

# Lexington-Fayette Urban County Government

200 E. Main St  
Lexington, KY 40507



## Docket

Tuesday, September 16, 2025

1:00 PM

Council Chamber

**Budget and Finance and Economic Development**  
**Committee**

## Committee Agenda

**0896-25** Approval of August 19, 2025, Committee Summary

**Attachments:** [8-19-25 Meeting Summary](#)

**0897-25** Monthly Financial Update – August 2025

**0898-25** Lexington JOBS Fund Annual Update

**Attachments:** [Annual job funds 2025 - WHHA edits](#)

**0899-25** Economic Development Partners Annual Update

**Attachments:** [BFED Economic Dev Partners 9 16 25](#)

**0900-25** Workforce Development Partners Annual Update

**Attachments:** [BFED Presentation 9 16 25](#)

**0901-25** Local Impact Due to Federal Policy – Nonprofits

**Attachments:** [KNN Federal Policy Impacts - LFUCG BFED](#)

**0902-25** Review of Committee Referrals

**Attachments:** [BFED Items Referred](#)

## Adjournment



# Lexington-Fayette Urban County Government Master

200 E. Main St  
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**File Number: 0896-25**

**File ID:** 0896-25

**Type:** Committee Item

**Status:** Agenda Ready

**Version:** 1

**Contract #:**

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**File Created:** 09/11/2025

**File Name:** Approval of August 19, 2025, Committee Summary

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**Attachments:** 8-19-25 Meeting Summary

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## Text of Legislative File 0896-25

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Approval of August 19, 2025, Committee Summary



## **Budget, Finance & Economic Development Committee**

August 19, 2025

### **Summary and Motions**

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Chair James Brown called the meeting to order at 1:01 p.m. Vice Mayor Dan Wu and Council Members Chuck Ellinger, Shayla Lynch, Hannah LeGris, Liz Sheehan, Whitney Baxter, Dave Sevigny, and Jennifer Reynolds were in attendance. Council Members Tyler Morton, Emma Curtis, and Amy Beasley were also present as non-voting members.

#### **I. Approval of June 24, 2025 Committee Summary**

A motion by Wu to approve the June 24, 2025, Committee Summary, seconded by LeGris, the motion passed without dissent.

#### **II. Monthly Financial Update – July 2025**

Commissioner Hensley and Directors Holbrook and Lueker presented on the monthly financials. Revenue collections are on budget throughout period 1. Some sources have not yet been reported due to manual journal entries, which are typical early in the fiscal year and will be resolved as the yet due to manual journal entries, which are typical early in the fiscal year and will resolve as FY25 closing processes are completed. Personnel variances continue to fluctuate due to end-of-year adjustments, especially with annual accruals and benefit entries. Any salary savings will be used to meet seasonal overtime demands, generally experienced during the fall, as well as Council-approved budget actions and priorities. The operating variance is typically experienced during the fall, as well as supporting Council-approved artificially inflated amounts due to delayed invoicing of the \$1.1 million medical contract in Community Corrections. No action was taken on this item.

#### **III. Bluegrass Area Development District (BGADD)**

Michael Buschmann, Chief Financial Officer of Bluegrass Area Development District (BGADD), presented an annual update to the Committee. The purpose and mission of BGADD is to enhance the economy of communities through planning to maximize resources, projects to promote development, and programs to improve the quality of life for the citizens of the region. Success is accomplished by not creating the best cities in the Bluegrass but by creating the best Bluegrass for our cities.

BGADD is the U.S. Economic Development Administration-designated economic development district for central Kentucky, which is a regionally driven plan for economic growth and resilience guided by public and private investments across the 17-county Bluegrass region. This designation helps prioritize projects in local and regional planning efforts, guides recovery, diversification, and innovation.

In addition to economic development, BGADD provides workforce and community planning services and houses the Area Agency on Aging and Independent Living. In the last program year from July 1, 2024, to June 30, 2025, BGADD had 112 workforce related clients with a total investment of \$224,207.85. The Kentucky Career Center - Bluegrass/ American Job Center is located at 2473 Fortune Drive and received its certification as a comprehensive site in November 2024. It is the only comprehensive center in Central Kentucky and houses: workforce services, career development office, assistance for veterans, office of vocational rehabilitation, and the childcare Council of Kentucky.

BGADD advocates for seniors on a state and federal level and served 196 seniors and caregivers from Fayette County in aging programs last year. In addition, they served 60 people for homecare services, 3,268 at the senior center, 349 for meals, 86 for caregivers, 43 for grandparents, and 13 for caregiver grandparents. BGADD community planning consists of working with partners on transportation planning and regional collaboration. In FY2025, BGADD administered over \$191,500,000 in grant and loan funding across the 17-county region. No action was taken on this item.

#### **IV. Regional Business Park Authority Update**

Lucas Witt, Co-Founder and Partner of MWM Consulting, presented an update on the regional business park authority. The Central Kentucky Business Park Authority (CKBPA) Board of Directors consists of members from Lexington-Fayette County, Scott County Fiscal Court, Madison County Fiscal Court, the City of Berea, and consultants.

The CKBPA has been working on establishing the Triple Crown Business Park in Berea, KY. The site has 200 to 300 developable acres, is a zone for heavy industrial business, is less than 2 miles from Interstate 75, and all utilities are on site or within proximity. Current actions of the Triple Crown Business Park include initiating an engineering RFP for engineering services in August 2025 and applying for Kentucky Product Development Initiative (KPDII) 2024 round 2 funds in September. The CKBPA has already applied for congressional funding to support site development and is actively meeting with national site selectors to share the opportunity and property details.

Another real estate project has been assigned to the CKBPA by the Madison County Fiscal Court and is under a purchase and sale agreement with a private owner. The northern Madison County Site is 810 acres, is in an agricultural business zone, and has direct access to US Highway 25 to Interstate 75. All utilities are at or near the site with a clear path established to help all utilities meet the needs of industrial-sized users. The CKBPA will apply for KPDII 2024 round 2 funds in September and is actively meeting with national site selectors to share the opportunity and property details.

Next steps for the CKBPA are to hold regular meetings with real estate brokers and site selectors to increase awareness of opportunities and create a strategic plan for the authority, including items like mission and vision, community and industry overview, site analysis, market analysis, strategies and initiatives, and implementation planning. No action was taken on this item.

