

MAYOR LINDA GORTON



LEXINGTON

MONICA CONRAD
DIRECTOR
PARKS & RECREATION

TO: Linda Gorton, Mayor
Sally Hamilton, CAO
Urban County Council Members

FROM: 
Monica Conrad, Director of Parks and Recreation

DATE: April 14, 2026

SUBJECT: Agreement with Kona Ice for Mobile Frozen Treat Vending Concessions (RFP 05-2026)

Request:

This is a request for Council approval to enter into an agreement with Kona Ice for mobile frozen treat vending concessions at Lexington Parks & Recreation aquatic facilities and splash pads. Kona Ice proposes to provide concession services at multiple locations including aquatic centers and splash pads during the 2026 season. The vendor will pay 30% of gross sales (minus sales tax) to LFUCG, with a minimum guarantee of \$5,000 or 30% of total sales, whichever is greater. The agreement term will be for one (1) year with two (2) optional renewals. LFUCG, through the Mayor or the Mayor's designee, may terminate this Agreement for any reason whatsoever by providing Organization with at least thirty (30) days advance written notice.

Purpose:

The purpose of this agreement is to provide high-quality mobile frozen treat concessions at aquatic facilities and splash pads to enhance the guest experience while generating revenue for Parks & Recreation.

Budgetary Implication:

Revenue for this FY is: \$5,000 annually (or 30% of sales, whichever is greater)
Revenue for future FY is: \$5,000 annually (or 30% of sales, whichever is greater) through FY29

Are the funds budgeted?

The funds are budgeted in: 1101-707606-7601-46720-775

File Number: 0264-26

Director/Commissioner: Monica Conrad/Chris Ford

