

**EXCELLANCE, INC.**  
453 Lanier Rd., Madison, Alabama 35758  
1-800-882-9799

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Quote # : **6822**  
Quoted by: **JB/CAB**  
Excellance unit #: **2811 - 2813**

**PRICE QUOTE, ORDER FORM and WORK ORDER**

CUSTOMER: Lexington Fire Department  
ADDRESS: 219 East Third Street  
Lexington, KY 40508  
TELEPHONE: 859.231.5679  
FAX: 859.231.6136  
E-MAIL: harrisg@lexingtonky.gov  
TECHNICAL CONTACT: Chief Joey Harris

" FILE NAME " : Lexington FD 2023 / CAAS  
DEALER: Factory Direct  
ADDRESS: 453 Lanier Road  
CITY, STATE ZIP: Madison, AL 35758  
TELEPHONE: 800-882-9799  
FAX: 256-772-8792  
SALESMAN: Christina Biller

*This person is authorized to make any changes to the vehicle and/or contract that may affect the final design, configuration, and cost of the unit.*

DATE GENERATED: 6/8/2022

**SALES SUMMARY**

PROJECT MGR: Christina Biller

**COST OF UNIT: \$328,109.54**

How "Cost of Unit" will be paid:

TRADE-IN CREDIT FOR USED UNIT: \$0.00

DEPOSIT WITH ORDER: \$0.00

**BALANCE DUE UPON DELIVERY: \$328,109.54**

THIS ORDER IS VALID ONLY IF ACCEPTED BY BOTH PURCHASER AND EXCELLANCE WITHIN 60 DAYS OF: 4/4/2023

- \* REVIEW THIS DOCUMENT CAREFULLY. IT TAKES PRECEDENCE OVER ALL OTHER DOCUMENTS.
- \* ANY ITEM NOT "SELECTED" ON THIS ORDER IS NOT INCLUDED IN THE PRICE FOR THE VEHICLE.
- \* AFTER THIS ORDER HAS BEEN ACCEPTED BY EXCELLANCE, ALL CHANGES MUST BE APPROVED BY EXCELLANCE AND EACH CHANGE WILL BE ASSESSED A \$250.00 ENGINEERING CHARGE.
- \* ALL ENGINEERING DRAWINGS MUST BE INITIALED BY THE CUSTOMER BEFORE WORK IS BEGUN AND BEFORE PARTS WILL BE ORDERED BY EXCELLANCE.

**STATUS OF THIS ORDER**

( 1 ) B. This order reflects the final contract. All items have been "priced", specifications and "drawings" of all items provided, all pre-construction data provided, and all questions have been answered.

**ADDITIONAL TERMS AND CONDITIONS AT LINE # 3080 ARE INCORPORATED HEREIN BY REFERENCE.**

**APPROVED AND ACCEPTED BY:**

CUSTOMER: \_\_\_\_\_

DATE: \_\_\_\_\_

TITLE: \_\_\_\_\_

DATE: \_\_\_\_\_

P. O. # : \_\_\_\_\_

SALESMAN: Christina Biller

DATE: 4-4-23

EXCELLANCE: Cheri Egan

DATE: 4-4-2023

*This is not binding unless signed by an officer of Excellance.*

Line #	TABLE OF CONTENTS
153	<b>Instructions for using this Order Form</b>
172	<b>Credit for "Used" Trade-in Units</b>
186	<b>Manufacturing Credit</b>
218	<b>Discount for Deposit with Order</b>
230	<b>Discount for Multiple Units</b>
237	<b>Chassis: Standard Specifications</b>
345	Special Options
382	Air Ride & Suspension Options
453	Tire / Wheel Options
492	Air Horn Options
552	Exterior Options
625	Interior Cab Options
660	<b>Chassis Electrical System: Standard Specifications</b>
687	Interior Cab Options
746	<b>Modular Body: Standard Specifications</b>
814	Options
870	<b>Cab / Module Paint and Lettering: Standard Specifications</b>
882	Paint Options
972	Reflective "Scotchlite" Striping Options
1031	Lettering Options
1053	<b>Exterior Compartments: Standard Specifications</b>
1088	Options
1491	<b>Patient Compartment: Standard Specifications</b>
1563	Options
1688	Bio-Hazard / Trash Containers: Options
1754	Seating / Upholstery: Options
1785	Floor Covering: Options
1808	Handrails / Mounting Brackets: Options
1825	Cot / Litter Mount: Options
1868	<b>Module Electrical System: Standard Specifications</b>
1901	Options
2049	<b>125 VAC Electrical: Standard Specifications</b>
2078	Shoreline Options
2142	125 VAC Options
2202	<b>Scene and Exterior Lights: Standard Specifications</b>
2212	Worklights / Floodlights / Spotlight: Options
2284	Turn Signal / Tail Lights: Options
2332	<b>Emergency Visual Warning System: Options</b>
2334	Front Light Bars
2377	Rear Light Bars
2419	Grill Lights / Intersection Lights: Options
2456	Other Visual Warning Systems: Standards & Options
2566	Miscellaneous Warning Lights: Options
2592	<b>Emergency Audible Warning System: Options</b>
2600	Siren Options
2618	Speaker Options
2653	<b>Oxygen and Suction Systems: Standard Specifications</b>
2657	Options
2713	Medical Air Systems Options
2742	Vacuum System Options
2782	<b>HVAC Systems: Standard Specifications</b>
2788	Options
2910	<b>Fire Extinguisher: Options</b>
2918	<b>Loose Equipment to be provide by Excellance</b>
2950	<b>Dealer provided and/or installed items</b>
2970	<b>Special Conditions &amp; Requirements of Customer</b>
2996	<b>Customer Supplied Parts</b>
3008	<b>Factory Paid Transportation</b>
3051	<b>Payment Terms</b>
3055	<b>Performance Bond</b>

3066 Checklist  
3080 Additional Terms and Conditions for this Order  
3145 Important Information regarding Chassis Attachments (Engineering Drawings)

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**CHASSIS: STANDARD SPECIFICATIONS**

The chassis model year shall be: 2023

The chassis engine shall be a diesel - powered engine.

( 1 ) The cab for the chassis will be ordered using the following paint color code: Flame Red L3761EB

( 1 ) The chassis will be SUPPLIED BY EXCELLANCE. Customer FIN code: \_\_\_\_\_

Note: Excellance is entitled to OEM concessions on any chassis supplied by Excellance.

**EXTRA HEAVY DUTY CHASSIS**

( 1 ) EHD I - 96" x 166" box CA = \_\_\_\_\_

Specify model of EHD chassis here: Freightliner M2  
Model year: 2023  
Engine type: CUM B6.7 260EV  
Horsepower: 260EV hp  
Transmission Type: Allison 2500 EVS  
C.A. dimension: 97" (See line 338 for body length)

**CUSTOMER NOTES / SPECIAL REQUESTS regarding chassis**

~CAAS standards without exceptions.  
~The module body length 160" in lieu of 166" body.  
~The chassis will be ordered with air horns, air horn foot switches (1-driver & 1-passenger) and air ride system.  
~Lexington will supply and install a Plymovent kit after delivery.  
~Replace the tall spacers on front of the Freightliner chassis with shorter spacers to correct the angle of departure.

