



# LEXINGTON

## RFP-12-2026

### Metaformers, Inc

### Supplier Response

#### Event Information

Number: RFP-12-2026  
Title: Information Technology Consulting and/or Technical Services  
Type: Request For Proposal  
Issue Date: 3/20/2026  
Deadline: 4/20/2026 02:00 PM (ET)

#### Contact Information

Contact: Todd Slatin  
Address: Central Purchasing  
Government Center Building  
Room 338  
200 East Main Street  
Lexington, KY 40507  
Phone: (859) 2583320  
Fax: (859) 2583322  
Email: [tslatin@lexingtonky.gov](mailto:tslatin@lexingtonky.gov)

## Metaformers, Inc Information

Address: 110 W Vine St  
Floor 3  
Lexington, KY 40507  
Phone: (703) 801-8936  
Web Address: [www.metaformers.com](http://www.metaformers.com)

ONLY ONLINE BIDS WILL BE ACCEPTED! By submitting your response, you certify that you are authorized to represent and bind your company and that you agree to all bid terms and conditions as stated in the attached bid/RFP/RFQ/Quote/Auction documents.

Andrew Paul Beck

*Signature*

*Submitted at 4/15/2026 01:41:01 PM (ET)*

[ANDREW.beck@metaformers.com](mailto:ANDREW.beck@metaformers.com)

*Email*

## Response Attachments

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### Metaformers Response to RFP #12-2026.pdf

Meta Response to RFP #12-2026



## LEXINGTON

**REQUEST FOR PROPOSAL FOR INFORMATION TECHNOLOGY CONSULTING  
AND TECHNICAL SERVICES  
RFP #12-2026**

**Submitted by:**

Andrew Beck

email: [Andrew.Beck@Metaformers.com](mailto:Andrew.Beck@Metaformers.com) |

Phone: 703.801.8936 | [www.metaformers.com](http://www.metaformers.com)

110 W Vine St., 3<sup>rd</sup> Floor, Lexington, KY 40507





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## Executive Summary (Confidential)

Metaformers, Inc. (Meta) is pleased to submit this response to Lexington-Fayette Urban County Government (LFUCG) request for proposals for Information Technology Consulting and/or Technical Services, #12-2026. Meta meets all the necessary requirements listed in the RFP and is qualified to complete the work.

Meta specializes in PeopleSoft for Local Government and has done so for over 25 years. Quite simply, the scope of this work, in which Meta excels, is why organizations like **The State of New York, Lexington-Fayette Urban County Government, and the Administrative Office of the Courts (MD) have called on Meta to manage the transformation of their systems and processes within PeopleSoft.**

We believe now more than ever that it is essential for organizations like LFUCG become more efficient, optimized, and accurate when it comes to PeopleSoft systems and data. While our core software competencies are PeopleSoft, Oracle SaaS, Taleo, and Hyperion, we are experts at helping customers transform by streamlining processes and implementing best practices. This increases user satisfaction and delivers a high return on investment. We have carefully considered your detailed requirements and goals, and present to you a forward-thinking solution based on Meta's expertise and unique methodology focused on *People Driven ROI™*.

We believe it is essential that the City selects a partner that focuses on the value to the organization and its people from beginning to end of the project, and a partner that helps senior executives refine their vision and establish a long-term path to ROI. Each of these attributes is at the core of Metas' mission.

Meta was introduced to LFUCG in 2006 after concerns with the initial PeopleSoft implementation. Following the resolution of those issues through the provision of executive support, senior subject matter experts, and a commitment to providing solutions as a partner, LFUCG began to realize Return on Investment from its PeopleSoft solution. Following the success of the Financials project, Meta was awarded the implementation of PeopleSoft HCM, Treasury, and Enterprise Services Automation solutions for LFUCG. That project, named Project Synergy, concluded in 2009 with the



Metaformers' technical expertise and strategic guidance as our software implementer allowed Lexington to dramatically improve the way it does business. The team's fundamental understanding of government enterprises, its unbending commitment to best practices, and its relentless pursuit of a lasting return on our technology investment has helped set Lexington on a path to greater productivity — welcomed news in a difficult economy.