## **V. Industrial Revenue Bond Policies and Procedures**

Craig Bencz, Senior Administrative Officer, presented an update on Industrial Revenue Bond (IRB) Policies and Procedures. Industrial Revenue bonds are to be used to improve economic development, to relieve unemployment, and to encourage the increase of industry. LFUCG can issue bonds to finance the development or expansion of "industrial buildings" as defined by state law. These bonds are not the general obligation of LFUCG, an indebtedness of LFUCG, or backed by a pledge of LFUCG's credit. LFUCG typically sees requests for IRB in one of two forms: requests for bonds to assist with financing a project, typically at a lower interest rate, and a leaseback arrangement in which LFUCG also takes ownership of the property to provide certain ad valorem tax benefits.

The IRB policy review is to review policies to allow for housing under some circumstances, maintain requirements for job creation or evidence of strong economic development resulting directly from the project, and consider expanding the defined area of IRB applications to include the entire Urban Service Boundary. LFUCG has two types of bond types: traditional IRB, which is essentially a loan agreement, and a leaseback IRB, which shows property ownership of LFUCG and is not subject to property tax for the length of the IRB agreement.

Policy amendments for IRB are to update focuses on the leaseback model, and improvements are to require pre-application meetings, obtain input from LFUCG staff and taxing district representatives, negotiate with taxing district representatives, and a formal IRB application begins after payment in lieu of taxes (PILOT) agreements are in place with taxing districts. Leaseback IRBs with a housing component are required to be mixed-use with the creation of jobs onsite, 20% of proposed housing units must be affordable (80% of AMI) to receive a 15-year leaseback IRB incentive, and 20% of proposed housing units must be workforce housing (80.1 - 100% of AMI) to receive a 10-year leaseback IRB incentive. The area eligible for IRBs is amended to include the urban service area.

A motion by Baxter to approve the amended Industrial Revenue Bond Policies and Procedures ordinance, policy and resolution, seconded by Sevigny, the motion passed without dissent.

## **VI. Adjournment**

A motion by Brown to adjourn at 2:45pm, seconded by Ellinger, the motion passed without dissent.



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**File Name:** Monthly Financial Update – August 2025

**Final Action:**

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**Notes:**

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Lexington JOBS Fund Annual Update





# Jobs Fund update

Troy Black, Administrative Specialist





## Background

- Ordinance 153-2013: Created Lexington Jobs Fund in December 2013
- Purpose:
  - Increase competitiveness in attracting businesses, grow existing businesses
  - Create and retain jobs in Lexington
- Low interest and forgivable loans
- Administered by the Economic Development Investment Board
  - Established by Ordinance 152-2013 (previously the “Industrial Revenue/Housing Bond Commission”) in December 2013





## Jobs Fund Guidelines

- Provides incentive funding for businesses willing to commit to creating and retaining a minimum number of jobs for a specific duration in Lexington-Fayette County.
- Emphasis on early stage start up companies, advanced manufacturing, technology, professional shared service operations, and healthcare
- Loans and forgivable loans with funding limits:
  - Up to \$100,000: Forgivable loan
  - Up to \$250,000: Loan
- Repayable (or forgivable) within 10 years
  - Quarterly payments and annual reporting required under incentive agreement





## Jobs Fund Guidelines

- Eligibility— Company must:
  - Be located in or moving to Lexington
  - Be current with all federal, state, and local taxes
  - Create jobs with average wages greater than or equal to 125% of the county median
    - This number is adjusted annually by the board and is currently **\$28.00 per hour**
  - Establish and meet job creation requirements
  - Produce a tradeable good or provide a tradeable service
  - Agrees to a pre-determined compliance reporting period – typically 10 years





## Jobs Fund Summary

- Current Report of Jobs Fund:
  - **31 awards, 22 active**
  - **321 jobs committed**
  - **295 jobs created**
  - Expected Average wage **\$33.60**
  - Actual average wage **\$35.99**





## Jobs fund summary

- Current incentives awarded total **\$4,067,538.00**
- New payroll committed: **\$17.8 million**
- Repaid Principal is **\$1,077,656.26** plus Interest of **\$169,282.53**
- ***4.3:1 return on investment based on payroll created to incentive dollar***
- ***\$1,641,957.34 currently available for award.***





## Jobs Fund Overview – Program Allocations and Revenues

*Total Allocations and Revenues - \$5,709,495.34*

	Amount
Allocated by Council	\$4,370,000.00
Interest Payments	\$169,282.53
Repaid Principal	\$1,077,656.26
Application Fees	\$10,785.63
Compliance Penalties	\$8,300.73
Investment Income	\$73,470.19





## Jobs Fund Overview – Agreement Type

*Total Approved Agreements - \$4,067,538*

Type	Amount
Grants	\$820,000
Loans	\$2,257,500
Forgivable Loans	\$990,038







## Jobs Fund Overview – Agreement Status

*Total Approved Agreements - \$4,067,538*

Type	Amount
Closed	\$640,000
Undrawn	\$330,000
Active	\$3,097,538





## Jobs Fund Companies

- Sumitomo
- Medsignals
- Annulox
- Summit Biosciences
- Awesome U
- Belcan
- Maketime
- EIE
- Consolo
- Archvision/Avail
- Fluent
- WearWare
- Fooji
- Pepper Distillery
- Identify 3d/Materialise
- Ashland/Valvoline
- Fusion Corp/ Gamify
- Florida Tile
- TEC biosciences
- LegitApps
- Hanna Resource
- Hydra
- Space Tango
- Thynk Health
- Water Warriors
- Childhood Neurology
- Ralph VR
- Silver Fern
- Helios Aerosystems
- Space Tango 2
- Simply Worx





## Jobs Fund Payments & Compliance

- 11 Jobs Fund recipients currently making payments (Fooji, Avail, Childhood neurology, Hydra, Water Warriors, Wearware, Silver Fern, Space Tango 2, Simply Worx, Thynkhealth, Fusion)
- Space Tango, Helios, and Legit Apps have each completed full repayment of their loans.
- Compliance efforts: active job funds recipients have made payments on time and are up to date with compliance reports.



# Questions?



**LEXINGTON**





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### Text of Legislative File 0899-25

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Economic Development Partners Annual Update



# Economic Development Partners

Amy Glasscock, Director of Business Engagement





## **Economic Development Partners**

- Commerce Lexington
- Community Ventures
- Jubilee Jobs of Lexington
  - We are in year two (2) of the agreement with the option to renew one more year.





