

**LEXINGTON**

**BID # 12-2026  
EMERGENCY MEDICAL SUPPLIES  
DUE: 2/17/2026  
2:00 PM**

SUBMITTED BY:

**Life-Assist**   
Helping Heroes Save Lives

*Experience The Life-Assist Difference*



**LEXINGTON**

# Lexington-Fayette Urban County Government

Lexington, Kentucky  
Horse Capital of the World

Division of Procurement

Date of Issue: 02/03/2026

## INVITATION TO BID #12-2026 Emergency Medical Supplies

**Bid Opening Date:** February 17, 2026

**Bid Opening Time:** 2:00 PM

**Address:** All bids must be submitted on line at <https://lexingtonky.ionwave.net/>

**Type of Bid:** Price Contract

**Pre Bid Meeting:** N/A

**Pre Bid Time:** N/A

**Address:** N/A

Sealed bids will ONLY be received online at <https://lexingtonky.ionwave.net/> until **2:00 PM**, prevailing local time on **02/17/2026**. Bids must be submitted/uploaded by the above-mentioned date and time.

Bids are to include all shipping, handling and associated fees to the point of delivery (unless otherwise specified in the bid documents below) located at: Lexington, KY

<p><b>Check One:</b>  <input type="checkbox"/> Bid Specifications Met <input checked="" type="checkbox"/> Exceptions to Bid Specifications. <i>Exceptions shall be itemized and attached to bid proposal submitted.</i></p>	<p><b>Proposed Delivery:</b>  <u>2</u> days after acceptance of bid.</p>
<p><b>Procurement Card Usage</b>—The Lexington-Fayette Urban County Government may be using Procurement Cards to purchase goods and services and also to make payments. Will you accept Procurement Cards? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No</p>	

**To expedite award, the forms in this document should be completed and uploaded with your bid.**

Submitted by: Life-Assist, Inc.

*Firm Name*

11277 Sunrise Park Drive

*Address*

Rancho Cordova, CA 95742

*City, State & Zip*

**Bid must be signed:** Sean Asbury Pricing Specialist

*Signature of Authorized Company Representative – Title*

Sean Asbury

*Representative's Name (Typed or printed)*

800-824-6016

800-290-9794

*Area Code - Phone – Extension*

*Fax #*

Quotes@Life-Assist.com

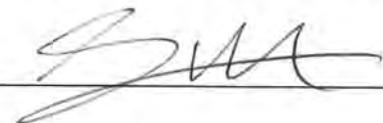
*E-Mail Address*

*The Affidavit in this bid must be completed before your firm can be considered for award of this contract.*

**AFFIDAVIT**

Comes the Affiant, Ali Salman, and after being first duly sworn under penalty of perjury as follows:

1. His/her name is Ali Salman and he/she is the individual submitting the bid or is the authorized representative of Life-Assist, Inc.  
the entity submitting the bid (hereinafter referred to as "Bidder")
2. Bidder will pay all taxes and fees, which are owed to the Lexington-Fayette Urban County Government at the time the bid is submitted, prior to award of the contract and will maintain a "current" status in regard to those taxes and fees during the life of the contract.
3. Bidder will obtain a Lexington-Fayette Urban County Government business license, if applicable, prior to award of the contract.
4. Bidder has authorized the Division of Procurement to verify the above-mentioned information with the Division of Revenue and to disclose to the Urban County Council that taxes and/or fees are delinquent or that a business license has not been obtained.
5. Bidder has not knowingly violated any provision of the campaign finance laws of the Commonwealth of Kentucky within the past five (5) years and the award of a contract to the Bidder will not violate any provision of the campaign finance laws of the Commonwealth.
6. Bidder has not knowingly violated any provision of Chapter 25 of the Lexington-Fayette Urban County Government Code of Ordinances, known as "Ethics Act."
7. Bidder acknowledges that "knowingly" for purposes of this Affidavit means, with respect to conduct or to circumstances described by a statute or ordinance defining an offense, that a person is aware or should have been aware that his conduct is of that nature or that the circumstance exists.
8. Bidder will comply with all registration requirements as a contractor where required by Section 5-85 of the Code of Ordinances of the Lexington-Fayette Urban County Government. Bidder will utilize as subcontractors on the contract only contractors who are registered as required by Section 5-85 of the Code of Ordinances. Bidder will maintain a "current" status with regard to all contractor registration requirements during the life of the contract and will ensure that all subcontractors maintain a "current" status with regard to all contractor registration requirements during the life of the contract. Bidder has authorized the Division of Procurement to verify the registration of Bidder and Bidder's subcontractors with the Division of Building Inspection.

Further, Affiant sayeth naught. 

**STATE OF** California

**COUNTY OF** Sacramento

The foregoing instrument was subscribed, sworn to and acknowledged before me  
by \_\_\_\_\_ on this the \_\_\_\_\_ day  
of \_\_\_\_\_, 20\_\_.

*\* See Attached \**

My Commission expires: 10/17/2026

  
\_\_\_\_\_  
NOTARY PUBLIC, STATE AT LARGE

*Please refer to Section II. Bid Conditions, Item "U" prior to completing this form.*

# CALIFORNIA JURAT

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document, to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

STATE OF CALIFORNIA }

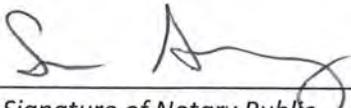
COUNTY OF Sacramento }

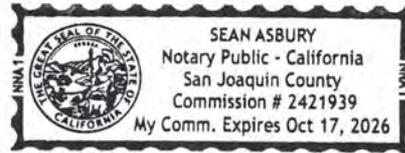
Subscribed and sworn to (or affirmed) before me on this 16<sup>th</sup> day of February, 2026  
Date Month Year

by Ali Salman

*Name of Signers*

proved to me on the basis of satisfactory evidence to be the person(s) who appeared before me.