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KYNA KOCH  
COMMISSIONER OF FINANCE  
LEXINGTON-FAYETTE URBAN  
COUNTY GOVERNMENT

successful implementation of all solutions. The city's CIO projected a return on investment of \$5m per annum for the city based on the deployed solution. Meta has continued to provide support to LFUCG for Internal Audit and HR for the transition of Payroll Management and Open Enrollment, as well as projects that included the migration back to PeopleSoft Benefits from SelereX and support for PPCA reporting as defined by the Affordable Care Act. Meta also completed, in 2016, the deployment of Oracle SaaS Cloud services to support the City's budget development and management processes. Meta partnered with LFUCG to upgrade the PeopleSoft applications to 9.2 in 2017 and migrate the PeopleSoft solution to the Oracle Cloud Infrastructure. We are currently providing managed services and augmentation resources for PeopleSoft initiatives undertaken by LFUCG. This deep level of expertise in the City's operations, the solutions deployed, and our commitment to LFUCG's success make Meta the premier solution to the organization.

In addition, there are several fundamental advantages that this team brings to LFUCG, including:



- PEOPLE-DRIVEN ROI**  
 We focus first on your people and processes, providing what we call People-Driven ROI. We recognize that technology is a strategic transformation and modernization enabler, though it is your people's ability to gain tangible long-term results that is the primary ROI driver. The result is real, measurable ROI and value to the organization and its people.
- PEOPLESOFT EXPERTISE**  
 Metaformers specializes in transformational PeopleSoft projects. Time and time again State and Local government clients have called on us to help create efficiencies, implement best practices and new functionality to empower business users. The team we are proposing for this project has unmatched PeopleSoft experience.
- PROCESS OPTIMIZATION**  
 Optimizing business processes and improving efficiency is at the core of our methodology and baked into every project we complete. During every step of the project, we're looking at opportunities for improvement and ROI. The result is that our clients get more for their money when working with Metaformers.
- 100% SUCCESS RATE**  
 Metaformers is very selective about the projects we take on. We only bid on projects that we truly believe are a great fit for us and the client. Because of this philosophy, we have a 100% success rate. Quite simply, our projects don't fail.

Meta offers LFUCG a balanced risk and cost approach to achieving the business goals defined in by the organization, and we look forward to the opportunity to once again serving the Government and citizens of Fayette County.ed

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As an authorized officer of Meta, I hereby certify that the information submitted are true and complete to the best of my knowledge

Sincerely,



Andrew Beck  
Vice President of Global Operations  
703.801.8936 | [Andrew.Beck@Metaformers.com](mailto:Andrew.Beck@Metaformers.com)

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## Technical Response

***This section provides requested information in relation to Meta pricing. The information is confidential to the Meta Team, would be valuable intelligence for our competition, and is provided to LFUCG for the sole purpose of the review of our response to this RFP prior to award and internal use by members of LFUCG to review our offering post-award. Meta considers this information proprietary, and it is not to be made publicly available or disclosed to any external entities or third parties. We therefore request that this entire section and subsections of the Proposal be treated as confidential, proprietary information.***

### Company Information

**Company name:** Metaformers, Inc  
**Addresses:** HQ: 12030 Sunrise Valley Drive, Suite 150, Reston, VA 20191  
Local: 110 W Vine St, 3<sup>rd</sup> Floor, Lexington, KY 40507

*Identify all business partners you have with technology and consulting firms:*  
Meta's primary partnership is with Oracle who provide software, and infrastructure solutions. We also have multiple partnerships with related technology providers, including Kronos, Time Clock Plus, Bar Code Scanners, and Maximo. We also partner with a number of MWDBE organizations throughout the country to satisfy public sector requirements for allocations.

*Number of years your company has been providing technology/consulting services:*  
26 years

### References (Confidential)

Meta is pleased to provide the following references, including the Deputy CIO of the organization, who has worked collaboratively with Meta for over 20 years.

Organization	LFUCG	MD AOC
Address	200 E Main Street Lexington, KY 40507	2003 Commerce Park Drive, Annapolis, MD 21401
Contact Name	Chad Cottle	Theresa Nudell
Contact Role	Deputy CIO	Sr. Project Manager
Contact Communication	ccottle@lexingtonky.gov	Theresa.Nudell@mdcourts.gov

## Attachment A - Technologies (Confidential)

The following represents the technology capabilities of the Meta team:

Technology	Experience	Comments
<b>ERP and Enterprise Applications</b>		
PeopleSoft HCM 9.2	13+ Years, 24 team members	The team has worked with 9.2 since 2013, however, team members average over 15 years of PeopleSoft / PeopleTools
PeopleSoft FSCM 9.2	13+ Years, 21 team members	
PeopleTools 8.62	1+ Years, 31 team members	
<b>Core Infrastructure</b>		
Microsoft Windows Server	10 years, 5+ team members	
Microsoft 365, Architecture and	5 years, 5+ team members	
<b>Cloud &amp; DevOps</b>		
Amazon Web Services (AWS) Architecture & DevOps	15+ years, 4 team members	
Containerization & Orchestration	15+ years, 4 team members	
Modern CI/CD Tools	10+ years, 6 team members	
<b>Database &amp; Data Platforms</b>		
Microsoft SQL Server	20+ years, 4 team members	
Cloud Databases	10+ years, 3 team members	
<b>GIS &amp; Spatial Technologies</b>		
ERSI ArcGIS	20+ years, 1 team member	



## Attachment B - Services (Confidential)

Service	Experience	Comments
<b>Consulting Services</b>		
PeopleSoft HCM and FSCM	15+ Years, 45 team members	
ERSI ArcGIS	20+ years, 1 team member	
DR & Business Continuity Planning	15+ years, 4 team members	
Technical Requirements Gathering	20+ years, 18 team members	
IT Strategic Planning & Roadmaps	20+ years, 4 team members	
IT Project Management	20+ years, 6 team members	
Certified Project Management	15+ years, 4 team members	
Enterprise Architecture and Cloud Strategy	15+ years, 6 team members	
<b>Training Services</b>		
ERSI ArcGIS	20+ years, 1 team member	
<b>Enterprise DevOps &amp; Cloud Services</b>		
Coud Architecture and Design	15+ years, 4 team members	
Version Control	15+ years, 4 team members	
Platform as a Services	10+ years, 3 team members	
Infrastructure as a Service	10+ years, 3 team members	
Software as a Service	5+ years, 32 team members	
Containerization & Orchestration	10+ years, 3 team members	
<b>Database Design &amp; Data Platforms</b>		
Microsoft SQL Server	20+ years, 4 team members	
My SQL	20+ years, 4 team members	
Oracle Database	10+ years, 3 team members	



## Consulting Rates

Service		Rate	Notes
Database Design	SQL Server MySQL Oracle	\$150- \$200	Rates will vary contingent on resource level requirements
Consulting	Disaster Recovery/Bus Continuity Technical Requirements Gathering IT Strategic Planning IT Governance IT Project Management Certified Project Management (PMP) Software Development PeopleSoft Requirements and Design GIS Consulting	\$150-\$220 \$105-\$175 \$175-\$225 \$225 \$155-\$200 \$155-\$200 \$145-\$175 \$105-\$225 \$105-\$225 \$100-\$125	Rates will vary contingent on resource level requirements
Enterprise DevOps & "Cloud"	Cloud Architecture and Design Code Deployment and Maintenance Enterprise System Administration Version Control Platform as a Service (Paas) Software as a Service (SaaS) Infrastructure as a Service (IaaS)	\$150- \$225	Rates will vary contingent on resource level requirements



**Affidavit**

Comes the Affiant, Andrew Beck, and after being first duly sworn, states under penalty of perjury as follows:

1. His/her name is Andrew Beck, and he/she is the individual submitting the proposal or is the authorized representative of Metaformers, Inc, the entity submitting the proposal (hereinafter referred to as "Proposer").
2. Proposer will pay all taxes and fees, which are owed to the Lexington-Fayette Urban County Government at the time the proposal is submitted, prior to award of the contract and will maintain a "current" status in regard to those taxes and fees during the life of the contract.
3. Proposer will obtain a Lexington-Fayette Urban County Government business license, if applicable, prior to award of the contract.
4. Proposer has authorized the Division of Central Purchasing to verify the above-mentioned information with the Division of Revenue and to disclose to the Urban County Council that taxes and/or fees are delinquent or that a business license has not been obtained.
5. Proposer has not knowingly violated any provision of the campaign finance laws of the Commonwealth of Kentucky within the past five (5) years and the award of a contract to the Proposer will not violate any provision of the campaign finance laws of the Commonwealth.
6. Proposer has not knowingly violated any provision of Chapter 25 of the Lexington-Fayette Urban County Government Code of Ordinances, known as "Ethics Act."
7. Proposer acknowledges that "knowingly" for purposes of this Affidavit means, with respect to conduct or to circumstances described by a statute or ordinance defining an offense, that a person is aware or should have been aware that his conduct is of that nature or that the circumstance exists.

Further, Affiant sayseth naught.

