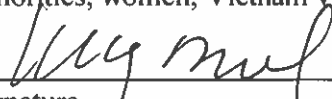
- * Title VII of the Civil Rights Act of 1964 (amended 1972) states that it is unlawful for an employer to discriminate in employment because of race, color, religion, sex, age (40-70 years) or national origin.
- * Executive Order No. 11246 on Nondiscrimination under Federal contract prohibits employment discrimination by contractor and subcontractor doing business with the Federal Government or recipients of Federal funds. This order was later amended by Executive Order No. 11375 to prohibit discrimination on the basis of sex.
- * Section 503 of the Rehabilitation Act of 1973 States:
The Contractor will not discriminate against any employee or applicant for employment because of physical or mental handicap.
- * Section 2012 of the Vietnam Era Veterans Readjustment Act of 1973 requires Affirmative Action on behalf of disabled veterans and veterans of the Vietnam Era by contractors having Federal Contracts.
- * Section 206 (A) of Executive Order 12086, Consolidation of Contract Compliance Functions for Equal Employment Opportunity, states:
The Secretary of Labor may investigate the employment practices of any Government contractor or sub-contractor to determine whether or not the contractual provisions specified in Section 202 of this order have been violated.

The Lexington-Fayette Urban County Government practices Equal Opportunity in recruiting, hiring and promoting. It is the Government's intent to affirmatively provide employment opportunities for those individuals who have previously not been allowed to enter into the mainstream of society. Because of its importance to the local Government, this policy carries the full endorsement of the Mayor, Commissioners, Directors, and all supervisory personnel. In following this commitment to Equal Employment Opportunity and because the Government is the benefactor of the Federal funds, it is both against the Urban County Government policy and illegal for the Government to let contracts to companies which knowingly or unknowingly practice discrimination in their employment practices. Violation of the above mentioned ordinances may cause a contract to be canceled and the contractor may be declared ineligible for future consideration.

Please sign this statement in the appropriate space acknowledging that you have read and understand the provisions contained herein. Return this document as part of your application packet.

Bidders

I/We agree to comply with the Civil Rights Laws listed above that govern employment rights of minorities, women, Vietnam veterans, handicapped, and aged persons.



Signature

Watson Furniture Group, Inc.

Name of Business

The Entity (regardless of whether construction contractor, non-construction contractor or supplier) agrees to provide equal opportunity in employment for all qualified persons, to prohibit discrimination in employment because of race, color, creed, national origin, sex or age, and to promote equal employment through a positive, continuing program from itself and each of its sub-contracting agents. This program of equal employment opportunity shall apply to every aspect of its employment policies and practices.

The Kentucky equal Employment Opportunity Act of 1978 (KRS 45.560-45.640) requires that any count, city, town, school district, water district, hospital district, or other political subdivision of the state shall include in directly or indirectly publicly funded contracts for supplies, materials, services, or equipment hereinafter entered into the following provisions:

During the performance of this contract, the contractor agrees as follows:

- (1) *The contractor will not discriminate against any employee or applicant for employment because of race, color, religion, sex, age or national origin;*
- (2) *The contractor will state in all solicitations or advertisements for employees placed by or on behalf of the contractors that all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, age or national origin;*
- (3) *The contract will post notices in conspicuous places, available to employees and applicants for employment, setting forth the provisions of the non-discrimination clauses required by this section; and*
- (4) *The contractor will send a notice to each labor union or representative of workers with which he has a collective bargaining agreement or other contract or understanding advising the labor union or workers' representative of the contractor's commitments under the nondiscrimination clauses.*

The Act further provides:

KRS 45.610. Hiring minorities – Information required

- (1) *For the length of the contract, each contractor shall hire minorities from other sources within the drawing area, should the union with which he has collective bargaining agreements be unwilling to supply sufficient minorities to satisfy the agreed upon goals and timetable.*
- (2) *Each contractor shall, for the length of the contract, furnish such information as required by KRS 45.560 to KRS 45.640 and by such rules, regulations and orders issued pursuant thereto and will permit access to all books and records pertaining to his employment practices and work sites by the contracting agency and the department for purposes of investigation to ascertain compliance with KRS 45.560 to 45.640 and such rules, regulations and orders issued pursuant thereto.*

KRS 45.620. Action against contractor – Hiring of minority contractor or subcontractor

- (1) *If any contractor is found by the department to have engaged in an unlawful practice under this chapter during the course of performing under a contract or subcontract covered under KRS 45.560 to 45.640, the department shall so certify to the contracting agency and such certification shall be binding upon the contracting agency unless it is reversed in the course of judicial review.*
- (2) *If the contractor is found to have committed an unlawful practice under KRS 45.560 to 45.640, the contracting agency may cancel or terminate the contract, conditioned upon a program for future compliance approved by the contracting agency and the department. The contracting agency may declare such a contractor ineligible to bid on further contracts with that agency until such time as the contractor complies in full with the requirements of KRS 45.560 – 45.640.*
- (3) *The equal employment provisions of KRS 45.560 to 45.640 may be met in part by a contractor by subcontracting to a minority contractor or subcontractor. For the provisions of KRS 45.560 to 45.640, a minority contractor or subcontractor shall mean a business that is owned and controlled by one or more persons disadvantaged by racial or ethnic circumstances.*

KRS 45.630 Termination of existing employee not required, when

Any provision of KRS 45.560 to 45.640 notwithstanding, no contractor shall be required to terminate an existing employee upon proof that that employee was employed prior to the date of the contract.

KRS 45.640 Minimum skills

Nothing in KRS 45.560 to 45.640 shall require a contractor to hire anyone who fails to demonstrate the minimum skills required to perform a particular job.

It is recommended that all of the provisions quoted above to be included as special conditions in each contract. In the case of a contract exceeding \$250,000, the contractor is required to furnish evidence that his work-force in Kentucky is representative of the available work-force in the area from which he draws employees, or to supply an Affirmative Action plan which will achieve such representation during the life of the contract.

11. **EQUAL EMPLOYMENT OPPORTUNITY AFFIRMATIVE ACTION POLICY**

It is the policy of Watson Furniture Group, Inc.

to assure that all applicants for employment and all employees are treated on a fair and equitable basis without regard to their race, religion, sex, color, handicap, natural origin or age.

Such action shall include employment, promotion, demotion, recruitment or recruitment advertising, layoff or termination, rates of pay and other forms of compensation, and selection for training, whether apprenticeship and/or on-the-job-training.

Furthermore, this company agrees to make special recruitment efforts to hire the protected class whenever feasible. This company also agrees to adhere to all applicable federal, state, and local laws relating to Equal Employment Opportunity for all individuals.

CO# N029805
 U# N029805

EQUAL EMPLOYMENT OPPORTUNITY
 2015 EMPLOYER INFORMATION REPORT
 SINGLE ESTABLISHMENT REPORT - TYPE 1

SECTION B - COMPANY IDENTIFICATION

1. WATSON FURNITURE GROUP
 26246 TWELVE TREES LN NW
 POULSBO, WA 98370

SECTION C - TEST FOR FILING REQUIREMENT

2.a. WATSON FURNITURE GROUP
 26246 TWELVE TREES LN NW
 POULSBO, WA 98370

1-Y 2-Y 3-Y DUNS NO.:009479296 EIN :910836983

KITSAP COUNTY
 C Y

SECTION E - ESTABLISHMENT INFORMATION

NAICS: 337211 Wood Office Furniture
 Manufacturing

SECTION D - EMPLOYMENT DATA

JOB CATEGORIES	HISPANIC OR LATINO		NOT-HISPANIC OR LATINO										OVERALL TOTALS			
	MALE	FEMALE	WHITE	BLACK OR AFRICAN AMERICAN	NATIVE HAWAIIAN OR PACIFIC ISLANDER	ASIAN	AMERICAN INDIAN OR ALASKAN NATIVE	TWO OR MORE RACES	WHITE	BLACK OR AFRICAN AMERICAN	NATIVE HAWAIIAN OR PACIFIC ISLANDER	ASIAN		AMERICAN INDIAN OR ALASKAN NATIVE	TWO OR MORE RACES	
EXECUTIVE/SR OFFICIALS & MGRS	0	0	5	0	0	0	0	0	0	0	0	0	0	0	0	6
FIRST/MID OFFICIALS & MGRS	0	0	13	0	1	2	1	0	0	0	0	0	0	0	0	21
PROFESSIONALS	0	0	14	0	0	0	0	0	0	0	0	0	0	0	0	18
TECHNICIANS	0	0	6	0	0	0	0	0	0	0	0	0	0	0	0	6
SALES WORKERS	0	0	2	0	0	0	0	0	0	0	0	0	0	0	0	2
ADMINISTRATIVE SUPPORT	0	0	12	0	0	0	0	0	0	0	0	0	0	0	0	30
CRAFT WORKERS	3	0	29	5	2	2	0	0	0	0	0	0	0	0	0	44
OPERATIVES	3	1	49	4	5	3	0	0	0	0	0	0	0	0	0	87
LABORERS & HELPERS	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
SERVICE WORKERS	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1
TOTAL	7	1	130	9	8	7	1	5	40	1	1	1	0	2	3	215
PREVIOUS REPORT TOTAL	4	1	119	9	1	6	5	3	39	0	1	1	0	2	5	196

SECTION F - REMARKS

DATES OF PAYROLL PERIOD:
 SECTION G - CERTIFICATION
 CERTIFYING OFFICIAL:
 EEO-1 REPORT CONTACT PERSON:
 EMAIL: JREICKS@WATSONFG.COM

JESSICA REICKS
 JESS REICKS

TITLE: HR MANAGER
 TITLE: HR MANAGER
 TELEPHONE NO: 3603941300

CERTIFIED DATE[EST]:

13. EVIDENCE OF INSURABILITY

LEXINGTON-FAYETTE URBAN COUNTY GOVERNMENT CONSTRUCTION PROJECT
(Use separate form for each Agency or Brokerage agreeing to provide coverage)

Names Insured: WATSON FURNITURE GROUP, INC. Employee ID: _____
 Address: 26246 TWELVE TREES LANE NW, POULSBO, WA 98370 Phone: 360-394-1300

Project to be insured: Lexington-Fayette Urban County Government Dispatch Furniture for E911 PSOC

In lieu of obtaining certificates of insurance at this time, the undersigned agrees to provide the above Named Insured with the minimum coverage listed below. These are outlined in the Insurance and Risk Management of Part V (Special Conditions), including all requirements, and conditions:

Section Items	Coverage	Minimum Limits and Policy Requirements	Limits Provided To Insured	Name of Insurer	A.M. Best's Code	Rating
SC-3, Section 2, Part 4.1 – see provisions	CGI	\$1,000,000 per occ. And \$2,000,000 aggregate	\$ See COI attached			
SC-3, Section 2, Part 4.1 – see provisions	AUTO	\$2,000,000/per occ.	\$ "			
SC-3, Section 2, Part 4.1 – see provisions	WC	Statutory w /endorsement as noted	\$ "			

Section 2 includes required provisions, statements regarding insurance requirements, and the undersigned agrees to abide by all provisions for the coverage's checked above unless stated otherwise when submitting.

Agency or Brokerage: See COI attached Name of Authorized Representative: Kelly Dowling

Street Address: _____ Title: Project Coordinator

City: _____ State: _____ Zip: _____ Authorized Signature: 4/22/16

Telephone Number: _____ Date: _____

NOTE: Authorized signatures may be the agent's if agent has placed insurance through an agency agreement with the insurer. If insurance is brokered, authorized signature must be that of authorized representative of insurer.

IMPORTANT: Contract may not be awarded if a completed and signed copy of this form for all coverage's listed above is not provided with the bid.

15. DEBARMENT CERTIFICATION

All contractors/subcontractors shall complete the following certification and submit it with the bid proposal.

The contractor/subcontractor certifies in accordance with Executive Order 12549 (Debarment and Suspension 2/18/86) that to the best of its knowledge and belief, that it and its principals:

- 1) Are not presently debarred, suspended, proposed for debarment, declared negligible, or voluntarily excluded from covered transactions or contract by any Federal department or agency for noncompliance with the Federal Labor Standards, Title VI of the Civil Rights Act of 1964 as amended, Executive Order 11246 as amended or any other Federal law;
 - a) Have not within a three year period preceding this proposal been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) transaction or contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
 - b) Are not presently indicted for or otherwise criminally or civilly charged by a government entity (Federal, State or local) with commission of any of the offenses enumerated in paragraph (1)(a) of this certification; and
 - c) Have not within a three year period preceding this bid has one or more public (Federal, State or local) transactions or contracts terminated for cause or default.
- 2) Where the contractor is unable to certify to any of the statements in this certification, such prospective contractors shall attach an explanation to this certification form.

Firm Name: Watson Furniture Group, Inc.

Project: Dispatch Furniture for LFUCG E911 PSOC

Printed Name and Title of Authorized Representative: Kelly Dowling - Project Coordinator

Signature: 

Date: 4/22/2016

END OF SECTION

BID BOND

KNOW ALL BY THESE PRESENTS, That we, Watson Furniture Group, Inc.

of Poulsbo, WA (hereinafter called the Principal),

as Principal, and The Ohio Casualty Insurance Company

(hereinafter called the Surety), as Surety are held and firmly bound unto Lexington Fayette Urban City Government

(hereinafter called the Obligee) in the penal sum of five percent (5%) of the total bid amount

Dollars (_____)

for the payment of which the Principal and the Surety bind themselves, their heirs, executors, administrators, successors and assigns, jointly and severally, firmly by these presents.

THE CONDITION OF THIS OBLIGATION IS SUCH, That WHEREAS, the Principal has submitted or is about to submit a proposal to the Obligee on a contract for Dispatch Furniture for LFUCG E911 PSOC

NOW, THEREFORE, If the said Contract be timely awarded to the Principal and the Principal shall, within such time as may be specified, enter into the Contract in writing, and give bond, if bond is required, with surety acceptable to the Obligee for the faithful performance of the said Contract, then this obligation shall be void; otherwise to remain in full force and effect.

Signed and sealed this 21st day of April, 2016

[Signature]

Witness

Watson Furniture Group, Inc.

(Seal)

[Signature]
CEO

Principal

Title

The Ohio Casualty Insurance Company

By

[Signature]
Regan Hupf

Attorney-in-Fact

[Signature]

Tom Gockel

Witness



THIS POWER OF ATTORNEY IS NOT VALID UNLESS IT IS PRINTED ON RED BACKGROUND.

This Power of Attorney limits the acts of those named herein, and they have no authority to bind the Company except in the manner and to the extent herein stated.

Certificate No. 7068161

American Fire and Casualty Company
The Ohio Casualty Insurance Company

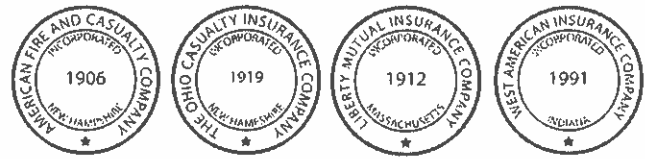
Liberty Mutual Insurance Company
West American Insurance Company

POWER OF ATTORNEY

KNOWN ALL PERSONS BY THESE PRESENTS: That American Fire & Casualty Company and The Ohio Casualty Insurance Company are corporations duly organized under the laws of the State of New Hampshire, that Liberty Mutual Insurance Company is a corporation duly organized under the laws of the State of Massachusetts, and West American Insurance Company is a corporation duly organized under the laws of the State of Indiana (herein collectively called the "Companies"), pursuant to and by authority herein set forth, does hereby name, constitute and appoint, Christian Rider; Donald W. Bacic; Kathleen M. Moss; Marilyn Larson; Regan Hupf

all of the city of Seattle, state of WA each individually if there be more than one named, its true and lawful attorney-in-fact to make, execute, seal, acknowledge and deliver, for and on its behalf as surety and as its act and deed, any and all undertakings, bonds, recognizances and other surety obligations, in pursuance of these presents and shall be as binding upon the Companies as if they have been duly signed by the president and attested by the secretary of the Companies in their own proper persons.

