



We have prepared a quote for you

HW Refresh CKy911net IPSRs

Quote # 000788
Version 2

Prepared for:

Fayette County, KY

Jonelle Patton-Edwards
jpatton@lexington911.ky.gov

Wednesday, February 16, 2022

Fayette County, KY
Jonelle Patton-Edwards
115 Cisco Road
Lexington, KY 40504
jpatton@lexington911.ky.gov

Dear Jonelle,

Thank you for giving us the opportunity to provide Fayette County, KY with a quote for HW Refresh CKy911net IPSRs. We are excited to work with you. Should you have any questions on this project please feel free to reach out to any member of the AK Associates team!

A handwritten signature in blue ink that reads 'Beth Stankus'.

Beth Stankus
Manager of Accounting
AK Associates

Central Equipment A

Description	Price	Qty	Ext. Price
P-SSP-ADM-R-GA SFF Administration / MIS Server -5YS+ <i>Includes 5 year Support</i>	\$5,746.55	1	\$5,746.55
P-FTAPP-SR-5YS+ Fault-Tolerant Application Server Selective Router	\$24,532.95	1	\$24,532.95
P-KVM 8 PORT KVM (Keyboard,Video,Mouse) Switch 8 Port	\$2,028.60	1	\$2,028.60
P-IQ1500 IQ1500 Chassis Kit	\$6,449.20	1	\$6,449.20
P-HDVOIP High Density 512 Port VoIP Card	\$16,181.65	2	\$32,363.30
P-ESK-RED-C Switch Kit Redundant System Cisco	\$5,327.95	1	\$5,327.95
P-ES-CS1G24 Cisco Catalyst 9200L Series 24GB Ports	\$2,634.65	1	\$2,634.65
P-FORTIFw Fortinet Firewall	\$860.20	1	\$860.20
P-IP_SERIAL-8P 8-Ports Serial to 100BT Converter	\$1,570.90	1	\$1,570.90
P-T1 T1 16 Span Card	\$20,804.65	3	\$62,413.95
Re-using: 1 x 42U Cabinet (2011) 1 x T1 Patch Panel (2011) 1 x Guardian Controller License (2011) 1 x MIS Controller License (2011)			

Subtotal: **\$143,928.25**

Central Equipment B

Description	Price	Qty	Ext. Price
P-SSP-ADM-GB-5YS+ SFF Administration / MIS Server <i>Includes 5 year Support</i>	\$5,746.55	1	\$5,746.55
P-FTAPP-SR-5YS+ Fault-Tolerant Application Server Selective Router	\$24,532.95	1	\$24,532.95
P-KVM 8 PORT KVM (Keyboard,Video,Mouse) Switch 8 Port	\$2,028.60	1	\$2,028.60
P-IQ1500 IQ1500 Chassis Kit	\$6,449.20	1	\$6,449.20
P-HDVOIP High Density 512 Port VoIP Card	\$16,181.65	2	\$32,363.30

Central Equipment B

Description	Price	Qty	Ext. Price
P-ESK-RED-C Switch Kit Redundant System Cisco	\$5,327.95	1	\$5,327.95
P-ES-CS1G24 Cisco Catalyst 9200L Series 24GB Ports	\$2,634.65	1	\$2,634.65
P-FORTIFw Fortinet Firewall	\$860.20	1	\$860.20
P-IP_SERIAL-8P 8-Ports Serial to 100BT Converter	\$1,570.90	1	\$1,570.90
P-T1 T1 16 Span Card	\$20,804.65	3	\$62,413.95

Re-using:
 1 x 42U Cabinet (2011)
 1 x T1 Patch Panel (2011)
 1 x Guardian Controller License (2011)
 1 x MIS Controller License (2011)

Subtotal: \$143,928.25

Professional Services

Description	Price	Qty	Ext. Price
SV-InstDaily Installation Services - Daily Rate	\$1,300.00	2	\$2,600.00
SV-T&L1stD Travel and Living Expenses - First Day	\$1,700.00	1	\$1,700.00
SV-T&LSubD Travel and Living Expenses - Daily	\$255.00	1	\$255.00
SV-ServerSetup Server Configuration Update <i>Import existing Database and tune existing configuration for usability with newer servers and Operating system. Load updated config onto new servers.</i>	\$240.00	4	\$960.00
SV-SiteAudit System Refresh Audit <i>System technical audit:</i> - Audit coordination - Assess system design, connectivity, user interface usage, call flow and site conditions - Review system changes from original to determine changes required for new updated configuration manual - Review, determine and produce system upgrade plan based on current configuration	\$3,900.00	1	\$3,900.00
SV-MIS UPI3-G MIS CDR to i3 Upgrade - Geo-Diverse Server	\$1,045.00	1	\$1,045.00
SV-MISTR-G MIS Data Transfer - Geo-Diverse Server	\$1,045.00	1	\$1,045.00

Professional Services

Description	Price	Qty	Ext. Price
SV-PMDaySd Secondary Project Management - Daily Rate	\$965.00	2	\$1,930.00
Subtotal:			\$13,435.00

