

Weir Specialty Pumps

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Salt Lake City, UT 84101

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www.weirsp.com

ISO 9001:2000 Certified • ISO 14001 Certified

WEMCO PUMP
WEMCO-HIDROSTAL
ROTO-JET PUMP

Date: March 30, 2012

To: Frank Mabson Jr.
Lexington Fayette Urban County Government
SUBJECT: Sole Source Letter

Dear Mr. Frank Mabson Jr.

Thank you for your inquiry in regard to WEMCO pumps and equipment.

WEMCO Pump, in Salt Lake City, Utah, is the sole source for WEMCO TORQUE-FLOW recessed impeller pumps and WEMCO HYDROGRITTER grit separation systems; WEMCO-HIDROSTAL screw centrifugal pumps and Prerostal prerotation systems; WEMCO MUNIFLO rotary lobe pumps; and parts for all WEMCO equipment. For assistance and complete information on all WEMCO pumps, equipment, and parts, please contact our exclusive representative in Kentucky:

Sullivan Environmental Technologies
Attn: Mr. Jerry Ristau
2553 Thirs Drive
Villa Hills, KY 41017
Tel: 859-797-9300 Fax: 859-426-5177
Email: j_ristau@yahoo.com

WEMCO Pump is a product line of Weir Specialty Pumps, formerly named EnviroTech Pumpsystems. Our Federal I.D. Number, 87-052-9231, has not changed. If we are favored with an order, we ask that you issue purchase orders to:

Weir Specialty Pumps
c/o Sullivan Environmental Technologies

We thank you again for the opportunity to serve you.

Sincerely,



Dave Borrowman
Director of Marketing

DPB/sp

cc: Dan Sullivan / Sullivan Environmental Technologies

Excellent
Power & Industrial
Solutions





JUSTIFICATION FOR SOLE SOURCE CERTIFICATION

Sole Source Purchases are defined clearly, based upon a legitimate need, and are limited to a single supplier. Sole source purchases are normally not allowed except when based upon strong technological grounds such as operational compatibility with existing equipment and related parts or upon a clearly unique and/or cost effective feature requirement. The use of sole source purchases must be justified and shall be limited only to those specific instances in which compatibility or technical performance needs are being satisfied.

Sole Source Services are defined as a service provider providing technical expertise of such a unique nature that the service provider is clearly and justifiably the only practicable source available to provide the service. The justification shall be based on the uniqueness of the service, sole availability at the location required, or warranty or defect correction service obligations of the service provider.

This form must be filled out for the request to purchase any good or non-professional service that requires a competitive procurement process (informal quotes (\$1001-\$10,000), formal quotes (\$10,001 - \$19,999.99), or formal bid (\$20,000 or more) as defined in the LFUCG's Purchasing Manual. This form must be completed in its entirety and attached to the purchase requisition.

Note: Sole Source Purchase requests for goods exceeding \$20,000 will require approval by the Urban County Council by submitting an Administrative Review Form. A copy of this form must be signed off by Central Purchasing and attached to the Administrative Review Form.

Requesting Division

Name Frank H. Mabson Jr. Division/Dept DWQ-Town Branch WWTP

Phone (859) 367-4942 Email fmabson@lexingtonky.gov

Type of Purchase: Goods/Materials/Equipment Services

Cost: \$70,000.00

Sole Source Request for the Purchase of: (2)12" Full Flare-Weir End-WEMCO Hydrogritters

One Time Purchase To Establish Sole Source Provider Contract
(subject to annual review and approval by Central Purchasing and/or Urban County Council)

Vendor Information

Business Name Weir Specialty Pumps c/o Sullivan Environmental Technol

Contact Name Jerry Ristau

Address 2553 Thirs Drive, Villa Hills, KY 41017

Phone (859) 797-9300 Email j_ristau@yahoo.com

STATEMENT OF NEED: (Add additional pages as needed)



JUSTIFICATION FOR SOLE SOURCE CERTIFICATION

My division/department's recommendation for sole source is based upon an objective review of the product/service required and appears to be in the best interest of the LFUCG. I know of no conflict of interest on my part, and I have no personal involvement in any way with this request. No gratuities, favors, or compromising actions have taken place. Neither has my personal familiarity with particular brands, types of equipment, materials, persons or firms been a deciding influence on my request to sole source this purchase when there are other known suppliers to exist.

1. Describe the product or service and list the necessary features this product provides that are not available from any other option.

The Town Branch WWTP uses two 12" Full Flare-Weir End-WEMCO Hydrogritters, to remove grit from it's plant influent. These two existing grit classifiers are both over 20 years old, inefficient, heavily rusted and need to be replaced. The Weir Specialty Pumps c/o Sullivan Environmental Technologies equipment is the only equipment that will fit without difficult design changes.

2. Below are eligible reasons for sole source. Check one and describe.

Licensed or patented product or service. No other vendor provides this. Warranty or defect correction service obligations to the consultant. Describe why it is mandatory to use this licensed or patented product or service.

Existing LFUCG equipment, inventory, custom-built information system, custom-built data inventory system, or similar products or programs. Describe. If product is off-the-shelf, list efforts to find other vendors (i.e. web site search, contacting the manufacturer to see if other dealers are available to service this region, etc.)

Uniqueness of the service. Describe.

The LFUCG has established a standard for this manufacturer, supplier, or provider and there is only one vendor. Attach documentation from manufacturer to confirm that only one dealer provides the product.

Factory-authorized warranty service available only from this single dealer. Sole availability at the location required. Describe.

Used item with bargain price (describe what a new item would cost). Describe.

Other – The above reasons are the most common and established causes for an eligible sole source. If you have a different reason, please describe:

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JUSTIFICATION FOR SOLE SOURCE CERTIFICATION

3. Describe efforts to find other vendors or consultants (i.e. phone inquires, web site search, contacting the manufacturer to see if other dealers are available to service region, etc.).

After searching the world wide web and consulting with other treatment plants and manufactures, it has been determine that The Weir Specialty Pumps c/o Sullivan Environmental Technologies equipment is the only equipment is the only equipment that will fit without difficult design changes. Weir Specialty Pumps c/o Sullivan Environmental Technologies, is the only appointed distributor authorized to sell WEMCO HYDROGRITTER grit separation system products within the Lexington area.

4. How was the price offered determined to be fair and reasonable?

(Explain what the basis was for comparison and include cost analyses as applicable.)

According to market prices for similar grit classifying systems, these prices are considered to be fair and reasonable. All other options would force design changes, which would then increases the cost.

5. Describe any cost savings realized or costs avoided by acquiring the goods/services from this supplier.

The Weir Specialty Pumps c/o Sullivan Environmental Technologies equipment is the only equipment that will fit without difficult design changes, which would increase the cost of the project.