## Commerce Lexington

### 1. New Business Development/Job Creation:

- Review, refine, and execute a new business recruitment plan for Lexington-Fayette County in partnership with the Lexington Economic Partnership.
- Market Lexington under the brand of the Lexington Economic Partnership and carry out business recruitment efforts.
- Specific program marketing tasks include: developing an electronic marketing plan for recruitment outreach efforts, maintaining a Lexington-Fayette County specific economic development attraction website/social media presence for the Lexington Economic Partnership, and identify goals and challenges related to the Lexington economic development marketing program and provide an annual report related to those findings.

### 2. Existing Business Retention and Expansion Program

- Implement the Lexington Economic Partnership Business Retention and Expansion (BRE) program serving Lexington-Fayette County businesses.
- Assist businesses in their efforts to grow operations, employment, and payroll within Lexington-Fayette County.
- Schedule on-site or virtual company visits that include the Lexington Economic Partnership partners.
- Develop a business support network based on sector for businesses and employers within Lexington.







## Commerce Lexington

	July 1, 2024 – June 30, 2025
<b>New Lexington Project Interest</b>	
Kentucky Cabinet for Economic Development Referrals	11
Consultant	5
Direct Commerce Lexington	7
Other	8
Trade shows on behalf of Lexington	3
Consultant Visits	79
Number of site visits to Locate in Lexington	14





## Commerce Lexington

	July 1, 2024 – June 30, 2025
<b>Existing Business Retention &amp; Expansion Program</b>	
Total number of Lexington Economic Partnership Meetings	56
Lexington Employment Sector Group Meetings	4
Number of Companies Represented	35
Sectors Represented	Manufacturing, Biotech, Tech (2), Bluegrass Station





## Commerce Lexington

### Community & Minority Business Development

1. Promoting Economic Growth and Development: CMBD works to support the economic advancement of minority-owned businesses, ensuring they have the resources and opportunities needed to thrive.
  2. Recruitment: The program actively recruits aspiring and burgeoning minority owned businesses in Lexington-Fayette County and Commerce Lexington.
  3. Business Referral Services: CMBD provides referrals to the appropriate minority business assistance agencies, ensuring that business owners receive the support and resources they need for success.
  4. Financial Literacy: CMBD provides small business and minority-owned businesses with financial literacy classes to enhance their financial business acumen.
  5. Partnerships: The program promotes increased business partnerships between public and private majority corporations, business and industry, local and state governments, and minority business owners.
  6. Research: The program provides research assistance to minority business entrepreneurship in the areas of business startup resources, financial business assistance, market data and other specific business support areas.
  7. Business Certification: Assist entrepreneurs and small business owners in identification of the appropriate business certifications.
- Through the Community & Minority Business Development participants have access to the Minority Business Accelerator, the Access Loan Program, Financial Literacy Sessions, and Opportunity Exchange Events.





## Commerce Lexington

- Community & Minority Business Development

Number of minority owned businesses assisted with business growth and development.	34
Number recruited to Lexington	2
Number that attended financial literacy classes	17
The amount of funding the small businesses secured in procurement contracts and other opportunities	\$5,155,633.00
Amount of funding helped to facilitate for small businesses	\$43,509





## Economic Development Partners

### ■ Community Ventures

#### 1. Small Business Owner Connections and Networking

- Assist Lexington Fayette County small business owners with opportunities for collaboration and networking no less than twice per year.

#### 2. Entrepreneurial Development/Start Up Assistance

- Assist Lexington-Fayette County entrepreneurs and business owners with identification of financing options and possible sources for investment capital.

#### 3. Minority Owned Business Development

- Assist Lexington-Fayette County minority entrepreneurs and business owners with identification of financing options and possible sources for investment capital.

#### 4. Women Owned Business Development

- Assist Lexington-Fayette County minority entrepreneurs and business owners with identification of financing options and possible sources for investment capital.





## Community Ventures

	July 1, 2024 – June 30, 2025
Number of small business events	12
Total attendance of all small business events	396
Number of Lexington entrepreneurs and business owners assisted and connected to the SBA	105
Number of Lexington entrepreneurs and business owners assisted with identification of financing options or investment capital	31
Number of Lexington minority owned businesses assisted	37
Number of Lexington minority owned businesses assisted with identification of financing options or investment capital	10
Number of minority owned business events hosted to provide connections to other businesses in the community to provide Lexington minority owned businesses the opportunity for growth	18





## Community Ventures

	July 1, 2024 – June 30, 2025
Number of Lexington women owned businesses assisted with identification of financing options or investment capital	31
Number of women owned business events hosted to provide connections to other businesses in the community to provide Lexington women owned businesses the opportunity for growth	18
Number of one-on-one business counseling sessions	247
Number of Lexington businesses started	20
Number of Lexington clients who received assistance in business counseling sessions	105
Total amount of funding Lexington clients secured	\$363,900





## Jubilee Jobs of Lexington

### 1. WORK-Lexington

- Assist the Director of Business Engagement in the coordination and work to enhance and connect individuals with the WORK-Lexington Program.
- Coordinate with WORK-Lexington Partners.
- Promote workforce events.
- Develop and implement a marketing plan, including social media and other outreach methods to promote WORK-Lexington.

### 2. WORK-Lexington Orientations

- Two orientations per month at Davis Park Workforce Center with Grant Partners.

### 3. Client Assistance

- Assisting WORK-Lexington jobseekers

### 4. Employer Engagement

- Work with local employers and develop relationships to connect grant partners and WORK-Lexington to potential job placement opportunities.







## Jubilee Jobs of Lexington

	July 1, 2024 – June 30, 2025
Number of Orientations	27
Average Attendance	10 - 30 per Orientation
Employers Engaged	231
Social Media Posts	30
Newsletters	4
Community Outreach Activities	15



# Questions?



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## Text of Legislative File 0900-25

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Workforce Development Partners Annual Update



## Workforce Development Partners Update

Amy Glasscock, Director of Business Engagement



## WORK-Lexington

- Workforce and Economic Development Grant
- Davis Park Workforce Center
- Outreach
- Workforce Collaborative
- Workforce and Economic Development in 2026





## Workforce and Economic Development

### ➤ Workforce and Economic Development Grant

- For the past eight years, on a 2-year grant cycle, LFUCG has provided a workforce and economic development grant opportunity to our community.
- The Lexington-Fayette Urban County Government (LFUCG) has historically partnered with economic and workforce development agencies for the purpose of providing economic and workforce development services. These agencies are diverse in their missions and work plans, and provide services that create jobs and grow payroll, influence growth and tax base enhancement, and enhance economic well-being of the community.
- Through the grant LFUCG funded eight (8) partners for July 1, 2024 – July 30, 2026.
- The availability of up to \$400,000 in economic development grants was authorized by the Lexington-Fayette Urban County Council for the Year One of this grant cycle. The availability of future funds for year two of this grant cycle will be contingent on the approval of the funds authorized by the Lexington-Fayette Urban County Council.