Signature:   
*Signature of Notary Public*



*Seal*  
*Place Notary Seal Above*

## OPTIONAL

*Though this section is optional, completing this information can deter alteration of the document or fraudulent attachment of this form to an unintended document.*

### Description of Attached Document

Title or Type of Document: Affidavit

Document Date: \_\_\_\_\_

Number of Pages: \_\_\_\_\_

Signer(s) Other Than Named Above: \_\_\_\_\_

## **I. GREEN PROCUREMENT**

### **A. ENERGY**

The Lexington-Fayette Urban County Government is committed to protecting our environment and being fiscally responsible to our citizens.

The Lexington-Fayette Urban County Government mandates the use of Energy Star compliant products if they are available in the marketplace (go to [www.Energystar.gov](http://www.Energystar.gov)). If these products are available, but not submitted in your pricing, your bid will be rejected as non-compliant.

ENERGY STAR is a government program that offers businesses and consumers energy-efficient solutions, making it easy to save money while protecting the environment for future generations.

#### Key Benefits

These products use 25 to 50% less energy  
Reduced energy costs without compromising quality or performance  
Reduced air pollution because fewer fossil fuels are burned  
Significant return on investment  
Extended product life and decreased maintenance

### **B. GREEN SEAL CERTIFIED PRODUCTS**

The Lexington-Fayette Urban County Government is also committed to using other environmentally friendly products that do not negatively impact our environment. Green Seal is a non-profit organization devoted to environmental standard setting, product certification, and public education.

Go to [www.Greenseal.org](http://www.Greenseal.org) to find available certified products. These products will have a reduced impact on the environment and on human health. The products to be used must be pre-approved by the LFUCG prior to commencement of any work in any LFUCG facility. If a Green Seal product is not available, the LFUCG must provide a signed waiver to use an alternate product. Please provide information on the Green Seal products being used with your bid response.

### **C. GREEN COMMUNITY**

**The Lexington-Fayette Urban County Government (LFUCG) serves as a principal, along with the University of Kentucky and Fayette County Public Schools, in the Bluegrass Partnership for a Green Community. The Purchasing Team component of the Partnership collaborates on economy of scale purchasing that promotes and enhances environmental initiatives. Specifically, when applicable, each principal is interested in obtaining best value products and/or services which promote environment initiatives via solicitations and awards from the other principals.**

**If your company is the successful bidder on this Invitation For Bid, do you agree to extend the same product/service pricing to the other principals of the Bluegrass Partnership for a Green Community (i.e. University of Kentucky and Fayette County Schools) if requested?**

Yes  No

### **D. COOPERATIVE CONTRACT**

**If your company is the successful bidder on this Invitation For Bid, do you agree to extend the same product/service pricing to the other government entities if requested?**

Yes  No

## II. Bid Conditions

- A. No bid may be withdrawn for a period of sixty (60) days after the date and time set for opening.
- B. No bid may be altered after the date and time set for opening. In the case of obvious errors, the Division of Procurement may permit the withdrawal of a bid. The decision as to whether a bid may be withdrawn shall be that of the Division of Procurement.
- C. Acceptance of this proposal shall be enactment of an Ordinance by the Urban County Council.
- D. The bidder agrees that the Urban County Government reserves the right to reject any and all bids for either fiscal or technical reasons, and to award each part of the bid separately, all parts to one vendor or all parts to multiple vendors.
- E. Minor exceptions may not eliminate the bidder. The decision as to whether any exception is minor shall be entirely that of the head of the requisitioning Department or Division and the Director of the Division of Procurement. The Urban County Government may waive technicalities and informalities where such waiver would best serve the interests of the Urban County Government.
- F. Manufacturer's catalogue numbers, trade names, etc., where shown herein are for descriptive purposes and are to guide the bidder in interpreting the standard of quality, design, and performance desired, and shall not be construed to exclude proposals based on furnishing other types of materials and/or services. However, any substitution or departure proposed by the bidder must be clearly noted and described; otherwise, it will be assumed that the bidder intends to supply items specifically mentioned in this Invitation for Bids.
- G. The Urban County Government may require demonstrations of the materials proposed herein prior to acceptance of this proposal.
- H. Bids must be submitted on this form and must be signed by the bidder or his authorized representative. Unsigned bids will not be considered.
- I. Bids must be submitted prior to the date and time indicated for opening. Bids submitted after this time will not be considered.
- J. All bids mailed must be submitted in the Ion Wave online portal at <https://lexingtonky.ionwave.net/>
- K. Bidder is requested to show both unit prices and lot prices. In the event of error, the unit price shall prevail.
- L. A certified check or Bid Bond in the amount of XX percent of the bid price must be attached hereto. This check must be made payable to the Lexington-Fayette Urban County Government, and will be returned when the material and/or services specified herein have been delivered in accordance with specifications. In the event of failure to perform within the time period set forth in this bid, it is agreed the certified check may be cashed and the funds retained by the Lexington-Fayette Urban County Government as liquidated damages. Checks of unsuccessful bidders will be returned when the bid has been awarded.
- M. The delivery dates specified by bidder may be a factor in the determination of the successful bidder.
- N. Tabulations of bids received may be mailed to bidders. Bidders requesting tabulations must enclose a stamped, self-addressed envelope with the bid.
- O. The Lexington-Fayette Urban County Government is exempt from Kentucky Sales Tax and Federal Excise Tax on materials purchased from this bid invitation. Materials purchased by the bidder for construction projects are not tax exempt and are the sole responsibility of the bidder.
- P. All material furnished hereunder must be in full compliance with OSHA regulations.
- Q. If more than one bid is offered by one party, or by any person or persons representing a party, all such bids shall be rejected.
- R. Signature on the face of this bid by the Bidder or his authorized representative shall be construed as acceptance of and compliance with all terms and conditions contained herein.