Andrew Beck

STATE OF Arizona

COUNTY OF Santa Cruz

The foregoing instrument was subscribed, sworn to and acknowledged before me by Andrew P Beck on this the 15<sup>th</sup> day of April, 2026

My Commission expires: November 17, 2029.



Rocio del Carmen Saucedo Araux  
NOTARY PUBLIC, STATE AT LARGE



## Equal Opportunity Agreement

### Standard Title VI Assurance

The Lexington Fayette-Urban County Government, (hereinafter referred to as the “Recipient”) hereby agrees that as a condition to receiving any Federal financial assistance from the U.S. Department of Transportation, it will comply with Title VI of the Civil Rights Act of 1964, 78Stat.252, 42 U.S.C. 2000d-4 (hereinafter referred to as the “Act”), and all requirements imposed by or pursuant to Title 49, Code of Federal Regulations, U.S. Department of Transportation, Subtitle A, Office of the Secretary, (49 CFR, Part 21) Nondiscrimination in Federally Assisted Program of the Department of Transportation – Effectuation of Title VI of the Civil Rights Act of 1964 (hereinafter referred to as the “Regulations”) and other pertinent directives, no person in the United States shall, on the grounds of race, color, national origin, sex, age (over 40), religion, sexual orientation, gender identity, veteran status, or disability be excluded from participation in, be denied the benefits of, or be otherwise subjected to discrimination under any program or activity for which the Recipient receives Federal financial assistance from the U.S. Department of Transportation, including the Federal Highway Administration, and hereby gives assurance that will promptly take any necessary measures to effectuate this agreement. This assurance is required by subsection 21.7(a) (1) of the Regulations.

### The Law

- Title VII of the Civil Rights Act of 1964 (amended 1972) states that it is unlawful for an employer to discriminate in employment because of race, color, religion, sex, age (40-70 years) or national origin.
- Executive Order No. 11246 on Nondiscrimination under Federal contract prohibits employment discrimination by contractor and sub-contractor doing business with the Federal Government or recipients of Federal funds. This order was later amended by Executive Order No. 11375 to prohibit discrimination on the basis of sex.
- Section 503 of the Rehabilitation Act of 1973 states:  
  
*The Contractor will not discriminate against any employee or applicant for employment because of physical or mental disability.*
- Section 2012 of the Vietnam Era Veterans Readjustment Act of 1973 requires Affirmative Action on behalf of disabled veterans and veterans of the Vietnam Era by contractors having Federal contracts.
- Section 206(A) of Executive Order 12086, Consolidation of Contract Compliance Functions for Equal Employment Opportunity, states:

*The Secretary of Labor may investigate the employment practices of any Government contractor or sub-contractor to determine whether or not the contractual provisions specified in Section 202 of this order have been violated.*

\*\*\*\*\*

The Lexington-Fayette Urban County Government practices Equal Opportunity in recruiting, hiring and promoting. It is the Government's intent to affirmatively provide employment opportunities for those individuals who have previously not been allowed to enter into the mainstream of society. Because of its



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importance to the local Government, this policy carries the full endorsement of the Mayor, Commissioners, Directors and all supervisory personnel. In following this commitment to Equal Employment Opportunity and because the Government is the benefactor of the Federal funds, it is both against the Urban County Government policy and illegal for the Government to let contracts to companies which knowingly or unknowingly practice discrimination in their employment practices. Violation of the above mentioned ordinances may cause a contract to be canceled and the contractors may be declared ineligible for future consideration.

Please sign this statement in the appropriate space acknowledging that you have read and understand the provisions contained herein. Return this document as part of your application packet.

Bidders

*I/We agree to comply with the Civil Rights Laws listed above that govern employment rights of minorities, women, Vietnam veterans, handicapped and aged persons.*

\_\_\_\_\_  
*Signature*

\_\_\_\_\_  
Metaformers, Inc  
*Name of Business*



**Workforce Analysis Firm**

Name of Organization:                     Metaformers, Inc                    

Categories	Total	White (Not Hispanic or Latino)		Hispanic or Latino		Black or African American (Not Hispanic or Latino)		Native Hawaiian and Other Pacific Islander (Not Hispanic or Latino)		Asian (Not Hispanic or Latino)		American Indian or Alaskan Native (Not Hispanic or Latino)		Two or more races (Not Hispanic or Latino)		Total	
		M	F	M	F	M	F	M	F	M	F	M	F	M	F		
Administrators																	
Professionals		21	7	4	4	1	3			2							42
Supervisors		3	1														4
Office/Clerical			1							1	1						3

Prepared by:           Andrew Beck, VP of Global Operations          

Date:   03  /  31  /  2026  

*(Name and Title)*

*Revised 2015-Dec-15*



**WMDBE Participation Form**

**Bid/RFP/Quote Reference #** 12-2026

The MWDBE subcontractors listed have agreed to participate on this Bid/RFP/Quote. If any substitution is made or the total value of the work is changed prior to or after the job is in progress, it is understood that those substitutions must be submitted to Central Purchasing for approval immediately.