IN WITNESS WHEREOF, this Power of Attorney has been subscribed by an authorized officer or official of the Companies and the corporate seals of the Companies have been affixed thereto this 24th day of July, 2015.



American Fire and Casualty Company
The Ohio Casualty Insurance Company
Liberty Mutual Insurance Company
West American Insurance Company

By: David M. Carey
David M. Carey, Assistant Secretary

STATE OF PENNSYLVANIA ss
COUNTY OF MONTGOMERY

On this 24th day of July, 2015, before me personally appeared David M. Carey, who acknowledged himself to be the Assistant Secretary of American Fire and Casualty Company, Liberty Mutual Insurance Company, The Ohio Casualty Insurance Company, and West American Insurance Company, and that he, as such, being authorized so to do, execute the foregoing instrument for the purposes therein contained by signing on behalf of the corporations by himself as a duly authorized officer.

IN WITNESS WHEREOF, I have hereunto subscribed my name and affixed my notarial seal at Plymouth Meeting, Pennsylvania, on the day and year first above written.



COMMONWEALTH OF PENNSYLVANIA
Notarial Seal
Teresa Pastella, Notary Public
Plymouth Twp., Montgomery County
My Commission Expires March 28, 2017
Member, Pennsylvania Association of Notaries

By: Teresa Pastella
Teresa Pastella, Notary Public

This Power of Attorney is made and executed pursuant to and by authority of the following By-laws and Authorizations of American Fire and Casualty Company, The Ohio Casualty Insurance Company, Liberty Mutual Insurance Company, and West American Insurance Company which resolutions are now in full force and effect reading as follows:

ARTICLE IV – OFFICERS – Section 12. Power of Attorney. Any officer or other official of the Corporation authorized for that purpose in writing by the Chairman or the President, and subject to such limitation as the Chairman or the President may prescribe, shall appoint such attorneys-in-fact, as may be necessary to act in behalf of the Corporation to make, execute, seal, acknowledge and deliver as surety any and all undertakings, bonds, recognizances and other surety obligations. Such attorneys-in-fact, subject to the limitations set forth in their respective powers of attorney, shall have full power to bind the Corporation by their signature and execution of any such instruments and to attach thereto the seal of the Corporation. When so executed, such instruments shall be as binding as if signed by the President and attested to by the Secretary. Any power or authority granted to any representative or attorney-in-fact under the provisions of this article may be revoked at any time by the Board, the Chairman, the President or by the officer or officers granting such power or authority.

ARTICLE XIII – Execution of Contracts – SECTION 5. Surety Bonds and Undertakings. Any officer of the Company authorized for that purpose in writing by the chairman or the president, and subject to such limitations as the chairman or the president may prescribe, shall appoint such attorneys-in-fact, as may be necessary to act in behalf of the Company to make, execute, seal, acknowledge and deliver as surety any and all undertakings, bonds, recognizances and other surety obligations. Such attorneys-in-fact subject to the limitations set forth in their respective powers of attorney, shall have full power to bind the Company by their signature and execution of any such instruments and to attach thereto the seal of the Company. When so executed such instruments shall be as binding as if signed by the president and attested by the secretary.

Certificate of Designation – The President of the Company, acting pursuant to the Bylaws of the Company, authorizes David M. Carey, Assistant Secretary to appoint such attorneys-in-fact as may be necessary to act on behalf of the Company to make, execute, seal, acknowledge and deliver as surety any and all undertakings, bonds, recognizances and other surety obligations.

Authorization – By unanimous consent of the Company's Board of Directors, the Company consents that facsimile or mechanically reproduced signature of any assistant secretary of the Company, wherever appearing upon a certified copy of any power of attorney issued by the Company in connection with surety bonds, shall be valid and binding upon the Company with the same force and effect as though manually affixed.

I, Gregory W. Davenport, the undersigned, Assistant Secretary, of American Fire and Casualty Company, The Ohio Casualty Insurance Company, Liberty Mutual Insurance Company, and West American Insurance Company do hereby certify that the original power of attorney of which the foregoing is a full, true and correct copy of the Power of Attorney executed by said Companies, is in full force and effect and has not been revoked.

IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed the seals of said Companies this 21st day of April, 2016.



By: Gregory W. Davenport
Gregory W. Davenport, Assistant Secretary

Not valid for mortgage, note, loan, letter of credit, currency rate, interest rate or residual value guarantees.

To confirm the validity of this Power of Attorney call 1-610-832-8240 between 9:00 am and 4:30 pm EST on any business day.



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
12/16/2015

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER WA#712152 1-206-343-2323 AssuredPartners of Washington, LLC dba MCM MCM Benefits and Insurance Services, LLC, CA Lic #0F82099 1325 Fourth Avenue, Suite 2100 Seattle, WA 98101	CONTACT NAME: PHONE (A/C, No. Ext): E-MAIL ADDRESS: FAX (A/C, No):														
INSURED Watson Furniture Group, Inc. 26246 Twelve Trees Lane NW Poulsbo, WA 98370	<table border="1"> <thead> <tr> <th>INSURER(S) AFFORDING COVERAGE</th> <th>NAIC #</th> </tr> </thead> <tbody> <tr> <td>INSURER A: CONTINENTAL WESTERN INS CO</td> <td>10804</td> </tr> <tr> <td>INSURER B: TRAVELERS PROP CAS CO OF AMER</td> <td>25674</td> </tr> <tr> <td>INSURER C:</td> <td></td> </tr> <tr> <td>INSURER D:</td> <td></td> </tr> <tr> <td>INSURER E:</td> <td></td> </tr> <tr> <td>INSURER F:</td> <td></td> </tr> </tbody> </table>	INSURER(S) AFFORDING COVERAGE	NAIC #	INSURER A: CONTINENTAL WESTERN INS CO	10804	INSURER B: TRAVELERS PROP CAS CO OF AMER	25674	INSURER C:		INSURER D:		INSURER E:		INSURER F:	
INSURER(S) AFFORDING COVERAGE	NAIC #														
INSURER A: CONTINENTAL WESTERN INS CO	10804														
INSURER B: TRAVELERS PROP CAS CO OF AMER	25674														
INSURER C:															
INSURER D:															
INSURER E:															
INSURER F:															

COVERAGES CERTIFICATE NUMBER: 45626488 REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	GENERAL LIABILITY <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> Stop Gap GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input checked="" type="checkbox"/> LOC			CPA6022532	09/01/15	09/01/16	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000 \$
A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> Comp \$1,000 <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS <input checked="" type="checkbox"/> Coll \$1,000			CPA6022532	09/01/15	09/01/16	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
B	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$			ZUP15T0663615NF	09/01/15	09/01/16	<input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS-MADE EACH OCCURRENCE \$ 10,000,000 AGGREGATE \$ 10,000,000 \$
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below						<input type="checkbox"/> Y <input type="checkbox"/> N <input type="checkbox"/> N/A <input type="checkbox"/> WC STATUTORY LIMITS <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$ E.L. DISEASE - EA EMPLOYEE \$ E.L. DISEASE - POLICY LIMIT \$

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

CERTIFICATE HOLDER Evidence of Insurance	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE

© 1988-2010 ACORD CORPORATION. All rights reserved.

CC: 000 D052
002
003 T:
00 I:
* M:
11469
* 2 C O O 2 15T06636

**POLICY CHANGE ENDORSEMENT -
FOR CERTAIN TYPES OF CHANGES ONLY**

This endorsement summarizes certain changes to your policy. All other terms of your policy not affected by these changes remain the same.

How Your Policy Is Changed

The following item(s):

- | | |
|--|--|
| <input type="checkbox"/> Insured's Name | <input type="checkbox"/> Insured's Mailing Address |
| <input type="checkbox"/> Policy Number | <input type="checkbox"/> Company |
| <input type="checkbox"/> Effective/Expiration Date | <input type="checkbox"/> Insured's Legal Status/ Bus. of Insured |
| <input type="checkbox"/> Payment Plan | <input type="checkbox"/> Premium Determination |
| <input type="checkbox"/> Additional Interested Parties | <input type="checkbox"/> Coverage Forms and Endorsements |
| <input type="checkbox"/> Limits/Exposures | <input type="checkbox"/> Deductibles |
| <input type="checkbox"/> Covered Property/Location Description | <input type="checkbox"/> Classification/Class Codes |
| <input type="checkbox"/> Rates | <input checked="" type="checkbox"/> Underlying Insurance |

is (are) changed to read: (See also back page and additional page(s) if applicable)

PER YOUR REQUEST, EFFECTIVE 09/01/2015 THE FOLLOWING CHANGES ARE MADE TO THE POLICY POLICY DATES FOR UNDERLYING POLICY ACE FOREIGN ARE AMENDED TO 01/31/2015-09/01/2016

THE FOLLOWING POLICY IS ADDED:
EMPLOYERS LIABILITY CARRIER:
ISSUING COMPANY: HARTFORD CASUALTY INSURANCE COMPANY
POLICY NUMBER: 52 WEC RY953
EFFECTIVE DATES: 05/09/2015-05/09/2016
\$500,000 EACH ACCIDENT/\$500,000 POLICY LIMIT/\$500,000 EACH EMPLOYEE
UNLIMITED IN THE STATE OF NEW YORK FOR SUBJECT EMPLOYEES

Premium Change Which Is Due Now

No change To be adjusted at audit

Additional premium Returned premium

If issued after the date your policy begins, these spaces must be completed and our representative must sign below.

Policy issued to:
WATSON FURNITURE GROUP INC

Authorized representative

Endorsement takes effect: 09/01/15
Policy number: ZUP-15T06636-15-NF
Processing date: 01/04/16 12:55 002

Scheduled Underlying Insurance

Commercial General Liability – FOREIGN

Carrier
ACE AMERICAN INSURANCE COMPANY

Policy Number
AS PER SCHEDULE ON FILE WITH THE COMPANY

Policy Period **01/31/2014 TO 01/31/2015**

Limits Of Liability

General Aggregate.	\$2,000,000
Products/Completed Operations Aggregate.	\$2,000,000
Personal and Advertising Injury.	\$1,000,000
Each Occurrence.	\$1,000,000

Automobile Liability

Carrier

Policy Number

Policy Period

Limits Of Liability

Bodily Injury And Property Damage Combined. Each Accident	\$
Bodily Injury. Each Person	Each Accident \$
Property Damage. Each Accident	\$

Employers Liability – FOREIGN

Carrier
ACE AMERICAN INSURANCE COMPANY

Policy Number
AS PER SCHEDULE ON FILE WITH THE COMPANY

Policy Period **01/31/2014 TO 01/31/2015**

Limits Of Liability

Bodily Injury By Accident Each Accident	\$1,000,000*
Bodily Injury By Disease Policy Limit	Each Employee \$1,000,000*

*UNLIMITED IN THE STATE OF NEW YORK FOR SUBJECT EMPLOYEES

CC: 000 D052
002
000 T:
00 I:
* M:
11473
* 2 C O O 2 15T06636

Scheduled Underlying Insurance - Continued

Type Of Coverage:

EMPLOYEE BENEFITS LIABILITY

Carrier

CONTINENTAL WESTERN INSURANCE COMPANY

Policy Number

CPA 6022532 23

Policy Period 09/01/2015 TO 09/01/2016

Limits Of Liability

\$1,000,000 EACH EMPLOYEE

\$2,000,000 AGGREGATE

Type Of Coverage:

FOREIGN EMPLOYEE BENEFITS LIABILITY

Carrier

ACE AMERICAN INSURANCE COMPANY

Policy Number

AS PER SCHEDULE ON FILE WITH THE COMPANY

Policy Period 01/31/2014 TO 01/31/2015

Limits Of Liability

\$1,000,000 EACH CLAIM

\$1,000,000 AGGREGATE

Type Of Coverage:

FOREIGN AUTOMOBILE LIABILITY

Carrier

ACE AMERICAN INSURANCE COMPANY

Policy Number

AS PER SCHEDULE ON FILE WITH THE COMPANY

Policy Period 01/31/2014 TO 01/31/2015

Limits Of Liability

\$1,000,000 EACH OCCURRENCE

Name of Insured

Policy Number ZUP-15T06636-15-NF

Effective Date 09/01/15

WATSON FURNITURE GROUP INC

Processing Date 01/04/16 12:55 002

SU110 02-14

Scheduled Underlying Insurance - Continued

Type Of Coverage:

FOREIGN EMPLOYERS LIABILITY

Carrier

ACE AMERICAN INSURANCE COMPANY

Policy Number

AS PER SCHEDULE ON FILE WITH THE COMPANY

Policy Period 01/31/2015-09/01/2016

Limits Of Liability

\$1,000,000 EACH ACCIDENT

\$1,000,000 POLICY LIMIT

\$1,000,000 EACH EMPLOYEE

Type Of Coverage:

EMPLOYERS LIABILITY

Carrier

HARTFORD CASUALTY INSURANCE COMPANY

Policy Number

52 WEC RY953

Policy Period 05/09/2015-05/09/2016

Limits Of Liability

\$500,000 EACH ACCIDENT

\$500,000 POLICY LIMIT

\$500,000 EACH EMPLOYEE

UNLIMITED IN THE STATE OF NEW YORK FOR
SUBJECT EMPLOYEES

Type Of Coverage:

Carrier

Policy Number

Policy Period

Limits Of Liability

SECTION 2

COMPANY HISTORY

REFERENCES



A LEGACY OF DISPATCH

Watson is a Pacific Northwest furniture manufacturer. We design and build agile workplace solutions for some of the biggest and most dynamic companies in the world and have done so for more than fifty years. We make each product in our manufacturing facility near Seattle using methods rivaling the best. Our designs are user-driven and delivered with a modern environmental sensibility.

Watson manufactured the first ergonomic dispatch console in 1986. Nearly 30 years later, Watson Dispatch continues to lead the industry with thoughtful dispatch solutions.

Watson Dispatch pioneered the concept of ergonomically engineered adjustable furniture for call centers and today has more than 2500 installations across the U.S. Based at its advanced design and manufacturing facility outside Seattle, Watson operates a nationwide service and installation network.

With each new product, Watson Dispatch takes pride in raising the industry standards for quality, beauty and performance. A research driven design process ensures that each console is suited for the most advanced technology and meets all ergonomic standards.



watson
DISPATCH

OUR GUIDING PRINCIPLES

We don't believe in mission statements, but we are on a mission. Here's how we'll get there.

Built Here

All our products are manufactured at the Orchard, our 34 acre forested headquarters in the Pacific Northwest. This state-of-the-art facility converts regionally sourced raw materials to finished goods through advanced CNC machining processes and superior handcraft.



Distinctive Product

Each of our product lines are engineered for unmatched simplicity, beauty and durability. Our design process revolves around users' needs and sustainable manufacturing processes.

Financial Stability

Maintaining a strong cash position and avoiding debt enables us to thrive in economic downturns and invest in cutting edge manufacturing techniques and responsible growth.



People

We believe in the dignity of the working woman and man. We foster this dignity by providing competitive compensation and benefits, sharing our profits and maintaining high expectations.

