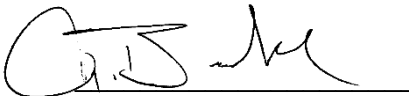




MEMORANDUM

TO: Mayor Linda Gorton
Urban County Council

FROM: 
Antonio Baldon, Director
Division of Waste Management

DATE: May 19, 2026

SUBJECT: Routeware Global, Inc. Sole Source Certification and Software Agreement Renewal

Request: Council authorization to establish RouteWare Global, Inc. as a sole source vendor to purchase new hardware, software, professional services, cellular data services and/or software maintenance support for the Division of Waste Management. These items will be used to maintain and upgrade technologies used in the Division of Waste Management's heavy and light duty fleets. RouteWare Global, Inc.'s hardware and software are currently used daily by the Division.

Request: Council to authorize the Mayor, on behalf of the Lexington-Fayette Urban County Government, to execute the necessary documents to execute a one-year renewal agreement with RouteWare Global, Inc. which extends long-standing licenses of cellular services for LFUCG devices, fleet management software, and route optimization software, for the Division of Waste Management, attached hereto and incorporated herein by reference, and further authorize the Mayor or the Commissioner of Environmental Quality & Public Works as her designee to execute any future documents, including annual renewals for successive 12-month periods, necessary for the operation, support, or maintenance of the same, subject to the appropriation of sufficient funds.

Why are you requesting? RouteWare Global, Inc. is the sole supplier of the supported hardware devices for the RouteWare Route Management software platform. \$380,180.09 of this request is reflected on the quote provided by RouteWare for software, support and maintenance, and cellular data services for fiscal year 2027. The cost for replacement of hardware (tablets) is not estimated to exceed \$40,000 in fiscal year 2027. The hardware and software work in conjunction to provide route creation and route management for the Division of Waste Management. This software agreement renewal is funded for fiscal year 2027 in the mayor's proposed budget.

What is the cost this budget year and future budget years?

The cost for this FY is: N/A



MAYOR LINDA GORTON



LEXINGTON

ANTONIO BALDON
DIRECTOR
WASTE MANAGEMENT

The cost for future FY is: **\$380,180.09**

Are the funds budgeted? Yes

Account Number: 1115-303501-0001-76102 - \$299,251.93

Account Number: 1115-303501-0001-72303 - \$40,928.16

Account Number: 1115-303501-0001-75801 - \$40,000.00

cc: Charles Martin, Commissioner- EQPW