**CHASSIS: SPECIAL OPTIONS**

The vehicle will be ready for delivery w/ electrical diagrams, cleaned, inspected, fuel tanks full, vehicle serviced, certified weight ticket, and copies of all warranties and owners manuals.  
Air tanks installed by Excellance will have manual moisture relief valves.  
The chassis price in this quote is \$80,394. In the event the chassis price increases, Excellance will provide the documentation prior to requesting the increased cost.  
~Ref. 348: the Excellance Owner's Manual will be in digital format.  
~Excellance air fittings will be brass compression fittings.

**CHASSIS: AIR RIDE & SUSPENSION OPTIONS**

Note: Ping Tanks are NOT included with Suspension Systems unless noted.

( 1 ) \* Activate "dump" feature automatically when left rear door is open  
( 1 ) Override switch at rear of module on curbside door.  
\* Suspension System installation includes "down" indicator light on front console.  
\* OEM air dump switch on dash to remain enabled unless otherwise specified in Customer Notes.  
( 1 ) \* "On-Spot" snow chain system with chain tray (without compressor)  
**NOTE 1: CONSULT FACTORY BEFORE SPECIFYING SNOW CHAINS WITH AN AIR RIDE SYSTEM !**

**CUSTOMER NOTES / SPECIAL REQUESTS**

~Install drain cables, routed to the nearest rubrail, on all of the underbody air tanks. This will be in addition to the OEM auto drain valves.

**CHASSIS: TIRE / WHEEL OPTIONS**

455 OEM Steel-belted All-Weather Radial tires per chassis specifications

456  
457 ( 1 ) \* There is no spare tire for this ambulance chassis.

459  
475 ( 1 ) \* Hub and Lug Nut Covers: Chrome baby moon hub covers for front wheels and  
476 chrome high hat hub covers for rear wheels with chrome covers for all lug nuts.

480 **CUSTOMER NOTES / SPECIAL REQUESTS**

481 ~Supply and install a set of BORES #BB-B642-7 lighted bumper guides. See CADs  
482 ~Fabricate & install a 10" bumper extension with diamond plate cover using the existing  
483 OEM front bumper.

551  
552 **CHASSIS: EXTERIOR OPTIONS**

553  
607 ( 1 ) \* Mud Flaps, 2 Rear

613  
614 **CUSTOMER NOTES / SPECIAL REQUESTS**

615 ~There shall be diamond plate enclosure panels fabricated to be installed between the top  
616 and bottom chassis steps on both sides of the truck. The DEF tank will not have a diamond  
617 plate cover.

618 ~The OEM cab steps will be replaced with new steps fabricated from grip strut. The grip  
619 struts will be capped on each end.

620 ~Add a diamond plate filler panel between the top step and the bottom of the cab on the  
621 drivers side.

622  
625 **CHASSIS: INTERIOR CAB OPTIONS**

626  
640  
641 ( 1 ) Cab floorboard to have rubber matting

657  
658  
660 **CHASSIS ELECTRICAL SYSTEM: STANDARD SPECIFICATIONS**

661  
662 ( 1 ) OEM auto-throttle, with on/off switch - EHD units only  
663 Module disconnect power switch  
668 OEM alternator(s) with internal regulator  
671 Back-up alarm, reverse activated

685  
687 **CHASSIS ELECTRICAL SYSTEM: INTERIOR CAB OPTIONS**

688  
690 ( 1 ) Floor mounted console on Type I and EHD units  
695 ( 1 ) \* Map / Binder case mounted on floor in cab  
696 Specify number of sections for map / binder case here: 2  
697 Specify width (in inches) between each partition here: 3"

698 ( 1 ) \* Two cup holders in front console  
701 ( 1 ) \* DELETE "standard" Map Light on front console  
708 ( 1 ) Volt Meter with Dual USB port installed on console switch panel.

710  
727 ( 1 ) \* Pro-Vision TV-505 rear camera system with 7" LCD flat screen  
728 monitor on the cab console.

735  
736 **CUSTOMER NOTES / SPECIAL REQUESTS**

737 ~Ref. 727: The Pro-Vision monitor shall be located on a plate in the headliner center cubby.

738 ~Supply a FireCom 5100D wireless system with a WB505R wireless base station, (3)  
739 UHW5050 under helmet wireless headsets, (3) hanger hooks, & wiring. The control head  
740 will be located on the right side of the headliner center cubby. The FireCom will be  
741 connected to the Harris radio on the cab dash. The headset charging ports and hooks will be  
742 located at the aft end of the cab headliner & underside of EMT panel cabinet, forward end.

743 ~Install a Tremco anti-theft device that activates automatically when the vehicle is placed in  
744 park without additional action from the operator. (CAAS)

745  
746 **MODULAR BODY: STANDARD SPECIFICATIONS**

747  
748 All aluminum modular ambulance body with 1/4-inch thick aluminum corner extrusions

- 751 ( 1 ) Module headroom shall be 72 inches for this unit.  
 753 All aluminum framework with special anti-corrosion barrier applied to all fasteners, hinges, and components  
 754 Aluminum exterior skin shall be .125" thick, attached by continuous welds at all seams and corners  
 755 Aluminum exterior roof skin shall be .125" thick aluminum  
 757 3/4-inch thick composite floor with .063" aluminum subfloor insulated with Polystyrene foam planking  
 758 Install .125" thick Aluminum overlay to the top of the Coosa Board floor  
 759 \* Truck-Lite part # 30286R 2-inch diameter lights to be used as...  
 760 ( 2 ) \* Door-activated flashing red LED warning light on interior of side entry door  
 762 3 module entry doors and all exterior compartment doors insulated with 2" Styrofoam planking  
 763 ( 1 ) Left rear door shall close with an automatic "slam latch"  
 764 2 key locking module entry door handles all keyed alike  
 765 ( 1 ) Curbside entry door equipped with gas shock and nylon restraint strap to reduce opening and closing force  
 769 Number of grabber / hold-open devices with gaskets: 2  
 770 Polished extruded aluminum drip rails over all module entry doors and exterior compartment doors  
 776 1 set aluminum diamondplate stone guards for front of unit  
 778 1 set diamondplate rub rails with aluminum tubular support & plastic spacers off body  
 779 2 aluminum wheelwells  
 781 ( 1 ) \* 1 set of rubber fenderettes (in lieu of aluminum fenderettes)  
 783 1 diamondplate rear kick panel  
 786 ( 1 ) 10 body mounting 5/8" diameter Grade 8 bolts w/ heavy duty wear point spacers & outrigger supports  
 788 1 custom-made aluminum diamondplate rear bumper with the following features:  
 789 

<u>angled</u>	rear corners
<u>folding</u>	step built into bumper
<u>1</u>	dock bumper(s) each side of bumper