Practical Sustainability

We believe we should return this world in better condition than we found it. We adhere to the concept of Practical Environmentalism in which our aggressive pursuit to minimize impact on our planet is achieved within a disciplined structure of environmental and financial accountability.



SUSTAINABLE MATERIALS

Watson is committed to “doing good” rather than simply “feeling good.” At the core of this philosophy, is finding practical and economical solutions to sourcing recycled materials and manufacturing sustainable products.



REGIONAL SOURCING

Watson is committed to sourcing materials regionally. Local sourcing supports our economy and reduces carbon emissions associated with transporting materials long-distance. Projects within 500 miles of our factory qualify for LEED credit. Developers, nationwide, can be assured that project design steers away from using RED or YELLOW materials. We also employ design for disassembly – a process intended to maximize economic value and minimize environmental impacts through reuse, repair, remanufacturing and recycling.

24%
OF PARTS &
MATERIALS
Within 500 Miles

45%
OF PARTS &
MATERIALS
Beyond 500 Miles
in USA

4%
OF PARTS &
MATERIALS
Beyond 500
Miles in Canada

17%
OF PARTS &
MATERIALS
From Europe

10%
OF PARTS &
MATERIALS
From Asia



THE ORCHARD

Watson's unique multipurpose facility, the Orchard, was designed to provide a healthy, safe and active work environment for employees while resting gently on the natural surroundings.

Water Efficient Landscaping: The developed land is planted with native Northwest grasses, trees and vegetation that thrive without irrigation or chemical fertilizers and require minimal motorized maintenance.

Water Use & Treatment: The Orchard receives water from a nearby well and does not release wastewater. Rather, black and gray waste water is processed in a monitored on-site septic system designed to preserve the integrity of nearby natural resources.

Energy Performance: Our building operates with maximum energy efficiency year round utilizing large amounts of natural lighting, efficient lighting systems, full loft ceiling insulation, heat pumps and heat reclamation processes.

Building Maintenance & Recycling: We employ non-intrusive cleaning products in both manufacturing and administrative areas, and we recycle more than 76% of our waste material.

KEY PERSONNEL

You will be supported by a solid project team with impeccable reputations, decades of industry experience, and proven commitment to customer satisfaction. Following is a breakdown of expected support activities.



Michael Shelby Local Manufacturer's Representative

Michael Shelby has been an associate of Thomas Shelby & Co, Inc. for 30 plus years, representing multiple manufactures. During his years at Thomas Shelby & Co, Inc. he has been appointed as project manager for more than 25 years on multiple projects across the communications spectrum. When the Watson Dispatch Furniture line was brought on board in the early 1990s, Michael took the lead with this line and organized his sales team to cover a six state geographical territory. He has worked on projects in the dispatch communications market that have ranged from one position installs up to as many as forty positions at the same location. He also has experience and training in servicing and maintaining existing installs. Currently he manages his team of certified installers and technicians to provide the customer with a streamlined install and a very attentive service center.



Kelly Dowling Inside Sales

Kelly has been part of the Watson team since 2011. Kelly will be your primary factory contact and will be responsible for ensuring that all milestones are met so that your order is produced, shipped, and installed on the agreed upon dates. She will work hand-in-hand with your local representative on all aspects of this project.

Acting as the single point of contact, your dedicated inside sales representative is appointed as the voice of the customer within Watson. Ensuring flawless performance, the account manager is responsible for projects from the preliminary planning process to job completion to post-sale customer service, communicating and coordinating processes with each departments, and providing proper resolution to any financial, schedule, quality, or performance issues as needed.



Jeremy Nixon Project Design Services

Jeremy joined Watson in January of 2010 as part of the design team. In his current role he is responsible for technical review of all orders, quoting dispatch parts orders, verification of installation arrangements, and all post-sales activity for existing dispatch installations. His background on the design team has afforded him a deep understanding of the Watson Dispatch product lines, ensuring accuracy in order fulfillment.

Using AutoCAD-generated illustrations and, as needed, high resolution renderings, our space planners will collaborate with Intrado to determine ideal configuration solutions to meet the your architectural and functional requirements.



Quint Andrae Technical Sales Manager

Quint is currently Technical Sales Manager for Watson Dispatch. Quint joined the Watson team in 1994 as a Design Engineer. He has 20 years experience in the Public Safety industry. He has worked for the first 18 years at Watson designing and building ergonomic 24/7 consoles specifically for the Dispatch Center. 2 years ago he made the transition to the Sales Team to utilize his industry and product knowledge. He has attended over 75 State, Regional and National Public Safety conferences over his career.



Brian Hickson Post Sales Service Manager

Brian began his tenure with Watson in 2006 as a project coordinator where he assisted the sales team with as many as 350 individual sales projects at one time. In his role as Western Regional Technical Service representative for Watson, he was in charge of installation and customer service needs for the Western United States. In his current role as Post Sales Manager, Brian manages an internal team of service technicians and installers as well as coordinating a network of external service providers. Brian is Watson's front-line troubleshooter for all installation and technical services questions and concerns.



Mike Palmer National Sales Manager

Mike joined the Watson team in 2012, bringing with him over 25 years experience in the contract office furniture industry. Mike has extensive sales and marketing background and has focused on engaging with the Public Safety market for the past two years. Mike is responsible for leading the Watson Dispatch sales team and is actively involved in major projects from inception through post sale. Mike is an alumnus of Kansas State University where he graduated with a degree in Business Administration. Current Affiliations: APCO-Commercial Member NENA-Associate Member. Previous affiliations: Corenet-Service Provider Member, IFMA- Associate Member.

REFERENCES

Watson has over 25 years of experience serving the public safety market. Below is a sample of our many satisfied customers across the country.



Kern County Fire Bakersfield, California

Number of Positions: 9
Product Line: Mercury
Project Start Date: May 12, 2014 (Install start date)
Project End Date: May 16, 2014 (Install end date)
Console Budget: \$155,000
Customer Contact: Melinda Hunley
Phone Number: (661) 868-4058

Kern County Fire was an early adopter of the Mercury product line. The customer appreciated the focus on user control and comfort and technology capabilities of the product. The consoles were installed in May of 2014 and the department has served as a showcase installation for Watson, hosting many nearby centers to view the product line.



Weld County 9-1-1 Greeley, Colorado

Number of Positions: 14
Product Line: Mercury
Project Start Date: December 16, 2013 (Install start date)
Project End Date: December 20, 2013 (Install end date)
Console Budget: \$225,000
Customer Contact: Mike Wallace
Phone Number: (970) 573-9187

Weld County installed Mercury consoles in their new center in late 2013. The center also took advantage of Watson's commercial furniture lines to outfit other areas of their center with conference and training spaces, and a locker installation with products that complement Mercury in aesthetics and quality.



Umatilla County 9-1-1 Pendleton, Oregon

Number of Positions: 6
Product Line: Mercury
Project Start Date: April 22, 2014 (Install start date)
Project End Date: April 25, 2014 (Install end date)
Console Budget: \$105,000
Customer Contact: Kathy Lieuallen
Phone Number: (541) 966-3608

Weld County installed Mercury consoles in their new center in late 2013. The center also took advantage of Watson's commercial furniture lines to outfit other areas of their center with conference and training spaces, and a locker installation with products that complement Mercury in aesthetics and quality.



Burlington Police Department Burlington, North Carolina

Number of Positions: 6
Product Line: Mercury
Project Start Date: March 30, 2015 (Install start date)
Project End Date: April 1, 2015 (Install end date)
Console Budget: \$120,000
Customer Contact: Ann Curtis
Phone Number: (336)229-3579

Burlington Police Department purchased Mercury consoles for install in the Spring of 2015. The project included single-phase, live cutover installation by Watson certified installers.



Eversource Berlin, Connecticut

Number of Positions: 30
Product Line: Mercury
Project Start Date: May 4, 2015 (Install start date)
Project End Date: May 10, 2015 (Install end date)
Console Budget: \$535,000
Customer Contact: Joseph Mongilo
Phone Number: (203) 530-3928

Eversource represented an expansion into the public utilities market for Watson. The project was unique in that it was purchased through a commercial furniture dealer. One of our largest Mercury projects to date, the product line helped the center achieve space planning goals as well as providing superior user comfort and technology support.



Kauai Police Department Lihue, Hawai'i

Number of Positions: 5
Product Line: Synergy 3
Project Start Date: February 24, 2014 (Install start date)
Project End Date: March 1, 2014 (Install end date)
Console Budget: \$70,000
Customer Contact: Dexter Takashima
Phone Number: (808) 241-1647

The Kauai Police Department is Watson's most recent installation in Hawai'i. The center chose Watson's Synergy product line which allows for traditional 90-degree console planning with many comparable features of Mercury.



Department of Emergency Management Honolulu, Hawai'i

Number of Positions: 15
Product Line: Synergy 2
Project Start Date: September 14, 2010 (Install start date)
Project End Date: June 28, 2011 (Install end date)
Console Budget: \$65,000
Customer Contact: Harold Buckle
Phone Number: (808) 542-3439

The Department of Emergency Management purchased Synergy consoles which were installed in two phases between September 2012 and June 2011.

SECTION 3

MERCURY QUOTES

DRAWINGS

QUOTATION



Watson Furniture Group
26246 Twelve Trees Lane NW
Poulsbo, WA 98370
(360) 394-1300

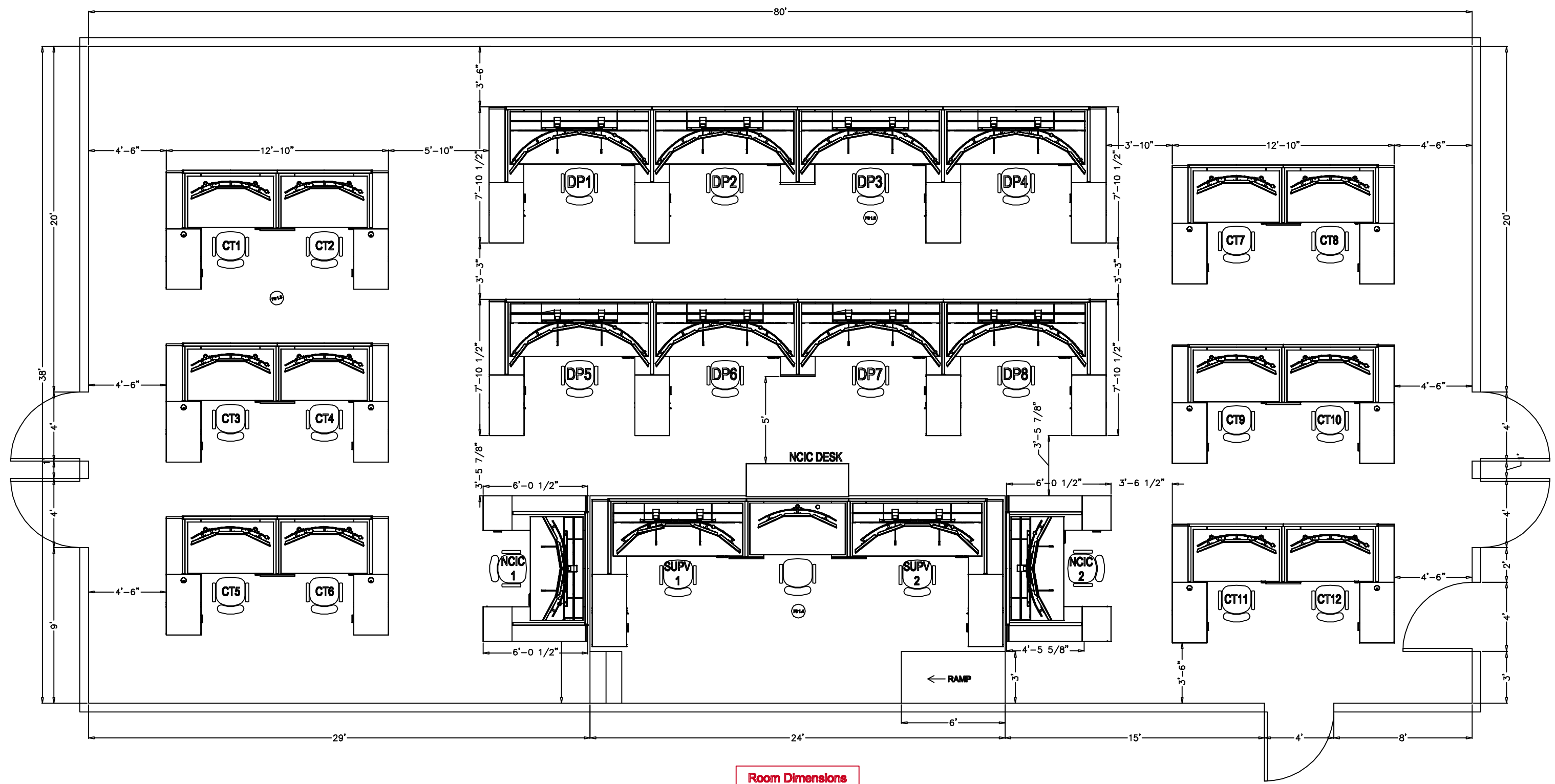
To: LFUCG
Director, Division of Central Purchasing
20 East Main Street
Lexington, KY 40507

No.: Bid # 56-2016
Date: 4/22/2016
Expiration Date: 10/22/2016

Qty	Description	Unit	Extension
10 ea.	MERCURY DISPATCH - DISPATCH AND NCIC WORK STATIONS Includes: CPU STORAGE PERSONAL STORAGE 6 MONITORS HEIGHT ADJUSTABLE WORKSURFACE AND MONITOR ARRAY DEPTH ADJUSTABLE WORK SURFACE	\$10,124.00	\$101,240.00
12 ea.	MERCURY COMMAND CALL TAKER WORK STATIONS Includes: CPU STORAGE PERSONAL STORAGE 6 MONITORS HEIGHT ADJUSTABLE WORKSURFACE	\$6,349.40	\$76,192.80
2 ea.	MERCURY DISPATCH - SUPERVISOR WORK STATIONS Includes: CPU STORAGE PERSONAL STORAGE 6 MONITORS HEIGHT ADJUSTABLE WORKSURFACE AND MONITOR ARRAY DEPTH ADJUSTABLE WORK SURFACE	\$13,506.20	\$27,012.40
12 ea.	ENVIRONMENTAL CONTROLS - DISPATCH, NCIC, SUPERVISOR	\$1,000.00	\$12,000.00
12 ea.	ENVIRONMENTAL CONTROLS - CALL TAKERS	\$1,598.00	\$19,176.00
1 ea.	INSTALLATION LABOR		\$45,216.00
1 ea.	DELIVERY		\$9,000.00
GRAND TOTAL			\$289,837.20