- S. The Entity (regardless of whether construction contractor, non-construction contractor or supplier) agrees to provide equal opportunity in employment for all qualified persons, to prohibit discrimination in employment because of race, color, religion, sex (including pregnancy, sexual orientation or gender identity), national origin, disability, age, genetic information, political affiliation, or veteran status.
- T. The Kentucky Equal Employment Opportunity Act of 1978 (KRS 45.560-45.640) requires that any county, city, town, school district, water district, hospital district, or other political subdivision of the state shall include in directly or indirectly publicly funded contracts for supplies, materials, services, or equipment hereinafter entered into the following provisions:

During the performance of this contract, the contractor agrees as follows:

- (1) The contractor will not discriminate against any employee or applicant for employment because of race, color, religion, sex, age or national origin;*
- (2) The contractor will state in all solicitations or advertisements for employees placed by or on behalf of the contractors that all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, age or national origin;*
- (3) The contractor will post notices in conspicuous places, available to employees and applicants for employment, setting forth the provisions of the non-discrimination clauses required by this section; and*
- (4) The contractor will send a notice to each labor union or representative of workers with which he has a collective bargaining agreement or other contract or understanding advising the labor union or workers' representative of the contractor's commitments under the nondiscrimination clauses.*

The contractor is required to comply to the Kentucky Equal Employment Opportunity Act of 1978 (KRS 45.560 to KRS 45.640)

- U. Any party, firm or individual submitting a proposal pursuant to this invitation must be in compliance with the requirements of the Lexington-Fayette Urban County Government regarding taxes and fees before they can be considered for award of this invitation and must maintain a "current" status with regard to those taxes and fees throughout the term of the contract. The contractor must be in compliance with Chapter 13 from the Code of Ordinances of the Lexington-Fayette Urban County Government. The contractor must be in compliance with Ordinance 35-2000 pursuant to contractor registration with the Division of Building Inspection. If applicable, said business must have a Fayette County business license.

Pursuant to KRS 45A.343 and KRS 45A.345, the contractor shall

- (1) Reveal any final determination of a violation by the contractor within the previous five year period pursuant to KRS Chapters 136 (corporation and utility taxes), 139 (sales and use taxes), 141 (income taxes), 337 (wages and hours), 338 (occupational safety and health of employees), 341 (unemployment and compensation) and 342 (labor and human rights) that apply to the contractor; and*
- (2) Be in continuous compliance with the above-mentioned KRS provisions that apply to the contractor for the duration of the contract.*

A contractor's failure to reveal the above or to comply with such provisions for the duration of the contract shall be grounds for cancellation of the contract and disqualification of the contractor from eligibility for future contracts for a period of two (2) years.

- V. Vendors who respond to this invitation have the right to file a notice of contention associated with the bid process or to file a notice of appeal of the recommendation made by the Director of Procurement resulting from this invitation.

Notice of contention with the bid process must be filed within 3 business days of the bid/proposal opening by (1) sending a written notice, including sufficient documentation to support contention, to the Director of the Division of Procurement or (2) submitting a written request for a meeting with the Director of

Procurement to explain his/her contention with the bid process. After consulting with the Commissioner of Finance the Chief Administrative Officer and reviewing the documentation and/or hearing the vendor, the Director of Procurement shall promptly respond in writing findings as to the compliance with bid processes. If, based on this review, a bid process irregularity is deemed to have occurred the Director of Procurement will consult with the Commissioner of Finance, the Chief Administrative Officer and the Department of Law as to the appropriate remedy.

Notice of appeal of a bid recommendation must be filed within 3 business days of the bid recommendation by (1) sending a written notice, including sufficient documentation to support appeal, to the Director, Division of Procurement or (2) submitting a written request for a meeting with the Director of Procurement to explain his appeal. After reviewing the documentation and/or hearing the vendor and consulting with the Commissioner of Finance and the Chief Administrative Officer, the Director of Procurement shall in writing, affirm or withdraw the recommendation.

### **III. Procurement Contract Bid Conditions**

- A. The terms of this agreement shall be for 1 year(s) from the date of acceptance of this contract by the Lexington-Fayette Urban County Government. This agreement may be automatically extended for an additional 1 year(s) renewal. This contract may be canceled by either party thirty (30) days after delivery by canceling party of written notice of intent to cancel to the other contracting party.
- B. Price Changes **(Space Checked Applies)**
  - (XXX)1. Prices quoted in response to the Invitation shall be firm prices for the first 365 days of the Procurement Contract. After 365 days, prices may be subject to revision and such changes shall be based on general industry changes. Revision may be either increases or decreases and may be requested by either party. There will be no more than one (1) price adjustment per year. Requests for price changes shall be received in writing at least twenty (20) days prior to the effective date and are subject to written acceptance before becoming effective. Proof of the validity of a request for revision shall be responsibility of the requesting party. The Lexington-Fayette Urban County Government shall receive the benefit of any decline that the seller shall offer his other accounts.
    - 0 2. No provision for price change is made herein. Prices are to be firm for the term of this contract.
    - 0 3. See bid specifications.
- C. If any contract item is not available from the vendor, the Lexington-Fayette Urban County Government, at its option, may permit the item to be back-ordered or may procure the item on the open market.
- D. All invoices must bear reference to the Lexington-Fayette Urban County Government Purchasing document numbers which are being billed.
- E. This contract may be canceled by the Lexington-Fayette Urban County Government if it is determined that the Bidder has failed to perform under the terms of this agreement, such cancellation to be effective upon receipt of written notice of cancellation by the Bidder.
- F. No substitutions for articles specified herein may be made without prior approval of the Division of Procurement.

**EQUAL OPPORTUNITY AGREEMENT**

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Standard Title VI Assurance

The Lexington Fayette-Urban County Government, (hereinafter referred to as the "Recipient") hereby agrees that as a condition to receiving any Federal financial assistance from the U.S. Department of Transportation, it will comply with Title VI of the Civil Rights Act of 1964, 78Stat.252, 42 U.S.C. 2000d-4 (hereinafter referred to as the "Act"), and all requirements imposed by or pursuant to Title 49, Code of Federal Regulations, U.S. Department of Transportation, Subtitle A, Office of the Secretary, (49 CFR, Part 21) Nondiscrimination in Federally Assisted Program of the Department of Transportation – Effectuation of Title VI of the Civil Rights Act of 1964 (hereinafter referred to as the "Regulations") and other pertinent directives, no person in the United States shall, on the grounds of race, color, national origin, sex, age (over 40), religion, sexual orientation, gender identity, veteran status, or disability be excluded from participation in, be denied the benefits of, or be otherwise subjected to discrimination under any program or activity for which the Recipient receives Federal financial assistance from the U.S. Department of Transportation, including the Federal Highway Administration, and hereby gives assurance that will promptly take any necessary measures to effectuate this agreement. This assurance is required by subsection 21.7(a) (1) of the Regulations.