 791  
 793 Fixed window for each rear entry door. Specify size: 12" x 24"  
 795 ( 1 ) Fixed curbside entry door window. Specify size: 18" x 24"  
 798  
 799 \* "Limo-style" glass. Location: entry doors  
 800 ( 3 ) \* Enter number of windows for "Limo-style" glass (price is per window)  
 805 **CUSTOMER NOTES / SPECIAL REQUESTS**  
 806 ~Ref 760: one red OS flashing light will be located on the exterior of the R3/side entry door  
 807 and the other red OS light will be located on the interior of the side entry door.  
 808 ~Ref. 765: The R3/side entry door will have a 3" grabber door check in lieu of the gas  
 809 shock. This will require bar stock to be located in the door and the module wall.  
 810 ~Install drip rail around the entire module body with drain points at each corner. This is in  
 811 addition to the drip rails over the module exterior doors. (CAAS)

**CAB / MODULE PAINT AND LETTERING: STANDARD SPECIFICATIONS**

- 874 ( 1 ) \* DELETION CREDIT: Do not paint the 4 outer wheels  
 875 Include one touch up paint kit for each color used  
 880 ( 1 ) \* DELETION CREDIT: ~~Delete~~ Federal ambulance markings

**PAINT OPTIONS**

- 884 The cab for the chassis will be ordered and painted the following color code:  
 886 **Color & Paint Number:**  
 887 ( 1 ) \* Paint entire module any color other than OEM white: RED MS #4818139  
 895  
 896 ( 1 ) \* The paint finish will be hand glazed with a non-wax based product.  
 898 ( 1 ) \* Metallic paint will not be used anywhere on this unit.

**BELTLINE**

- 914 ( 1 ) \* DELETE standard 11" reflective beltline stripe

**PINSTRIP**

- 964 ( 1 ) \* DELETION: No pinstripe tape AND no painted beltline to be applied by factory

**REFLECTIVE "SCOTCHLITE" STRIPING**

1004 Enter Code Enter size

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- \* Reflective stripe color # 1:
- \* Reflective stripe color # 2:
- \* Reflective stripe color # 3:

for Color:		in inches:
24	#680-75 Blue	1
30	#680-10 White	4
24	#680-75 Blue	1

**CUSTOMER NOTES / SPECIAL REQUESTS**

~Install a Chevron stripe on the entire rear of the module body with exception of the rear doors. The Chevron will be made up of 12" Reflexite Red and 12" Reflexite Fluorescent Lime material that will alternate colors from top to bottom.

**LETTERING OPTIONS**

- ( 1 ) Lettering to be provided and installed by Excellence is specified on an attachment to this document AND priced below in "Customer Notes".
- ( 1 ) \* Install customer provided decals on cab doors:

**CUSTOMER NOTES / SPECIAL REQUESTS**

~Lettering will be installed by Excellence as per the attached documents. The lettering includes 10" #'s in white reflective, no border, to be installed on the R1 and L1 doors. The blue border and blue text lettering will be the shade of Transparent blue over Peacock. The 10" "Emergency Care" numbers are 2, 6, and 7. They are also noted on the CAD. The number will be centered on these doors.  
~Ref. 1041: Customer will also supply decals for the module sides.

**EXTERIOR COMPARTMENTS: STANDARD SPECIFICATIONS**

All exterior compartment doors insulated with 2" styrofoam  
206 latch w/ key locking stainless steel 9000 series D-ring handles with gaskets (where possible)  
\* SUBSTITUTION: Install fixed L-handles in lieu of folding door handles.  
Doors equipped with gas shocks to reduce opening and closing force  
Machine louvered or plastic venting, as needed, in all exterior compartments

**EXTERIOR COMPARTMENTS: OPTIONS**

All aluminum unistruts to be welded into exterior compartments (no screws or rivets)  
\* Oxygen tank(s) shall be located in compartment L4 (Streetside Forward)

**Compartment L1: (Streetside Rear)**

- ( 1 ) \* DELETE backboard storage from L1 compartment ( no vertical dividers in L1 ).

Type of shelves in L1:	Quantity	Thickness of aluminum
Adjustable shelves with unistrut	0	0.125"
Fixed shelves	0	0.125"

- ( 1 ) \* Short L1 with NO interior cabinetry - optional for 146" & 166" modules
- ( 1 ) One standard LED light in compartment - to be door activated
- ( 1 ) \* Dual-doors (e.g., split doors) for L1 compartment exterior
- ( 1 ) \* Turtle tile plastic matting for compartment floor
- \* Specify the color for the Turtle tile or Dri-Deck: Gray
- ~Install a painted bracket on the back wall fabricated out of 3/16" aluminum to hold the SCBA brackets. The bracket shall be the full width of the L1 with 45 degrees angles at each end.
- The compartment doors will need to open to 120 degrees and will have gas shocks and door straps.
- ~The compartment light will be installed horizontally at the compartment header.

**Compartment L3/1: (Outside electrical compartment for power distribution panel)**

- ( 1 ) One standard LED light in compartment - to be door activated

**Compartment L3/2: (Streetside Intermediate)**

Type of shelves in L3/2:	Quantity	Thickness of aluminum
Adjustable shelves with unistrut	1	0.125"
Fixed shelves	0	0.125"

- ( 1 ) One standard LED light in compartment - to be door activated
- ( 1 ) \* Turtle tile plastic matting for compartment floor

1167 \* Specify the color for the Turtle tile or Dri-Deck: Gray  
 1170 ~The back wall of the L3/2 compartment forward section will have a vent to allow the heat  
 1171 from the electrical components to escape.

1177 Compartment L4: (Streetside Forward)

Type of shelves in L4:	Quantity	Thickness of aluminum
Adjustable shelves with unistrut	1	0.125"
Fixed shelves	0	0.125"

1185 ( 1 ) One standard LED light in compartment - to be door activated  
 1190 ( 1 ) \* Turtle tile plastic matting for compartment floor  
 1191 ( 1 ) \* Enter '1' here for Turtle tile on all 1 shelves of compartment  
 1194 \* Specify the color for the Turtle tile or Dri-Deck: Gray  
 1197 ~The compartment light will be installed in the standard location.  
 1198 ~Fabricate and install an engraved metal ID plate with manufacturer name, body ID number,  
 1199 and date of manufacture on the forward wall of the L4 oxygen tank compartment. This is  
 1200 in addition to the information index label located on the L4 door interior. (CAAS)

1203 Compartment R1: (Curbside Rear)

1222 ( 1 ) Tall R1 - standard on 166" & over boxes - includes short R2 unless deleted at  
 1225 ( 1 ) \* Backboard storage in Tall R1. # of adjust. dividers: 2

Type of shelves in Tall R1:	Quantity	Thickness of aluminum
Adjustable shelves with unistrut	0	0.125"
Fixed shelves	0	0.125"

1232 ( 1 ) Outside access for Tall R1  
 1235 ( 1 ) One standard LED light in R1 compartment - to be door activated  
 1238 ( 1 ) \* Turtle tile plastic matting for compartment floor  
 1242 \* Specify the color for the Turtle tile or Dri-Deck: Gray  
 1245 ~Fabricate and install a fixed shelf (3/16" aluminum) 12" up from the floor of the R1  
 1246 compartment.