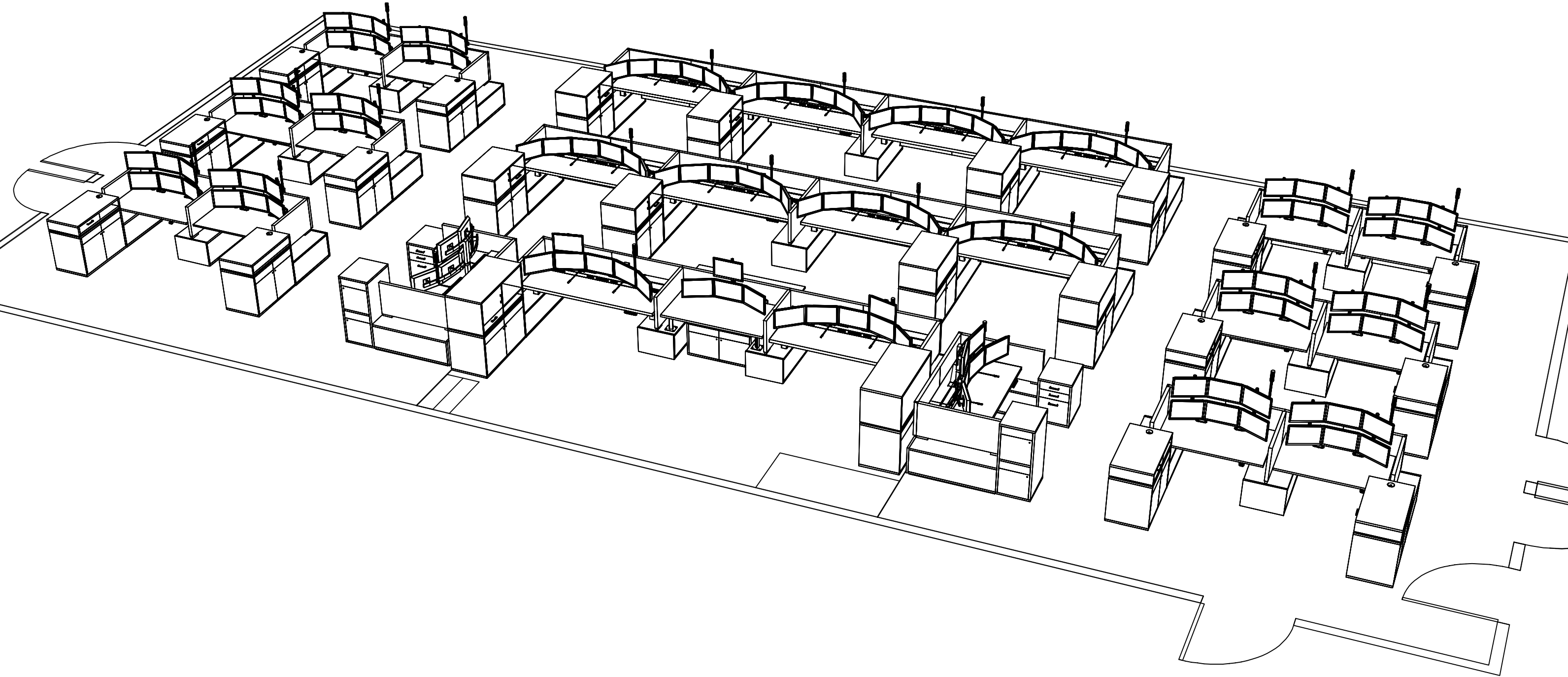
OPTIONAL ITEMS


1 ea.	PERSONAL COMPUTER FANS (4 PACK)	\$371.20
1 ea.	TASK LIGHTING	\$192.40
1 ea.	WRIST WREST	\$37.50
1 ea.	One year annual cleaning and preventative maintenance	\$1,875.00
1 ea.	One year bi-annual cleaning and preventative maintenance	\$2,645.00
1 ea.	Three year annual cleaning and preventative maintenance	\$5,625.00
1 ea.	Three year bi-annual cleaning and preventative maintenance	\$7,932.00
1 ea.	Five year annual cleaning and preventative maintenance	\$9,375.00
1 ea.	Five year bi-annual cleaning and preventative maintenance	\$13,219.00
1 ea.	GROUNDING BAR - 149550	\$108.00
1 ea.	USB DESKTOP PORT	\$22.00
1 ea.	USB CHARGER DESK TOP PORT	\$55.00
1 ea.	2 POWER DESK TOP PORT	\$53.20
1 ea.	RJ45 CAT 5/ CAT 6 DATA DESK TOP PORT	\$20.00
1 ea.	PHONE RJ11/RJ12 DESK TOP PORT	\$10.80
1 ea.	3.5 MM STEREO AUDIO DESK TOP PRT	\$12.00
1 ea.	3 COLOR STATUS LIGHT	\$362.00

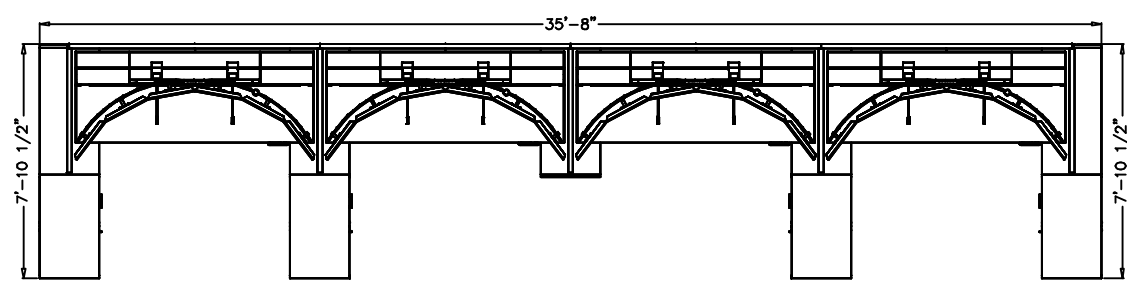


**Room Dimensions
MUST be Verified
Before Final Project
Submittal**

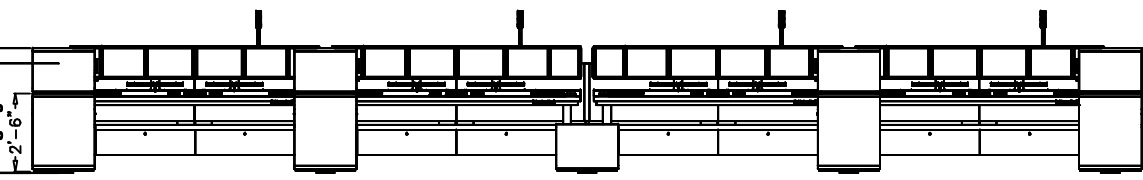
LexingtonFayetteUCGI.01	watson DISPATCH <small>© 2016 Watson Furniture Group, Inc. All Rights Reserved</small>	www.watsonfurniture.com 800.426.1202 360.394.1300 <small>THIS DOCUMENT IS CONFIDENTIAL & PROPRIETARY</small>	Contact: KLD Specified For: TS / MP Drawn / Date: JEN - 04/22/2016
-------------------------	---	--	--



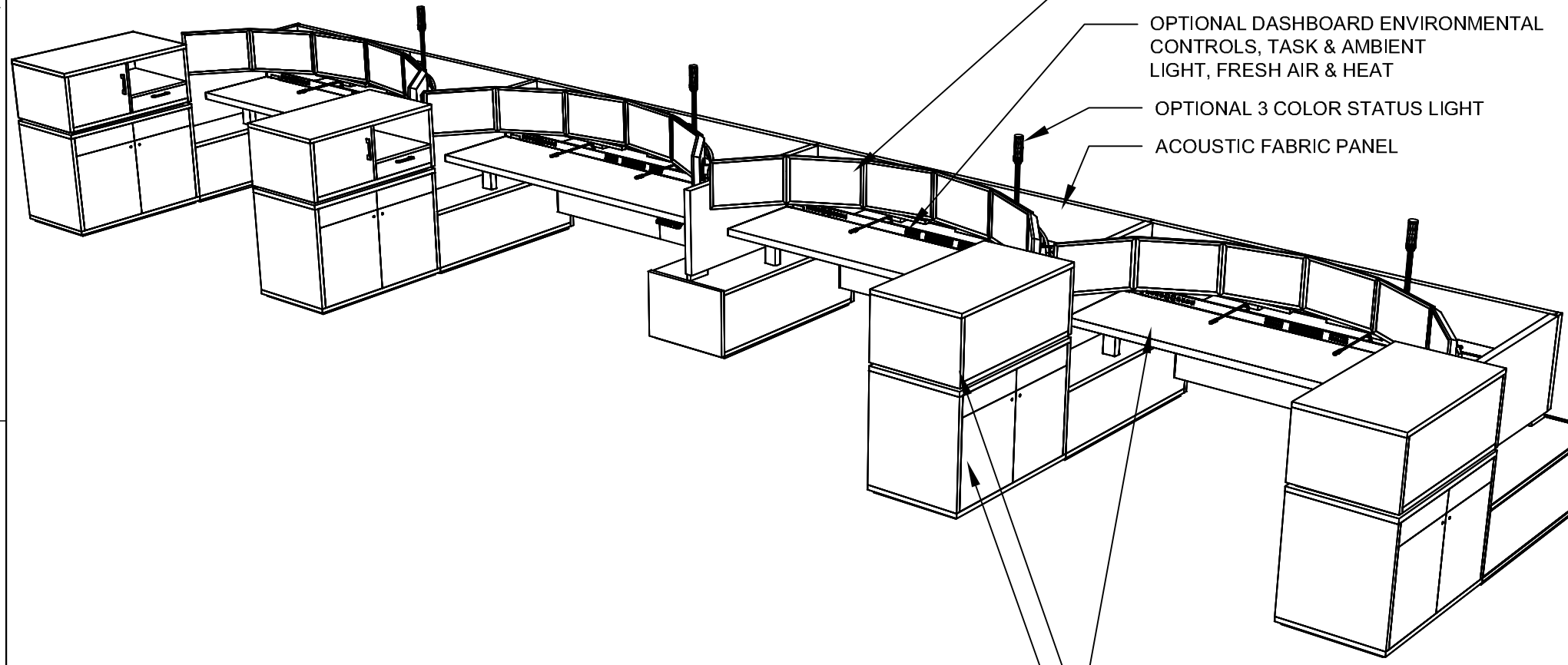
LexingtonFayetteUCGI.01		Contact: KLD
	www.watsonfurniture.com 800.426.1202 360.394.1300	Specified For: TS / MP
© 2016 Watson Furniture Group, Inc. All Rights Reserved	THIS DOCUMENT IS CONFIDENTIAL & PROPRIETARY	Drawn / Date: JEN - 04/22/2016



PLAN VIEW



ELEVATION VIEW

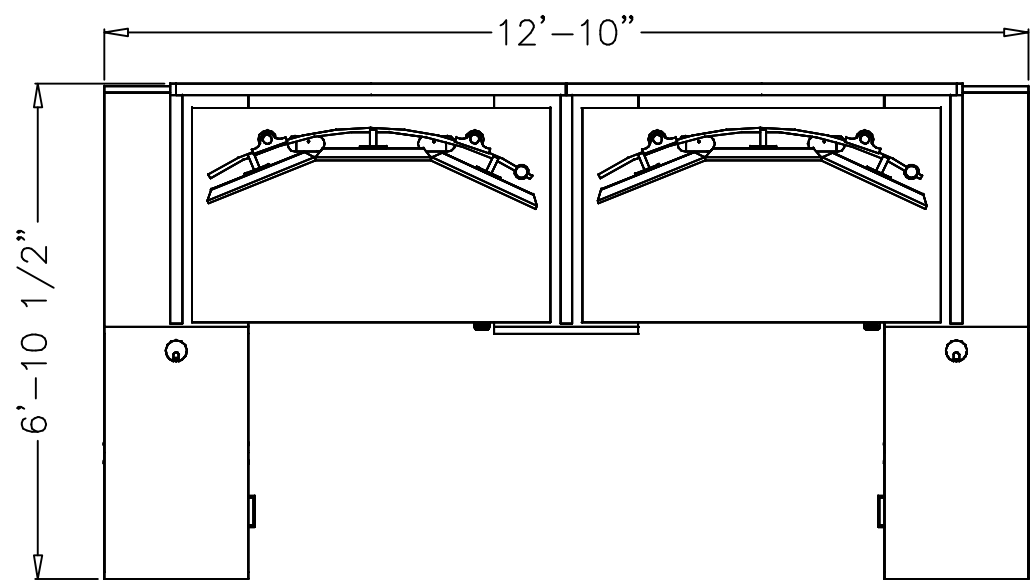


- ARRAY-MOUNTED MONITORS, 6 - 21" MONITORS SHOWN
- OPTIONAL DASHBOARD ENVIRONMENTAL CONTROLS, TASK & AMBIENT LIGHT, FRESH AIR & HEAT
- OPTIONAL 3 COLOR STATUS LIGHT
- ACOUSTIC FABRIC PANEL

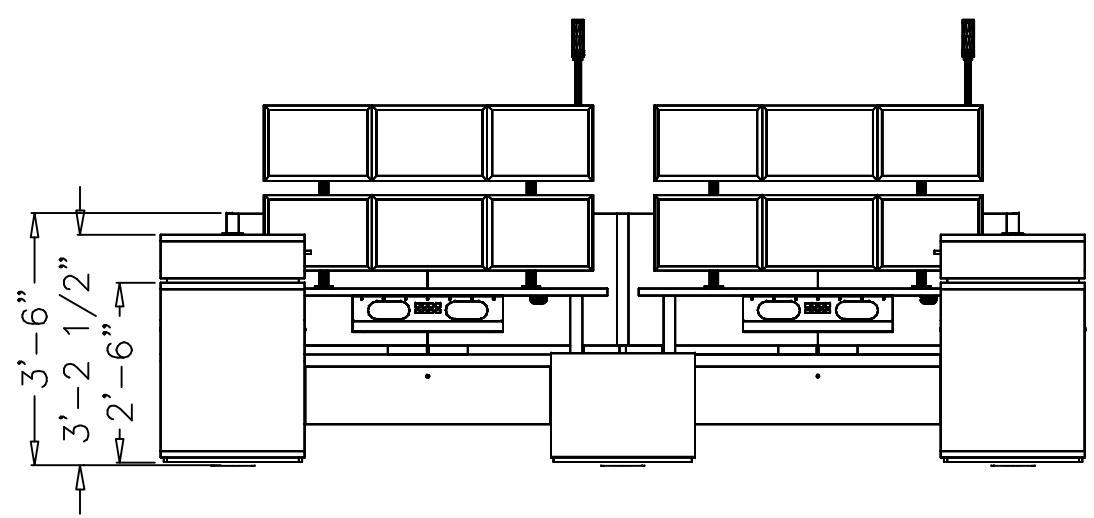
- WORKSURFACE, 36" X 96"
- 42" PERSONAL STACKING CABINET, DOOR OPEN BOX CONFIGURATION
- 42" TECHNOLOGY BASE CABINET, ACCOMMODATES UP TO 6 CPUs EACH SINCE ACTUAL CPU SIZING VARIES, MAKE AND MODELS TO BE SUPPLIED TO WATSON BEFORE FINAL ORDER

