

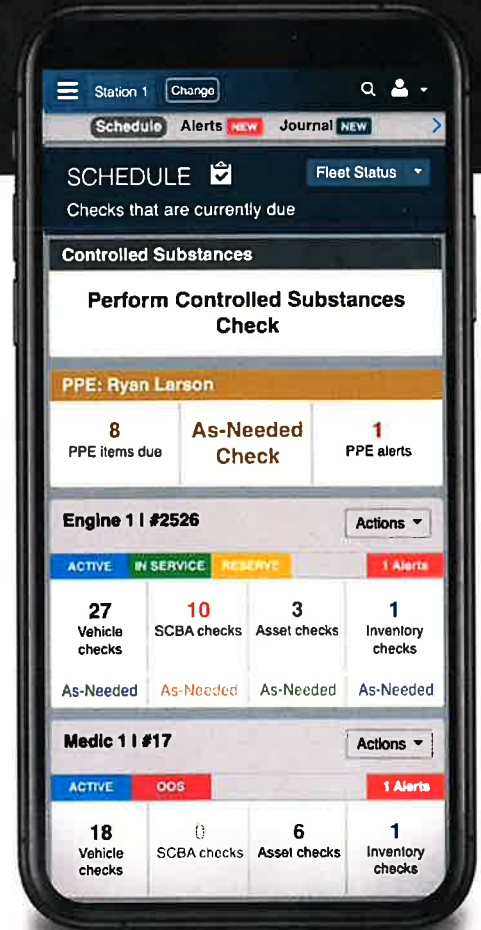
# BEST TOOL FOR THE JOB.

Purpose-built software for checklists and inventory management.

## PSTRAX PROPOSAL FOR

**Lexington-Fayette Urban County Government on behalf of the Division of Fire and Emergency Services**

c/o: Jeremy Poynter, Battalion Chief  
219 E 3rd St  
Lexington, KY 40508

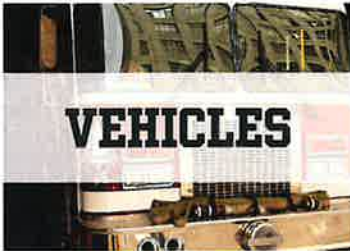


Prepared By:  
Dave Zachau  
Station Automation, Inc. (DBA PSTrAX)  
09.11.23



# MODULES OVERVIEW

The PStrax system consists of seven modules. Simply select the modules your agency would like to start with. You may add additional modules at any time.



The [Vehicle Module](#) automates vehicle maintenance checks and all tools and equipment carried on each vehicle. Each apparatus can be customized based on its checklists (daily/weekly/monthly/PMs) and inventories, with unlimited check scheduling options - any frequency. Track inventory transfers and complete as-needed checks for fuel logs, PMs, and post-call inventories. Easily manage your entire fleet, see the location of each vehicle, and make status updates for in-service, out-of-service, and reserve units.



The [Station Module](#) schedules building maintenance inspections, chore schedules, safety inspections, specialty equipment inspections, and basic EMS and station supply checks. Each station, building, training facility, or headquarters checklist can be customized based on its individual desired inspections or checks, (daily/weekly/monthly/quarterly, etc.), with unlimited check scheduling options - any frequency.



The [SCBA Module](#) tracks the full history for each piece of SCBA gear from purchase to retirement. Document any type of event - inspections, hydrostat tests, flow tests, air fills, repairs, contaminant exposures, and more. Convenient, easy to access reports can be pulled in real time, or pushed to you as requested. View expiration dates and maintenance costs for better forecasting and justification for replacement as needed. Includes all SCBA inventories across your agency.

The [PPE Module](#) tracks the full history for each piece of PPE gear from purchase to retirement. Manage gear assignments and



document any type of event - routine inspections, advanced inspections, cleanings, repairs, contaminant exposures, and more. View expiration dates and maintenance costs for better forecasting and justification for replacement as needed. Includes all PPE inventories - including multiple sets and unassigned gear.



The [Critical Asset Module](#) tracks the full history for each critical, or high dollar asset from purchase to retirement. Track grant-funded equipment, manage assignments and document any type of event - inspections, testing, repairs, and more. Create custom events for anything you would like to track, such as hydrant flow tests, annual hose testing, and radio software updates. View expiration dates and maintenance costs for better forecasting and justification for replacement as needed.



The [Supplies Module](#) provides visibility and tracking of all consumable supplies (EMS supplies, station supplies, and repair parts) across every location in your agency. Real time reporting on below par, expirations, and usage trends. Save time and money with streamlined inventory processes that reduce stock issues, manage expiration dates, and restock supplies that need refilled.



The [Controlled Substance Module](#) tracks every vial handoff for DEA Schedule II, III and IV controlled substances such as arriving/departing checks, usage events, restocks, and inventory checks. Track and document each vial by its control number, lot number and expiration date. Electronic signature and dual authentication provide even more secure verification.

# EXHIBIT A: PRICING & MODULES

The PSTRax system consists of seven modules. You may add additional modules at any time. Each module has an annual software license fee and a one-time implementation fee that is based on the scope of work.

**The Fees below include:**

- **Software License**
- **Setup & Implementation (includes project management, data import, configuration, training, rollout)**
- **Hosting**
- **Unlimited Support (includes training, ongoing changes)**

Pricing is valid for 90 days. Please contact your PSTRax Representative for adjustments to the modules priced below.

Module	Scope of Work	Price	Total
<b>Annual Software License Fees</b> (includes software, hosting, support, training, ongoing changes)			
<b>Controlled Substance</b> Includes: 22 safes, drug boxes	22 Managed Locations	\$250	\$5,500
			<b>\$5,500</b>
<b>One-Time Implementation Fees</b> (includes project management, data import, configuration, training, rollout)			
Controlled Substance	22 Managed Locations	\$50	\$1,100
			<b>\$1,100</b>

**Year 1 Total (USD): \$6,600**

**Estimated Annual Renewal License Fee (USD)\* : \$5500**

**Average License Fee Per Day Per Station for CS add on (USD)\* : \$.63**

*\* Annual Fees Total does NOT include any amortized one-time implementation fees or pricing adjustments resulting from the agreement terms such as annual CPI adjustments or scope of work increases.*



**\*\* Stations/Buildings is the pricing metric to determine agency size.**

**Other Special Instructions: None**

# EXHIBIT B: FINANCING TERMS

## Annual Software License Fees

Check a payment preference for the Annual Software License Fees:

- Prorate annual license fees to sync with the renewal date of the module(s) already purchased in the original Master Agreement (most popular – consolidates all purchased items into one annual renewal invoice)
- Pay the entire Annual Software License Fees now (does not consolidate all purchased items, will have separate annual renewal invoices)
- Other instructions (optional):

## One-Time Implementation Fees

Check a payment preference for the One-Time Implementation Fees:

- Pay the entire one-time implementation fees now.
- Other instructions (optional):

# AMENDMENT TO MASTER AGREEMENT

This Amendment is entered into by and between Station Automation, Inc. dba PSTrax, a Delaware corporation ("PSTrax") with a place of business at 5837 S. Gallup St., Suite 140, Littleton, CO 80120, and Lexington-Fayette Urban County Government on behalf of the Division of Fire and Emergency Services ("CLIENT"). PSTrax and CLIENT are sometimes referred to jointly as the "Parties" or singularly as a "Party."

This Amendment shall be effective on the date mutually executed by the Parties. **It amends and supplements the most recent Master Agreement executed by and between the Parties.**

**WHEREAS**, CLIENT is currently using one or more PSTrax modules with respect to automate its operations and wishes to obtain access to additional modules; and PSTrax wishes to provide the additional modules to CLIENT.

**NOW, THEREFORE**, in consideration of the mutual terms and promises set forth herein, the Parties agree as follows:

- 1. TERMS.** All terms and conditions of the original Master Agreement will continue to be in effect and the same terms shall apply to this Amendment.
- 2. ADDITIONAL LICENSED MODULES.** PSTrax is a hosted "software as a service" that consists of several modules. This Amendment grants CLIENT a license to use one or more additional modules. CLIENT has selected the additional modules it wants to license in Exhibit A: Pricing & Modules and its payment preferences in Exhibit B: Financing Terms. CLIENT has the right to use the modules for the duration the original Master Agreement remains in effect.

## INVOICING

Please provide the best billing contact information for your agency. This should be the person/department that is responsible for receiving and processing invoices.

Name: Edward Crews  
Title: Battalion Chief  
Email: Crewse@lexingtonky.gov  
Phone: 859-231-5644  
Address: 219 E. Third St, Lexington, Ky 40508

# ACCEPTANCE

By signing below, CLIENT and PStrax agree to the pricing, terms and conditions of this Agreement. CLIENT certifies that the signer is an authorized purchaser.

Lexington-Fayette Urban County Government  
on behalf of the Division of Fire and Emergency  
Services

Station Automation, Inc. (dba PStrax)

Signature:

Signature:

Name: Linda Gorton



Title: Mayor 11/3/2023

Name: Scott Bergeron

Email: \_\_\_\_\_

Title: President - CEO

Phone: \_\_\_\_\_

Email: scott@pstrax.com

Phone: 303-918-3169





**Date:** \_\_\_\_\_

**Date:** 09/11/23 *[Signature]*  
09.11.23

If signed electronically, a copy of the executed Amendment will be automatically emailed to the Parties. If printed and signed with pen, please email ALL PAGES of this Amendment to [sales@pstrax.com](mailto:sales@pstrax.com).