## Workforce and Economic Development Partners

Agency	Program Description
Building Institute of Central Kentucky (BIA)	Provides classroom, lab training, and licensure for HVAC, plumbing, and electric trades.
Child Care Council of Kentucky	Serves as a visible community resource committed to offering access to affordable, quality care and education. Provides free orientation and training opportunities to childcare providers in Lexington-Fayette County.
Community Action Council	Prepares residents to earn a Commercial Drivers Licensing (CDL). Program is free of charge and is offered multiple times per year. Program duration is usually between four – eight weeks, based on the client's pace or needs.
IEC of the Bluegrass	IEC of the Bluegrass is an electrical apprenticeship program that helps place prospective employees with their Electrical Contactor Members.
Jubilee Jobs of Lexington	Jubilee Jobs assists anyone facing barriers to employment with finding, obtaining, and maintaining dignified work.
The Kable Academy	The Kable Academy provides online 12–24-week Coding with AI and Cybersecurity training opportunities to Lexington-Fayette County residents.
Lexington Rescue Mission	Provides the Jobs for Life program that provides soft skills training, job search, resume writing, and job placement.
Stable Recovery	Stable Recovery provides a safe and stable living environment for men in early recovery. While participating in their recovery housing program, residents will attend the School of Horsemanship at Taylor Made Farm. They will receive training and on the job experience in several different facets of the thoroughbred industry by the very best in the business at Taylor Made.





## Workforce Development Partners

Agency – Year 1	Number Served in Year 1	Average Wage
Building institute of Central Kentucky (BIA)	28	\$15/hour
Child Care Council of Kentucky	858	\$14.60/hour
Community Action Council	24	
IEC of the Bluegrass	25	\$17.33/hour
Jubilee Jobs of Lexington	504	\$15.05/hour
The Kable Academy	10	\$21/hour
Lexington Rescue Mission	90	\$14.36/hour
Stable Recovery	79	\$15.14
Total	1,618	\$16.07







## Davis Park Workforce Center

- Opened January 27, 2025
- Offer job search, resume, and interview skills assistance onsite.
- Referrals to employers and community partners.
- Host career and community resource fairs.
  - Since opening 182 individuals have come to the center for workforce services assistance.
- Hold weekly WORK-Ready Wednesday's.
  - 1<sup>st</sup> and 3<sup>rd</sup> Wednesday – WORK-Lexington and Partner Orientation
  - 2<sup>nd</sup> and 4<sup>th</sup> Wednesday – Employability Skills Workshops
  - From February – June, 65 people attended the WORK-Ready Wednesday's
- Provide use of the Davis Park Conference and Training Rooms to the community.
  - Since opening in January, the two rooms have been reserved 56 times by 23 different groups.
  - These organizations include: One-Lexington, Fayette County Public Schools, the Kentucky Hospital Association, University of Kentucky, Leadership Lexington, Partners for Youth, and many more.





## WORK-Lexington Outreach

- WORK-Lexington Monthly Newsletter
- Social Media – Facebook and Instagram
- 4<sup>th</sup> Wednesday of each month – Resume/Job Searching Workshop at the Marksbury Family Waypoint Center
- Attend/Host Offsite Workshops and Career and Community Resource Events
  - Jubilee Jobs Career and Resource Fair
  - One Parent Scholar Resource Fair
  - Fall Clean Slate Expungement Clinic
  - Level Up Sober Living Grand Opening
  - One Parent Scholar Workshop
  - Spring Clean Slate Expungement Clinic
  - Natalie's Sisters Community Resource Day
  - Natalie's Sisters Resource Fair
  - YesCare - Fayette County Detention Center
  - Second Chance Academy workshop twice a week from August 2024 to June 2025
  - VA – Veteran Job Fair
  - City Government Career Fair at the Lexington Public Library
  - United Way of the Bluegrass – Waypoint Job Fair
  - Lexington Leadership – Look Good Feel Good Event at Davis Park Workforce Center
  - Lionheart Support Services – weekly workshops for aged out foster youth





## Lexington Workforce Collaborative

- Partnership of multiple workforce organizations across Lexington
- Goal: Be a resource to ensure all jobseekers and employers are receiving the best services possible.
  - We do that through meeting quarterly, hosting events, referrals, sharing information, partnering, identifying challenges, and anything else workforce related.
  - Working towards a workforce resource guide.
  - Have a shared list of employers hiring and resources.
  - Hosted our first Workforce Collaborative Job Fair in June.
  - Partners include:
    - Adult Education, BCTC – Workforce Solutions, VA – Vocational Rehabilitation, Kentucky Career Center, Jubilee Jobs, Goodwill, Lexington Public Library, Education and Labor Cabinet, etc.





## Workforce and Economic Development in 2026

- Held our first Joint Economic and Workforce Development Quarterly Meeting in July.
- Hosted a Future Healers Healthcare Career Exploration Camp for Middle School Students at Davis Park.



# Questions?



**LEXINGTON**





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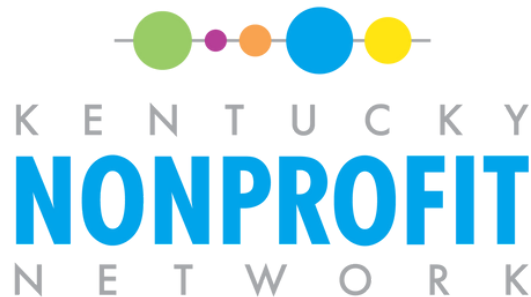
### Text of Legislative File 0901-25

Title

Local Impact Due to Federal Policy - Nonprofits

# Federal Policy Impacts on Lexington Nonprofits

LFUCG Council Budget, Finance, & Economic  
Development Committee  
September 2025



Danielle Clore, CEO

# IMPORTANT TO NOTE:

- **Rapidly changing environment.** Things are changing and today's information is as of today.
- **Sector-wide Voice.** KNN and the Lexington Nonprofit Coalition advocate for issues impacting the sector as a WHOLE. Other organizations may advocate for subsectors such as healthcare, arts, housing, domestic violence, food banks, childcare, etc. We look to them for their leadership and advocacy.
- **Limited Time.** We will cover as much as we can with our limited time today.
- **Fear.** Today's examples of direct impact are not comprehensive because nonprofits' fear of sharing information publicly.



