LEXINGTON-FAYETTE URBAN COUNTY GOVERNMENT ECONOMIC DEVELOPMENT PARTNER AGENCY QUARTERLY REPORT FISCAL YEAR 2017

Economic Development Partner Agency:

Service Corps of Retired Executives (SCORE)

Date:

Put Submission Date Here

Outcome Evaluation

Using this Addendum "B" to the Service Corps of Retired Executives (SCORE) Purchase of Service Agreement, please demonstrate progress towards stated goals and initiatives

NOTE: If there have been changes to your Lexington-Fayette Urban County Government funded program(s) necessitating amendment of your approved outcomes, please contact Kevin Atkins, Chief Development Officer, 859.258.3110 (or email at katkins@lexingtonky.gov) to discuss the proposed amendments.

Counseling & Mentoring Small Business Owners and Prospective Small Business Owners

1. Provide number of Lexington small business owners you have worked with during the most recent quarter and examples of the assistance you have offered. How does this number compare to the same period during the previous fiscal year?

ANSWER (1) HERE

- 2. Provide the number of Lexington "prospective" small business owners worked with during the most recent quarter and the status of their effort to start a business. If the business is now open please provide the current number of employees to the best of your knowledge. How does the number of startups compare to the same quarter in the previous fiscal year?
- ANSWER (2) HERE
- 3. During the most recent quarter how many individual face-to-face mentoring sessions occurred with Lexington business owners or prospective business owners?

ANSWER (3) HERE

Workshops & Seminars for Entrepreneurs, Existing Small Businesses, and People Considering Starting a Small Business

1. Please provide detail on how many sessions for each category mentioned above were offered during the most recent quarter as well as the attendance and topics discussed at the workshop/seminars. How many of those in attendance were Lexington residents?

ANSWER (1) HERE

- 2. What was the follow-up with/from the participants following the sessions? ANSWER (2) HERE
- 3. How do the number of sessions and attendance compare to the same quarter during the previous fiscal year?

ANSWER (3) HERE

4. How many of the workshops/seminars were aimed at helping veterans start new businesses and what type of support services were offered to those veterans? As a result of these workshops/seminars how many Lexington veterans were served?

ANSWER (4) HERE

Marketing Efforts and Other Promotional Efforts to Increase Public Awareness of SCORE and the Services Offered

- 1. Describe the marketing efforts and promotions you have undertaken in the most recent quarter and if those efforts have increased awareness of SCORE services and programs?

 ANSWER (1) HERE
- 2. Have these efforts resulted in the additional recruitment of qualified mentors for the program? ANSWER (2) HERE

Staff & Volunteer Levels

- 1. Please provide the current number of paid SCORE staff (full & part-time) as well as the number of volunteers and mentors actively engaged during the most recent quarter?

 ANSWER (1) HERE
- 2. How do the staffing and volunteer levels compare to the same quarter in the previous fiscal year? ANSWER (2) HERE

Mission Statement: Provides resources and expertise to maximize the success of existing and emerging small businesses

Please provide the measures of success during the most recent quarter based on the SCORE Mission Statement. How have these measures improved compared with the previous quarter?

ANSWER HERE

Describe efforts to diversify dependence on yearly funding from the Lexington-Fayette Urban County Government. What percentage of your funding is from LexingtonFayette Urban County Government dollars?

ANSWER HERE

CERTIFICATION

As the Chair or Chief Executive Officer (or equivalent) of this agency, I certify that the information provided in this Quarterly Report is true and complete to the best of my knowledge and belief.

I further agree that funds received from Lexington-Fayette Urban County Government will be used for the purposes for which they were requested and approved, and that the agency will comply with the requirements set forth in the application and the approved Purchase of Service Agreement and Addendum(s).

Name:
INSERT NAME HERE
Title:
INSERT TITLE HERE
Date:
INSERT DATE HERE

THIS REPORT AND ANY REQUIRED ATTACHMENT(S) ARE DUE IN THE OFFICE OF THE CHIEF DEVELOPMENT OFFICER NO LATER THAN:

1ST QUARTER: OCTOBER 10, 2016
2ND QUARTER: JANUARY 10, 2017
3RD QUARTER: APRIL 10, 2017
4TH QUARTER: JULY 10, 2017

THIS REPORT SHOULD BE COMPLETED AND SUBMITTED <u>VIA EMAIL</u> TO THE OFFICE OF THE CHIEF DEVELOPMENT OFFICER ALONG WITH QUARTERLY FUNIDNG REQUEST INVOICE TO:

Kevin Atkins
Chief Development Officer
Lexington-Fayette Urban County Government
katkins@lexingtonky.gov

NOTE: All quarterly reports will be electroncially date stamped by email reciept record to ensure submission by organization is on time and in accordance with the FY2017 Purchase of Service Agreement with Lexington-Fayette Urban County Government.