1252 Compartment Short R2: (Curbside Rear) Only available if Tall R1 is selected.

1253 ( 1 ) \* DELETE inside access in Short R2 resulting in:  
 1256 ( 1 ) \* exterior storage w/ outside access & interior storage under squad bench lid

Type of shelves in R2:	Quantity	Thickness of aluminum
Adjustable shelves with unistrut	0	0.125"
Fixed shelves	0	0.125"

1263 ( 1 ) One standard LED light in compartment - to be door activated  
 1265 ( 1 ) \* Turtle tile plastic matting for compartment floor  
 1269 \* Specify the color for the Turtle tile or Dri-Deck: Gray

1279 Compartment R4: (Curbside Forward)

1284 ( 1 ) \* Inside / Outside access for only bottom portion of R4 -- with inside access only for top portion  
 1285 ( 1 ) \* Exterior door for R4 compartment to be "3/4 height" that stops at the top of outside access  
 1295 ( 1 ) Drug box storage in R4 shall have a locking Polycarbonate  
 1296 ( 1 ) Cabinet beside the drug box storage in R4 will have inside  
 1297 access with a locking Polycarbonate  
 1298 The vertically-hinged doors will be individually latching doors

Type of shelves in R4:	Quantity	Thickness of aluminum
Adjustable shelves with unistrut	1	0.125"
Fixed shelves	0	0.125"

1308  
 1309  
 1310  
 1311  
 1318 ( 1 ) One standard LED light in compartment - to be door activated  
 1321 ( 1 ) \* Turtle tile plastic matting for compartment floor  
 1322 ( 1 ) \* Enter '1' here for Turtle tile on all 1 shelves of compartment  
 1325 \* Specify the color for the Turtle tile or Dri-Deck: Gray  
 1328 ~Extend the floor of the ALS cabinet out to the exterior door.

1334  
 1394  
 1395 ( 1 ) \* Enter '1' for a streetside wheelwell compartment:  
 1398 ( 1 ) \* Turtle tile plastic matting for compartment floor  
 1402 \* Specify the color for the Turtle tile or Dri-Deck: Gray  
 1405 ~The compartment door will act as the face of the drawer and will slide out with 100%  
 1406 extension grant slides. The drawer will have drain holes and door seal around the edges.

- 1412 ( 1 ) \* Install Turtle Tile "Edging" in all 6 compartment floors
- 1417 ( 6 ) Number of exterior compartment(s) to be finished in Excellance texturized paint.
- 1418 Specify each compartment here: ALL - EXCEPT R4 which is to be finished white
- 1446 ( 3 ) \* Zico brand SCBA bracket with safety strap. Location: L1
- 1447 Specify the bottle style / size for safety strap: P/N SC50H5SF
- 1457 ( 1 ) \* Electric door locks for module personnel doors only

The following electric door locks...	...shall be activated by :	Location for separate switch:
All chassis & module entry doors	switches, OEM circuit, and hidden switch	curb wall, rear door, & cab

- 1471 ( 1 ) \* Concealed weatherproof override switch for electric door locks
- 1472 \* Concealed override switch location: behind the front grille - for cab doors only

**CUSTOMER NOTES / SPECIAL REQUESTS**

- 1474 ~Install one bolt & Plus nut through the top & bottom of the hinge for each exterior door in lieu of rivets. Total of 12 hinges.
- 1476 ~The curbside skirline forward of the curbside rear tires to the module front will be lowered 6".

**PATIENT COMPARTMENT: STANDARD SPECIFICATIONS**

- 1492 Install clear polycarbonate throughout the unit.
- 1493 Full seam-welded NFPA-compliant anti-skid aluminum diamondplate stepwell with flush sweep-out design
- 1497 Door-activated flush-mounted stepwell light, LED
- 1498 3 interior entry door panels, aluminum painted white
- 1499 Alternating red/white 10" reflective diagonal stripes on each Personnel Door
- 1500 ( 1 ) Grab handles for module doors to be: 1.25" diameter seamless stainless steel
- 1505 ( 1 ) Grab handle(s) for the inside of the side entry door: 18" long
- 1506 ( 1 ) Grab handle(s) on each rear door inside the module: "L" shape 33" x 17.5"
- 1508 Aluminum walls painted white
- 1509 Aluminum ceiling finish painted white
- 1510 ( 1 ) Insulation in the module walls and ceiling
- 1513 Welded tubular aluminum cabinet framework with cabinet tubular faces painted white
- 1514 Sliding medical cabinet doors of 1/4" polycarbonate with full height extruded aluminum handles
- 1515 All cabinet interiors are to be painted white
- 1516 Cabinets have Austin latches on hinged cabinet doors and Safety Pins on sliding doors (KKK compliant)
- 1517 Cabinets will be labeled with their rated weight capacity
- 1518 Streetside action area with solid surface counter top
- 1519 The color for all counter tops will be: light gray w/ white & charcoal speckles
- 1520 \* OPTION: Specify each individual interior cabinet to have restocking feature
- 1521 Cabinet D = above action area
- 1522 Cabinet A1 = aft of CPR seat
- 1523 Cabinet A2 = aft of CPR seat, below A1
- 1527 Action area shelf to have lip
- 1528 Oxygen compartment shall have one polycarbonate hinged access door for "M" & "H" size cylinders
- 1529 Squad bench w/vinyl covered padded solid seat cushion and with a hinged lid
- 1530 two 6-point seat belt harnesses: red
- 1531 sets of patient restraint straps: 3 red
- 1532 Squad bench to have a solid vinyl covered padded back rest and head rest
- 1533 2 "No smoking oxygen equipped / Fasten your seatbelt" decals, one in cab and one in module
- 1534 Removable wiring access panels, vinyl padded down the center of the ceiling w/ 1" x 2" tubular supports
- 1536 ( 1 ) # of 96" x 1.25" diameter stainless steel overhead grab rails on 166" module: 2
- 1539 1 CPR seat with vinyl covered padded seat and head protectors
- 1540 CPR seat to have 6-point seat belt harness

**CUSTOMER NOTES / SPECIAL REQUESTS**

- 1551 ~Install a Ferno D.360 Swivel Base defibrillator bracket w/adaptor disk slide #FA868A100;
- 1552 mount to the action area countertop at the aft end. (To be installed @ Customer Inspection).
- 1553 The aft 20" of the action area countertop will be solid (no lip) to allow the defibrillator to swivel.
- 1554 ~Ref. 1539: Cut a hole (approx. 20" x 10") under the CPR seat cushion to allow access
- 1555 into the L2 exterior access drawer below it. The CPR seat cushion will be hinged at the back
- 1556 with a barrel latch at each front corner.