# WHO IS KNN?

- State Association of Charitable Nonprofits
- 1180 member organizations
  - 300+ orgs serving Lexington



- NONPROFITS' TRUSTED RESOURCE
  - Unified public policy voice - federal, state, & local
  - Professional development
  - Resources to help accomplish their missions
  - Time & money-saving benefits

# KY NONPROFIT SUB-SECTORS

	Primary Purpose	Number	% of Total
	Arts, Culture & Humanities	1,428	6.8%
→	Education	2,582	12.3%
	Environment & Animals	821	3.9%
	Health	1,294	6.2%
→	Human Services	5,415	25.9%
	International, Foreign Affair	224	1.1%
	Mutual/Member Benefit	1,277	6.1%
→	Public/Societal Benefit	3,586	17.1%
→	Religion Related	3,685	17.6%
	Unknown/Unclassified	604	2.9%

# NONPROFIT ECONOMIC IMPACT

Local Workforce Area: **Bluegrass**



**3,337**

501(c)(3)  
Charitable nonprofits

**877**

Charitable nonprofits  
with paid employees

**26,055**

Jobs at nonprofits

**\$1.48 B**

In annual wages

**\$5.37 B**

In annual expenditures  
benefitting Kentucky's  
economy

# LEXINGTON NONPROFIT COALITION

A local alliance of Kentucky Nonprofit Network members





# LEXINGTON NONPROFIT COALITION'S ECONOMIC IMPACT

## SERVING LEXINGTON



Members are collectively serving over 1,026,159 constituents annually

## KEY TO OUR WORKFORCE



6,594 full-time employees  
1,344 part-time employees

## SIGNIFICANT ECONOMIC IMPACT



\$642 million in annual payroll & other expenditures contributing to the Lexington economy

**100%** of Lexington residents benefit from the work of nonprofits

**45 member organizations** across Lexington...and growing

## REVENUE SOURCES: HOW LEXINGTON NONPROFIT COALITION MEMBERS ARE FUNDED



**Total Annual Revenue: \$676 million**

**74% Program Revenue**  
(including fee for service income and government grants and contracts)

**20% Contributed Revenue**  
(private donations from individuals, foundations, corporations, and bequests)

**6% Other Revenue**  
(investment and interest income, etc.)

# ON KNN'S RADAR (TODAY):

- Executive Orders & Funding Environment
- One Big Beautiful Bill
- Rescission Packages
- Federal Budget Proposal & Potential Shutdown
- Threats and Disruptions to the Work & Rights of Charitable Nonprofits
- Impact on State & Local Funding



**FUNDING, POLICIES, & UNCERTAINTY ARE  
THREATENING THE WORK OF CHARITABLE  
NONPROFITS SERVING LEXINGTON RESIDENTS**



# EXECUTIVE ORDERS (EO), FEDERAL GRANT ISSUES, LAWSUITS

- **Nationwide Federal Grant Pause** - January 2025
  - Funds were released after an injunction was granted, thanks to a lawsuit by the National Council of Nonprofits
- **53** Executive Orders impacting nonprofits
- **DOGE cuts primarily impacted:**
  - DEI, Immigration & Refugee services, USDA (food/env.), Arts & Humanities, AmeriCorps, & more
  - Some lawsuits have been successful at restoring funds for now
- Grant freezes/cuts, along with tariffs & stock market fluctuations, have led to a **challenging funding environment for nonprofits**, even for those without federal funding.



# ARTS & HUMANITIES FUNDING

- Many Natl. Endowment for the Humanities and Natl. Endowment for the Arts grants that were already appropriated were frozen, some were restored, others weren't, and in the FY26 proposed federal budget, they are both zeroed out.



*"All of our programs, including the Kentucky Book Festival, have been downsized or curtailed in some fashion. Two programs, Prime Time Family Reading and our grants program for community organizations, have been cancelled until we find out more."* – **Bill Goodman, Executive Director, Kentucky Humanities, September 2025**



# ARTS & HUMANITIES FUNDING

*"We know for sure we have about \$65K in grant funds and \$30K in contributions that were lost due to federal impacts on grants, tariffs, and the stock market, and strongly suspect at least \$50K-100K more of our income losses were a result of those changes and people's reactions to them. We had layoffs, staff pay reductions, program reductions, fewer open hours, and more as a result of this. If National Endowment for the Arts funding is completely eliminated, it will also impact Kentucky Arts Council and LexArts' funding to local arts organizations, which already survive on a shoestring budget."* -

**Anonymous, September 2025**

# IMMIGRATION & REFUGEE SERVICES

*"In light of the portion of federal funding that KRM was receiving being frozen, KRM has shifted focus. "Our focus now is entirely on the clients that are already present in the United States and continuing to provide critical services and support to those individuals and families." Coulston continued, "We are heartbroken and dismayed to see the actions taken by this administration to dismantle the robust refugee resettlement program that has welcomed vulnerable people to the US for nearly forty-five years, offering them safety and security in cities and towns across the country. We are working to raise awareness of what is being done and how to take action to support refugees and immigrants." - Kentucky Refugee Ministries, The Asbury Collegian, March 2025*

# YOUTH-SERVING ORGANIZATIONS

*“Due to federal funding turmoil, RFPs for youth-serving work have still not been released. They’re typically released and awarded in summer, with funding beginning Sept. 1. This has caused a reduction in staff for us and threatens the non-renewal of a grant-funded position in Q1 of 2026 and another in Q3 of 2026 (all federally funded). It has strained our bandwidth and operational attention.” – **Christian Postel, CEO, Lexington Leadership Foundation, September 2025***