The Law

- Title VII of the Civil Rights Act of 1964 (amended 1972) states that it is unlawful for an employer to discriminate in employment because of race, color, religion, sex, age (40-70 years) or national origin.
- Section 503 of the Rehabilitation Act of 1973 states: *The Contractor will not discriminate against any employee or applicant for employment because of physical or mental disability.*
- Section 2012 of the Vietnam Era Veterans Readjustment Act of 1973 requires Affirmative Action on behalf of disabled veterans and veterans of the Vietnam Era by contractors having Federal contracts.

The Lexington-Fayette Urban County Government practices Equal Opportunity in recruiting, hiring and promoting. In following this commitment to Equal Employment Opportunity and because the Government is the benefactor of the Federal funds, it is both against the Urban County Government policy and illegal for the Government to let contracts to companies which practice discrimination in their employment practices. Violation of the above mentioned ordinances may cause a contract to be canceled and the contractors may be declared ineligible for future consideration.

Please sign this statement in the appropriate space acknowledging that you have read and understand the provisions contained herein. Return this document as part of your application packet.

Sean Asbury  
Signature

Life-Assist, Inc.  
Name of Business

## GENERAL PROVISIONS OF BID CONTRACT

By signing the below, bidder acknowledges that it understands and agrees with the following provisions related to its bid response and the provision of any goods or services to LFUCG upon selection by LFUCG pursuant to the bid request:

1. Bidder shall comply with all Federal, State & Local regulations concerning this type of service or good. All applicable state laws, ordinances and resolutions (including but not limited to Section 2-33 (Discrimination due to sexual orientation or gender identity) and Chapter 13 (Licenses and Regulations) of the Lexington-Fayette Urban County Government Code of Ordinances, and the regulations of all authorities having jurisdiction over the project shall apply to the contract, and shall be deemed to be incorporated herein by reference.
2. Failure to submit ALL forms and information required by LFUCG may be grounds for disqualification.
3. Addenda: All addenda and IonWave Q&A, if any, must be considered by the bidder in making its response, and such addenda shall be made a part of the requirements of the bid contract. Before submitting a bid response, it is incumbent upon bidder to be informed as to whether any addenda have been issued, and the failure of the bidder to cover any such addenda may result in disqualification of that response.
4. Bid Reservations: LFUCG reserves the right to reject any or all bid responses, to award in whole or part, and to waive minor immaterial defects in proposals. LFUCG may consider any alternative proposal that meets its basic needs.
5. Liability: LFUCG is not responsible for any cost incurred by bidder in the preparation of its response.
6. Changes/Alterations: Bidder may change or withdraw a proposal at any time prior to the opening; however, no oral modifications will be allowed. Only letters, or other formal written requests for modifications or corrections of a previously submitted proposal which is addressed in the same manner as the bid response, and received by LFUCG prior to the scheduled closing time for receipt of bids, will be accepted. The bid response when opened, will then be corrected in accordance with such written request(s), provided that the written request is contained in a sealed envelope which is plainly marked "modifications of bid response".
7. Clarification of Submittal: LFUCG reserves the right to obtain clarification of any point in a bid or to obtain additional information from any bidder.
8. Bribery Clause: By his/her signature on its response, bidder certifies that no employee of his/hers, any affiliate or subcontractor, has bribed or attempted to bribe an officer or employee of the LFUCG.
9. Additional Information: While not necessary, the bidder may include any product brochures, software documentation, sample reports, or other documentation that may assist LFUCG in better understanding and evaluating the bid response. Additional documentation shall not serve as a substitute for other documentation which is required by the LFUCG to be submitted with the bid response.
10. Ambiguity, Conflict or other Errors: If a bidder discovers any ambiguity, conflict, discrepancy, omission or other error in the bid request of LFUCG, it shall immediately notify LFUCG of such error in writing and request modification or clarification of the document if allowable by the LFUCG.
11. Agreement to Bid Terms: In submitting its bid response, the bidder agrees that it has carefully examined the specifications and all provisions relating to LFUCG's bid request, including but not limited to the bid contract. By submission of its bid response, bidder states that it understands the meaning, intent and requirements of LFUCG's bid request and agrees to the same. The successful bidder shall warrant that it is familiar with and understands all provisions herein and shall warrant that it can comply with them. No additional compensation to bidder shall be authorized for services, expenses, or goods reasonably covered under these provisions that the bidder omits from its bid response.
12. Cancellation: LFUCG may unilaterally terminate the bid contract with the selected bidder(s) at any time, with or without cause, by providing at least thirty (30) days advance written notice unless a different advance written notice period is negotiated prior to contract approval. Payment for services or goods received prior to termination shall be

made by the LFUCG provided these goods or services were provided in a manner acceptable to the LFUCG. Payment for those goods and services shall not be unreasonably withheld.

