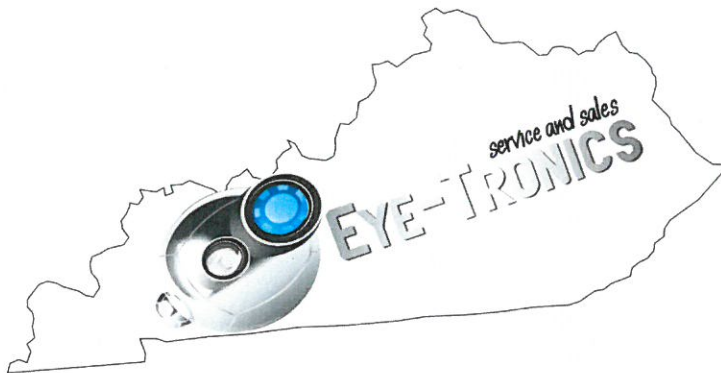


145 Smith Lane
Louisville, KY. 40229
(502) 955-5288
(502)-494-6648



January 12, 2016

Dear Steve

Eye-Tronics is pleased to submit the following quotation for OZII & ULTRA SHORTY 21

Quantity:	Unit Price
1 CAMERA ASSY, M/C, SONDE OZII	\$21,906.45
1 TRANSPORTER ASSY, M/C, 6"U- SHORTY 21	\$6,055.28
1 KIT, EXTENSION, F8"-15" U-SHORTY 21	\$1,372.25
1 KIT, EXTENSION F18"-24" U-SHORTY 21	\$1,090.67
1 HANDLING CHARGES	\$7.95

SHIPPING (Estimate Only) \$300.00

Total Price:
\$30,732.60

Sincerely,

Eric Kalbhin



3600 Rio Vista Avenue
Orlando, FL 32805
Toll Free: 800-327-7791
Phone: 407-849-0190
Fax: 407-425-1569
Web site:
www.cuesinc.com

Tuesday, January 12, 2016

To whom it may concern,

Cues is pleased to announce, that Eye-tronics is the exclusive, sole source, Cues, Inc. dealership for the state of Kentucky for the supply of stock spare parts, and perform repair services. Eye-tronics is staffed with CUES factory trained technicians and factory supplied documentation for all service issues.

They can be contacted at:

Eye-tronics
Contact: Bobby Chesnut, Eric Kalbhin, Dan Gibson
145 Smith Lane
Louisville, KY 40229
Phone: (502) 955-5288
Fax: (502) 955-5413
Mobile Cell: Bobby (859) 983-3873
Eric (502) 494-6648
Dan (859) 983-4916

Eye-tronics is committed to the excellent Cues customer service that you have come to rely on and expect. Please utilize Eye-tronics for all Cues spare parts, service, and repair.

Thank you,

Paul Stenzler
Vice President of Sales, CUES
cc. Kevin Jordan, CUES



JUSTIFICATION FOR SOLE SOURCE CERTIFICATION

Sole Source Purchases are defined clearly, based upon a legitimate need, and are limited to a single supplier. Sole source purchases are normally not allowed except when based upon strong technological grounds such as operational compatibility with existing equipment and related parts or upon a clearly unique and/or cost effective feature requirement. The use of sole source purchases must be justified and shall be limited only to those specific instances in which compatibility or technical performance needs are being satisfied.

Sole Source Services are defined as a service provider providing technical expertise of such a unique nature that the service provider is clearly and justifiably the only practicable source available to provide the service. The justification shall be based on the uniqueness of the service, sole availability at the location required, or warranty or defect correction service obligations of the service provider.

This form must be filled out for the request to purchase any good or non-professional service that requires a competitive procurement process (informal quotes (\$1001-\$10,000), formal quotes (\$10,001 - \$19,999.99), or formal bid (\$20,000 or more) as defined in the LFUCG's Purchasing Manual. This form must be completed in its entirety and attached to the purchase requisition.

Note: Sole Source Purchase requests for goods exceeding \$20,000 will require approval by the Urban County Council by submitting an Administrative Review Form. A copy of this form must be signed off by Central Purchasing and attached to the Administrative Review Form.

Requesting Division

Name Steve Farmer Division/Dept Water Quality

Phone 859-425-2404 Email sfarmer@lexingtonky.gov

Type of Purchase: Goods/Materials/Equipment Services

Cost: \$30,732.60

Sole Source Request for the Purchase of: Eye-Tronics sewer video camera with transporter
and adapter kits for various sized pipes.

One Time Purchase To Establish Sole Source Provider Contract
(subject to annual review and approval by Central Purchasing and/or Urban County Council)

Vendor Information

Business Name Eye-Tronics

Contact Name Eric Kalbhin

Address 145 Smith Lane, Louisville, KY 40229

Phone 502-955-5288 Email epipeeyes@aol.com

STATEMENT OF NEED: (Add additional pages as needed)



JUSTIFICATION FOR SOLE SOURCE CERTIFICATION

My division/department's recommendation for sole source is based upon an objective review of the product/service required and appears to be in the best interest of the LFUCG. I know of no conflict of interest on my part, and I have no personal involvement in any way with this request. No gratuities, favors, or compromising actions have taken place. Neither has my personal familiarity with particular brands, types of equipment, materials, persons or firms been a deciding influence on my request to sole source this purchase when there are other known suppliers to exist.

1. Describe the product or service and list the necessary features this product provides that are not available from any other option.

One OZII camera assembly with built in sonde. One transporter assembly (frame and tracks for camera).
Two adapter kits for pipe sizes 8" to 15" and 18" 24".

2. Below are eligible reasons for sole source. Check one and describe.

Licensed or patented product or service. No other vendor provides this. Warranty or defect correction service obligations to the consultant. Describe why it is mandatory to use this licensed or patented product or service.

Existing LFUCG equipment, inventory, custom-built information system, custom-built data inventory system, or similar products or programs. Describe. If product is off-the-shelf, list efforts to find other vendors (i.e. web site search, contacting the manufacturer to see if other dealers are available to service this region, etc.)

Uniqueness of the service. Describe.

The LFUCG has established a standard for this manufacturer, supplier, or provider and there is only one vendor. Attach documentation from manufacturer to confirm that only one dealer provides the product.

Factory-authorized warranty service available only from this single dealer. Sole availability at the location required. Describe.

Used item with bargain price (describe what a new item would cost). Describe.

Other – The above reasons are the most common and established causes for an eligible sole source. If you have a different reason, please describe:

When the video recording equipment was originally bid, the low bid was based on Cues manufactured equipment. Consequently, all of our trucks use electronic equipment such as close circuit television, recording equipment and cameras manufactured by Ques.

The Division of Water Quality now needs to purchase a replacement/backup camera for the Sewer Line Maintenance crew. Therefore since all the existing equipment is Cues, it is necessary to also purchase a Cues camera.