DISPATCHER & NCIC TYPICAL SHOWN

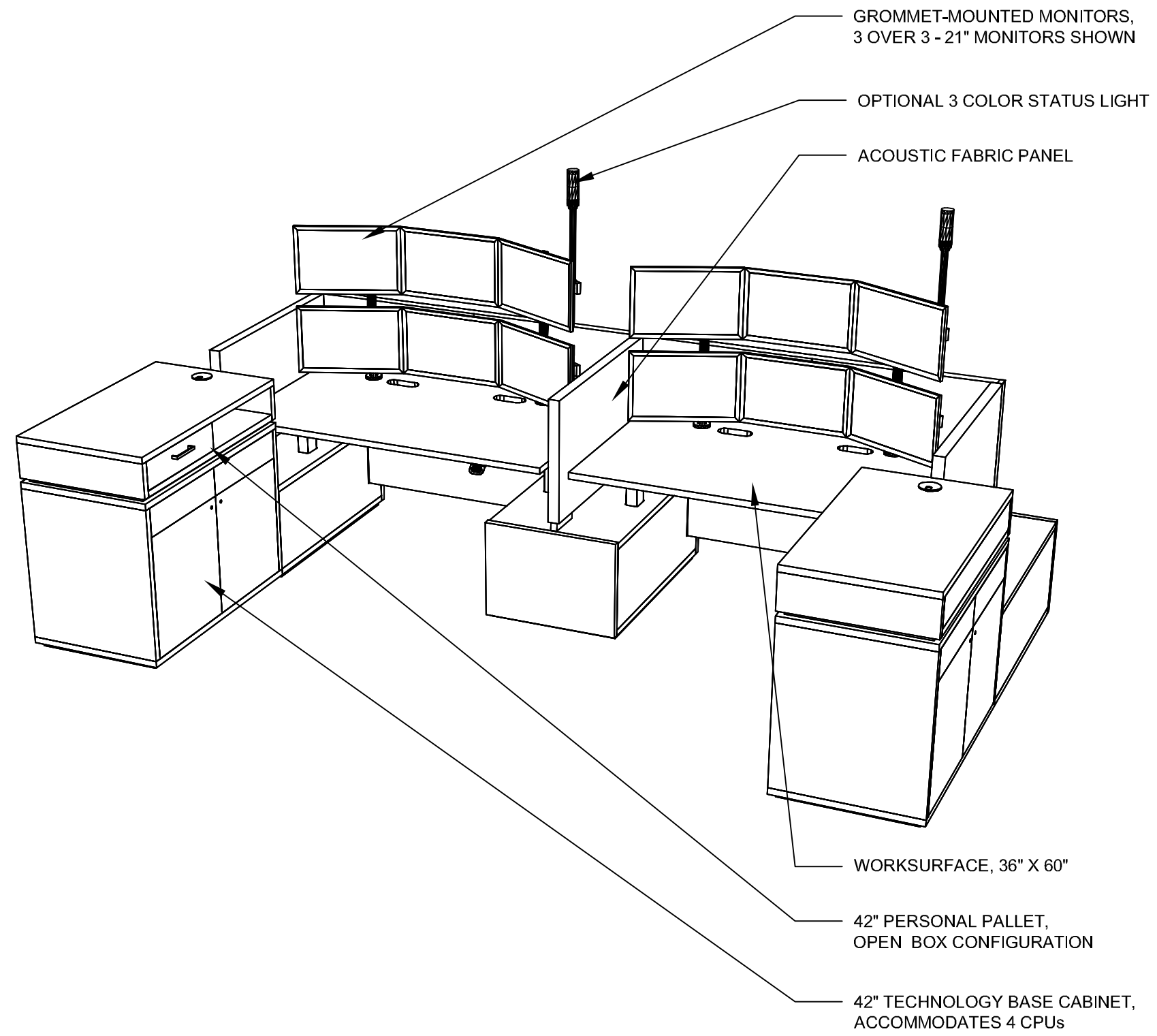
LexingtonFayetteUCGI.01		Contact: KLD
 <small>© 2016 Watson Furniture Group, Inc. All Rights Reserved</small>	www.watsonfurniture.com 800.426.1202 360.394.1300	Specified For: TS / MP
	THIS DOCUMENT IS CONFIDENTIAL & PROPRIETARY	Drawn / Date: JEN - 04/22/2016



PLAN VIEW

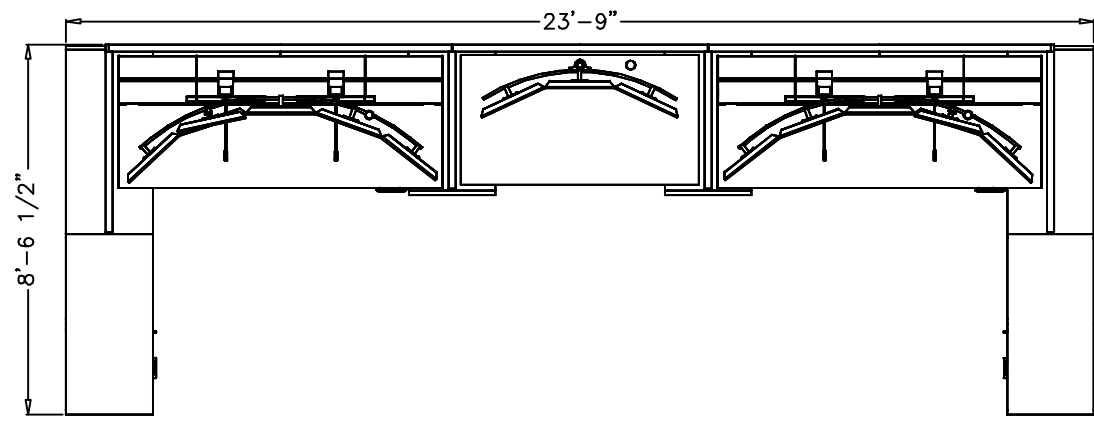


ELEVATION VIEW

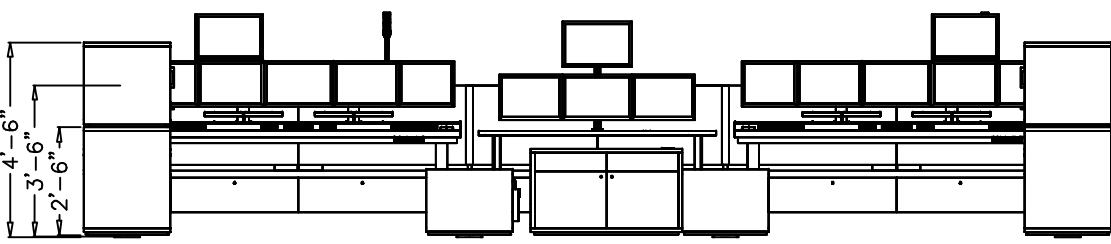


CALL TAKER TYPICAL SHOWN

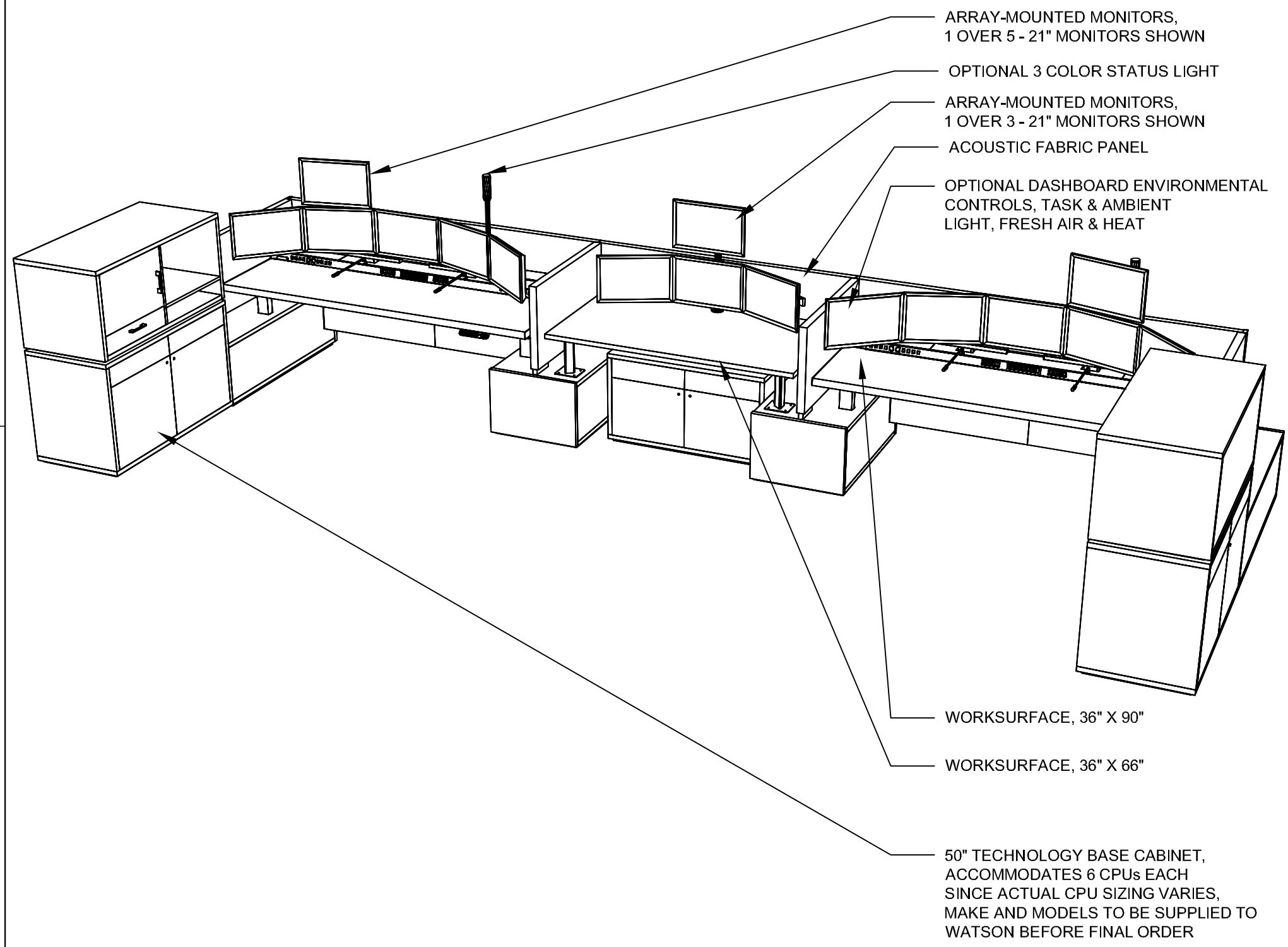
LexingtonFayetteUCGI.01	Contact: KLD
watson DISPATCH <small>© 2016 Watson Furniture Group, Inc. All Rights Reserved</small>	Specified For: TS / MP
www.watsonfurniture.com 800.426.1202 360.394.1300	Drawn / Date: JEN - 04/22/2016
THIS DOCUMENT IS CONFIDENTIAL & PROPRIETARY	



PLAN VIEW

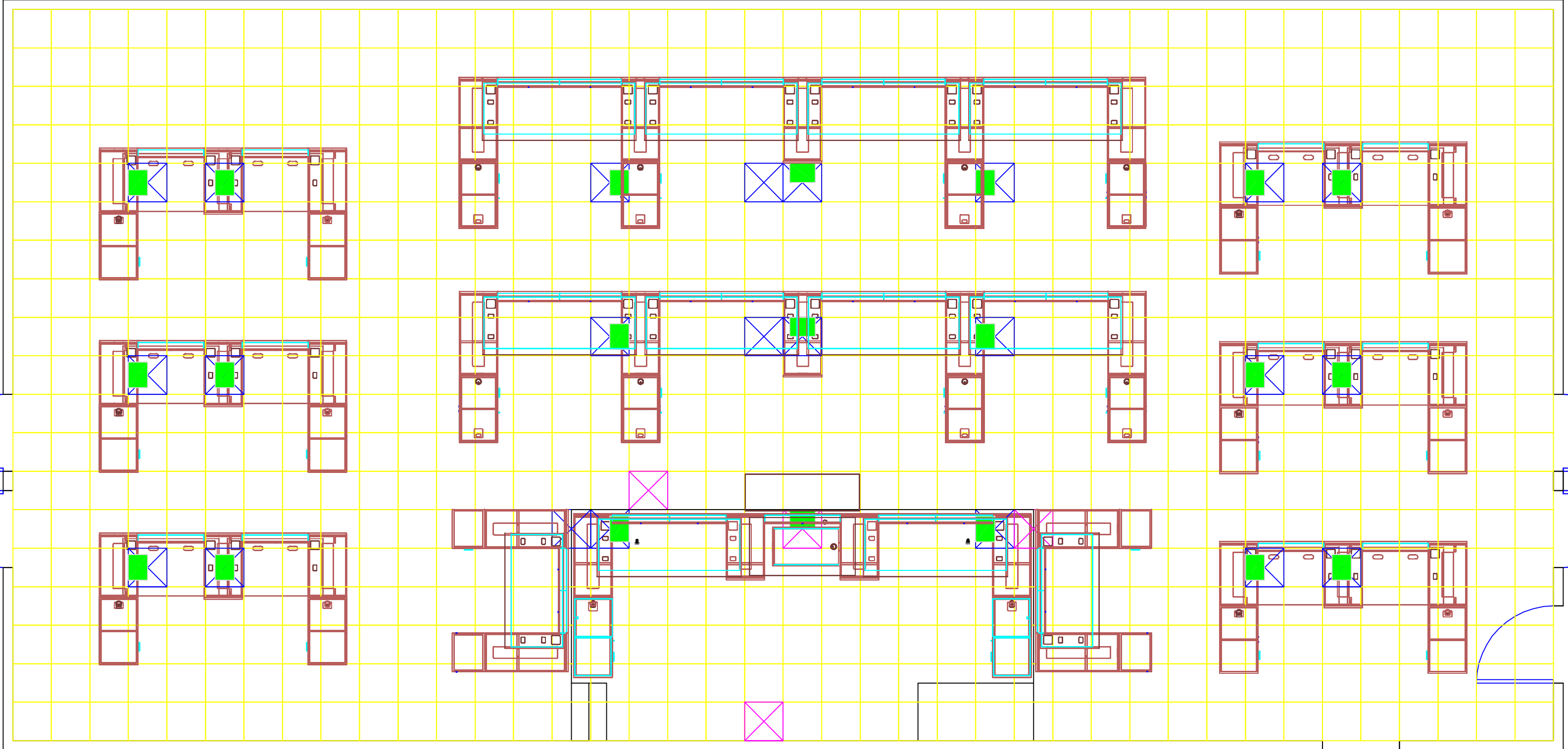


ELEVATION VIEW




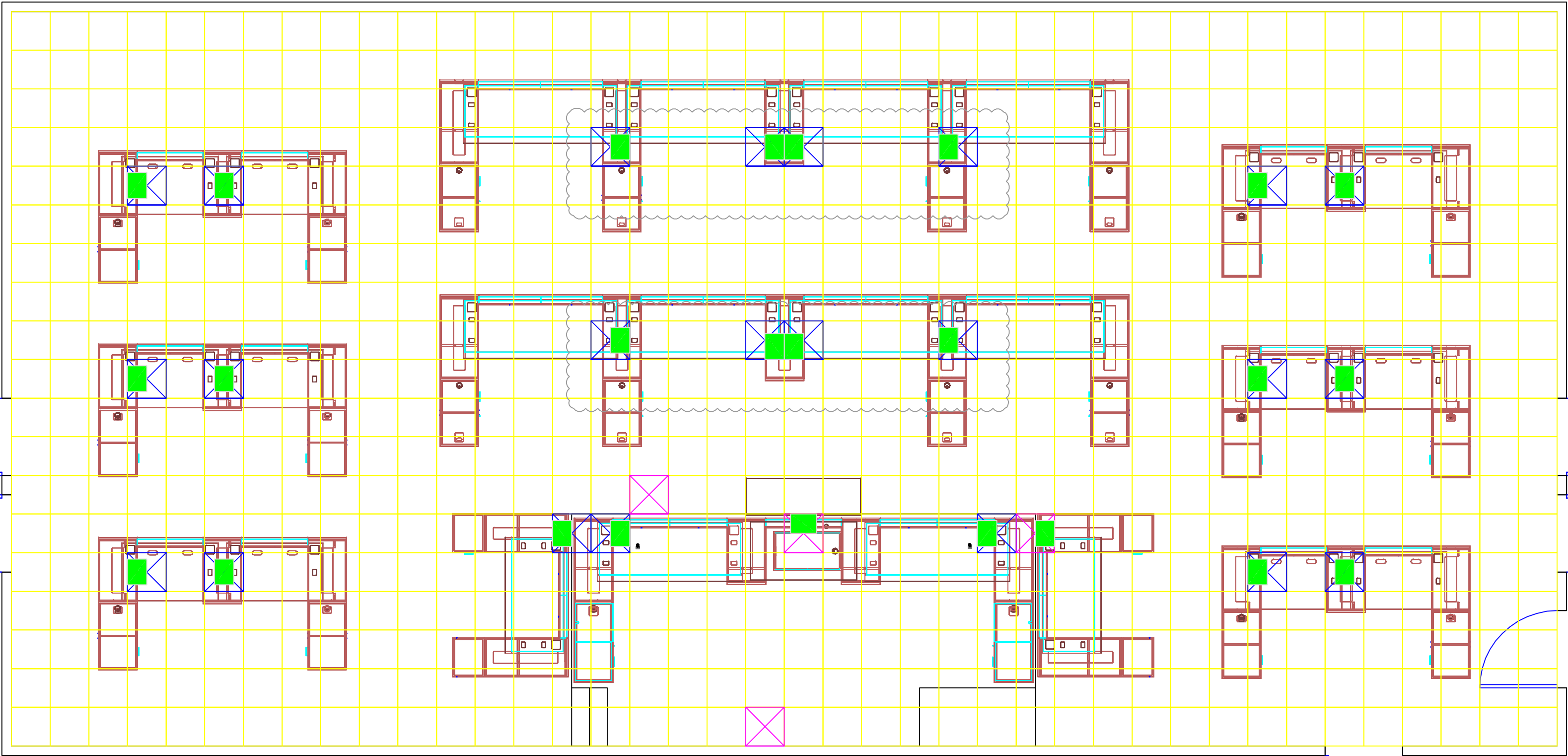
SUPERVISOR TYPICAL SHOWN

LexingtonFayetteUCGI.01	Contact: KLD
watson DISPATCH <small>© 2016 Watson Furniture Group, Inc. All Rights Reserved</small>	Specified For: TS / MP
www.watsonfurniture.com 800.426.1202 360.394.1300	Drawn / Date: JEN - 04/22/2016
THIS DOCUMENT IS CONFIDENTIAL & PROPRIETARY	