13. Assignment of Contract: The selected bidder(s) shall not assign or subcontract any portion of the bid contract with LFUCG without the express written consent of LFUCG. Any purported assignment or subcontract in violation hereof shall be void. It is expressly acknowledged that LFUCG shall never be required or obligated to consent to any request for assignment or subcontract; and further that such refusal to consent can be for any or no reason, fully within the sole discretion of LFUCG.
14. No Waiver: No failure or delay by LFUCG in exercising any right, remedy, power or privilege hereunder, nor any single or partial exercise thereof, nor the exercise of any other right, remedy, power or privilege shall operate as a waiver hereof or thereof. No failure or delay by LFUCG in exercising any right, remedy, power or privilege under or in respect of this bid proposal or bid contract shall affect the rights, remedies, powers or privileges of LFUCG hereunder or shall operate as a waiver thereof.
15. Authority to do Business: Each bidder must be authorized to do business under the laws of the Commonwealth of Kentucky and must be in good standing and have full legal capacity to provide the goods or services specified in the bid proposal. Each bidder must have all necessary right and lawful authority to submit the bid response and enter into the bid contract for the full term hereof including any necessary corporate or other action authorizing the bidder to submit the bid response and enter into this bid contract. If requested, the bidder will provide LFUCG with a copy of a corporate resolution authorizing this action and/or a letter from an attorney confirming that the proposer is authorized to do business in the Commonwealth of Kentucky. All bid responses must be signed by a duly authorized officer, agent or employee of the bidder.
16. Governing Law: This bid request and bid contract shall be governed by and construed in accordance with the laws of the Commonwealth of Kentucky. In the event of any proceedings regarding this matter, the bidder agrees that the venue shall be the Fayette County Circuit Court or the U.S. District Court for the Eastern District of Kentucky, Lexington Division and that the bidder expressly consents to personal jurisdiction and venue in such Court for the limited and sole purpose of proceedings relating to these matters or any rights or obligations arising thereunder.
17. Ability to Meet Obligations: Bidder affirmatively states that there are no actions, suits or proceedings of any kind pending against bidder or, to the knowledge of the bidder, threatened against the bidder before or by any court, governmental body or agency or other tribunal or authority which would, if adversely determined, have a materially adverse effect on the authority or ability of bidder to perform its obligations under this bid response or bid contract, or which question the legality, validity or enforceability hereof or thereof.
18. Price Discrepancy: When applicable, in case of price discrepancy, unit bid price written in words will prevail followed by unit price written in numbers then total amount bid per line item.
19. Bidder understands and agrees that its employees, agents, or subcontractors are not employees of LFUCG for any purpose whatsoever. Bidder is an independent contractor at all times related to the bid response or bid contract.
20. Contractor [or Vendor or Vendor's Employees] will not appropriate or make use of the Lexington-Fayette Urban County Government (LFUCG) name or any of its trade or service marks or property (including but not limited to any logo or seal), in any promotion, endorsement, advertisement, testimonial or similar use without the prior written consent of the government. If such consent is granted LFUCG reserves the unilateral right, in its sole discretion, to immediately terminate and revoke such use for any reason whatsoever. Contractor agrees that it shall cease and desist from any unauthorized use immediately upon being notified by LFUCG.
21. If any term or provision of this bid contract shall be found to be illegal or unenforceable, the remainder of the contract shall remain in full force and such term or provision shall be deemed stricken.

Sean Asbury  
Signature

2/16/2026  
Date





# LEXINGTON

## Lexington-Fayette Urban County Government Division of Fire & Emergency Services Bid #12-2026 Emergency Medical Supplies

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The Lexington-Fayette Urban County Government is accepting bids for the purpose of establishing a price contract for Emergency Medical Supplies for the Division of Fire & Emergency Services, Lexington, Kentucky, as per the following specifications:

- A. We have tried to list specific brands when necessary. If there is not a brand listed, please submit your lowest priced item that meets the product description.
- B. If we have requested a unit of measure (UOM) of 1, please provide the cost per item and list in the notes field the quantity that you will be supplying. Ex: box of 10.
- C. There is currently only one ship to address.
- D. If you require a minimum order quantity, keep in mind that we will do what is most cost effective and sometimes storage may be an issue.
- E. Vendor(s) should be able to provide secure online ordering.
- F. Issuance of a price contract in no way obligates Lexington-Fayette Urban County Government for any purchases. Please do not ask for quantities as blanket purchase orders have been provided to the companies.
- G. Contract may be awarded to various vendors by item, section, or as a whole based upon the vendor that submits the most responsive bid determined to be in the best interest of the Lexington-Fayette Urban County Government (LFUCG). This contract is usually awarded to several vendors. If you would like to view the previous bid, log off Ionwave, click on awarded bids and search "Bid 10-2024".
- H. All shipping, delivery and handling should be included in pricing.
- I. Please log in to your Ionwave account to submit pricing under the line items tab. Once you have completed and uploaded your bid package, you will need to click "yes" on the attributes tab.

If you have any additional questions, please post them on Ionwave under the "Questions" tab.  
<https://lexingtonky.ionwave.net>

# A Message From Our President

*Life-Assist has been supporting First Responders since 1977*

This year, we are proud to celebrate 46 years of providing EMS supplies and equipment to those that administer life-saving care and treatment.

We pride ourselves on offering a unique customer experience in this age of automated phone systems and outsourced call centers. When you call us, you will always talk to a friendly, knowledgeable member of our Customer Care Team.

Life-Assist recently became an employee-owned company. This means that our employees share in our passion for Helping Heroes Save Lives and have a vested interest in making your experience special.

We invite you to experience the Life-Assist difference and look forward to the opportunity to serve you.



*Bryan Holliday*

**Bryan Holliday**

President/CEO

# History of Life-Assist



**1977**

Stan and Judy Davis found Life-Assist

**1994**

Corporate headquarters established  
Rancho Cordova, CA



**2007**

Ramona Davis becomes President/CEO

**2019**

Life-Assist celebrates the opening of a  
second warehouse in Lenexa, KS



**2021**

Life-Assist receives DDA certification

**2022**

Bryan Holliday becomes  
President/CEO. Life-Assist becomes  
an Employee Stock Ownership Plan  
company



# The Life-Assist Difference

## Quality Products & Competitive Pricing

We carry quality products that have proven themselves viable and rugged enough for the demands and rigor of EMS. We are one of the largest distributors of EMS products in the U.S. and pass on our buying power by offering very competitive prices.

**01**

### Free Shipping

Free Shipping Complimentary freight on orders shipped anywhere in the contiguous 48 states is a premium benefit of your account.

**02**

### Same Day Shipping

Place an order by 4pm local time and it ships the same day.

**03**

### Friendly, Knowledgeable Staff

When you call us, you will never be greeted by an automated phone system. Instead, you will be able to speak with one of our trained and knowledgeable Customer Care Specialists.

**04**

### Fast, Simple, Secure Online Ordering

Our full-service website makes it easy for you to order the supplies and equipment you need. If you have a question while using our site, we have a live online chat to provide you answers instantly.