<b>MWDBE Company, Name, Address, Phone, Email</b>	<b>Work to be Performed</b>	<b>Total Dollar Value of the Work</b>	<b>% Value of Total Contract</b>
Company Name: Nextgen Consulting, Inc. - dba NGCI Contact Name: Saif Rehman Contact Phone #: 202-527-9595 Contact Email: <a href="mailto:saif.rehman@ngciglobal.com">saif.rehman@ngciglobal.com</a> Address: 9658 Baltimore Ave., Suite 300, College Park, MD 20740 Website: <a href="http://www.ngciglobal.com">www.ngciglobal.com</a> Category: Minority Business Enterprise FEIN: 11-3782490	Staffing Services for projects as needed by RFP specifications	TBD depending on RFP's for actual project work	TBD depending on RFP's for actual project work

The undersigned company representative submits the above list of MWDBE firms to be used in accomplishing the work contained in this Bid/RFP/Quote. Any misrepresentation may result in the termination of the contract and/or be subject to applicable Federal and State laws concerning false statements and false claims.

Metaformers, Inc  
**Company**

3/31/2026  
**Date**

**Company Representative**

Vice President of Global Operations  
**Title**



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## General Provisions

1. Each Respondent shall comply with all Federal, State & Local regulations concerning this type of service or good.

The Respondent agrees to comply with all statutes, rules, and regulations governing safe and healthful working conditions, including the Occupational Health and Safety Act of 1970, 29 U.S.C. 650 *et. seq.*, as amended, and KRS Chapter 338. The Respondent also agrees to notify the LFUCG in writing immediately upon detection of any unsafe and/or unhealthful working conditions at the job site. The Respondent agrees to indemnify, defend and hold the LFUCG harmless from all penalties, fines or other expenses arising out of the alleged violation of said laws.

2. Failure to submit ALL forms and information required in this RFP may be grounds for disqualification.
3. Addenda: All addenda, if any, shall be considered in making the proposal, and such addenda shall be made a part of this RFP. Before submitting a proposal, it is incumbent upon each proposer to be informed as to whether any addenda have been issued, and the failure to cover in the bid any such addenda may result in disqualification of that proposal.
4. Proposal Reservations: LFUCG reserves the right to reject any or all proposals, to award in whole or part, and to waive minor immaterial defects in proposals. LFUCG may consider any alternative proposal that meets its basic needs.
5. Liability: LFUCG is not responsible for any cost incurred by a Respondent in the preparation of proposals.
6. Changes/Alterations: Respondent may change or withdraw a proposal at any time prior to the opening; however, no oral modifications will be allowed. Only letters, or other formal written requests for modifications or corrections of a previously submitted proposal which is addressed in the same manner as the proposal and received by LFUCG prior to the scheduled closing time for receipt of proposals, will be accepted. The proposal, when opened, will then be corrected in accordance with such written request(s), provided that the written request is contained in a sealed envelope which is plainly marked "modifications of proposal".
7. Clarification of Submittal: LFUCG reserves the right to obtain clarification of any point in a bid or to obtain additional information from a Respondent.
8. Bribery Clause: By his/her signature on the bid, Respondent certifies that no employee of his/hers, any affiliate or Subcontractor, has bribed or attempted to bribe an officer or employee of the LFUCG.