# EXECUTIVE ORDER ON FEDERAL GRANTMAKING

- Issued August 7, 2025 - EO #14332
- **Political appointee** at each agency responsible for oversight of grant process to ensure that grants are “consistent with agency priorities and the national interest.”
- **Prohibiting federal grants for purposes inconsistent with the President’s priorities.**
- Discretion to terminate federal grants to nonprofits for any reason - **particularly programs an administration decides it disagrees with.**
- Disincentivizes proposals that seek to include core costs to administer grants.
- & more



# ONE BIG BEAUTIFUL BILL

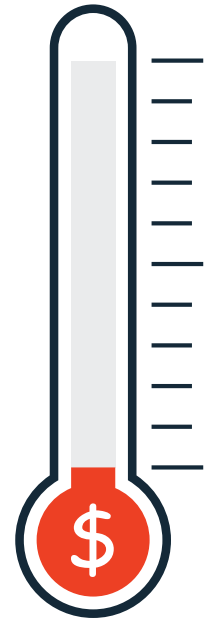
- H.R.1 signed into law on July 4, 2025
- Takes effect for this tax year
- **Good News:**
  - Charitable Giving:
    - Universal deduction modeled after The Charitable Act, impacting 90% of taxpayers
    - \$1000 individuals, \$2000 married
  - Provisions Successfully Removed:
    - Tax on private foundations
    - Tax on nonprofit employee transportation benefits
    - Provision granting executive branch ability to revoke tax exempt status without due process



# ONE BIG BEAUTIFUL BILL

- **Bad News:**

- Charitable Giving
  - Cap: creates a cap that decreases the value of charitable deductions for high-income taxpayers
  - Floor: sets a new .5% floor for the itemized deduction
  - Floor: creates a new 1% floor for corporate charitable gifts
- Safety net
  - Largest cuts in history to Medicaid and SNAP - increased demand for services
    - KY Voices for Health and Feeding Kentucky offer additional details



# RESCISSION PACKAGE(S)

- Rescissions allow Congress, at the direction of the President, to rescind funding already Congressionally approved
  - H.R. 4 signed into law in July 2025, \$9 billion rescissions package
    - Primarily for international aid, the Corporation for Public Broadcasting, & NPR
  - Rescission memo of \$4.9 billion for foreign aid proposed, August 2025
- **More rescissions coming**



# RESCISSION PACKAGE(S)

- **Impact:**

- Threatens and undermines federal budget negotiations prior to deadline to approve federal budget (October 1) - appropriation bills require bipartisan support and the inability to reach an agreement could lead to a government shutdown
- Results in significant uncertainty and destabilization for nonprofits (and others) receiving funding
- Competition for fundraising increases among community-based nonprofits



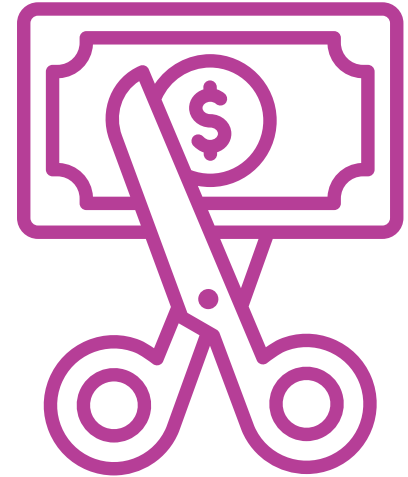


# RESCISSIONS IMPACT - KET

*“Kentucky Educational Television is cutting more than 20% of its staff to help make up for the reduction of federal funds. It cut 22% of its staff, including 15 staff members and 21 positions. Shae Hopkins, executive director and CEO of KET, said the staff reduction was unavoidable because of the loss of federal funding.” - Herald-Leader, September 2025*

# THE ADMINISTRATION'S BUDGET PROPOSAL

- Administration proposed \$163 billion in budget cuts
  - Proposed cuts to FEMA, SAMHSA, EPA, Fair Housing, Refugees, heating assistance, community services block grants, rental assistance, AmeriCorps, & more
- Congress discussing now
- Congress has until October 1 to pass a budget
- Rescissions have undermined this process - threats of government shutdown



# FEDERAL FUNDING - DOMESTIC VIOLENCE PROGRAMS

*"Federal funding makes up 45% of our budget, and it supports every service our network provides, including crisis lines, emergency shelter, safety planning, court advocacy, housing assistance, child supervised visits, food assistance, and more."*

**– Darlene Thomas, Executive Director,**

**Greenhouse17, September 2025**

# FEDERAL FUNDING IMPACTS

*“Layoffs are coming and we are holding off on hiring. Ultimately, we are sacrificing staffing best practices for fear of future lost revenue.” -*

**Anonymous, August 2025**

*“We cannot float payments and access lines of credit at this time. The risk is too high.” –*

**Anonymous, August 2025**

# FEDERAL PASS-THROUGH FUNDING - ENERGY EFFICIENCY

*“Due to Federal Funding uncertainties, we are not sure when (or if) we will be able to begin work on our Energy Efficiency Workshops, which help low to moderate income Lexington residents understand how they can save money on energy bills. The \$80,000 in annual funding came through the **state's Office of Energy Policy**, which was a pass-through for the Federal Department of Energy. These workshops provide free resources and education that allow renters or homeowners to immediately make changes to lower their energy bills and be more comfortable in their homes. This loss will not result in an immediate reduction of staff, but if our annual funding is cut completely, we will have to make hard decisions.” – Amy Sohner, Executive Director, Bluegrass Greensource, September 2025*

# THREATS AND DISRUPTIONS TO THE WORK & RIGHTS OF CHARITABLE NONPROFITS

## Diversity, Equity, and Inclusion (DEI) Policies & Practices, “Unlawful Discrimination:”

- Dept. of Justice Guidance, July 2025
- Although the guidance document is non-binding, the text implies that violations could result in investigation, litigation, or criminal prosecution.
- It is unclear if this directive applies only to programs and services delivered with federal funds or organization-wide.
- Some nonprofits without federal funds are also uncertain on impacts to their work and are being cautious.
- Partnerships with colleges and universities being impacted.