EXISTING FLOOR BOX LOCATIONS - BASED ON EXHIBIT 2

LexingtonFayetteUCGI.01		Contact: KLD
 <small>© 2016 Watson Furniture Group, Inc. All Rights Reserved</small>	www.watsonfurniture.com 800.426.1202 360.394.1300	Specified For: TS / MP
	THIS DOCUMENT IS CONFIDENTIAL & PROPRIETARY	



PROPOSED FLOOR BOX LOCATIONS - BASED ON EXHIBIT 2
RELOCATED BOXES MAXIMIZE PATH AVAILABILITY INTO WATSON CONSOLES

LexingtonFayetteUCGI.01		Contact: KLD
 <small>© 2016 Watson Furniture Group, Inc. All Rights Reserved</small>	www.watsonfurniture.com 800.426.1202 360.394.1300	Specified For: TS / MP
	THIS DOCUMENT IS CONFIDENTIAL & PROPRIETARY	

SECTION 4

PROJECT IMPLEMENTATION PLAN

WARRANTY

Watson Proposed Project Implementation Plan

Your dedicated Watson Dispatch Account Executive will be our Watson Territory Manager, Mike Shelby. Watson will also assign a Project Manager to work with you from the initial design phase through the console system installation. Watson will work in close coordination with Architectural, Design & Construction firms and Data/Electrical/Technology providers to ensure project completion on-time and on budget. Watson Dispatch will work directly with the LFUCG team to establish time lines, attend all project meetings and monitor project progress.

Once the contract is awarded, Watson will schedule a project kick-off meeting. During this meeting we will work with the LFUCG Project Team to refine the console requirements.

The Design Phase

User Requirements

Watson will work with each LFUCG team individually to refine the console design for each group based upon their technology requirements and workflow.

Technology/Equipment Requirements

We will identify and assign a dedicated location for each piece of equipment within the console. We will also determine and specify all connections necessary to outfit the console. This will ensure a seamless installation and make future maintenance simplified.

Floor Plan Development

Watson will fine-tune the overall floor plan for each team space paying close attention to workflow and ADA requirements within the space.

Color Selection

Watson will work with the LFUCG Team to select the appropriate finish selections based upon the facility requirements.

Facility Requirements

The Watson team will meet with the project team and LFUCG facilities personal to provide them with detailed drawings for the recommended power/data locations in each of the spaces. We will also identify power entry point options into the console and provide locations for terminations. We will review best cabling practices to insure a clean, worry free cable installation.

Production Phase

Production of consoles will commence once all sign-off documents and a signed PO have been received. Once in house, Watson will work with LFUCG to develop a delivery and installation schedule and will be in constant contact with all parties to ensure timely delivery and installation.

Watson's factory facility houses more than 150 employees with advanced expertise ranging from CNC machinists and cosmetic welding experts to electrostatic paint application specialists, furniture assembly personnel and product testing and qualification professionals. Experienced, dedicated employees master project related production elements to ensure the highest possible levels of fit and finish in the completed furniture products.

Quality Control

Throughout the production process the Watson Quality Control Team will monitor production of the consoles. During the production process Watson Quality Control Teams will work to ensure fit and finish standards are maintained throughout the production process. Consoles will be assembled and staged prior to shipping.

Shipping

Watson ships products manufactured in our factory blanket wrapped for maximum protection of your consoles and the environment. Your product will be loaded into air-ride trucks that will deliver your new consoles directly from the factory to your facility. All product deliveries are scheduled to arrive at 10:00 am. A certified Watson Installation team will meet the delivery and begin unloading, inventory and staging of the product.

Installation Phase - Proposed Project Plan

Standard lead times are approx. 8 weeks from receipt of a complete order to shipment of product (shipping generally takes 11 days). Please contact Watson Furniture Group if a faster lead time is required.

A COMPLETE ORDER CONSISTS OF:

- ▶ Signed purchase order
- ▶ Signed color selections
- ▶ Signed floorplan and 3-dimensional drawings
- ▶ Signed statement of understanding

Watson will provide the following services:

1. Field measure location
2. Inventory all equipment
3. Design consoles
4. Space plan
5. Provide color selection assistance
6. Manufacture furniture
7. Pre-assemble furniture at factory
8. Pack
9. Load container
10. Unload container
11. Unpack
12. Inventory & Stage
13. Install **24** new Watson Mercury Dispatch console furniture positions
14. Level and secure consoles
15. Clean up and final walkthrough
16. Provide user training for consoles
17. Provide on-site customer service work for life of warranty

Upon award, Watson will work with you to determine a final detailed project schedule timeline. ***Total installation timeline should take about 14 days to completion.***

Watson Furniture Group will not be responsible for any removal of existing electronic equipment nor for installation of any electronic equipment in the communication center.

Local Service Team

Local service support will be provided by Watson Certified Installers at:

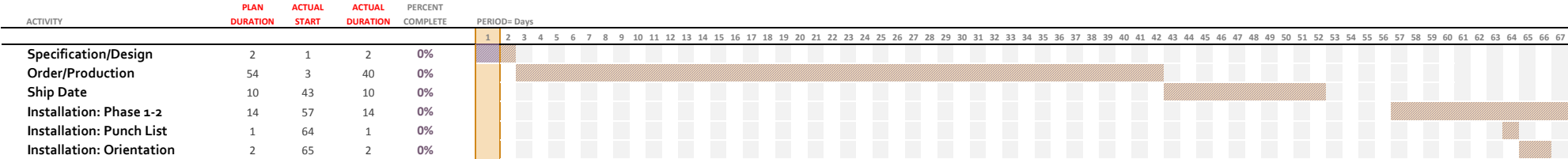
Thomas Shelby & Co.
309 South Park Drive
St. Marys, OH 45885

Lexington Fayette Urban County Government

Installer: Thomas Shelby

Period Highlight: 1

Plan Actual % Complete Actual (beyond plan) % Complete (beyond plan)



Warranty Terms and Conditions

Defects in Watson Dispatch manufactured products and components covered by this warranty and found during the applicable Warranty Period (see below), will be repaired or replaced (at Watson's option) upon prompt notice from the original buyer. Troubleshooting tasks (as outlined in the Buyer's Responsibility clause below) must be performed before product repair or replacement will be provided. Repairs, substitute products or replacements of equal or higher value used to resolve a warranty claim will in no way extend the applicable warranty period applied to the original product. Watson will assume responsibility for all shipping and return shipping expenses of any defective product covered by this warranty.

This warranty does not apply to:

- Normal wear and tear and consumable items such as light bulbs
- Watson products that have undergone buyer modifications or reconfiguration
- Products subjected to improper use or conditions including negligence, accident, or alterations
- Products damaged by AC power disturbances

WARRANTY PERIOD

Limited Lifetime Warranty – Except as listed below, all Watson Dispatch manufactured components will be replaced at no charge for as long as the original purchaser owns the product. Labor and all associated installation expenses for defective products covered by this warranty will be provided to the original buyer for **five** years from the date of purchase.

Limited Term Warranty – Adjustment mechanisms, TCS Components, monitor arms, task lighting, and heating devices will be replaced at no additional charge for the first **five** years of original ownership. Components not manufactured by Watson Dispatch and not listed above shall be warranted under the terms and time period outlined in the original manufacturer's warranty.

BUYER'S RESPONSIBILITY

The execution of this warranty requires the cooperation of the buyer with Watson Dispatch. The buyer agrees to perform basic troubleshooting tasks to determine the nature of the defect (and quickly self correct it if possible) with assistance from Watson Dispatch Customer Service before Watson personnel will provide onsite assistance.

In the event that Watson personnel must provide on-site assistance and the product failure or defect is found to have resulted from items to which this warranty does not apply, the buyer agrees to reimburse Watson Dispatch for all expenses resulting from the warranty claim. Expenses include, but are not limited to: product shipping, installation, transportation, and accommodations. An hourly labor rate will also be applied for work performed.

Watson makes no other express or implied warranties to any product except as stated above, and in particular makes no warranty of Watson Dispatch product fitness except for use as standard communication console furniture. Product repair or replacement is the buyer's exclusive remedy for any and all product defects except as outlined in the foregoing warranty.

Date Installed and Accepted: _____

Installation Performed By: _____

Buyer Approval: _____

This warranty applies to all Watson Dispatch products purchased on or after 1/16/2016

SECTION 5

RESOURCES



MERCURY

PUBLIC SAFETY CONSOLES

watson
DISPATCH



MERCURY

In communication centers, responsiveness means effectiveness. By combining sophisticated technology, modular adaptability and climate control, Mercury does more than keep pace; it anticipated what's around the corner.

WHY MERCURY

After years of research inside communications centers, Watson has redefined technology-driven console design. We collaborated with front-line dispatchers, IT professionals, facility managers, public safety architects and consultants to experience first-hand what they saw, heard and felt during an average shift. Then we got busy designing a three-sided, three-dimensional station that works as hard as they do. The tri-linear Mercury cockpit is built to align with the present and the future of dispatch technology.

THE CORNER GETS CROWDED

Ultra-deep 90-degree corner consoles suited a bygone era when back-heavy monitors gobbled up the bulk of desktop real estate and users were crammed into the remaining space, typically facing away from their co-workers.

The Evolution of Dispatch Console Design



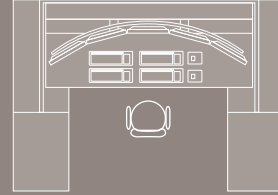
1998

Boxy computer equipment required deep triangular workspaces, with limited size input platform and corner space behind monitors created dead zones



2005

As digital technology became the standard and monitors shrunk, a significant portion of the workspace became a 'dead zone' for collecting dust and redundant cabling.



MERCURY

Today, Mercury reclaims the unused surface area to create a spacious user pocket with adjacent storage and open sight lines throughout the facility.

MERCURY FITS

Dispatch centers with updated technology need updated furniture that adapts as industry trends evolve. Mercury's linear layout opens things up to enhance productivity, increase usable space and connect people with process.

Adaptable and Efficient

Mercury's flexible planning language emerged from a detailed survey of nearly 6,000 floor plans from dispatch centers around the world. From intimate to expansive configurations, Mercury consistently delivers performance and comfort to respond to the distinct demands of each installation.



Compact Spine Configuration

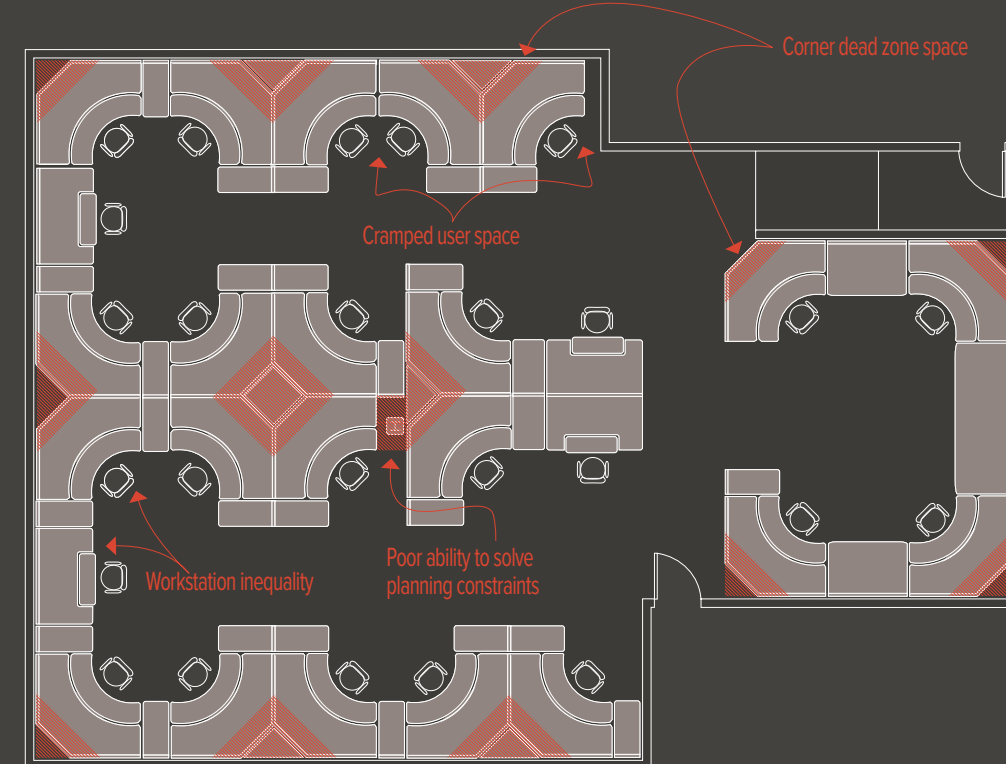
In large communication centers, efficiency is key. For these installations, Mercury configures linearly with outboard technology placement and personal storage stackers.



Bullpen Configuration

Four-person arrangements give people the room they need to accomplish independent tasks and the layout they need to achieve collaborative goals.