**05**

### Thousands of Products In-Stock

Most items are in-stock for immediate delivery. If you cannot find something you are looking for, please give us a call, we would love to help you find what you need.

**06**

### Customer Satisfaction is Our Primary Goal

If we can improve, let us know. We've built this company around meeting or exceeding your expectations.

# Life-Assist Customer Testimonials

**“Great customer service every time I contact them. One of my favorite companies to work with.”**

-Arika C., Harrisonburg Rescue Squad, VA

**“Things are going great! Our experience with you all has been wonderful. Appreciate the quick turn around on orders and the excellent service.**

- Corissa W., Meade County EMS, KY

**“Every individual I've interacted with from Life Assist has been extremely prompt, helpful, and courteous. Their customer service is second to none, and the prices are hard to beat. I have shifted 99% of my purchasing to Life Assist.**

- Luke H., Mescalero Apache Fire Rescue, NY

**“Thanks for the follow up E-mail in researching a product need. Life Assist is very helpful and I always feel taken care of when asking a question. Great Job!!**

-Todd B., North Big Horn Hospital, WY

**“FAST response, other folks must wonder why you guys are so good. It is evident I say. Love the follow-up and follow-through.**

-Tim D., Sacramento Area Sewer District, CA

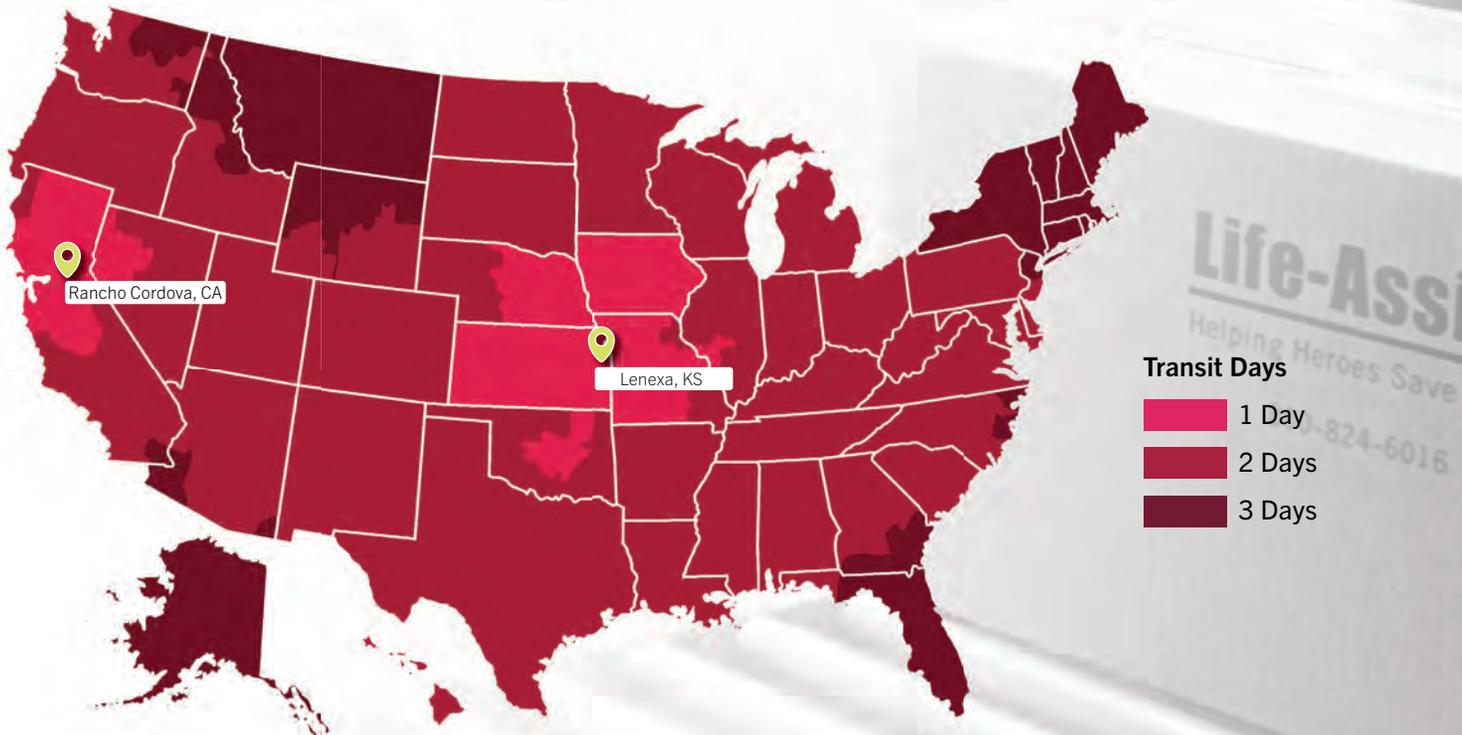


# Delivery & Distribution

## Locations & Shipping

With two distribution centers, one at our headquarters in Rancho Cordova, CA, and the other in Lenexa, KS, Life-Assist offers 2 to 3 business day delivery across the United States.

The Central Distribution Center in Lenexa, KS will be the primary warehouse for your agency, providing **2-day delivery**. All orders placed by 4pm CST will ship out the same day. Life-Assist primarily ships UPS, however large shipments may be sent by a trucking company. All standard ground orders are shipped with **free freight**.



**01**

### Western Distribution Center

11277 Sunrise Park Drive  
Rancho Cordova, CA 95742  
Approx: 75,000 sq ft

**02**

### Central Distribution Center

10816 Strang Line Road  
Lenexa, KS 66215  
Approx: 50,000 sq ft

# Helping *More* Heroes

Life-Assist is proud to support:



## First Responders Children's Foundation

First Responders Children's Foundation provides support to children who have lost a parent in the line of duty as well as families enduring significant financial hardship due to tragic circumstances. They also support and facilitate educational activities and programs created and operated by first responder organizations whose purpose is to benefit children or the community at large.