9. Additional Information: While not necessary, the Respondent may include any product brochures, software documentation, sample reports, or other documentation that may assist LFUCG in better understanding and evaluating the Respondent's response. Additional documentation shall not serve as a substitute for other documentation which is required by this RFP to be submitted with the proposal,
10. Ambiguity, Conflict or other Errors in RFP: If a Respondent discovers any ambiguity, conflict, discrepancy, omission or other error in the RFP, it shall immediately notify LFUCG of such error in writing and request modification or clarification of the document if allowable by the LFUCG.
11. Agreement to Bid Terms: In submitting this proposal, the Respondent agrees that it has carefully examined the specifications and all provisions relating to the work to be done attached hereto and made part of this proposal. By acceptance of a Contract under this RFP, proposer states that it understands the meaning, intent and requirements of the RFP and agrees to the same. The successful Respondent shall warrant that it is familiar with and understands all provisions herein and shall warrant that it can comply with them. No additional compensation to Respondent shall be authorized for services or expenses reasonably covered under these provisions that the proposer omits from its Proposal.
12. Cancellation: If the services to be performed hereunder by the Respondent are not performed in an acceptable manner to the LFUCG, the LFUCG may cancel this contract for cause by providing written notice to the proposer, giving at least thirty (30) days' notice of the proposed cancellation and the reasons for same. During that time period, the proposer may seek to bring the performance of services hereunder to a level that is acceptable to the LFUCG, and the LFUCG may rescind the cancellation if such action is in its best interest.

A. Termination for Cause

- (1) LFUCG may terminate a contract because of the contractor's failure to perform its contractual duties
- (2) If a contractor is determined to be in default, LFUCG shall notify the contractor of the determination in writing, and may include a specified date by which the contractor shall cure the identified deficiencies. LFUCG may proceed with termination if the contractor fails to cure the deficiencies within the specified time.
- (3) A default in performance by a contractor for which a contract may be terminated shall include, but shall not necessarily be limited to:
  - (a) Failure to perform the contract according to its terms, conditions and specifications;
  - (b) Failure to make delivery within the time specified or according to a delivery schedule fixed by the contract;



- (c) Late payment or nonpayment of bills for labor, materials, supplies, or equipment furnished in connection with a contract for construction services as evidenced by mechanics' liens filed pursuant to the provisions of KRS Chapter 376, or letters of indebtedness received from creditors by the purchasing agency;
- (d) Failure to diligently advance the work under a contract for construction services;
- (e) The filing of a bankruptcy petition by or against the contractor; or
- (f) Actions that endanger the health, safety or welfare of the LFUCG or its citizens.

**B. At Will Termination**

Notwithstanding the above provisions, the LFUCG may terminate this contract at will in accordance with the law upon providing thirty (30) days written notice of that intent, Payment for services or goods received prior to termination shall be made by the LFUCG provided these goods or services were provided in a manner acceptable to the LFUCG. Payment for those goods and services shall not be unreasonably withheld.

13. **Assignment of Contract:** The contractor shall not assign or subcontract any portion of the Contract without the express written consent of LFUCG. Any purported assignment or subcontract in violation hereof shall be void. It is expressly acknowledged that LFUCG shall never be required or obligated to consent to any request for assignment or subcontract; and further that such refusal to consent can be for any or no reason, fully within the sole discretion of LFUCG.
14. **No Waiver:** No failure or delay by LFUCG in exercising any right, remedy, power or privilege hereunder, nor any single or partial exercise thereof, nor the exercise of any other right, remedy, power or privilege shall operate as a waiver hereof or thereof. No failure or delay by LFUCG in exercising any right, remedy, power or privilege under or in respect of this Contract shall affect the rights, remedies, powers or privileges of LFUCG hereunder or shall operate as a waiver thereof.
15. **Authority to do Business:** The Respondent must be a duly organized and authorized to do business under the laws of Kentucky. Respondent must be in good standing and have full legal capacity to provide the services specified under this Contract. The Respondent must have all necessary right and lawful authority to enter into this Contract for the full term hereof and that proper corporate or other action has been duly taken authorizing the Respondent to enter into this Contract. The Respondent will provide LFUCG with a copy of a corporate resolution authorizing this action and a letter from an attorney confirming that the proposer is authorized to do business in the State of Kentucky if requested. All proposals must be signed by a duly authorized officer, agent or employee of the Respondent.
16. **Governing Law:** This Contract shall be governed by and construed in accordance with the



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laws of the Commonwealth of Kentucky. In the event of any proceedings regarding this Contract, the Parties agree that the venue shall be the Fayette County Circuit Court or the U.S. District Court for the Eastern District of Kentucky, Lexington Division. All parties expressly consent to personal jurisdiction and venue in such Court for the limited and sole purpose of proceedings relating to this Contract or any rights or obligations arising thereunder. Service of process may be accomplished by following the procedures prescribed by law.