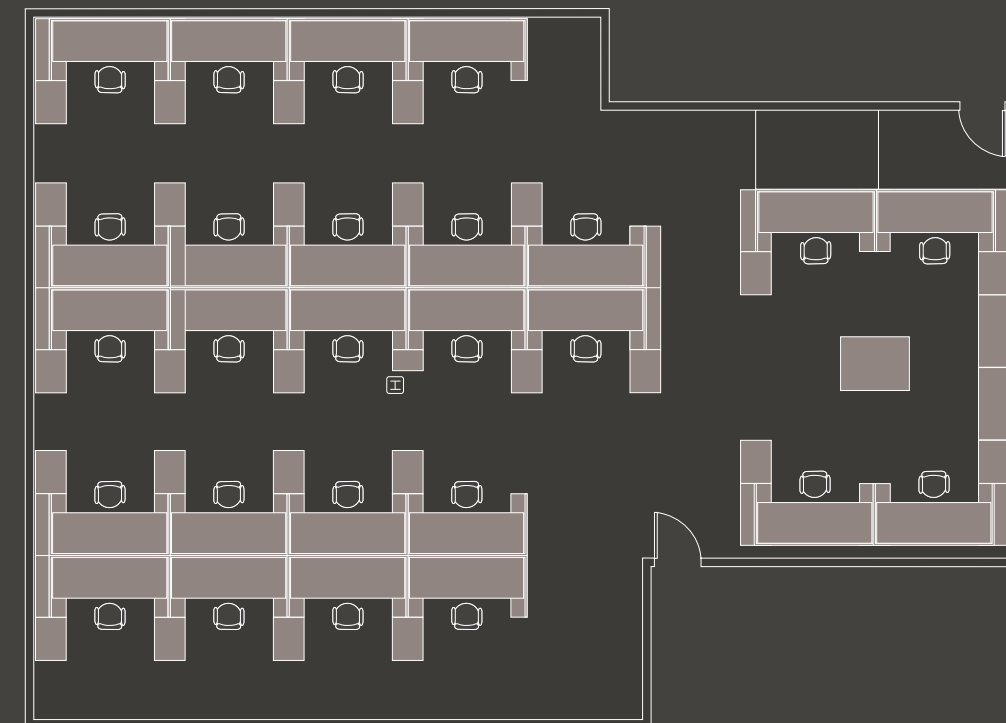
CORNER CONSOLE PLANNING



CHALLENGES OF A CORNER LAYOUT

- Inequality in workstation size and amenities
- Poor supervisor sightlines
- Inefficient space utilization

MERCURY TRI-LINEAR COCKPIT PLANNING



ADVANTAGES OF UNIFORM LAYOUTS

- Open sightlines
- Equality from position to position
- Increased user workspace

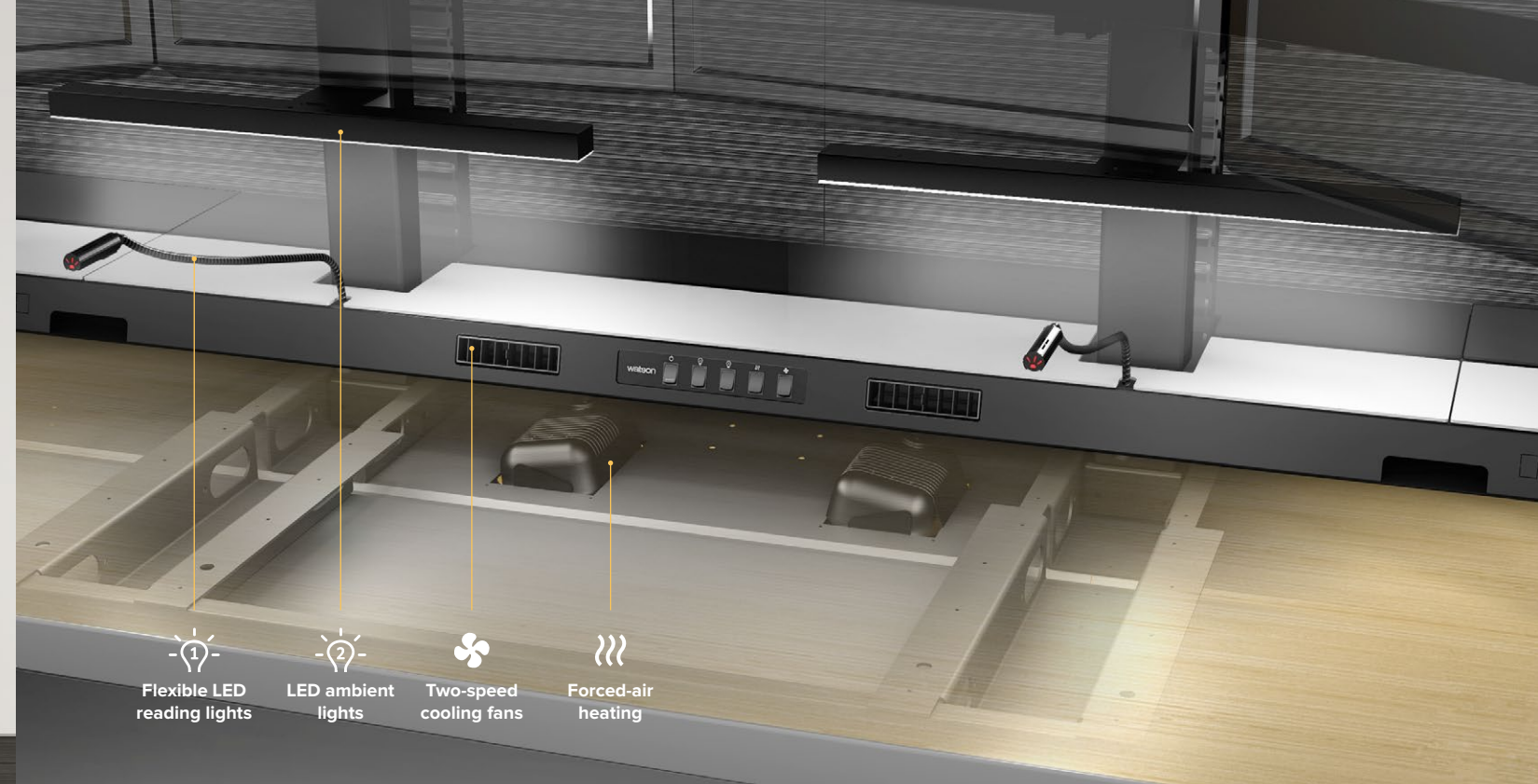
View more Mercury configurations at watsondispatch.com/resources



Worksurface power-adjusts vertically

Worksurface adjusts horizontally

Monitor array power-adjusts vertically



Flexible LED reading lights

LED ambient lights

Two-speed cooling fans

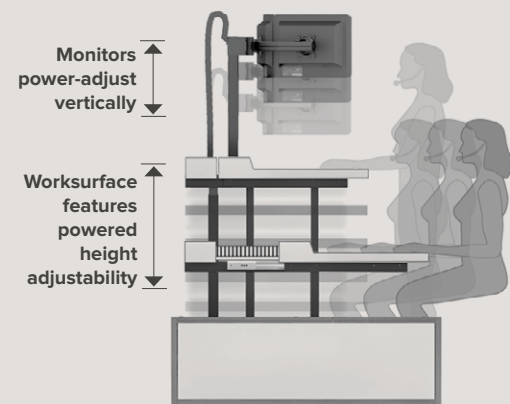
Forced-air heating



WELLNESS AT WORK

At Watson, we believe that ergonomics go way beyond comfort. Mercury's patented dynamic ergonomic system meets or exceeds all HFES and BIFMA G-1 Ergonomic Standards, which aids in countering the physical demands of grueling shifts by allowing employees a broad range of sit-to-stand positions throughout their shifts. Fast, easy adjustments to the vertical and horizontal positions of the workstation and monitors allow dispatchers to customize their stations to match their unique preferences. Workers can transition from sitting to standing; worksurfaces can move to change focal distance; monitors can shift to achieve maximum visual acuity. The result is a personalized work area that accommodates the precise anatomical profile of each user and enhances employee satisfaction.

Worksurface expands and retracts laterally



Monitors power-adjust vertically

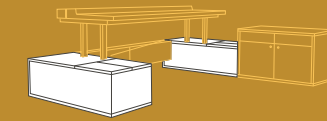
Worksurface features powered height adjustability

IN THE DRIVER'S SEAT

Everything a dispatcher needs to remain productive and comfortable is within arm's reach on Mercury's dashboard. Easy-to-use controls and tech bays housing up to 20 connection points are accessible to the left and right, each placed in intuitive locations to keep workers organized. Phones, keyboards, mice and other peripherals line up neatly, while excess cables and terminals are concealed under hinged access covers. Even LED reading lights were selected for having no glare, creating no interference with equipment and putting light where it's needed. With Mercury, everything has its place.

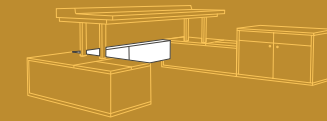
ENERGY CONSCIOUS ELECTRONICS

- LED reading lights
- LED ambient lights
- Low-voltage cooling fans
- Forced-air heating draws only 400 watts



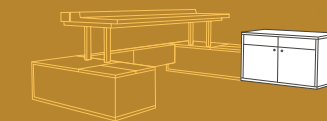
HUB

- Multiple dedicated power, voice and data entry points
- Rackmount power distribution
- Rackmount data patch bay locations
- Lockable access from sides and top



CABLE BRIDGE

- Drop-in wide berth cable system
- Capacity for nine 1" flexible conduit, or 80 Cat-5 individual cables
- Front-access removable doors are lockable
- Underside pass-throughs for floor foot pedals

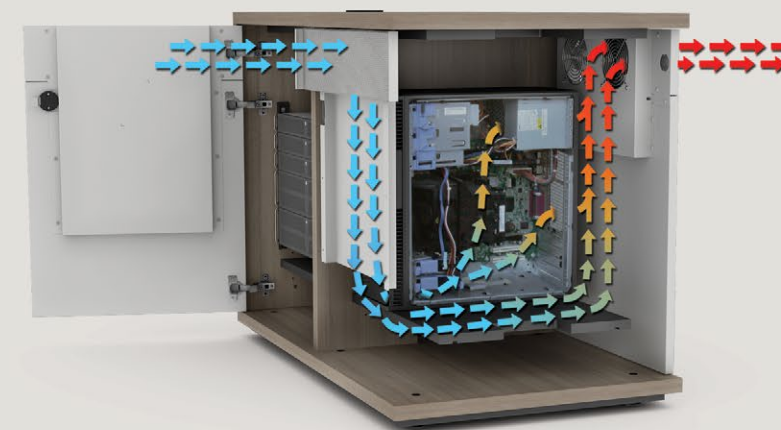


TECHNOLOGY CABINETS

- Outboard placement for easy IT access
- Accommodates rackmount, small or large format CPUs
- Growth potential through cabinet stacking
- Active Cooling System keeps components cool
- Easily updated to allow future technology changes
- CFM matched airflow rates

WIRED FOR SIMPLICITY

The IT team has enough to do without having to wrestle with tangled cables. Everything under Mercury's hood is readily accessible, quickly secured and completely compartmentalized. Technology is situated at the front of the workstation and can be accessed from all sides. Large cable infeeds and raceways are easy to manage, while plug-and-play junctions are built into both worktop peripherals and monitor arrays. Installations are quick, changeovers are painless for IT.



ACTIVE COOLING SYSTEM

Technology storage cabinets use Watson's state-of-the-art low-noise cooling system, which keeps equipment running at an optimum operating temperature.



EXPANDABLE MONITOR ARRAY

- Bolt-on dual array extension column
- Capacity of up to two rows of six monitors

ACOUSTIC SCREEN

- Recycled denim wool interior; perforated fabric-wrapped sheet metal exterior
- NRC rating of 0.75
- SAA rating of 0.78

MODULAR DESIGN

- Highly flexible components
- Easy to expand and reconfigure
- Easy to incorporate additional CPUs

SIMPLIFIED INSTALLATION

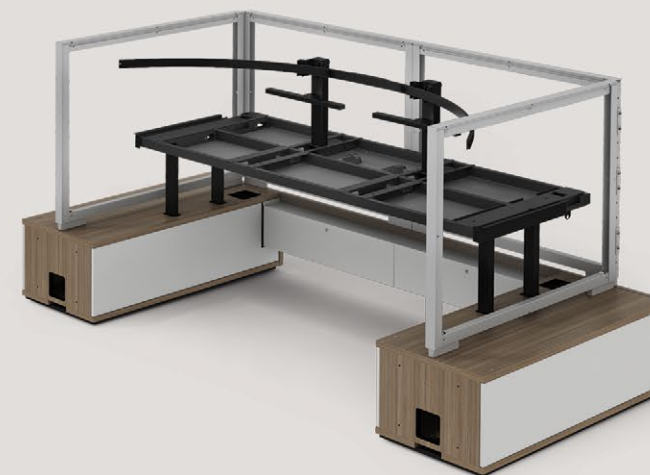
- Pre-assembled modules
- Standardized component sizing
- Metal-to-metal connections

STURDY AND SCALABLE

Mercury is the latest Watson innovation to combine robust manufacturing quality with modular flexibility. With fully welded steel frame construction and made with materials specifically chosen to endure the rigors of a 24/7 environment, Mercury is relied upon by facilities managers who need dispatch furniture to stay strong for the long haul. Full-thickness 1-1/8" panels frame Mercury's storage and technology cabinets for greater stability. The fabric screens, backed by steel to avoid dimpling and corner damage, are removable for future refreshing. Best of all, the components can easily reconfigure to a variety of footprints. Mercury's durability and adaptability keep the cost of ownership low, even when building systems change.

RESPONSIBLE MANUFACTURING

- SCS-certified for indoor air quality
- High recycled steel, wood and fabric content
- Regionally sourced materials
- Sustainable manufacturing processes
- Made in the Pacific Northwest



ROBUST CONSTRUCTION

- Fusion-welded 12 gauge cold rolled steel frame
- 720 lbs dynamic lifting capacity
- 2500 lbs static loading capacity
- Up to 96" of worksurface freespan
- Precision ball bearing worksurface guides
- Lifting system tested through 40,000 cycles

WHY MERCURY?