## Project Pink & METAvivor

Life-Assist started Project Pink in response to the profound loss of one of our own. Customer Care Manager, Debbie Lang lost her battle with metastatic breast cancer in 2020 after 20+ years with Life-Assist. Debbie's charity of choice, METAvivor, is an organization dedicated to research, support, and raising awareness for those with metastatic breast cancer. We honor her by donating a portion of all Project Pink proceeds to this organization each year.



# Life-Assist's Superior Customer Experience

## Customer Care Advantage

- Customers are always greeted by one of our trained and knowledgeable Customer Care Specialists when calling during business hours; no phone trees
- Full-service website, making it easy to order EMS supplies, with the opportunity to provide ordering oversight within EMS agencies

## Shipping Benefits

- Orders ship complete with a 99% accuracy rate
- Same Day Shipping when orders are placed by 4 p.m. local time
- Free Shipping on orders over \$100

## Ordering Ease

- Easy to Use websites
- Inventory Management solutions available
  - Operative IQ, PSTrax, ESO, Station Stok, Coupa, and VendNovation Controlled Access Solutions
- Streamlined ordering process using Smart Supply List on website

## Product Value

- Full line of quality EMS and pharmaceutical products
- All manufacturer warranties honored, and any warranty issues facilitated
- Regular business reviews conducted with low-cost options provided

“*Yes, this is the best service I have received from all the companies I deal with.*”

-Dorothy B. | Moorcroft Ambulance, WY



# Dedicated Support Team

## Ground Support



### MIKE BENSON

#### Account Manager

[mike.benson@life-assist.com](mailto:mike.benson@life-assist.com)

With over 30 years of EMS sales experience and as a former EMT, Mike possesses an immense knowledge of the EMS industry, giving him a deep understanding of the products used, best practices, evolving regulations, and potential supply chain challenges. Mike leverages this expertise to serve his customers, ensuring their satisfaction by introducing new solutions and consulting on cost-effective strategies to optimize their supply chain needs.



### DAN BLOM

#### Senior Regional Director of Sales

[dan.blom@life-assist.com](mailto:dan.blom@life-assist.com)

A champion for ever-improving patient care, Dan draws on over three decades of Fire and EMS experience as a Paramedic and Chief at a New York ambulance company, where he saw firsthand the critical impact of timely, effective care. Combined with more than 20 years of sales expertise in the emergency preparedness marketplace, Dan leads his sales team in developing solutions that align with operational goals, meet the highest standards, and enhance patient outcomes.



### ANDY SELBY

#### Vice President of Sales

[andy.selby@life-assist.com](mailto:andy.selby@life-assist.com)

Andy leads our Life-Assist sales team using his broad perspective acquired from an extensive international background in management and sales. Along with working in his native country, the UK, Andy also managed teams in New Zealand and the United States for over 10 years. Andy's main focus is helping his team support and enhance the customer experience. He is committed to providing First Responders with the superior level of service that differentiates Life-Assist from others in the EMS industry.

# Disaster Support Program

GET HELP IN FOUR SIMPLE STEPS

01

## Sign Up

Sign up for Life-Assist's Emergency Disaster Support Program by sending an email to [DisasterSupport@life-assist.com](mailto:DisasterSupport@life-assist.com).



02

## Disaster Number Provided

Once signed up, a 24-hour emergency number will be provided to use in the event of a disaster. Our emergency number is linked to those who have 24-hour access to our strategically located warehouses.



03

## Mobilize Operation Teams

When a disaster occurs, we mobilize operation teams to pull, pack and ship supplies in the most expedient manner. We can also have orders available for pickup at our warehouses.



04

## Expedite as Quickly as Possible

We will expedite and have orders delivered using whatever means necessary, including helicopter, airplane, UPS Express Critical and private courier services.



# Our Commitment

As one of the **nation's largest distributors of emergency medical supplies, equipment and EMS pharmaceuticals**, we pride ourselves on responding to the ever-changing needs of the EMS professional and constantly strive to stay informed about the current procedures and equipment used in the pre-hospital environment. Our mission is to ensure **complete satisfaction** with the ordering experience and to provide medical equipment and supplies to EMS providers **with honesty, integrity, and outstanding customer care**. Should a problem arise, our customer care team will promptly resolve the issue.

## Our Core Values



### EMBRACE INNOVATION

We recognize that what we did yesterday is not enough for what is needed tomorrow, we question the status quo, look for opportunities to realize efficiencies understanding that action is the foundation for success, and we must bet on our ideas by taking calculated risks.



### BE A GOOD STEWARD OF LIFE-ASSIST

We preserve those resources that are entrusted in us, build for the future, master our role today in preparation for tomorrow, value our employees and remember that we make a living by what we get, we make a life by what we give.



### DELIVER A SUPERIOR CUSTOMER EXPERIENCE

We provide personalized service, appreciate that customers have a choice, go the extra mile, build trust, admit, and apologize for mistakes understanding that all of us together influence the quality of a customer's experience.



### VALUE TEAMWORK

We are good listeners, we nurture safety and trust, involve others, look for diversity as our differences can lead to our best solutions, we take responsibility for our commitments and when needed, ask for help.



### DO THE RIGHT THING

We have a genuine care for our customers and each other, we are honest, ethical, open, and authentic in our communications and, above all, we treat others the same way we want to be treated.

# Ordering Information



## INTERNET

Orders can be placed, and pricing verified **24 hours a day, 7 days a week** on our website [www.life-assist.com](http://www.life-assist.com)



## EMAIL

Orders may be emailed to our Customer Care Department at [customercare@life-assist.com](mailto:customercare@life-assist.com)



## PHONE

Our Customer Care staff is available to help you with your order from 6:30 am to 5:00 pm (PST - Monday thru Friday) at 800.824-6016.



## ONLINE CHAT

Our **online chat** features allows orders to be placed and questions to be answered via our online chat.



## MAIL

Orders can be mailed to our office:  
Life-Assist, Inc.,  
11277 Sunrise Park Drive,  
Rancho Cordova, CA 95742



## FAX

Orders can be faxed to our office 24 hours a day, 7 days a week at 800.290.9794



## OPERATIVE IQ

Life-Assist is **fully integrated** with **Operative IQ**, so orders can be submitted, and pricing can be verified on this platform

Our customers receive an **email confirmation** with **tracking numbers** on **every order** placed. **Notification** also sent of any items not in stock including an **estimated fulfillment date**.