17. Ability to Meet Obligations: Respondent affirmatively states that there are no actions, suits or proceedings of any kind pending against Respondent or, to the knowledge of the Respondent, threatened against the Respondent before or by any court, governmental body or agency or other tribunal or authority which would, if adversely determined, have a materially adverse effect on the authority or ability of Respondent to perform its obligations under this Contract, or which question the legality, validity or enforceability hereof or thereof.
18. Contractor understands and agrees that its employees, agents, or subcontractors are not employees of LFUCG for any purpose whatsoever. Contractor is an independent contractor at all times during the performance of the services specified.
19. Contractor [or Vendor or Vendor's Employees] will not appropriate or make use of the Lexington-Fayette Urban County Government (LFUCG) name or any of its trade or service marks or property (including but not limited to any logo or seal), in any promotion, endorsement, advertisement, testimonial or similar use without the prior written consent of the government. If such consent is granted LFUCG reserves the unilateral right, in its sole discretion, to immediately terminate and revoke such use for any reason whatsoever. Contractor agrees that it shall cease and desist from any unauthorized use immediately upon being notified by LFUCG.
20. If any term or provision of this Contract shall be found to be illegal or unenforceable, the remainder of the contract shall remain in full force and such term or provision shall be deemed stricken.

03/31/2026

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Signature

---

Date

### **Firm Submitting Proposal**



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**Firm Submitting Proposal:** Metaformers, Inc

**Complete Address:** 110 W. Vine Street, Lexington, KY 40507  
Street City Zip

**Contact Name:** Andrew Beck **Title:** Vice President of Global Operations

**Telephone Number:** 703.801.8936 **Fax Number:** 877.870.5066

Email address: [Andrew.Beck@Metaformers.com](mailto:Andrew.Beck@Metaformers.com)



**Certificate of Insurance**

The following is provided to LFUCG for references purposes.



METAINC-09

MSTABLER

DATE (MM/DD/YYYY)  
1/20/2026

**CERTIFICATE OF LIABILITY INSURANCE**

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Hub International Mid Atlantic 1445 Research Blvd Suite 210 Rockville, MD 20850	CONTACT NAME: <b>Mary Stabler</b> PHONE (A/C, No, Ext): FAX (A/C, No): E-MAIL ADDRESS: <b>mary.stabler@hubinternational.com</b>
	INSURER(S) AFFORDING COVERAGE INSURER A: <b>Berkley National Insurance Company</b> NAIC # <b>38911</b> INSURER B: <b>Berkley Regional Insurance Company</b> <b>29580</b> INSURER C: <b>Twin City Fire Insurance Company</b> <b>29459</b> INSURER D: INSURER E: INSURER F:
INSURED MetaFormers Inc. 12030 Sunrise Valley Dr., Suite 150 Reston, VA 20191	

COVERAGES      CERTIFICATE NUMBER:      REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input checked="" type="checkbox"/> LOC OTHER:			TCP7021874	2/1/2026	2/1/2027	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000 MED EXP (Any one person) \$ 15,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMPIOP AGG \$ 2,000,000
A	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY			TCP7021874	2/1/2026	2/1/2027	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
A	<input type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION \$ 10,000			TCP7021874	2/1/2026	2/1/2027	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below		Y/N N/A	TWC7021875	2/1/2026	2/1/2027	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
A	Prof./Cyber Liab.			TEO7020775	7/12/2025	7/12/2026	Each Claim/Aggregate 10,000,000
C	Crime/3rd Party			13KB0290709	1/27/2026	1/27/2027	Ded. \$20,000 2,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)  
 When required by written contract, Lexington-Fayette Urban County Government, its elected and appointed officials, employees, agents, boards, consultants, assigns, volunteers and successors are listed as Additional Insureds as respects General Liability per the policy terms and conditions.

<b>CERTIFICATE HOLDER</b>  Lexington-Fayette Urban County Government 200 E. Main Street, #925 Lexington, KY 40507	<b>CANCELLATION</b>  SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.  AUTHORIZED REPRESENTATIVE 
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## Appendix B – Assumptions

**This section provides requested information in relation to the Meta proposal. Proposal information is confidential to the Meta Team, would be valuable intelligence for our competition, and is provided to LFUCG for the sole purpose of the review of our response to this RFP prior to award and internal use by members of LFUCG to review our offering post-award. Meta considers this information proprietary, and it is not to be made publicly available or disclosed to any external entities or third parties. We therefore request that this entire section and subsections of the Proposal be treated as confidential, proprietary information.**


The following are basic assumptions based on consulting engagements. Any project specific assumptions will be added as scopes of work are defined by the LFUCG.