Warranty/Maintenance

Description	Price	Qty	Ext. Price
MT-FTAPP1P Stratus Maintenance - 2hrs Response - Year 11 <i>With 2 Hour Response</i>	\$4,430.40	2	\$8,860.80
MT-Warranty Guardian First Year Hardware Warranty <i>The Guardian first year warranty covers all hardware for the first year.</i>	\$0.00	1	\$0.00
MT-HSGUARD-02 Guardian Hardware Support - Year 11 <i>The Guardian hardware support program covers all hardware purchased from Solacom with the following exceptions: 1. Computers and servers are excluded, and are covered under manufacturer support for up to five (5) years. 2. Monitors, keyboards and mouse devices purchased with the initial computer order will carry the same support purchased for the associated computer or server. 3. Keyboards, mouse devices, headsets, and handsets are covered under the initial one (1) year warranty and are not eligible for extended support.</i>	\$716.08	1	\$716.08
MT-IPSRHWSW-02P IPSR Comprehensive Support - Year 11	\$19,117.30	1	\$19,117.30
Subtotal:			\$28,694.18

Options

* Declined Option(s)

Description	Price	Qty	Ext. Price
Central Equipment A			
P-CABINET-42U 42U Cabinet Kit with Sides	\$4,329.75	1	\$4,329.75
Central Equipment B			
P-CABINET-42U 42U Cabinet Kit with Sides	\$4,329.75	1	\$4,329.75
Warranty/Maintenance- Year 12			
MT-FTAPP1P Stratus Maintenance - 2hrs Response - Year 12 <i>With 2 Hour Response</i>	\$4,430.40	2	\$8,860.80

Options

* Declined Option(s)

Description	Price	Qty	Ext. Price
MT-HSGUARD-02 Guardian Hardware Support - Year 12 <i>The Guardian hardware support program covers all hardware purchased from Solacom with the following exceptions: 1. Computers and servers are excluded, and are covered under manufacturer support for up to five (5) years. 2. Monitors, keyboards and mouse devices purchased with the initial computer order will carry the same support purchased for the associated computer or server. 3. Keyboards, mouse devices, headsets, and handsets are covered under the initial one (1) year warranty and are not eligible for extended support.</i>	\$10,191.38	1	\$10,191.38
MT-IPSRHWSW-02P IPSR Comprehensive Support - Year 12	\$20,837.84	1	\$20,837.84
Warranty/Maintenance- Year 13			
MT-FTAPP1P Stratus Maintenance - 2hrs Response - Year 13 <i>With 2 Hour Response</i>	\$4,430.40	2	\$8,860.80
MT-HSGUARD-03 Guardian Hardware Support - Year 13 <i>The Guardian hardware support program covers all hardware purchased from Solacom with the following exceptions: 1. Computers and servers are excluded, and are covered under manufacturer support for up to five (5) years. 2. Monitors, keyboards and mouse devices purchased with the initial computer order will carry the same support purchased for the associated computer or server. 3. Keyboards, mouse devices, headsets, and handsets are covered under the initial one (1) year warranty and are not eligible for extended support.</i>	\$10,732.18	1	\$10,732.18
MT-IPSRHWSW-02P IPSR Comprehensive Support - Year 13	\$22,713.26	1	\$22,713.26
Warranty/Maintenance- Year 14			
MT-FTAPP1P Stratus Maintenance - 2hrs Response - Year 14 <i>With 2 Hour Response</i>	\$4,430.40	2	\$8,860.80

Options

* Declined Option(s)

Description	Price	Qty	Ext. Price
MT-HSGUARD-04 Guardian Hardware Support - Year 14 <i>The Guardian hardware support program covers all hardware purchased from Solacom with the following exceptions: 1. Computers and servers are excluded, and are covered under manufacturer support for up to five (5) years. 2. Monitors, keyboards and mouse devices purchased with the initial computer order will carry the same support purchased for the associated computer or server. 3. Keyboards, mouse devices, headsets, and handsets are covered under the initial one (1) year warranty and are not eligible for extended support.</i>	\$11,302.82	1	\$11,302.82
MT-IPSRHWSW-02P IPSR Comprehensive Support - Year 14	\$24,757.44	1	\$24,757.44
Warranty/Maintenance- Year 15			
MT-FTAPP1P Stratus Maintenance - 2hrs Response - Year 15 <i>With 2 Hour Response</i>	\$4,430.40	2	\$8,860.80
MT-HSGUARD-05 Guardian Hardware Support - Year 15 <i>The Guardian hardware support program covers all hardware purchased from Solacom with the following exceptions: 1. Computers and servers are excluded, and are covered under manufacturer support for up to five (5) years. 2. Monitors, keyboards and mouse devices purchased with the initial computer order will carry the same support purchased for the associated computer or server. 3. Keyboards, mouse devices, headsets, and handsets are covered under the initial one (1) year warranty and are not eligible for extended support.</i>	\$11,905.06	1	\$11,905.06
MT-IPSRHWSW-02P IPSR Comprehensive Support - Year 15	\$26,985.62	1	\$26,985.62