# THREATS AND DISRUPTIONS TO THE WORK & RIGHTS OF CHARITABLE NONPROFITS

## Politicizing Charities:

- Since 1954, the U.S. IRS 501c3 tax code has stated: a charitable nonprofit may “not participate in, or intervene in, any political campaign on behalf of any candidate for public office.”
- Repealing nonprofit nonpartisanship is a bad idea. Allowing nonprofits to engage in partisan politics would undermine public trust, politicize community service, jeopardize donations and volunteer support, and create confusion.
- In 2017, over 100 religious denominations and organizations representing all 50 states signed on to the Community Letter in Support of Nonpartisanship.
- Nonprofits are on high alert and we are closely monitoring a court case in Texas and anticipate this issue may reach the Supreme Court.



# THREATS AND DISRUPTIONS TO THE WORK & RIGHTS OF CHARITABLE NONPROFITS

## Stripping Nonprofits of Tax-Exempt Status Without Due Process:

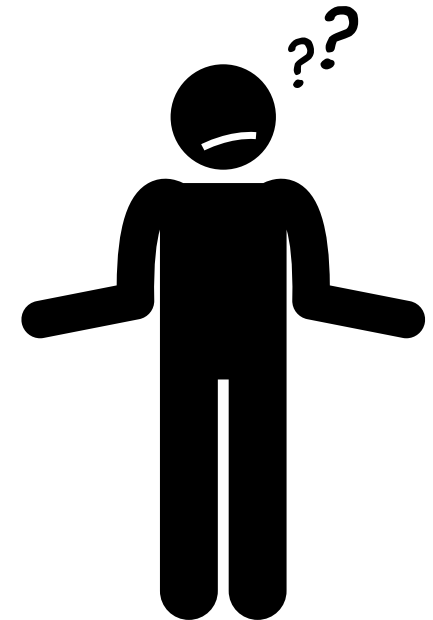
- Has appeared in many forms this year
- Would allow the Secretary of the Treasury to unilaterally revoke nonprofit status from “terrorist supporting organizations,” without requiring full evidence or ensure due process.
  - Could enable any Administration of any political party to target charitable organizations based on ideological grounds.
  - Nonprofit organizations wrongfully designated would be irreparably harmed, losing the trust of donors and the communities they serve.





# FEDERAL IMPACT ON STATE & LOCAL FUNDING

- For every \$1 Kentuckians pay in federal taxes, the state receives \$3.35 in federal funds.
- Kentucky ranks second overall among states most dependent on federal funds, which account for roughly 46% of the state's revenue.



Source: USA Today & WalletHub

# POTENTIAL IMPACTS ON LFUCG

- Constituent needs not being met, increased demand for services
- Fewer arts & cultural activities - decreasing tourism & resident well-being
- Nonprofits seeking more funding from the city
- Nonprofit layoffs impact the economy - less spending
- Nonprofit layoffs impact the city's payroll tax income
- Less spending by nonprofits impacts their purchases with local businesses: food purchases, equipment purchases, maintenance, etc.



# NEW IMPACT REPORT

## THE FACTS ABOUT CHARITABLE NONPROFITS, FEDERAL FUNDING & WHY IT MATTERS TO YOU: AN IMPACT REPORT ON WHAT'S AT RISK FOR KENTUCKIANS

- Effects on Employment & the Economy
- Critical Service Delivery
- Nonprofit Accountability & Transparency
- Kentuckians Trust Nonprofits



Collectively, charitable nonprofits generate \$27.4 billion in annual expenditures and payroll – money that is directly pumped back into Kentucky's economy, benefitting us all.

(Source: Kentucky Nonprofit Network. *More Than Charity: The Economic Impact of Kentucky's Nonprofit Sector*. Kentucky Nonprofit Network, [kynonprofits.org](http://kynonprofits.org).)



# THE FACTS ABOUT CHARITABLE NONPROFITS, FEDERAL FUNDING & WHY IT MATTERS TO YOU: AN IMPACT REPORT ON WHAT'S AT RISK FOR KENTUCKIANS

**66%** of Kentucky nonprofits face potential loss of government funding - putting Kentuckians at risk.

(Source: <https://www.urban.org/research/publication/what-financial-risk-nonprofits-losing-government-grants>)

Government sources account for **33%** of annual revenue for Kentucky nonprofits.

(Source: <https://www.urban.org/research/publication/government-grants-and-contracts-nonprofits-2023>)



# THE FACTS ABOUT CHARITABLE NONPROFITS, FEDERAL FUNDING & WHY IT MATTERS TO YOU: AN IMPACT REPORT ON WHAT'S AT RISK FOR KENTUCKIANS

**THERE IS A MYTH THAT PRIVATE PHILANTHROPY CAN FILL IN THE GAP AND MAINTAIN SERVICES. THIS IS FALSE.**

Private foundations currently contribute around **\$107 billion annually** to U.S. charitable nonprofits. To replace lost government funding, they would need to increase their giving by a staggering **282% per year**, which is not feasible.

(Source: Falldin, Kate. "How Many Nonprofits Rely on Government Grants? Data from Candid." *Candid Blog*, 23 May 2023, [blog.candid.org](https://blog.candid.org/).)



**Federal funding UNCERTAINTY and cuts AFFECT more than impacted nonprofits. When nonprofits are at risk, YOU, our KENTUCKY NEIGHBORS AND OUR KENTUCKY COMMUNITIES are at risk.**



# THE FACTS ABOUT CHARITABLE NONPROFITS, FEDERAL FUNDING & WHY IT MATTERS TO YOU: AN IMPACT REPORT ON WHAT'S AT RISK FOR KENTUCKIANS

## KENTUCKIANS TRUST NONPROFITS



**Trust in Nonprofit Policy Engagement:** 81% of all voters in the last election, regardless of party affiliation, trust charitable nonprofits to engage in policy work that cuts through the mess of politics and serve their community in a nonpartisan way.



**Nonprofits' Role in Filling the Gap:** 81% of all voters agree that charitable nonprofits address vital needs that government either cannot or should not provide. They also believe the nonpartisan nonprofit engagement in policy work reduces government interference and makes organizations more effective in meeting community needs.