### Project Management

-  The Meta Team assumes the involvement of the LFUCG leadership in supporting and directing any program, including making available resources identified in the approved project plan.
-  The LFUCG is responsible for providing approval and sign-off of final project deliverables.
-  The LFUCG shall make available internal resources, defined as personnel and equipment, in line with any schedule agreed upon by the LFUCG and the Meta Team.
-  There will be a final baseline project plan for each project accepted by both the Meta Team and the LFUCG during the initial plan phase of the project.
-  The LFUCG team will immediately notify the Meta Team of any external factors that could impact any plan and implementation.
-  LFUCG will provide systems expertise, both functional and technical, for all source systems impacted.
-  Hardware and requisite software licenses are acquired by LFUCG in advance of project start.
-  The LFUCG will allow access to all required systems within two (2) days of project start.
-  The LFUCG will provide the Meta Team with sufficient knowledge transfer for internal systems, processes, and procedures specific to the LFUCG and required to be used during the execution of the project.
-  Any delay impacting operations caused by Acts of Terrorism or Acts of Nature are considered unavoidable delays in the project execution.
-  The LFUCG team will provide access to documentation within two (2) business days after the initial request has been made.
-  All representations made by LFUCG employees and authorized contractors will be taken as fact. The LFUCG shall be responsible for any and all project schedule and cost impacts resulting from the provision of incorrect information to the Meta Team.



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 All documentation provided to the Meta Team shall be presumed to be accurate. The LFUCG shall be responsible for any and all project schedule and cost impacts resulting from the provision of incorrect documentation to the Meta Team.

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## Appendix C – FOIA Letter

April 20<sup>th</sup>, 2026

Subject: RFP #12-2026 Information Technology Consulting and Technical Services

Dear Mr. Slatin,

In response to The Lexington-Fayette Urban County Government (LFUCG) request for proposals #12-2026, Metaformers, Inc. (“Meta”) hereby submits its Freedom of Information Act Redaction Request.

This Request sets forth the information in Meta proposal that is proprietary and/or trade secret information and as such is protected from disclosure to the general public under Kentucky State law, exempting from disclosure records which are trade secrets or are submitted to an agency by a commercial enterprise or derived from information obtained from a commercial enterprise and which if disclosed would cause substantial injury to the competitive position of the subject enterprise.

The portions of Meta response that Meta considers to be protected consist of information that Meta does not make available to its competitors, nor discloses publicly. Meta normal business practice is to keep this information confidential, with only very limited release to sources outside the company under a confidentiality agreement or restrictive legend. Disclosure of this information to Meta competitors would allow them considerable insight into Meta trade secrets and business operations and result in substantial competitive harm to Meta. Disclosure could also substantially impair Meta ability to negotiate with prospective clients.

Meta has set forth in the chart below the specific sections of its proposal that fall within the scope of this redaction request, the information to be protected, and the reason why the information should not be disclosed to the general public.

Section Names	Data/Material to be Protected	Reason Why Protection is Necessary
Rate Tables, References	Client names, project descriptions and all related information	This information is covered by strict confidentiality agreements with our clients. Public release of this information would put us in breach of our current client agreements and would harm Meta ability to conduct future negotiations with prospective clients learned that Meta was unable to maintain its confidentiality requirements.

Section Names	Data/Material to be Protected	Reason Why Protection is Necessary
		<p>In addition, the identification of Meta clients would allow a competitor to assess Meta past performance on contracts providing them with a competitive edge.</p>
Rate Tables	Rates and Cost	<p>Disclosure of Meta rate proposal information will result in substantial competitive harm to Meta. This procurement is similar to many awarded by local government organizations involving similar requirements, and it is likely that LFUCG will solicit similar requirements in the future. Meta remains in competition with numerous companies within the industry that would compete for these requirements. If LFUCG were to release Meta labor categories and associated labor rates Meta competitors will gain an advantage in understanding how Meta performs the work and be able to "ratchet down" their own pricing to underbid Meta in future procurements. Any competitor with knowledge of Meta pricing or usage of labor categories would be in a position to compete more effectively, with a competitive advantage over Meta. As such, Meta cost proposal should be withheld from disclosure. Public disclosure of confidential proprietary pricing information contained in the cost proposal would unfairly benefit competitors and disclosure would likely result in substantial competitive injury to Meta by revealing essential information about its previously successful approach to bidding.</p>

If there are any questions regarding this request, please contact me

Best Regards,



Andrew Beck | 703.801.8936 | Andrew.Beck@Metaformers.com