* Optional Subtotal: **\$183,528.30**

Shipping

Description	Price	Qty	Ext. Price
ShippingFee Shipping and Handling Charges	\$2,000.00	1	\$2,000.00

Subtotal: **\$2,000.00**

Payment Terms

Description	Qty
<p>Terms of Sale:</p> <ul style="list-style-type: none">• Hardware and software will be invoiced upon shipment• Services will be invoiced upon completion• Payment Terms are Net 30	

HW Refresh CKy911net IPSRs

Prepared by:

AK Associates

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Prepared for:

Fayette County, KY

115 Cisco Road
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Jonelle Patton-Edwards
(859) 280-8184
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Quote Information:

Quote #: 000788

Version: 2
Delivery Date: 02/16/2022
Expiration Date: 08/31/2022

Quote Summary

Description	Amount
Central Equipment A	\$143,928.25
Central Equipment B	\$143,928.25
Professional Services	\$13,435.00
Warranty/Maintenance	\$28,694.18
Shipping	\$2,000.00
Total: \$331,985.68	

*Declined Options

Description	One-Time
Options	\$183,528.30
Optional Subtotal: \$183,528.30	

Disclaimers: This quote is provided for the listed contact and is not to be shared or disseminated without written consent by AK Associates.
This quote null and voids any previous version.

AK Associates

Fayette County, KY

Signature: Beth Stankus
Name: Beth Stankus
Title: Manager of Accounting
Date: 02/16/2022

Signature: Jonelle Patton-Edwards
Name: Jonelle Patton-Edwards
Initials: JP
Date: 2/16/2022 10:56:42 AM
IP Address: 74.218.56.36
Email Address: jpatton@lexington911.ky.gov
PO Number: _____



PSAP REVENUE/EXPENDITURE REPORT

For the period July 1, 2020 - June 30, 2021

KENTUCKY 911 SERVICES BOARD

PSAP NAME: Lexington-Fayette Urban County Government Enhanced 911

Wireless call volume % (fiscal year average):

80%

REVENUE (Amounts received July 1, 2020-June 30, 2021)

(1) Balance of all 911 funds at the beginning of the reporting period.	\$ 2,633,142.00
(2) Total Amount of CMRS funds received from KY 911 Services Board	\$ 1,242,173.43
(3) Total Amount of local 911 fee revenues (landline, utility, parcel/property tax)	\$ 2,865,294.39
(4) Total Amount of county or city general funds received in current fiscal year	\$ 1,665,483.05
(5) Total Amount of 911 Services Board grant funds received in current fiscal year	\$ 86,069.90
(6) Total Amount of other grant funds received in current fiscal year	\$ -
(7) Total Amount of interest received in current fiscal year	\$ 478.04
(8) Total Amount of other funds received in current fiscal year	\$ 220,087.25
(9) Total 911 funds available	\$ 8,712,728.06

EXPENDITURES

Personnel Cost

(10) Dispatch supervisor/director salary	\$ 693,885.61
(11) Dispatcher salaries	\$ 2,817,917.70
(12) Mapping/addressing salaries	\$ 135,909.23
(13) Other salaries	\$ 342,712.53
(14) Retirement contribution	\$ 1,832,068.73
(15) Health insurance	\$ 520,936.18
(16) Other fringe benefits	\$ 306,613.05

Total Paid

Facility Costs

(17) Capital improvements	\$ -
(18) Lease or rental payments	\$ 141,576.13
(19) Utilities	\$ 41,290.11
(20) Telephone service/911 trunks	\$ 159,692.83
(21) Maintenance	\$ 178,476.37
(22) Emergency power equipment	\$ -
(23) Insurance	\$ 78,634.94
(24) Furniture and fixtures	\$ -
(25) Office supplies	\$ 9,278.92
(26) Other facility costs	\$ -

Training and Memberships

(27) On -site training	\$ -
(28) Conferences	\$ 1,347.12
(29) Training-related travel	\$ 6,039.00
(30) Membership dues	\$ 1,857.95

Equipment/Software

(31) 911 controllers	\$ -
(32) Telephone equipment	\$ -
(33) Remote 911 hardware, modems, etc.	\$ 249,426.99
(34) Computer workstations	\$ 136,014.77
(35) Radio systems	\$ 79,533.29
(36) CAD system	\$ -
(37) GIS/mapping system	\$ -
(38) Software licenses	\$ 12,067.13
(39) Maintenance/service agreements	\$ 141,343.78
(40) Other equipment and software	\$ 63,889.95

Vehicle Expenses

(41) MSAG development and maintenance	\$ 2,757.21
(42) GIS verification & testing	\$ 2,757.21
(43) Other	\$ -

Professional Services

(44) Legal	\$ -
(45) Auditing	\$ -
(46) Mapping/addressing	\$ 168,321.60
(47) Other	\$ 263,579.74
(48) Total Expenditures	\$ 8,387,928.07

Report Prepared By:	<i>Phyllis Cooper</i>
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