**PATIENT COMPARTMENT: OPTIONS**



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1577 ( 1 )  
1579 ( 1 )  
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Painted white interior

\* High back EMT Captains Chair (Bucket Seat) at Action Area w/ these features:

Built-in Child-Safety Seat? yes  
# of seat belt harness points: 3  
# of arm rests: 0 no arm rests

- \* Swivel seat base (2-way swivel)(Child-Safety Seat)
- \* Sewn upholstery
- \* WISE brand

Type of IV holder	Quantity	Mounting location for IV holders:
Rubber shaft fold-down w/ velcro	1	head of primary cot
Rubber shaft fold-down w/ velcro	1	head of squad bench

Cabinet over Action Area to have...  
Sliding doors that are made of polycarbonate

- \* Cabinet over squad bench (KKK requires 43+" between squad bench & cabinet)
- with dual sliding doors made of polycarbonate ("standard")

Location for additional cabinet:  
B1 = aft CPR seat (open access; facing front)  
K1 = foot of squad bench (facing front)  
K2 = foot of squad bench (facing front)

**CUSTOMER NOTES / SPECIAL REQUESTS**

- ~All handles on the sliding Polycarbonate doors are to have a small through bolt #6 at the top and bottom of each handle to better secure handle to Polycarbonate.
- ~There will be one set of equal size drawers located below the action area counter with a locking latch on each.
- ~A recessed area with a door will be located at the aft action area counter (top access) to store the customer supplied sharps/trash containers. The access door will have clear and red polycarbonate lids for direct deposit of sharps/trash material into the containers.

**BIO-HAZARD / TRASH CONTAINERS:**

- DELETE both wall mounted Maxim kits
- \* Shorten the curbside squad bench and install an access door for two one-gallon containers (one Sharps and one Trash). Each container will have its own hinged surface-mounted polycarbonate lid (one red and one clear, each with a knob) built into the access door. The access door will have a flush-mounted stainless steel key locking latch for container removal.
- \* Excellence shall fabricate and mount an aluminum door caddy in the inside door panel of the side entry door which shall be capable of storing items such as paper towels, glove boxes, spray bottles and/or cleaning supplies.

**CUSTOMER NOTES / SPECIAL REQUESTS**

- ~Cabinet H1 will have two adjustable shelves.
- ~Cabinet H2 will have one adjustable shelf
- ~Cabinets K1 & K2 will each have one adjustable shelf
- ~Cabinet A1 will have one adjustable shelf
- ~Cabinet A2 will have one adjustable shelf
- ~Cabinet E (@front bulkhead) will have three adjustable shelves
- ~Cabinet B1 will have one adjustable shelf

**SEATING / UPHOLSTERY: OPTIONS**

- Padded vinyl head protectors over module entryways, color coordinated to match interior
- \* Maroon color for upholstery (Ruby)
- Net at head of Squad Bench, standard 58" x 17" (Red unless specified in Customer Notes)

**CUSTOMER NOTES / SPECIAL REQUESTS**

- ~Rivet all door grab handles and overhead grab handles in place (no screws)
- ~The squad bench net will be black.

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**FLOOR COVERING: OPTIONS**

Heavy duty vinyl floor covering will be installed inside patient compartment  
 \* Lonseal / Lonplate II flooring (this flooring will extend up the side walls)

Type of floor selected above:	Floor color	Curbside wall covered in:
* Lonseal / Lonplate II flooring	421 Mica	Floor covering

Streetside wall covered in:
Floor covering

**HANDRAILS / MOUNTING BRACKETS: OPTIONS**

All handrails will be stainless steel, knurled, antimicrobial rails painted (powder coated) yellow.

**COT / LITTER MOUNT: OPTIONS**

The cot used in this unit will be a: Stryker (Brand) Power-Pro (Model)

The cot will be supplied by: Customer

The retention system will be supplied by: Customer

*Purchaser / Customer agrees to idemnify and hold Excellance harmless for the installation of any cot retention system specified by the Customer that is not compliant with any governmental authority.*

The mounting position for the cot shall be:

\* Center mount for one cot

Post and wheel cups will NOT be installed in the patient compartment.

**THE COT WILL BE SUPPLIED BY CUSTOMER**

**THE RETENTION SYSTEM WILL BE SUPPLIED BY CUSTOMER**

~Install a customer-supplied Stryker PowerLoad system and floor plate for Mass Casualty bar. (included in base)

**CUSTOMER NOTES / SPECIAL REQUESTS**

~All 12VDC outlets shall be powered via the module power switch or the shoreline power via the onboard battery charger.

~The neutral safety circuit shall cutout all lights with the exception of the corner body lights, red lights in front lightbar, and all of the rear lightbar lights.

~Install a set of four floor plates for a customer supplied Transafe bariatric winch and ramp system. Locate 2 plates behind the attendant's seat to accommodate the Transafe winch.

Install an electrical circuit with a 6 ga. quick disconnect plug to power the winch. Locate the 2 other plates at the rear threshold for the Transafe ramp attachment. The floor plates will require barstock to be added to the floor structure.

**MODULE ELECTRICAL SYSTEM: STANDARD SPECIFICATIONS**

12 VDC electrical distribution system

Color and function coded wiring

GXL high temperature wiring insulation

Automatic reset circuit breakers

Heat shrink tubing on all terminals

Lighted rocker switches

Engraved backlit switch labels

1 labeled power distribution panel will be located in the exterior L3/1 compartment

Patient compartment control console with hinged access panels in action area

12 VDC Medical outlets to be installed as follows:

Type of outlet:	Quantity	Location for outlet(s):
Cigarette	2	(1)Action Area/1-Cabinet H2
Cigarette	3	Cab Console

Magnetically controlled, hermetically sealed door switches

"Module Entry Door Open" warning circuit w/ warning light in cab console

Door activated exterior compartment lighting

All of the dome lights located on the curbside to turn on to low intensity when module entry doors are opened and/or switch on cab console is activated

All switches, indicators and control devices shall be labeled in accordance w/ current KKK-A-1822

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**MODULE ELECTRICAL SYSTEM: OPTIONS**

1 Kussmaul #091-32 Load Manager / Sequencer.  
Load Manager and status indicator to be located in cab console.  
Excellance will determine load manager circuits and sequence of priority.

\* Add "neutral safety switch interlock" to cancel the following warning lights with  
\* override switch on front console. Reference 1857

\* DELETE "standard" coax antenna cables  
\* Number of customer-provided two-way radios AND  
\* scanners AND antenna mounted by Excellance.

* Brand & Model of first radio:	Harris	
* Brand & Model of second radio:	Harris	
* Brand & Model of third radio:	iCOM	

* Mounting location for:		Control Head location:
Harris (self-contained)	First radio	Top of Cab dash
Harris (self-contained)	Second radio	aft end of action area
iCOM (self-contained) VHF	Third radio	headliner passenger cubby
	Scanner	

Number of customer-provided antenna to be installed. The customer will provide the antenna, the base, AND  
at least 25 ft of coax cable per antenna.

Specify the "type" of antenna:

* Origination of first coax cable:	See Attached Drawings	see attached drawing
* Termination of first coax cable:	See Attached Drawings	
* Origination of second coax cable:	See Attached Drawings	see attached drawing
* Termination of second coax cable:	See attached Drawings	
* Origination of third coax cable:	See Attached Drawings	see attached drawing
* Termination of third coax cable:	See Attached Drawings	

\* Three TruckLite LED # 80251C lights installed in center of module ceiling  
Switch on EMT switch panel and switch ...  
... at side entry door.  
\* Timer "check out feature" (wired hot) 0 - 15 minutes installed at curbside door.  
TruckLite LEDs # 80162C EMT ("Standard" in action area)

Four 8-inch LED dome lights mounted in ceiling on streetside  
Four 8-inch LED dome lights mounted in ceiling on curbside  
\* All ceiling lights to operate with two switches (one for streetside & one for curbside lights).

**CUSTOMER NOTES / SPECIAL REQUESTS**

-Ref. 1942 & 1957: The antennas will be located as per attached drawing. The coax cables will be Excellance supplied & labeled at the terminating end per drawing. The antenna base that terminates at the cab console for the GPS will be capped only for future use.  
The antennas are to line up over a patient compartment light or have an access plate.  
-Provide wiring for all communication equipment. This will consist of 40 amp battery, 20 amp ignition and 40 amp ground feed blocks in the following locations: Behind the patient compartment action area panel and inside the front cab console.  
-Install (2) customer supplied flashlights to the aft end of the cab console. The flashlight chargers are to be hardwired.

**125 VAC ELECTRICAL: STANDARD SPECIFICATIONS**

Location for each 125 VAC duplex receptacle (interior to be lighted; exterior to be weatherproof):

( 1 )	Below EMT panel (four gang outlet strip #3x732)
( 1 )	Cabinet H2 (ALS cabinet section)
( 1 )	Aft end of Cab console
( 1 )	Cabinet J - aft end

GFI circuit breaker box to be located: mounted in GFI box in electrical panel  
First GFI circuit breaker to be wired to: the engine block heater  
Second GFI circuit breaker wired to: the 125V electrical system

**CUSTOMER NOTES / SPECIAL REQUESTS**

There shall be a 2" hole cut into the upper back corner between cabinets "H1" and

2071 H2 (above ALS cabinet) with a protective edging around the hole to allow for wire passage  
 2072 between the cabinets.

2077 **SHORELINE OPTIONS**

- 2079  
 2080 ( 1 ) One 30 amp / 125 volt Twist Lock Shoreline Plug with  
 2081 weatherproof lift cover (with female Shoreline Input Adapter)  
 2089 ( 1 ) \* Ignition disable circuit to prevent engine ignition with shoreline connected.  
 2114  
 2125 ( 1 ) \* **Shoreline to be mounted :** Front of module on driver's side

2129 **CUSTOMER NOTES / SPECIAL REQUESTS**

- 2130 ~Ref. 2125: The shoreline will be located in a wedge painted red to match the module. The  
 2131 shoreline cover shall be yellow in color.  
 2132 ~Ref. 2080: The shoreline will be a NON-auto eject 20 amp / 120vac Kussmaul weather  
 2133 tight P/N WPR1.  
 2134 ~Pre-wire with a battery powered 14GA. positive and negative at the cab console for the  
 2136 customer installed laptop mount.  
 2137

2140 **125 VAC ELECTRICAL EQUIPMENT: OPTIONS**

- 2142  
 2143  
 2148 ( 1 ) DELETION CREDIT: Delete the "standard" on-board battery charger

2188 **CUSTOMER NOTES / SPECIAL REQUESTS**

- 2189 ~Install a Sensata-Magnum MS2012-U-L 2000 watt inverter with transfer switch and GFCI  
 2190 in the forward section of the L3/2 compartment. The inverter will include a remote switch  
 2191 located at the action area control panel.  
 2192

2200 **SCENE AND EXTERIOR LIGHTS: STANDARD SPECIFICATIONS**

- 2202 2 backup lights wired to operate with rear scene / load lights  
 2203 Rear license plate bracket shall be recessed on rear of unit with light  
 2204 1 set of red rear turn marker lights on each side of module using:  
 2205 L.E.D. 4" round turn marker lights (part # 44350R)  
 2206  
 2207 ( 1 )

2211 **WORKLIGHTS / FLOODLIGHTS / SPOTLIGHT: OPTIONS**

- 2212  
 2213  
 2216 ( 1 ) \* DELETION: No hand-held spotlight will be provided with unit  
 2225  
 2229 ( 1 ) \* 2 Whelen 900 Super-LED work / scene lights (surface mount with chrome  
 2230 flange) on each side of module (in lieu of halogen lights).  
 2231 Work / scene light on curbside of module activated by side entry door.  
 2244 ( 1 ) \* DELETE "standard" Whelen 900 rear scene lights.  
 2245 Note: Scene lights on rear of module will be deleted when rear light bar has scene light option.  
 2283

2284 **TURN SIGNAL / TAIL LIGHTS: OPTIONS**

2285 **Primary brake, turn signal & backup lighting**

- 2287 The Primary brake, turn signal, and backup lights on the rear of the module will be:  
 2288 600 series L.E.D. lights as turn signals set in a triple Horizontal Casting  
 2289 600 series L.E.D. lights as brake lights set in a triple Horizontal Casting  
 2290 600 series L.E.D. lights as backup lights set in a triple Horizontal Casting  
 2291

2330 **EMERGENCY VISUAL WARNING SYSTEM: OPTIONS**

2331 **FRONT LIGHT BARS**

- 2332  
 2333  
 2334 ( 1 ) \* Mount front light bar on top of cab in lieu of front wall of module

2337 Specify positions from left to right (as you face the module).

FRONT LIGHT BAR:	Position	Lens Color	Light Head Color	LED	
				Strobe Halogen	Rotator Flasher
1		Clear	Red	LED	Flasher

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2500

2	Clear	Red		LED	Flasher
3	Clear	Red		LED	Flasher
4	Clear	Clear		LED	Flasher
5	Clear	Red		LED	Flasher
6	Clear	Red		LED	Flasher
7	Clear	Red		LED	Flasher
8	Clear	Red		LED	Flasher
9	Clear	Clear		LED	Flasher
10	Clear	Red		LED	Flasher
11	Clear	Red		LED	Flasher
12	Clear	Red		LED	Flasher

Any ICC lights not mounted on light-bar shall be mounted on front wall of module.

Other specifications for front lightbar:

~A Whelen Justice JE2NFPA 56" lightbar shall be mounted as far forward as possible on the cab. There shall be ten red LED lights and two white LED lights.

**REAR LIGHT BARS**

Advisory notice: With installation of rear light bar, the rear wall emergency warning lights at line # 2540 must be deleted or lowered so they will be seen through the rear door window when door is open.

Specify positions from left to right (as you face the module).

<b>REAR LIGHT BAR:</b>	Position	Lens Color	Light Head Color	LED Strobe Halogen	Rotator Flasher Load
	1	Clear	Red	LED	Flasher
	2	Clear	Red	LED	Flasher
	3	Clear	Red	LED	Flasher
	4	Clear	Clear	LED	Load
	5	Clear	Amber	LED	Flasher
	6	Clear	Clear	LED	Load
	7	Clear	Red	LED	Flasher
	8	Clear	Red	LED	Flasher
	9	Clear	Red	LED	Flasher

Any ICC lights not mounted on light-bar shall be mounted on rear wall of module.

Other specifications for rear lightbar:

~Rear Lightbar shall be a 90" Whelen 4500 LED series

**GRILL LIGHTS / INTERSECTION LIGHTS**

Grill Lights shall be:

( 705 ) Whelen 700 Red L.E.D. w/o flange Lens color: clear

Lens color:

( 405 ) Intersection Lights on the driver's side shall be: Whelen 400 Red L.E.D. w/o flange

clear

( 405 ) Intersection Lights on passenger's side shall be: Whelen 400 Red L.E.D. w/o flange

clear

**CUSTOMER NOTES / SPECIAL REQUESTS**

~Ref. 2437: Install an additional set of 700 series Red LED grille lights with clear lenses and chrome flanges. The lights shall be located 2-upper and 2-lower on the grille and shall flash in an "X" pattern.

~Install a 500 series Red LED light on each side of the front bumper extension.

**OTHER VISUAL WARNING LIGHTS: STANDARD SPECIFICATIONS**

Flashing light installed at the top center of front module wall shall be:

( 1 ) DELETION: No light will be installed at the top center of front module wall.

Flashing lights in each upper corner of the front module wall (2 total) shall be:

( 901 ) Whelen 900 series Red LED w/ flange  
The color of the lens for this light is: clear

Flashing lights in each upper corner of the curbside module wall (2 total) are:

- 2501 ( 901 ) Whelen 900 series Red LED w/ flange  
 2502 The color of the lens for this light is: clear  
 2504  
 2505 **Flashing lights in each upper corner of streetside module wall (2 total) are:**  
 2506 ( 901 ) Whelen 900 series Red LED w/ flange  
 2507 The color of the lens for this light is: clear  
 2509  
 2510 \* **Wheel well lights** on each side of module (2 total) shall be:  
 2511 ( 701 ) Whelen 700 series Red LED w/ flange  
 2512 The wheel well light lens color is: clear  
 2513  
 2514 **Flashing lights in the upper corners of module rear wall (2 total) shall be:**  
 2517 ( 1 ) DELETION: No lights will be installed in the upper corners of rear module wall.  
 2518  
 2524 \* Install a set of flashing lights to operate as emergency warning lights to be  
 2525 seen through the rear door windows when doors are open.  
 2526 ( 902 ) The curbside light shall be: Whelen 900 series Amber LED w/ flange  
 2527 ( 902 ) The streetside light shall be: Whelen 900 series Amber LED w/ flange  
 2528 Color of curbside lens shall be: clear Color of streetside lens shall be: clear  
 2529  
 2536 \* Install a set of flashing auxiliary lights to operate as brake lights when NOT in  
 2537 emergency mode to be seen through rear door windows when doors are open.  
 2538 ( 901 ) Whelen 900 series Red LED w/ flange  
 2539  
 2540 **Flashing light installed at the top center of rear module wall shall be:**  
 2542 ( 1 ) DELETION: No light will be installed at the top center of rear module wall.  
 2544  
 2550 ( 1 ) \* DELETION CREDIT: Delete "standard" Whelen AFM-1660 flasher  
 2551  
 2553 ( 1 ) The flash pattern for the emergency lights shall be custom programmed as  
 2554 specified by the Customer in lieu of the standard flash pattern specified by KKK.  
 2555  
 2556 **CUSTOMER NOTES / SPECIAL REQUESTS**  
 2557 ~The wheel well lights will be wired to the Auxiliary light circuit.  
 2558 ~Note: All emergency lights shall have clear lenses.  
 2559 ~Note: All emergency lights shall be programmed for double fast flash.  
 2560 ~Ref. 2536: The red mid-level lights will have clear lenses. P/N 904BTTC.  
 2565  
 2566 **MISCELLANEOUS WARNING LIGHTS: OPTIONS**  
 2567  
 2568 **WHELEN FLASHERS AND STROBE POWER SUPPLIES**  
 2570 ( 2 ) \* Flasher, UFM-8, 60 Watts (8 outlets) for: Emergency lights  
 2578  
 2579 **CUSTOMER NOTES / SPECIAL REQUESTS**  
 2580 ~All corner box lights shall flash alternately of the opposite corner emergency lights.  
 2588 ~Ref. 2598: The siren control head will be located on the left side of the cab headliner  
 2589 center cubby.  
 2590  
 2592 **EMERGENCY AUDIBLE WARNING SYSTEM: OPTIONS**  
 2593  
 2595 **Siren tones to be programmed in "default" mode.**  
 2597 ( 1 ) \* DELETION CREDIT: Delete the Whelen hands free electronic siren  
 2598 ( 1 ) \* Whelen 295HFSC9 Self-contained 200-watt dual amplifier w/ removable mic  
 2599  
 2617 **Speaker Options**  
 2618  
 2619  
 2630 ( 1 ) **Two through-the-bumper speakers ("standard" for M2 Freightliner)**  
 2651  
 2653 **OXYGEN AND SUCTION SYSTEMS: STANDARD SPECIFICATIONS**  
 2654  
 2655 **Oxygen system plumbing with cylinder wrench chained in oxygen compartment**  
 2656  
 2657 **Tank Brackets: Options**

2658  
2659 ( 1 ) \* Oxygen tank(s) shall be located in compartment L4 (Streetside Forward)  
2662  
2669 ( 1 ) \* SUBSTITUTE: Zico "Quic-Release" (electric lift) system in lieu of "MultiVersal"  
2670 \* Specify cylinder size for "Quic-Release" system: M  
2674 1 oxygen regulator, 50 PSI  
2677  
2678 **Oxygen Systems: Options**  
2693 Ohio-Diamond type oxygen outlets. Select one of the following:  
2695 ( 1 ) \* 1 located at EMT panel, 1 at curbside, 1 in ceiling at head of primary patient  
2722  
2741  
2742 **Vacuum System: Options**  
2743  
2744 Scsor suction system with 1 canister and lid, on-off power switch, 5-foot exhaust hose,  
2745 vacuum gauge and internal regulator (no vacuum outlet needed) - to be installed...  
2747 ( 1 ) ... recessed below the action area countertop at the head of the patient  
2748 cot on the streetside wall.  
2765  
2768  
2769 **CUSTOMER NOTES / SPECIAL REQUESTS**  
2770 ~Fabricate a cylinder storage of 2"x 2" angle welded to the floor of the squad bench. Coat  
2771 all of the materials with speedliner material. There shall be three straps and a "Z" stop installed  
2772 to restrain the cylinders. The cylinder storage shall be vented to the exterior.  
2773 ~Ref. #2695: The O2 outlet in the ceiling will be located at the primary patient's torso.  
2774 ~The "Y" connectors used for the module HVAC hoses will be p/n 819-89451. The plastic  
2775 "Y" connectors on the Freightliner chassis will be changed to the same metal connectors.  
2779 ~Ref. 2784: Install a second 12 VDC multi-speed exhaust fan at the rear of the module.  
2780  
2782 **HVAC SYSTEMS: STANDARD SPECIFICATIONS**  
2783  
2784 12 VDC multi-speed exhaust fan at rear of module  
2785 1 static air intake at front curbside of module  
2786 Floor-level return air plenum with replaceable filter for A/C-heat unit  
2787  
2788 **HVAC SYSTEMS: OPTIONS**  
2789  
2861 **EHD Medium-Duty Chassis**  
2862 **NOTE:** Is the Medium-Duty Chassis to be ordered with an  
2863 OEM auxiliary engine mounted 12 VDC compressor? No  
2864 If "Yes", then the following options are in addition to the auxiliary OEM chassis compressor.  
2866 12 Volt HVAC systems:  
2867 ( 1 ) Heavy duty combination heater / air conditioner system w / digital  
2868 electronic thermostat with digital temperature display.  
2871 ( 1 ) \* External A/C condenser mounted on front of module & paint color of module  
2897  
2898 **CUSTOMER NOTES / SPECIAL REQUESTS**  
2899 ~Install a secondary 12 volt A/C system above cabinet "E" and the walk-thru. The kit will  
2900 consist of an underbody condenser with mounting bracket behind the side entry steps, an  
2901 air handler/evaporator with drain pan lines, and a thermostat located at the action area  
2902 control panel. Within the A/C system shall be a pressure protection switch.  
2903 ~Provide and install two auxiliary compressors on the chassis engine for the operation of  
2904 the dual A/C systems in the rear patient compartment. This will make for a total of three  
2905 compressors located on the chassis engine (one OEM for the chassis A/C system, one for  
2906 the patient compartment Primary A/C and one for the patient compartment secondary A/C).  
2908  
2910 **FIRE EXTINGUISHER: OPTIONS**  
2911  
2912 ( 2 ) 5# ABC fire extinguishers  
2914 \* Extinguisher mounting instructions: Install at customer inspection  
2916  
2918 **LOOSE EQUIPMENT to be provided by Excellance**  
2919  
2920 Allowance for (3) 10" bumper extension to be shipped loose. Lexington will install the

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extensions on existing EC units using the existing OEM chassis bumper.

#### FACTORY PAID TRANSPORTATION

~Excellance Drivers shall deliver the completed ambulance to Lexington Fire Departemnt, Station 1 Headquarters, 219 E. Third Street, Lexington, KY 40508. \$1500.00

~A travel allowance has been allotted to cover four Lexington Fire/EMS personnel.

The allowance shall provide for lodging, food and ground transportation. All expenses will be documented on a spreadsheet. \$2760.00

#### CUSTOMER SUPPLIED PARTS

It is Excellance policy for all parts to be supplied by Excellance. The reasons for this policy are to allow Excellance: (1) to better engineer and manufacture the vehicle by obtaining the parts in advance, (2) provide better control over tracking the delivery of all parts and getting the part to the correct vehicle for which it is intended, and (3) it allows Excellance to better adhere to its production schedule. Disruptions in our production schedule are very costly and wasteful in terms of labor. Therefore, exceptions to this policy will result in a charge of \$250.00 **per part** supplied by any dealer or customer PLUS the appropriate labor charge for installing any such part. Note: Excellance does not warrant the installation of customer supplied parts installed by Excellance! Excellance waives the \$250 "parts charge" for two-way radio equipment, radio antenna, and cots.

#### Payment Terms:

**Payment to be Cash Upon Delivery F.O.B. Excellance, Madison, Alabama.**

#### CHECKLIST

Send invoices to:

Lexington-Fayette Urban County Government

669 Byrd Thurman Dr., Lexington, KY 40510

Specify to whom the MSO is to be assigned:

Lexington-Fayette Urban County Government

The vehicle will be ready for delivery with electrical diagrams, cleaned, inspected, fuel tanks full, vehicle serviced, certified weight ticket, and copies of all warranties and owners manuals.

#### ADDITIONAL TERMS AND CONDITIONS FOR THIS CONTRACT

The effective date of this contract is the day this order is accepted by Excellance as evidenced by the date this contract is executed by an officer of Excellance.

Construction will begin only after all questions have been resolved. Once the unit is in production, each change will result in an engineering fee of \$250 in addition to the price for the change.

Failure to select an option on this order form will result in: (i) no charge to the Customer, (ii) no obligation by Excellance for that item, and (iii) the possibility, at Excellance's sole election, of a \$250 charge for each change or addition that occurs after production begins on a vehicle.

Review this order carefully. Changes, alterations or additional work ordered shall be charged for at current rates with additional time being allowed Excellance for delivery.

Price is exclusive of taxes, licenses, etc. which shall be the responsibility of Customer. All delivery dates are approximate unless otherwise indicated and are subject to and dependent upon the Customer furnishing all required information to Excellance in a timely manner.

Excellance shall not be liable for failure to deliver or delay in delivering any Product(s) covered by this order where such failure or delay is due, in whole or in part, to any cause beyond the reasonable control, or is without the gross negligence or intentional misconduct, of Excellance.

Fulfillment of this order by Excellance shall be contingent upon strikes, lock-outs, fires, accidents, Government regulations, inability to secure materials or other causes beyond Excellance's control. Excellance may substitute comparable parts if the specified part is not available.



3106 If colors are not specified, Excellance retains the right to assign colors based upon availability.  
3107  
3108 In the event Customer cancels this order prior to Excellance beginning production on the unit(s) covered  
3109 hereunder, then Excellance shall be entitled to receive from Customer the greater of (a) 20% of the  
3110 contract price, or (b) all deposits paid by Customer hereunder. In the event Customer cancels this  
3111 order after Excellance begins production on the unit(s) covered hereunder, then Excellance shall  
3112 be entitled to receive from Customer the full contract price less the amount of money saved by  
3113 Excellance by reason of the cancellation (e.g., actual costs incurred) plus 20% of the contract price.  
3114  
3115 Any warranties on the products sold hereunder are those made by the manufacturer of said products.  
3116 Excellance, as the seller of such products, expressly disclaims all warranties, either expressed or  
3117 implied, including any implied warranty of merchantability or fitness for a particular purpose, and  
3118 neither assumes nor authorizes any other person to assume for it any liability in connection with  
3119 the sale of such products.  
3120  
3121 In the event there is a "trade-in" unit that Excellance agreed to take "in trade" as partial consideration of  
3122 the purchase price hereunder, Excellance shall be under no obligation to tender the MSO/title for the new  
3123 unit to the Customer until Excellance (a) receives the MSO/title for the unit to be "traded in", and (b) has  
3124 possession of the unit "traded in".  
3125  
3126 Customer agrees that in the event of any Action brought by Customer against Excellance, Purchaser  
3127 shall not be entitled to recover any incidental or consequential damages as defined in the Uniform  
3128 Commercial Code, including but not limited to indirect or special damages, loss of income or  
3129 anticipated profits, or down-time, or any punitive damages.  
3130  
3131 This contract contains the entire understanding between the parties, supersedes any previous agreement or  
3132 understanding, and any changes to this contract must be in writing and signed by Customer and Excellance.  
3133  
3134 No waiver of any term of this order shall be valid unless it is in writing and signed by an officer of  
3135 Excellance. If any provision or part of any provision of this order shall be deemed to violate any applicable  
3136 law or regulation, such invalid provision or part of a provision shall be inapplicable, BUT the remaining  
3137 part of that provision and the remainder of this document shall continue to be binding and enforceable.  
3138