(Source: "New Poll: Voters Want Policymakers to Support Nonprofits in an Uncertain Time." *Independent Sector*, 18 Feb. 2025)



# WHAT CAN COUNCILMEMBERS DO?

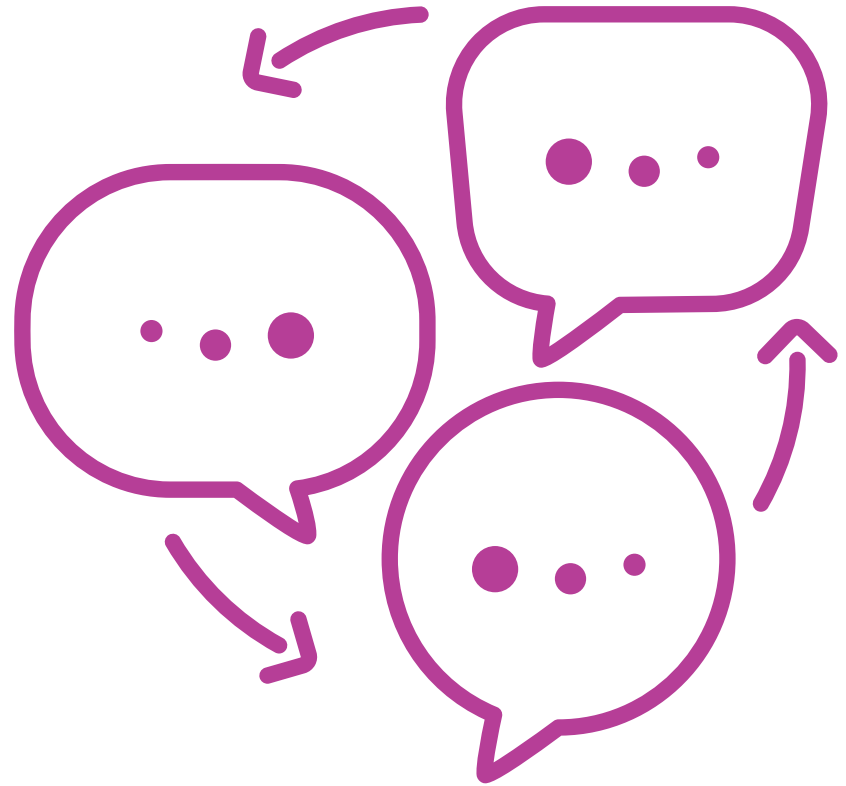
- **Share** KNN resources with nonprofits in need of support
- **Advocate** for the needs of nonprofits with our federal Congressional delegation and state legislators
- **Visit** local nonprofits to best **understand** how they serve your constituents
- Take advantage of nonprofit expertise and ensure a **seat at the table**
- Remember: **nonprofits deliver efficient and impactful services** - front-line, leverage other funds, trusted community partners
- **Stay updated on the issues impacting charitable nonprofits:**  
Subscribe to KNN's weekly e-newsletter

# KNN'S RESOURCES TO SUPPORT ALL NONPROFITS:

- Virtual Town Hall Meetings - What to do when funds are cut, legal avenues, understanding issues, calls to action, preparing for a government shutdown, etc.
- Extensive Website Resources - EO's, Nonprofit Nonpartisanship, etc.
- Training/Education
  - Nonprofit Finance Summit
  - Risk Management Summit
  - Fundraising
- CEO Listening Session Calls
- Impact Report & Nonprofits Get it Done public relations campaign
- Collecting impact stories
- Lobbying & Advocating, including training for nonprofits



# QUESTIONS?



# THANK YOU!



**CONTACT US**

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# Lexington-Fayette Urban County Government Master

200 E. Main St  
Lexington, KY 40507

**File Number: 0902-25**

**File ID:** 0902-25

**Type:** Committee Item

**Status:** Agenda Ready

**Version:** 1

**Contract #:**

**In Control:** Budget and  
Finance and  
Economic  
Development  
Committee

**File Created:** 09/11/2025

**File Name:** Review of Committee Referrals

**Final Action:**

**Title:** Review of Committee Referrals

**Notes:**

**Sponsors:**

**Enactment Date:**

**Attachments:** BFED Items Referred

**Enactment Number:**

**Deed #:**

**Hearing Date:**

**Drafter:**

**Effective Date:**

## History of Legislative File

Ver- sion:	Acting Body:	Date:	Action:	Sent To:	Due Date:	Return Date:	Result:
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## Text of Legislative File 0902-25

Title

Review of Committee Referrals

ITEMS REFERRED TO COMMITTEE

Budget, Finance & Economic Development Committee

Referral Item	Referred By	Date Referred	Last Heard	Status	File ID
1 Review of the Exaction Program	Ellinger	August 28, 2018	November 28, 2023		1225-23
2 Downtown Projects Update	LeGris	August 27, 2019	September 24, 2024		0964-24
3 Medical Debt Relief	Wu	September 26, 2023	August 27 2024		0857-24
4 Robert H. Williams Cultural Center Funding	J. Brown	October 31, 2023	August 27 2024		0856-24
5 LexArts Finance and Equity Review	Wu	May 28, 2024	September 24, 2024		0965-24
6 Digital Accessibility	J. Brown	August 20, 2024	June 24, 2025		0643-25
7 City Hall Feasibility Study	J. Brown	September 12, 2024	October 29, 2024		1096-24
8 Disparity Study	Ellinger	November 15, 2022	April 16, 2024		0405-24
9 Micro Transportation	Ellinger	February 11, 2025			
10 Opioid Abatement Fund	J. Brown	April 30, 2025			
11 E911 Fund Revenue Sources	Beasley	May 6, 2025			
12 Local Impact Due to Federal Policy	J. Brown	July 3, 2025	September 19, 2025	On current agenda	
13 Community Benefits Agreements	Morton	August 19, 2025			
14 Contractors Article VI. Code of Ordinances Review	Beasley	August 19, 2025			
Annual/Periodic Updates					
15 Monthly/Quarterly Financial Update	na	na	March 18, 2025	quarterly presentations, monthly reports	0281-25
16 Annual Comprehensive Financial Report	na	na	January 21, 2025	Annually in January	0094-25
17 Lexington Economic Outlook & Occupational Tax Forecast	J. Brown	December 3, 2019	February 18, 2025		0186-25
18 Fund Balance	na	na	October 29, 2024	Annually in October	1098-24
19 Economic Development Grants, JOBS, and Partnerships Update	J. Brown	January 29, 2019	September 19, 2025	On current agenda	1224-23
20 Industrial Development Authority Update	J. Brown	February 25, 2020	August 29, 2023		0868-23
21 Change Orders Report (per Resolution 620-2020)	J. Brown	December 3, 2020	August 27 2024	For information only	0855-24
22 Technology Ecosystem Development	Sevigny	October 31, 2023	June 24, 2025		0642-25

Updated 9/9/25 KF