1 Console Design Evolution

- Elimination of 90 degree corner dead zone space
- Full tri-linear cockpit usability and adjustability
- Outboard technology placement for easy access
- Ample room for increased input devices
- Optimized for flatscreen displays

2 For Dispatchers

- Worksurface power-adjusts vertically
- Monitor array power-adjusts vertically
- Worksurface adjusts horizontally for focal depth
- Integrated environment controls
- Ready access to all technology and storage

3 For IT

- Hub provides multiple dedicated power, voice and data entry points
- Efficient and accessible cable management system
- Outboard technology storage with active cooling
- Tech bays for rapid access to data ports

4 For Facilities

- High space planning efficiencies
- Modular component flexibility
- Easy to expand and reconfigure
- Robust construction for 24/7 environments

FEATURES AND SPECS

Size Ranges	
Station widths	60"– 96"
Station depths	39"– 51"
Station heights	42"– 60"
Ergonomic Adjustments	
Worksurface height range	22"– 48"
Focal depth worksurface 11" range	Standard
Monitor array	12" electronically controlled
Maximum monitor capacity	12
HFES 100-2007 / BIFMA G-1 2013	Meets or exceeds
Environmental Controls	
Electrical Listing	UL 508
Heating, cooling, reading and ambient lighting	Optional
Screening	
Acoustic NRC 0.75, SAA 0.78 third-party certification	Standard
Frameless clear glass topper	Optional
Energy and Environmental	
Electrical requirement	12.9 A (maximum)
Worksurface lift standby usage	0.1 A
SCS indoor air quality certification	Advantage
Total recycled content	83%
Technology	
Standard CPU maximum capacity / station	12
Rackmount maximum / station	32U
User peripheral maximum plug-ins	20
110V AC NEMA 5-15R Receptacles	10–12



MERCURY

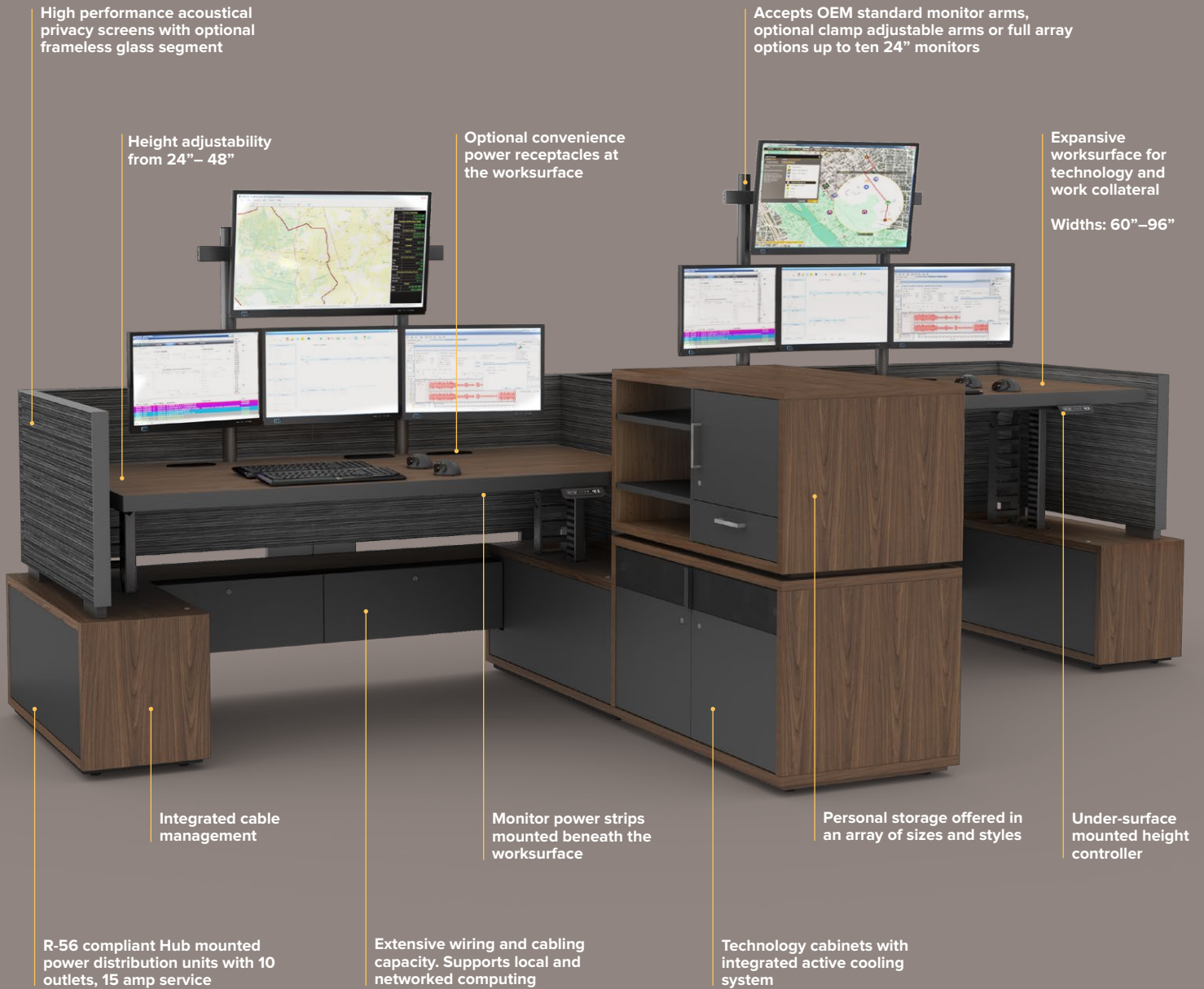
COMMAND CONSOLES

MERCURY COMMAND

Built for high focus, 24/7 task intensive environments.

Ideal applications include

- Call Taker Positions
- Dispatcher Positions
- Security Operations
- Network Operations
- Utilities Monitoring



FINISH GUIDE


Finish Kits

The following finish kits provide eight recommended and preselected finish selections to make specifying Mercury finishes a breeze:







Adirondack

WORKSURFACE	STORAGE EXTERIOR	STORAGE INTERIOR	EDGE TREATMENT	FABRIC OPTION 1	FABRIC OPTION 2
					
Montana Walnut	Charcoal	Fashion Grey	Fashion Grey	Underground Champagne	Anchorage Vanilla



Laramie

WORKSURFACE	STORAGE EXTERIOR	STORAGE INTERIOR	EDGE TREATMENT	FABRIC OPTION 1	FABRIC OPTION 2
					
Montana Walnut	Charcoal	Fashion Grey	Charcoal	Underground Pepper	Anchorage Fossil



Humboldt

WORKSURFACE	STORAGE EXTERIOR	STORAGE INTERIOR	EDGE TREATMENT	FABRIC OPTION 1	FABRIC OPTION 2
					
Studio Teak	Studio Teak	Fashion Grey	Fashion Grey	Underground Straw	Anchorage Straw



Newcastle

WORKSURFACE	STORAGE EXTERIOR	STORAGE INTERIOR	EDGE TREATMENT	FABRIC OPTION 1	FABRIC OPTION 2
					
Studio Teak	Studio Teak	Fashion Grey	Fashion Grey	Underground Pepper	Anchorage Fossil

Finish Kits (continued)



Baffin

WORKSURFACE	STORAGE EXTERIOR	STORAGE INTERIOR	EDGE TREATMENT	FABRIC OPTION 1	FABRIC OPTION 2
					
Blonde Echo	Blonde Echo	Fashion Grey	Fashion Grey	Underground Azure	Anchorage Waterfall

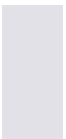



Bitterroot

WORKSURFACE	STORAGE EXTERIOR	STORAGE INTERIOR	EDGE TREATMENT	FABRIC OPTION 1	FABRIC OPTION 2
					
Fine Sycamore	Fine Sycamore	Fashion Grey	Fashion Grey	Downtown Metro	Anchorage Amber

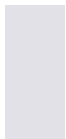
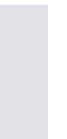




Cascade

WORKSURFACE	STORAGE EXTERIOR	STORAGE INTERIOR	EDGE TREATMENT	FABRIC OPTION 1	FABRIC OPTION 2
					
Crisp Linen	Fashion Grey	Satin Gray	Fashion Grey	Underground Azure	Anchorage Waterfall

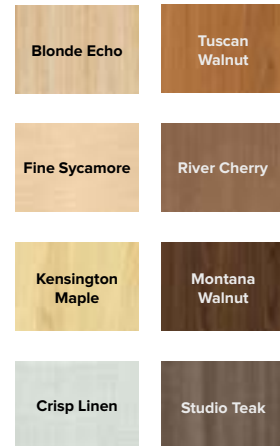
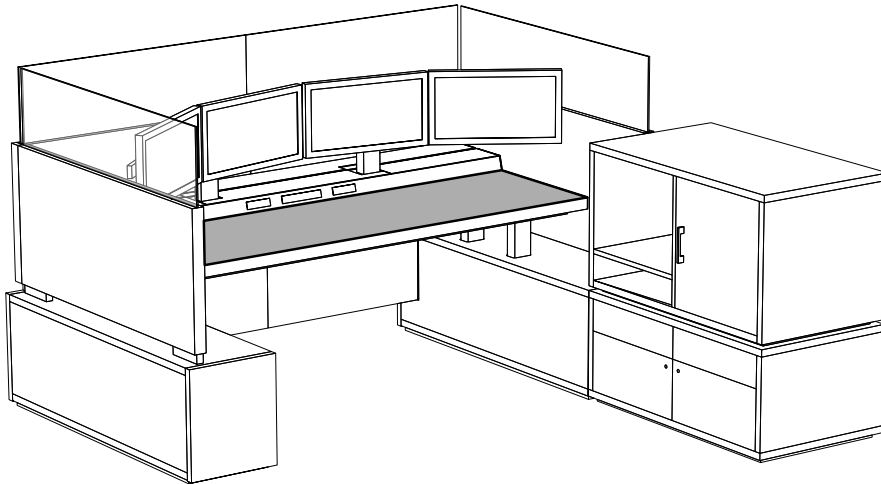


Catskill

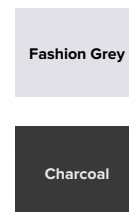
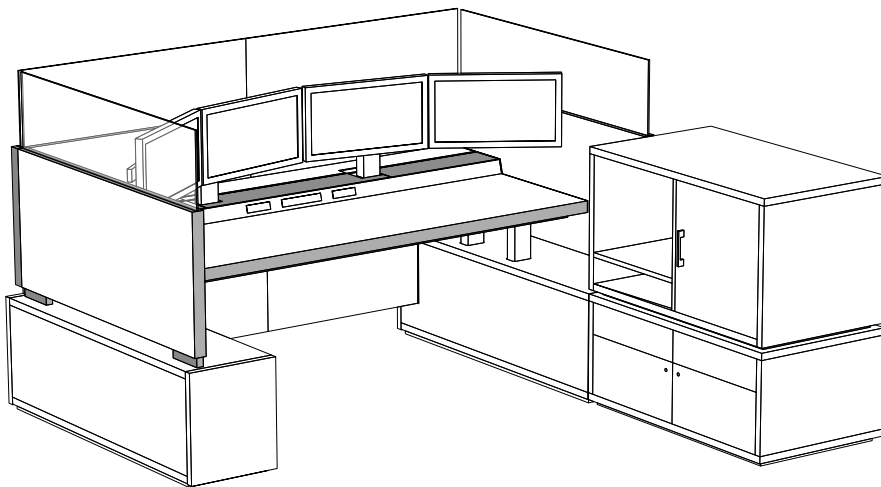
WORKSURFACE	STORAGE EXTERIOR	STORAGE INTERIOR	EDGE TREATMENT	FABRIC OPTION 1	FABRIC OPTION 2
					
Crisp Linen	Fashion Grey	Satin Gray	Fashion Grey	Underground Straw	Anchorage Straw

A La Carte

A Worksurface Laminate

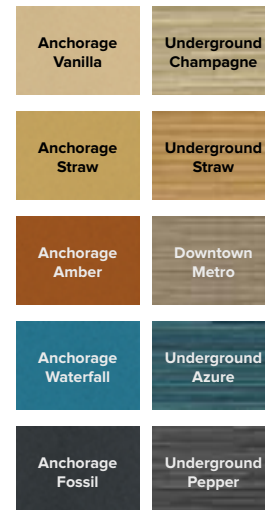
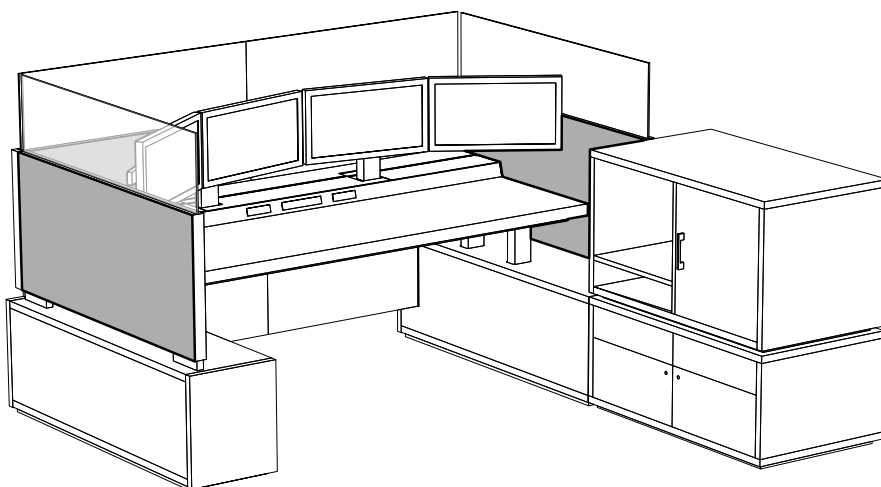


B Edge Treatment

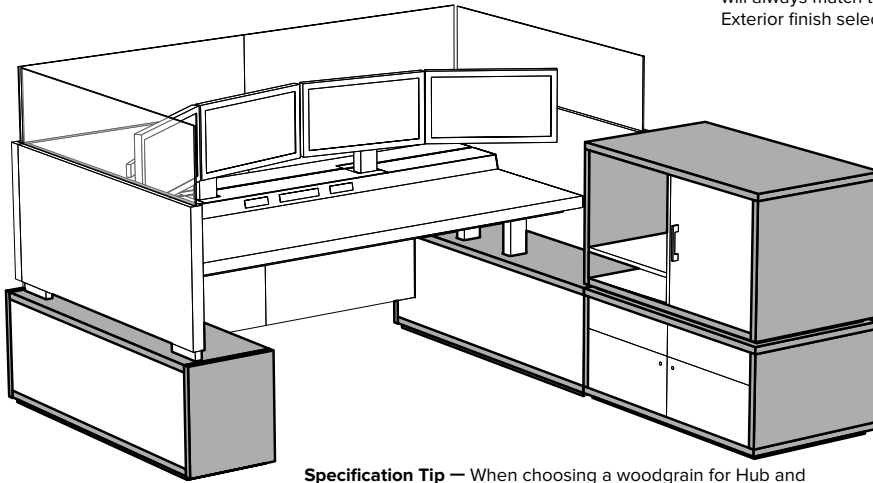


Worksurface Edge + Rear Dash Lids + Screen Trim

F Screen Fabric



C Storage Exterior Laminate

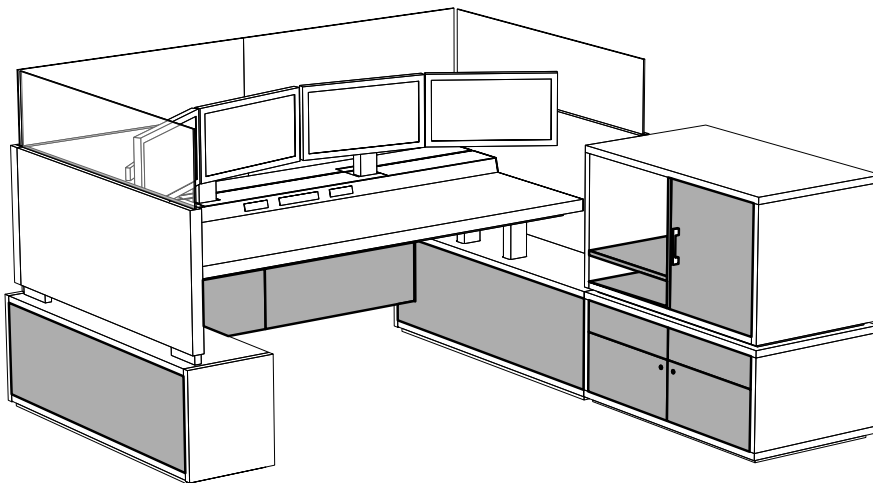


Note — Storage Exteriors will always match the Hub Exterior finish selection.

Specification Tip — When choosing a woodgrain for Hub and Storage Exteriors, match the worksurface, otherwise use Fashion Grey or Charcoal for a solid complementary option.

Blonde Echo	Frosty White	Dark Champagne
Fine Sycamore	Fashion Grey	Slate
Kensington Maple	Silver	Charcoal
Tuscan Walnut	Satin Gray	Black
River Cherry		
Studio Teak		

D Storage Interior Laminate



Frosty White	Dark Champagne
Fashion Grey	Slate
Silver	Charcoal
Satin Gray	Black

Storage Interiors will always match the Hub Interior Finish selection: