



Orbis Online
298 South Fork
Bulverde, Texas 78163
Help Desk: 210-831-6070
Fax: 210-568-2800
email: info@orbisonline.com

In conjunction with the



KENTUCKY ASSOCIATION OF COUNTIES

**400 Englewood Drive
Frankfort, Kentucky 40601
502-223-7667 or 800-264-5226
Fax 502-223-1502
www.kaco.org**

ROAD SALT REAL TIME REVERSE AUCTION BID

Time/Date 6/11/2020 10:00:00 AM CDT

Register at:

www.orbisonline.com/kaco

KACo in conjunction with
the following local governments:

Entity List

Garrard County
City of Greensburg
Franklin County
Boone County *2 drop locations
Nicholas County
Lincoln County
City of Jeffersontown
City Of Erlanger
City of Paris
City of Wilmore
City of Warsaw
Campbell County
City of Alexandria
Harrison County
Green County
City of Springfield
Marion County
City of Taylorsville
City of Elsmere
City of Mt. Sterling
City of Highland Heights
Boyle County
Gallatin County
City of Carrollton
City of Muldraugh
Mercer County
Bourbon County
City of Shelbyville

City of Frankfort
Lexington-Fayette Urban County Government
City of Cynthiana
City of Cold Spring
Pendleton County
City of Eminence
Carroll County
City of Walton
Kenton County
Bath County

SPECS AND BID PACKAGE FOR

Title: Road Salt

Real Time Reverse Auction Open: 6/11/2020 10:00:00 AM CDT

Real Time Reverse Auction Close: 6/11/2020 10:30:00 AM CDT

Submit Bids to:

Lot # 1

Submit Bid Packages to:

**Garrard County
Judge Executive
John Wilson
15 Public Square,
Lancaster, Kentucky , 40444
Email: garrardjudge@windstream.net
Phone: 8597923531**

**Judge
John Wilson
Lancaster, Kentucky , 40444
Email: garrardjudge@windstream.net
Phone: 8597923531**

Lot # 2

Submit Bid Packages to:

**City of Greensburg
City Clerk
Kimberley Henderson
110 W Court Street,
Greensburg, KY, 42743
Email: khenderson@greensburgonline.com
Phone: 270-932-4298**

**Kimberley Henderson
Greensburg, KY, 42743
Email: khenderson@greensburgonline.com
Phone: 270-932-4298**

Lot # 3

Submit Bid Packages to:

**Franklin County
Road Supervisor
Jon Mitchell
P.O. Box 280,
Frankfort, KY, 40602
Email: jmittell@franklincountyky.com**

Phone: 502-875-8760

**County Judge Executive
Huston Wells
Frankfort, KY, 40601
Email: hwells@franklincountyky.com
Phone: 502-875-8751**

**Lot # 4
Submit Bid Packages to:
Boone County *2 drop locations
Accounting Manager
David Kemper
2950 Washington Street,
Burlington, KY, 41005
Email: dkemper@boonecountyky.org
Phone: 8593343545**

**County Administrator
Jeffery Earlywine
Burlington, Kentucky, 41005
Email: jearlywine@boonecountyky.org
Phone: 8593343120**

**Lot # 5
Submit Bid Packages to:
Nicholas County
Judge Executive
Steve Hamilton
125 E. Main Street,
Carlisle, KY, 40311
Email: judgeex@qx.net
Phone: 859-289-3725**

**Judge Executive
Steve Hamilton
Carlisle, Kentucky, 40311
Email: judgeex@qx.net
Phone: 8592893725**

**Lot # 6
Submit Bid Packages to:
Lincoln County
County Treasurer
Mary Hopkins
102 East Main Street,
Stanford, KY , 40484
Email: mhopkins@lincolnky.com
Phone: 6063652534**

Judge Executive
Jim Adams
Stanford, KY , 40484
Email: jadams@lincolnky.com
Phone: 6063652534

Lot # 7
Submit Bid Packages to:
City of Jeffersontown
City Clerk
BILL Fox
10416 Watterson Trail,
Jeffersontown, KY, 40299
Email: bfox@jeffersontownky.gov
Phone: 5022678333

City Clerk/Treasurer
BILL Fox
Jeffersontown, KY, 40299
Email: bfox@jeffersontownky.gov
Phone: 5022678333

Lot # 8
Submit Bid Packages to:
City Of Erlanger
Crew Lead
Kevin Quinn
3516 Jack Scheben Drive,
Erlanger, KY, 41018
Email: kevin.quinn@erlangerpw.com
Phone: 859 727-2525

Crew Lead
Kevin Quinn
Erlanger, Kentucky, 41018
Email: kevin.quinn@erlangerpw.com
Phone: (859) 727-3893

Lot # 9
Submit Bid Packages to:
City of Paris
Assistant City Manager
Mike Withrow
525 High St,
Paris, KY, 40361
Email: mwithrow@paris.ky.gov
Phone: 8599872126

**Mayor
Johnny Plummer
Paris, KY, 40361
Email: JPLUMMER@PARIS.KY.GOV
Phone: 859-987-2110**

**Lot # 10
Submit Bid Packages to:
City of Wilmore
Public Works Director
David Carlstedt
335 East Main St.,
Wilmore, KY, 40390
Email: dcarlstedt@wilmore.org
Phone: 859-227-2565**

**Public Works Director
David Carlstedt
Wilmore, KY, 40390
Email: dcarlstedt@wilmore.org
Phone: 859-227-2565**

**Lot # 11
Submit Bid Packages to:
City of Warsaw
City Clerk
Carolyn Caldwell
PO BOX 785,
Warsaw, KY, 41095
Email: carolyn@cityofwarsawky.org
Phone: 859-567-5900**

**MAYOR
CHARLIE FRENCH
Warsaw, 42, 41095
Email: carolyn@cityofwarsawky.org
Phone: 8595675900**

**Lot # 12
Submit Bid Packages to:
Campbell County
Business Analyst
Laura Lewis
1098 Monmouth Street,
Newport, KY, 41071
Email: LLewis@campbellcountky.gov
Phone: 8595471825**

Judge Executive

Steve Pendery
Newport, Kentucky, 41071
Email: spendery@campbellcountyky.gov
Phone: 8592923838

Lot # 13
Submit Bid Packages to:
City of Alexandria
public sworks superintendent
Sam Trapp
8236 west main strt.,
Alexandria, KY, 41001
Email: strapp@alexandriaky.org
Phone: 859-635-4125

mayor
Andy Schabell
Alexandria, Ky, 41001
Email: strapp@alexandriaky.org
Phone: 859-635-4125

Lot # 14
Submit Bid Packages to:
Harrison County
Finance Officer
Judy Smith
111 S. Main St, Ste 201,
Cynthiana, KY, 41031
Email: hcfinance@harrisoncountyfiscalcourt.com
Phone: 8592347136

County Judge Executive
Alex Barnett
Cynthiana, KY, 41031
Email: hcjudge@harrisoncountyfiscalcourt.com
Phone: 8592347136

Lot # 15
Submit Bid Packages to:
Green County
Finance Officer/Admin. Asst.
Andrea Durrett
203 West Court St.,
Greensburg, KY, 42743
Email: andrea.durrett.gcfc@gmail.com
Phone: 270-932-4024

Judge Executive
John Frank

Greensburg, Kentucky, 42743
Email: johnfrank.cje@hotmail.com
Phone: 270-932-4024

Lot # 16
Submit Bid Packages to:
City of Springfield
City Administrator
Laurie Smith
127 W Main St.,
Springfield, KY, 40069
Email: springfieldcity1@gmail.com
Phone: 859-336-5440

City Administrator
Laurie Smith
Springfield, KY, 40069
Email: springfieldcity1@gmail.com
Phone: 8593365440

Lot # 17
Submit Bid Packages to:
Marion County
Marion County Treasurer
Kevin Cochran
223 N. Spalding Ave., Suite 201,
Lebanon, KY, 40033
Email: kevin.cochran@marioncountky.gov
Phone: 2706923451

Marion County Judge/Executive
David Daugherty
Lebanon, Kentucky, 40033
Email: david.daugherty@marioncountky.gov
Phone: 2706923451

Lot # 18
Submit Bid Packages to:
City of Taylorsville
City Clerk
Steve Biven
70 Taylorsville Rd, PO Box 279,
Taylorsville, KY, 40071
Email: sbiven@taylorsvillewater.org
Phone: 502-477-3235

City Clerk
Steve Biven
Taylorsville, Kentucky, 40071

Email: sbiven@taylorsvillewater.org

Phone: 502-477-3235

Lot # 19

Submit Bid Packages to:

City of Elsmere

Director of Public Works

Chris Zerhusen

318 Garvey Avenue,

Elsmere, KY, 41018

Email: Zerhusen@cityofelsmere.com

Phone: 859-743-1524

CAO

Matt Dowling

Elsmere, Kentucky, 41018

Email: dowling@cityofelsmere.com

Phone: 8593427911

Lot # 20

Submit Bid Packages to:

City of Mt. Sterling

Public Works Director

Nathan Boston

33 N. Maysville,

Mt. Sterling, KY, 40353

Email: nathan.boston@ky.gov

Phone: 8594988744

Mayor

Al Botts

Mt. Sterling, KY, 40353

Email: nathan.boston@ky.gov

Phone: 8594988744

Lot # 21

Submit Bid Packages to:

City of Highland Heights

Public Works Director

Steve Lehman

176 Johns Hill Road,

Highland Heights, KY, 41076

Email: Slehman@hhky.com

Phone: 859-442-6903

Public Works Director

Steve Lehman

Highland Heights, KY, 41076

Email: Slehman@hhky.com

Phone: 859-442-6903

Lot # 22

Submit Bid Packages to:

Boyle County

County Judge-Executive

Howard Hunt

321 West Main Street,

Danville, KY, 40422

Email: dcampbell@boyleky.us

Phone: 8592381100

County Judge-Executive

Howard Hunt

Danville, Kentucky, 40422

Email: hhunt@boyleky.com

Phone: 8592381100

Lot # 23

Submit Bid Packages to:

Gallatin County

Treasurer

Lesa Bullard

200 Washingotn Street,

Warsaw, KY, 41095

Email: lbullard@gallatinfiscalcourt.com

Phone: 859-567-5691

Treasurer

Lesa Bullard

Warsaw, KY, 41095

Email: lbullard@gallatinfiscalcourt.com

Phone: 859-567-5691

Lot # 24

Submit Bid Packages to:

City of Carrollton

Mayor

Robb Adams

306 Tenth Street,

Carrollton, KY, 41008

Email: robbadams4671@gmail.com

Phone: 5025251943

Mayor

Robb Adams

Carrollton, KY, 41008

Email: robbadams4671@gmail.com

Phone: 5025251943

Lot # 25

Submit Bid Packages to:

City of Muldraugh

City Clerk/Treasurer

Caroline Cline

202 Wendell Street,

Muldraugh, KY, 40155

Email: clerk@muldraugh.org

Phone: 502-942-2824

Mayor

Joseph Noon

Muldraugh, Ky, 40155

Email: mayor@muldraugh.org

Phone: 502-942-2824

Lot # 26

Submit Bid Packages to:

Mercer County

County Judge/Executive

Milward Dedman

207 W. Lexington Street,

Harrodsburg, KY, 40330

Email: mddedman@mercerky.com

Phone: 859-734-6300

County Judge/Executive

Milward Dedman

Harrodsburg, Kentucky, 40330

Email: mddedman@mercerky.com

Phone: 859-734-6300

Lot # 27

Submit Bid Packages to:

Bourbon County

Judge Executive

Michael Williams

147 East Main Street,

Paris, KY, 40361

Email: judge@bourbonky.com

Phone: 859-987-2135

Judge Executive

Michael Williams

Paris, Ky., 40361

Email: judge@bourbonky.com

Phone: 8599872135

Lot # 28

Submit Bid Packages to:

City of Shelbyville

City Engineer

Jennifer Herrell

787 Kentucky Street,

Shelbyville, KY, 40065

Email: jpherrell@mw.twcbc.com

Phone: 502-633-1094

City Engineer

Jennifer Herrell

Shelbyville, Kentucky, 40065

Email: jpherrell@mw.twcbc.com

Phone: 502-633-1094

Lot # 29

Submit Bid Packages to:

City of Frankfort

Purchasing Agent

Angoe Disponette

315 West Second St,

Frankfort, KY, 40601

Email: ADISPONETTE@FRANKFORT.KY.GOV

Phone: 5023522101

Deputy Finance Director

Angie Disponette

frankfort, ky, 40601

Email: adisponette@frankfort.ky.gov

Phone: 5028758500

Lot # 30

Submit Bid Packages to:

Lexington-Fayette Urban County Government

Director of Purchasing

Todd Slatin

200 East Main Street,

Lexington, KY, 40507

Email: tslatin@lexingtonky.gov

Phone: 258-3320

Director of Purchasing

Todd Slatin

Lexington, Kentucky, 40507

Email: tslatin@lexingtonky.gov

Phone: 8592583320

Lot # 31

Submit Bid Packages to:

City of Cynthiana

Public Works Director

Nathan Fields

P O Box 67,

Cynthiana, KY, 41031

Email: jdhutchison@bellsouth.net

Phone: 8592347150

Mayor

James Smith

Cynthiana, Harrison, 41031

Email: james.smith@cynthianaky.com

Phone: 8592347150

Lot # 32

Submit Bid Packages to:

City of Cold Spring

Director of Public Works

Ronnie Hitch

5694 East Alexandria Pike ,

Cold Spring , Ky, 41076

Email: ron.h@coldspringky.gov

Phone: 859-441-9604

Public Works Director

Ronnie Hitch

Cold Spring , Ky, 41076

Email: ron.h@coldspringky.gov

Phone: 859-441-9604

Lot # 33

Submit Bid Packages to:

Pendleton County

Judge/Executive

David Fields

233 Main St.,

Falmouth, Ky., 41040

Email: pendletoncountyjudgeexec@gmail.com

Phone: 859-654-4321

Judge/Executive

David Fields

Falmouth, Ky., 41040

Email: pendletoncountyjudgeexec@gmail.com

Phone: 859-654-4321

Lot # 34

Submit Bid Packages to:
City of Eminence
Public Works Director
Matt McAllister
P.O. Box 163,
Eminence, KY, 40019
Email: matt@eminenceky.net
Phone: (502) 845-4159

Public Works Director
Matt McAllister
Eminence, Kentucky, 40019
Email: matt@eminenceky.net
Phone: (502) 845-4159

Lot # 35
Submit Bid Packages to:
Carroll County
County Judge/Executive
Shorty Tomlinson
440 Main St.,
Carrollton , KY, 41008
Email: Tomlinsonshorty1949@gmail.com
Phone: 502-732-7000

County Judge/Executive
Shorty Tomlinson
Carrollton , KY, 41008
Email: Tomlinsonshorty1949@gmail.com
Phone: 502-732-7000

Lot # 36
Submit Bid Packages to:
City of Walton
Public Works Supervisor
Roger Williams
40 North Mains St. Po Box 95,
Walton, KY, 41094
Email: rwilliams@cityofwalton.org
Phone: 859-393-8350

Public Works Supervisor
Roger Williams
Walton, KY, 41094
Email: rwilliams@cityofwalton.org
Phone: 859-393-8350

Lot # 37
Submit Bid Packages to:

**Kenton County
Purchasing Manager
Holly Hill
303 Court St., Room. 207,
Covington, KY , 41011
Email: holly.hill@kentoncounty.org
Phone: 859.392.1430**

**JUDGE EXEC.
HOLLY HILL
COVINGTON , KY , 41011
Email: holly.hill@kentoncounty.org
Phone: 859.392.1430**

**Lot # 38
Submit Bid Packages to:
Bath County
Judge Executive
Bobby Rogers
P.O. Box 39
Owingsville, Kentucky, 40360
Email: bcrogersbcje@gmail.com
Phone: 606-336-0575**

**RESPONDENTS ARE REQUIRED TO READ THE ENTIRE SOLICITATION,
INCLUDING ALL REFERENCED DOCUMENTS, ASSURE THAT THEY CAN AND
ARE WILLING TO COMPLY, AND TO INCORPORATE ALL ASSOCIATED COSTS
IN THEIR BID.**

SOLICITATION:

The above listed governmental entities are accepting bids from qualified, responsible and willing respondents to provide the following goods and/or services in compliance with all solicitation specifications and requirements contained or referenced herein.

GENERAL DESCRIPTION:

To provide these Kentucky Local Governments with road salt as spelled out per specifications herein.

Bids must be submitted as defined in the *Instructions to Bidders*, in accordance with the Standard Terms and Conditions. Failure to do so may be cause for rejection as *non-responsive*.

Bidders must complete and return the following pages: Price Bid document and Bid Certification document. These forms are to be returned immediately following the auction event with the lowest price your company bid during the online auction. This paperwork is required regardless if you were the lowest bidder or not.

Bids may not be withdrawn for 60 days after auction closing. The local governments listed above have determined to only utilize the reverse auction method for this procurement. Participants in the online reverse auction are required to fully comply with the instructions and requirements set forth in this solicitation.

MATERIAL REQUIREMENTS

- A. The Sodium Chloride Type 1, Grade 1, will meet the Kentucky Transportation Cabinet, Standard Specifications for Road and Bridge Construction, Edition of 2012, Section 825.
- B. Deliver the sodium chloride in a free-flowing, usable condition, free from lumps and foreign material. Product that does not meet specified conditions at the time of the delivery will not be accepted and will be removed by the Vendor at no cost to the local government.
- C. Provide sodium chloride with a moisture content that will not exceed two percent (2.0%). Treat the sodium chloride with an anti-caking agent to prevent caking or freezing when in storage.
- D. No lumps will be permitted.

SAMPLING, TESTING, AND COMPLIANCE

- A. Sampling as delivered will not be required, however, the local government reserves the right to take random samples and test any material when delivered to the designated delivery point. The local government also reserves the right, at its discretion, to sample and test any material at the terminal site or from the barge site prior to being loaded onto trucks.
- B. When the local government chooses to take random samples, and the samples fail to meet the specified conditions, the local government may require the removal of the material by the vendor at no cost to the local government. When delivered materials, which do not meet specified conditions, must be used out of the "best interest of the local government" the materials may be accepted at a reduction in the contract bid price.
- C. Such reduction will be between five percent (5.0%) and fifty percent (50.0%) depending on the degree of noncompliance as determined by the local government in consultation with the respective local road department personnel.
- D. In the event adjustments for excess moisture becomes necessary, a ten percent (10.0%) reduction will apply for sodium chloride analyzing two and one-tenth percent (2.1%) moisture to and including two and one-half percent (2.50%) moisture. A fifteen percent (15.0%) reduction will apply for material containing two and six-tenths percent (2.60%) moisture to and including three percent (3.0%) moisture. Sodium Chloride containing moisture in excess of three percent (3.0%) moisture will not be accepted.

INSTRUCTIONS TO BIDDERS

1. AUCTION PROCESS

During the online reverse auction, only bidders who have been qualified by Orbis will be allowed to participate. Orbis will provide the necessary administrative support to ensure the integrity of the auction is not compromised. Orbis will maintain an event record which will include the prices submitted by the bidders. The auction platform developed by Orbis, will be configured such that bidders will not know the identity of the other bidders. The time, date and auction number stamped at the top of this ITB, will begin the event through vendor notification to qualified bidders. Bidders may submit multiple bids/prices during the auction. The lowest price offered by each bidder will become the benchmark of the bid response. Bids must be submitted by, and under the direction of,

an authorized bidding entity. The auction will have a scheduled start and stop time. In the event a bid is placed within the final two (2) minutes of the auction, the event will be extended an additional two (2) minutes. The auction will conclude at either the scheduled stop time or at a time at which no bids are placed in a two (2) minute extension. After the conclusion of the auction, the local government will receive a post auction report (PAR) that will contain general auction information, summary of bidders lowest bid, and bidders contact information. At that time, it will be the sole responsibility of the local official to submit their PAR to their respective governmental body for consideration.

2. PREPARATION OF RESPONSES

All bids shall be made online during the online reverse auction or can be sent in via proxy prior to the start of the event. Proxy bids faxed, emailed or delivered must be received at least one hour prior to the scheduled start time of the online reverse auction. At the conclusion of the auction the bidder will submit their lowest bid price on the forms provided in this ITB. All prices and notations must be printed in ink or typewritten. **No erasures are permitted.** Errors may be crossed out and corrections printed in ink or typewritten adjacent to error and shall be initialed in ink by person signing the bid. Typewritten responses are **preferred**. Bids must arrive within 72 hours from the close of the auction. All bidders are required to submit their paperwork even if they were not the lowest bidder. All bids shall indicate the registered trade name, stock number, and packaging of the items included in the bid.

3. PRICE BID & CERTIFICATION

Upon the completion of the auction, respondents shall complete and submit the price bid and certification documents utilizing the forms provided in this ITB. Requested information and data shall be provided in the precise manner requested. Product descriptions shall provide sufficient information to precisely document the product being offered. The certification document must be completed and signed by an authorized representative certifying that the firm can and is willing to meet all requirements of the solicitation.

Failure to comply may cause the bid to be rejected, improperly evaluated, or deemed non-responsive.

4. UNIT PRICES

Unit prices shall include all costs, and unless otherwise specified, shall be F.O.B. Destination. Unit prices shall prevail in the event of an extension error. All unit prices shall remain firm for the initial term of the executed agreement with the exception that should a seller, during the term of the agreement, offer to another buyer, pricing for similar product, quantity, or service more favorable than pricing given to these local governments, that the seller shall offer same pricing to these local governments, with the same effective date, granted to the other buyer. Unit prices given by respondent shall include all costs required to implement and actively conduct cost control and reduction activities.

5. DELIVERY

Delivery of product will be, "**delivered, as needed,**" pursuant to the product specifications spelled out per this ITB, and will be delivered within 10 days from receipt of order. Delivery time, if stated as a number of days, shall mean "calendar" days. All product (salt) must be, delivered and accepted by the term of the agreement mentioned in line item #8 of the "**Instructions to Bidders**" section, released back to the supplier, or other arrangements made between the two parties (buyer/seller) set forth in the agreement. The local governments listed above reserve the right to question and correct obvious errors.

6. GENERAL SPECIFICATIONS & DEVIATIONS

The specifications included in this solicitation are intended to identify the kind and quality of goods and/or services to be provided without being unnecessarily restrictive, and as required to provide the information needed for the development of consistent and comprehensive bids. Equipment brand names, models and numbers, when given, are intended to identify a level of quality, equivalent performance and dimensional specifications, and are for reference only, unless otherwise specified in the solicitation.

Failure to examine any drawings, specifications, and instructions will be at the respondent's risk. Items included in the bid shall meet the specifications and requirements set forth by the solicitation.

7. SUBMISSION OF BIDS

Respondents are to submit **one original and one copy of all bid documents.** The submittal shall include all information requested by the solicitation, and utilize without modification the forms provided by the solicitation.

Bids must be received and time stamped at the location **within 72 hours** of the close of the bid as defined by the *ITB*. **Late bids will not be accepted, or will be returned unopened.**

Note: for each local government you only need to submit the bid certification page and the page which shows your bid amount (per ton) for the local government you are submitting the bid for (2 Pages). You can fax or email in your initial paperwork as long as it arrives in the local government office within 72 hours.

All bids must be signed by an authorized agent of the respondent and submitted in a sealed envelope marked or labeled with the respondent firm name, solicitation number, title, solicitation due date and time, to the location and not later than the time/date specified by the *ITB*.

NOTE: The original signed document may be sent via regular mail. No need to send these bid documents overnight. Bids and modifications received after the closing time specified will not be accepted. The lowest price you bid during the online bidding event must match the paper work you submit. Failure to abide by these rules can be considered grounds for disqualification.

Failure to comply with the solicitation requirements may be cause for the respondent's bid to be rejected as *non-responsive*.

8. INQUIRIES

Results of this procurement will not be given in response to telephone inquiries. Interested parties are invited to notify the respective auction participant for a copy of their post auction report (PAR) by submitting an open records request per Kentucky Revised Statue (KRS) open records / open meeting laws.

No oral interpretations or clarifications will be made to any respondent as to the meaning of any of the solicitation documents.

If a prospective respondent believes a requirement of the solicitation documents to be needlessly restrictive, unfair, or unclear, the respondent shall notify each local government's finance officer in writing identifying the issue with suggested solution prior to the closing time set for receipt of the solicitation bid. Responses from each local government will be made by written addendum and sent to all known potential respondents. Issues identified less than 8 days prior to the solicitation opening date may not be answered.

9. COMPLIANCE WITH AGREEMENT

Each local government will execute an agreement with the successful respondent by issue of a contract. The respondent agrees to establish, monitor, and manage an effective administrative process that assures compliance with all requirements of the agreement. In particular, the respondent agrees that they shall not provide goods or services in excess of the executed agreement item, item quantity, item amount, or agreement amount without prior written authorization by amendment or change order properly executed by the local government. Any items provided in excess of the quantity stated in the agreement shall be at the respondent's own risk. Respondents shall decline verbal requests to deliver items in excess of the agreement and shall report all such requests in writing to each local government purchasing department within 1 workday of the request. The report shall include the name of the requesting individual and the nature of the request.

10. CONFLICTING INSTRUCTIONS

In the event there are variations or conflicts between these instructions and the special terms and conditions, the special terms and conditions shall govern.

ONLINE REVERSE AUCTION BIDDING REQUIREMENTS

- 1.1 ELIGIBILITY:** To be eligible to participate and place bids or proxy bids, prequalified bidders must register with Orbis Online, Inc. at least one hour prior to a scheduled event at: www.orbisonline.com/kaco and establish a company profile and login account.
- 1.2 BIDDER GUIDELINES:** Bidders must comply with all rules, regulations and statutes relating to the procurement as stated in the ITB.
- 1.3 BIDDING GUIDELINES:** All bids will only be accepted via online reverse auction during the event. Bids cannot be altered or mended from lowest bid(s) submitted online. No bid can be withdrawn after close of auction without approval by ORBIS/STB and the local government, based on an acceptable written reason, in accordance with the governing body's procurement code.
- 1.4 PROXY BIDDING:** Proxy bids that are faxed, emailed or delivered, must be received at least one hour prior to the scheduled start time of the online reverse auction.
- 1.5 EARLY PROXY:** Describes a bid that has been submitted prior to the auction start and occurs when a supplier has no other means of submitting a bid. When this occurs ORBIS will date and time stamp the actual documentation of the bid and then assume the identity of the supplier and place bids on their behalf
- 1.6 ASSISTED PROXY:** Describes a bid that is placed by the auction manager on the behalf of the supplier because of an issue usually technical in nature.

ORBIS ONLINE, INC.
ATTN: AUCTION MANAGER
298 SOUTH FORK
BULVERDE, TEXAS 78163
PROXY BIDDING E-FAX: 1- (210) 568-2800

- 1.7 DELIVERY:** Material - Delivery of product will be, "***delivered, as needed,***" pursuant to the product specifications spelled out per this ITB, and will be delivered within 10 days from receipt of order. Delivery time, if stated as a number of days, shall mean "calendar" days. All product (salt) must be, delivered and accepted by the term of the agreement, released back to the supplier, or other arrangements made between the two parties (buyer/seller) set forth in the agreement. The local governments listed above reserve the right to question and correct obvious errors.
- 1.7.1 Method** - FOB Destination, Freight Prepaid and Allowed unless otherwise stated within specifications.
- 1.8 TAX:** Do not include tax in bid. Federal excise tax exemption certificates are available upon request.
- 1.9 RESULTS:** Each local government reserves the right to accept or reject any and/or all or any part of any bid, waive minor technicalities and award the bid to the bidder whom best serves the interest of the local governmental entity. Both parties agree the totals are estimated totals.

1.10 REPORTING: Each winning supplier must provide a monthly roll up of all purchases no later than one (1) business day after the end of the previous month. **NOTE:** It is not necessary to send copies of invoices, a roll up will suffice, as long as you meet the deadline outlined in the sentenced above.

STANDARD TERMS AND CONDITIONS

ONLINE BIDDING REGISTRATION

Vendors who are deemed qualified to bid for this procurement event will have to be registered through Orbis Online, Inc. at least one hour prior to auction start time. After reading the ITB, if you are interested in participating, simply visit www.orbisonline.com/kaco.

CLARIFICATION/PROTEST

Any bidder requiring clarification or protesting any of the processes, documents, technicalities or conduct relating to the reverse auction may contact:

Name: Leonard Buchanan Auction Manager

Phone: (210) 857-0779

E- Fax: (210) 568-2800

E-mail: lbuchanan@orbisonline.com

TRANSACTION FEES and REPORTING

The vendor shall pay Orbis Online, Inc. a fee equal to one and one half percent (1.50%). This fee will be due and payable to Orbis Online, Inc. within thirty (30) days of vendor receiving payment(s) from each County/City. Vendor agrees to provide Orbis Online, Inc. a copy of each purchase order or call-out as may apply to blanket purchase orders issued by each County/City or the ordering agency and a recap will be provided at the end of each month. Each winning supplier must submit monthly rollups of their invoices to the cities and the counties. These will be checked against the city/counties purchase orders each and every month during the 12 months of the contract and must be reconciled by both agency and contractor.

Submit Payment(s) To:

**Orbis Online, Inc
298 South Fork
Bulverde, Texas 78163**

BID EVALUATION

Bids shall be evaluated to determine which response is most advantageous to the local government considering price, conformity to the specifications and other factors.

The local government reserves the following rights:

- 1) to waive informalities in the bid or bid procedure;
- 2) to reject the response of any persons or corporations that have previously defaulted on any contract with each local government or who have engaged in conduct that constitutes a cause for debarment or suspension as set forth in each local government procurement Code;

- 3) to reject any and all bids
- 4) to re-advertise for bids previously rejected;
- 5) to otherwise provide for the purchase of such equipment, supplies materials and services as may be required herein;
- 6) to award the purchase order or contract on the basis of price and other factors, including but not limited to such factors as delivery time, quality, uniformity of product, suitability for the intended task, and bidder's ability to supply;
- 7) to increase or decrease the quantity herein specified.

AWARD NOTICES

A Notice of Recommendation for Award will be posted on the procurement website and available for review by interested parties. A tabulation of responses will be maintained at the procurement department.

AWARDER/AWARDEE

It is the sole responsibility of each respective awarder (government/buyer) to make an award in accordance with any and all procurement laws pertaining to the awarder (government/buyer). Additionally, it is requested that the awarder (government/buyer) make this award in a timely manner, out of respect, to the participating awardee (supplier/seller). A "timely manner" meaning: as soon as possible, with in fourteen (14) calendar days, or the next official governmental meeting, which ever come first. The awarder (government/buyer) reserve the right to accept or reject any or all bids, or to waive irregularities and informalities if it is deemed in the best interest of the awarder (government/buyer). Whereas both parties in this event, the awarder (government/buyer), and the awardee (supplier/seller), agree to accept the agreed upon price, for the length of the contract. Resulting agreements are not exclusive, are for the sole convenience of each awarder (government/buyer, and the awarder (government/buyer) reserves the right to obtain like goods or services from other sources. A fully executed contract mailed, emailed or otherwise furnished, to the selected awardee (supplier/seller) will result in a binding contract without further action by either party.

WAIVER

Each respondent, by submission of a bid, proclaims and agrees and does waive any and all claims for damages against each local government, its officers, or employees when any of the rights reserved by each local government may be exercised.

Delivery Location:

Lot # 1

John Wilson

15 Public Square,

Lancaster, Kentucky , 40444

Email: garrardjudge@windstream.net

Phone: 8597923531

Lot # 2

Kimberley Henderson

110 W Court Street,

Greensburg, KY, 42743

Email: khenderson@greensburgonline.com

Phone: 270-932-4298

Lot # 3

Jon Mitchell

**100 Lewis Ferry Road,
Frankfort, KY, 40602**

Email: jmitchell@franklincountyky.com

Phone: 5028758760

Lot # 4

1,500 tons will be delivered to Boone County - delivered to 5645 Idlewild Road, Burlington KY 41005

1,500 tons will be delivered to City of Florence - 7580 Tanners Lane, Florence, KY 41042

David Kemper

**2950 Washington Street,
Burlington, Kentucky, 41005**

Email: dkemper@boonecountyky.org

Phone: 8593343545

Lot # 5

Steve Hamilton

**125 E. Main Street,
Carlisle, Kentucky, 40311**

Email: judgeex@qx.net

Phone: 8592893725

Lot # 6

Bo Gander

**434 Workhouse Road,
Stanford, KY, 40484**

Email: bgander@lincolnky.com

Phone: 606-365-4560

Lot # 7

Jimmy Franconia

**10317 Grand Ave,
Jeffersontown, KY, 40299**

Email: jfranconia@jeffersontownky.gov

Phone: 502-558-1304

Lot # 8

Kevin Quinn

**3516 Jack Scheben Drive,
Erlanger, Kentucky, 41018**

Email: kevin.quinn@erlangerpw.com

Phone: (859 727-3893)

Lot # 9

Mike Smith

4 Legion Dr,

Paris, KY, 40361

Email: msmith@paris.ky.gov

Phone: 859-987-2115

Lot # 10

David Carlstedt

305 W Linden St.,

Wilmore, KY, 40390

Email: dcarlstedt@wilmore.org

Phone: 859-227-2565

Lot # 11

CALL BEFORE DELIVERY TO CONFIRM ACTUAL ADDRESS FOR DELIVERY

CAROLYN CALDWELL

720 WATERWORKS BLVD,

WARSAW, KENTUCKY, 41095

Email: carolyn@cityofwarsawky.org

Phone: 859-567-5900

Lot # 12

Road Supervisor

Luke Mantle

1175 Race Track Road,

Alexandria, KY, 41001

Email: lmantle@campbellcountyky.gov

Phone: 8596359100

Lot # 13

Sam Trapp

8236 west main strt.,

Alexandria, Ky, 41001

Email: strapp@alexandriaky.org

Phone: 859-635-4125

Lot # 14

James McCarty

155 KY Hwy 32 W,

Cynthiana, KY, 41031
Email: hcfinance@harrisoncountyfiscalcourt.com
Phone: 8592347132

Lot # 15
Rodney Robertson
106 County Barn Rd.,
Greensburg, Kentucky, 42743
Email: rodney.robertson8@gmail.com
Phone: 270-405-3655

Lot # 16
Glenn Mattingly
1141 Lincoln Park Road.,
SPRINGFIELD, KY, 40069
Email: springfieldcity1@gmail.com
Phone: 859-481-3499

Lot # 17
Jimmy Rakes
1035 Highway 208,
Lebanon, Kentucky, 40033
Email: road.dept@marioncountky.gov
Phone: 2706924181

Lot # 18
Steve Biven
70 Taylorsville Rd, PO Box 279,
Taylorsville, Kentucky, 40071
Email: sbiven@taylorsvillewater.org
Phone: 502-477-3235

Lot # 19
Delivery will be straight truck only. No semis.
Chris Zerhusen
318 Garvey Avenue,
Elsmere, Kentucky, 41018
Email: Zerhusen@cityofelsmere.com
Phone: 859-743-1524

Lot # 20
Nathan Boston
110 Willow St.,

Mt. Sterling, KY, 40353
Email: nathan.boston@ky.gov
Phone: 8592748694

Lot # 21
Steve Lehman
176 Johns Hill Road,
Highland Heights, KY, 41076
Email: Slehman@hhky.com
Phone: 8594426903

Lot # 22
Deliver between 8:30 am and 4:00 pm
Duane Campbell
1858 South Danville Bypass,
Danville, Kentucky, 40422
Email: dcampbell@boyleky.us
Phone: 8593194082

Lot # 23
Lesa Bullard
200 Washingotn Street,
Warsaw, KY, 41095
Email: lbullard@gallatinfiscalcourt.com
Phone: 859-567-5691

Lot # 24
Robb Adams
306 Tenth Street,
Carrollton, KY, 41008
Email: robbadams4671@gmail.com
Phone: 5025251943

Lot # 25
Caroline Cline
202 Wendell Street,
Muldraugh, KY, 40155
Email: clerk@muldraugh.org
Phone: 502-942-2824

Lot # 26
Milward Dedman
207 W. Lexington Street,

Harrodsburg, Kentucky, 40330
Email: mdedman@mercerky.com
Phone: 859-734-6300

Lot # 27
Michael Williams
147 East Main Street,
Paris, Kentucky, 40361
Email: judge@bourbonky.com
Phone: 859-987-2148

Lot # 28
Jennifer Herrell
787 Kentucky Street,
Shelbyville, Kentucky, 40065
Email: jpherrell@mw.twcabc.com
Phone: 502-633-1094

Lot # 29
Angie Disponette
301 Bald Knob Road,
Frankfort, KY, 40601
Email: adisponette@frankfort.ky.gov
Phone: 502-875-8500

Lot # 30
Todd Slatin
1799 Old Frankfort Pike,
Lexington, KY, 40507
Email: tslatin@lexingtonky.gov
Phone: 258-3320

Lot # 31
Nathan Fields
50 Techway,
Cynthiana, Kentucky, 41031
Email: nathan.fields@cynthianaky.com
Phone: 859-954-0006

Lot # 32
Ronnie Hitch
5589 East Alexandria Pike ,
Cold Spring , Ky, 41076

Email: ron.h@coldspringky.gov

Phone: 859-441-9604

Lot # 33

David Fields

104 State Street,

Falmouth, Ky., 41040

Email: pendletoncountyjudgeexec@gmail.com

Phone: 859-654-4321

Lot # 34

Matt McAllister

P.O. Box 163,

Eminence, Kentucky, 40019

Email: matt@eminenceky.net

Phone: (502) 845-4159

Lot # 35

Shorty Tomlinson

440 Main St.,

Carrollton , KY, 41008

Email: Tomlinsonshorty1949@gmail.com

Phone: 502-732-7000

Lot # 36

Roger Williams

40 North Mains St. Po Box 95,

Walton, KY, 41094

Email: rwilliams@cityofwalton.org

Phone: 859-393-8350

Lot # 37

HOLLY HILL

303 COURT ST., RM. 207,

COVINGTON , KY , 41011

Email: holly.hill@kentoncounty.org

Phone: 859.392.1430

Lot # 38

Bobby Rogers

17 W Main St,

Owingsville, KY 40360

Email: bcrogersbcje@gmail.com

Phone: 606-336-0575

Lot # 1: Garrard County, Lancaster, Kentucky 40444
QUANTITY: 200 Ton (estimated, DELIVERED AS NEEDED)
PRICE: _____
This is the lowest bid you placed during the real time reverse auction.

Lot # 2: City of Greensburg, Greensburg, KY 42743
QUANTITY: 5000 Ton (estimated, DELIVERED AS NEEDED)
PRICE: _____
This is the lowest bid you placed during the real time reverse auction.

Lot # 3: Franklin County, Frankfort, KY 40602
QUANTITY: 1000 Ton (estimated, DELIVERED AS NEEDED)
PRICE: _____
This is the lowest bid you placed during the real time reverse auction.

Lot # 4: Boone County *2 drop locations, Burlington, KY 41005
QUANTITY: 3000 Ton (estimated, DELIVERED AS NEEDED)
PRICE: _____
This is the lowest bid you placed during the real time reverse auction.

Lot # 5: Nicholas County , Carlisle, KY 40311
QUANTITY: 350 Ton (estimated, DELIVERED AS NEEDED)
PRICE: _____
This is the lowest bid you placed during the real time reverse auction.

Lot # 6: Lincoln County, Stanford, KY 40484
QUANTITY: 300 Ton (estimated, DELIVERED AS NEEDED)
PRICE: _____
This is the lowest bid you placed during the real time reverse auction.

Lot # 7: City of Jeffersontown, Jeffersontown, KY 40299
QUANTITY: 500 Ton (estimated, DELIVERED AS NEEDED)
PRICE: _____
This is the lowest bid you placed during the real time reverse auction.

Lot # 8: City Of Erlanger, Erlanger, KY 41018
QUANTITY: 1000 Ton (estimated, DELIVERED AS NEEDED)
PRICE: _____
This is the lowest bid you placed during the real time reverse auction.

Lot # 9: City of Paris, Paris, KY 40361
QUANTITY: 100 Ton (estimated, DELIVERED AS NEEDED)
PRICE: _____
This is the lowest bid you placed during the real time reverse auction.

Lot # 10: City of Wilmore, Wilmore, KY 40390

QUANTITY: 200 Ton (estimated, DELIVERED AS NEEDED)

PRICE: _____

This is the lowest bid you placed during the real time reverse auction.

Lot # 11: City of Warsaw, Warsaw, KY 41095

QUANTITY: 50 Ton (estimated, DELIVERED AS NEEDED)

PRICE: _____

This is the lowest bid you placed during the real time reverse auction.

Lot # 12: Campbell County , Newport, KY 41071

QUANTITY: 2000 Ton (estimated, DELIVERED AS NEEDED)

PRICE: _____

This is the lowest bid you placed during the real time reverse auction.

Lot # 13: City of Alexandria, Alexandria, KY 41001

QUANTITY: 500 Ton (estimated, DELIVERED AS NEEDED)

PRICE: _____

This is the lowest bid you placed during the real time reverse auction.

Lot # 14: Harrison County, Cynthiana, KY 41031

QUANTITY: 300 Ton (estimated, DELIVERED AS NEEDED)

PRICE: _____

This is the lowest bid you placed during the real time reverse auction.

Lot # 15: Green County , Greensburg, KY 42743

QUANTITY: 300 Ton (estimated, DELIVERED AS NEEDED)

PRICE: _____

This is the lowest bid you placed during the real time reverse auction.

Lot # 16: City of Springfield, Springfield, KY 40069

QUANTITY: 100 Ton (estimated, DELIVERED AS NEEDED)

PRICE: _____

This is the lowest bid you placed during the real time reverse auction.

Lot # 17: Marion County , Lebanon, KY 40033

QUANTITY: 300 Ton (estimated, DELIVERED AS NEEDED)

PRICE: _____

This is the lowest bid you placed during the real time reverse auction.

Lot # 18: City of Taylorsville, Taylorsville, KY 40071

QUANTITY: 50 Ton (estimated, DELIVERED AS NEEDED)

PRICE: _____

This is the lowest bid you placed during the real time reverse auction.

Lot # 19: City of Elsmere, Elsmere, KY 41018

QUANTITY: 500 Ton (estimated, DELIVERED AS NEEDED)

PRICE: _____

This is the lowest bid you placed during the real time reverse auction.

Lot # 20: City of Mt. Sterling, Mt. Sterling, KY 40353
QUANTITY: 300 Ton (estimated, DELIVERED AS NEEDED)
PRICE: _____

This is the lowest bid you placed during the real time reverse auction.

Lot # 21: City of Highland Heights, Highland Heights, KY 41076
QUANTITY: 200 Ton (estimated, DELIVERED AS NEEDED)
PRICE: _____

This is the lowest bid you placed during the real time reverse auction.

Lot # 22: Boyle County, Danville, KY 40422
QUANTITY: 1000 Ton (estimated, DELIVERED AS NEEDED)
PRICE: _____

This is the lowest bid you placed during the real time reverse auction.

Lot # 23: Gallatin County, Warsaw, KY 41095
QUANTITY: 350 Ton (estimated, DELIVERED AS NEEDED)
PRICE: _____

This is the lowest bid you placed during the real time reverse auction.

Lot # 24: City of Carrollton, Carrollton, KY 41008
QUANTITY: 300 Ton (estimated, DELIVERED AS NEEDED)
PRICE: _____

This is the lowest bid you placed during the real time reverse auction.

Lot # 25: City of Muldraugh, Muldraugh, KY 40155
QUANTITY: 150 Ton (estimated, DELIVERED AS NEEDED)
PRICE: _____

This is the lowest bid you placed during the real time reverse auction.

Lot # 26: Mercer County , Harrodsburg, KY 40330
QUANTITY: 1200 Ton (estimated, DELIVERED AS NEEDED)
PRICE: _____

This is the lowest bid you placed during the real time reverse auction.

Lot # 27: Bourbon County, Paris, KY 40361
QUANTITY: 800 Ton (estimated, DELIVERED AS NEEDED)
PRICE: _____

This is the lowest bid you placed during the real time reverse auction.

Lot # 28: City of Shelbyville, Shelbyville, KY 40065
QUANTITY: 150 Ton (estimated, DELIVERED AS NEEDED)
PRICE: _____

This is the lowest bid you placed during the real time reverse auction.

Lot # 29: City of Frankfort, Frankfort, KY 40601
QUANTITY: 60 Ton (estimated, DELIVERED AS NEEDED)
PRICE: _____

This is the lowest bid you placed during the real time reverse auction.

Lot # 30: Lexington-Fayette Urban County Government, Lexington, KY 40507
QUANTITY: 10000 Ton (estimated, DELIVERED AS NEEDED)
PRICE: _____

This is the lowest bid you placed during the real time reverse auction.

Lot # 31: City of Cynthiana, Cynthiana, KY 41031
QUANTITY: 200 Ton (estimated, DELIVERED AS NEEDED)
PRICE: _____

This is the lowest bid you placed during the real time reverse auction.

Lot # 32: City of Cold Spring , Cold Spring , Ky 41076
QUANTITY: 200 Ton (estimated, DELIVERED AS NEEDED)
PRICE: _____

This is the lowest bid you placed during the real time reverse auction.

Lot # 33: Pendleton County, Falmouth, Ky. 41040
QUANTITY: 600 Ton (estimated, DELIVERED AS NEEDED)
PRICE: _____

This is the lowest bid you placed during the real time reverse auction.

Lot # 34: City of Eminence , Eminence, KY 40019
QUANTITY: 80 Ton (estimated, DELIVERED AS NEEDED)
PRICE: _____

This is the lowest bid you placed during the real time reverse auction.

Lot # 35: Carroll County, Carrollton , KY 41008
QUANTITY: 200 Ton (estimated, DELIVERED AS NEEDED)
PRICE: _____

This is the lowest bid you placed during the real time reverse auction.

Lot # 36: City of Walton, Walton, KY 41094
QUANTITY: 300 Ton (estimated, DELIVERED AS NEEDED)
PRICE: _____

This is the lowest bid you placed during the real time reverse auction.

Lot # 37: Kenton County, Covington, KY 41011
QUANTITY: 14650 Ton (estimated, DELIVERED AS NEEDED)
PRICE: _____

This is the lowest bid you placed during the real time reverse auction.

Lot # 38: Bath County, Owingsville, KY 40360

QUANTITY: 300 Ton (estimated, DELIVERED AS NEEDED)

PRICE: _____

This is the lowest bid you placed during the real time reverse auction.

BID CERTIFICATION

RESPONDENT SHALL COMPLETE THE FOLLOWING INFORMATION IN INK AND SUBMIT

Print or type in ink the requested information.

BID SUBMITTED BY:

COMPANY LEGAL NAME: _____

ADDRESS: _____

CITY, STATE, ZIP: _____

TELEPHONE: FAX NUMBER: _____

CONTACT PERSON: _____

E-MAIL: _____

CORPORATE HEADQUARTERS LOCATION:

ADDRESS: _____

CITY, STATE, ZIP: _____

**** BID DOCUMENT SHALL BE SIGNED BY A REPRESENTATIVE OF
THE FIRM AUTHORIZED TO LEGALLY BIND THE FIRM ****

By signing and submitting these bid documents, the undersigned certifies that all information submitted is accurate, that the firm has reviewed the Procurement website for solicitation addenda and incorporated to their bid, that the firm is qualified and willing to provide the items requested, that the firm will state their auction price on Price Bid Page, that the firm declares that they are competent to participate in the Reverse Auction and understand the ORBIS functionality and that the firm will comply with all requirements of the solicitation.

SIGNATURE: _____ DATE: _____

PRINTED NAME & TITLE OF AUTHORIZED REPRESENTATIVE SIGNING THE BID

PRINTED NAME: _____ TITLE: _____

PHONE: _____ FAX: _____

E-MAIL: _____

BIDDERS MUST RETURN BID CERTIFICATION PAGE WITH PRICING FOR EACH LOCATION. FOR LOCATIONS THAT YOU DID NOT BID ON MARK THE PRICE WITH THE WORDS "NO BID". PRICING PAGES CAN BE FAXED IN BUT MUST ARRIVE WITHIN 72 HOURS, AFTER YOUR NOTIFIED YOU WERE SELECTED YOU THEN WILL SEND IN THE ORIGINALS SIGNED BY AND AUTHORIZED OBLIGATOR FOR YOUR COMPANY.