# Online Ordering

To place an order online, a customer must be registered on the Life-Assist website and have an account. All pricing will be uploaded to the online account. Additional items can be added at the discount rate specified on the bid. Requests can be sent to Life-Assist for official quotes, to another individual within the ordering agency for approval or can be submitted to Life-Assist directly for processing, depending on how the agency has set up the account.

The Life-Assist website displays real-time pricing and availability for all our products. **Contract items are easily identified with a green font.** Adding to a contract is as easy as a click of the mouse.

Online account management allows a user to access and/or modify account information, receive shipments, check on backorder status, create supply lists, lock down users, access the Drug Supply Chain Portal and multiple purchasing reports.

Our website also features a **Smart Supply List**, which provides a list of all the items that have been ordered within the last 90 days for easy reordering.

Our website includes many unique features that allow users to manage their accounts 24/7:

**01**

View your agency's pricing on all items and request quotes online 24/7

**04**

Approval or review through the chain of command

**02**

Custom supply lists can be created to maintain continuity and eliminate ordering errors: they can also be downloaded for inventory purposes

**05**

Create a Master Administrator to manage all users on the account, which can make changes and/or restrict a user's ordering capabilities

**03**

User defined fields can be added to make ordering simple

**06**

View invoice history, tracking information, backorder status and account activity

A detailed presentation can be provided upon request.

# Ordering through Inventory Management Systems

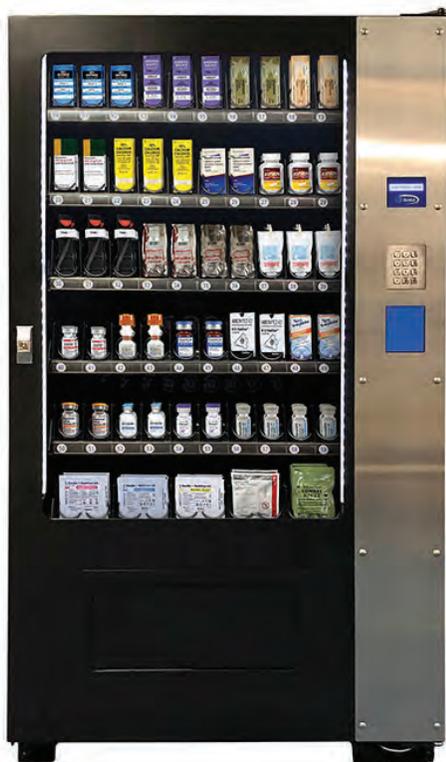


Life-Assist's system integrates with the Operative IQ Operations Management Software, which allows users to quickly and easily determine where their items are located, when they expire, how much is used and when supplies should be re-ordered. Operative IQ offers several different licensing options to fit the needs of EMS agencies.

Operative IQ information attached. A detailed presentation can be provided upon request.



## VendNovation Controlled Access Solutions



VendNovation Controlled Access Lockers are an all-in-one inventory management solution designed to streamline distribution of supplies while simplifying the complex task of managing DEA and FDA tracking requirements. With VendNovation's suite of solutions you can control personnel access to medical supplies and narcotics using existing department keycards and have real-time logs of access and inventory levels.

- Meets DEA guidelines for Narcotic Storage and control
- 24/7 access using existing keycard credentials
- Manage inventory with alerts when stock is low
- Tracks medicine by lot number and expiration date
- Electronic checklists for managing vehicle inventory
- Dual validation to provide transaction witnesses

# At No Cost, Unlimited and Customized

- ✓ Tailored Approach
- ✓ Unlimited Grant Support
- ✓ Effective & Winning Grant Proposals



NOW AVAILABLE AT LIFE-ASSIST

## Grant Assistance Program

Help your department find applicable grants and secure additional funding for your budget. Life-Assist offers unlimited and customized grants, at no cost, powered by Lexipol.

### Grant Benefits



Access Grant Database



Grant Application Assistance



1:1 Grant Consulting

### Get Started Now



Scan the code to sign up immediately from your phone

Our personalized services and team of experts are here to help. You're one step away from getting grant help!



Call Us: **800.824.6016**  
Vist Us: [Life-Assist.com/Info/Grants](https://www.life-assist.com/Info/Grants)

**Life-Assist**  
Helping Heroes Save Lives

**LEXIPOL**

# Delivery & Distribution

## **RUSH SHIPPING POLICY**

Life-Assist never charges a rush fee on any order. Orders in by 4pm CST ship same day. The dedicated warehouse for the your department is in Lenexa, KS providing a 2-day ground delivery window. If Next Day Air shipping is required, additional freight charges may apply.

## **INVENTORY LEVELS**

Life-Assist will adjust inventory levels at the time of award based on estimated annual usage provided by your agency. We use an electronic warehouse management system for inventory control and tracking customer allocations, lot numbers and expiration dates for all the products we provide. Manual adjustments are made as needed.

## **DISTRIBUTION AND DELIVERY PROCESS**

Stock availability is clearly indicated on our website. When an order is placed, a confirmation email is sent to the email login address used to complete the order. The confirmation includes any items not in stock at the time the order is being processed (if applicable) and provides an estimated availability date. Our Customer Care Specialists can also provide stock availability by phone.

The shipping location is identified, and an order number is generated. Each order is processed independently, ensuring it is shipped to its specified address. As many of our customers have multiple locations, this system ensures multiple shipping locations are never an issue.

Once an order ships from our warehouse, an invoice is immediately generated for the items shipped. We have a 99% fill rate and adapt our inventory levels according to the needs of our customers to ensure backorders are kept to a minimum. If necessary, we also offer the ability to provide drop shipments directly from the manufacturer. Invoices are sent according to the method requested. In unlikely cases involving invoicing or product issues, backorders, mis-shipments, etc., the Customer Care Department will address them immediately.

# Delivery & Distribution

## **SUBSTITUTIONS & ALTERNATIVE PRODUCTS**

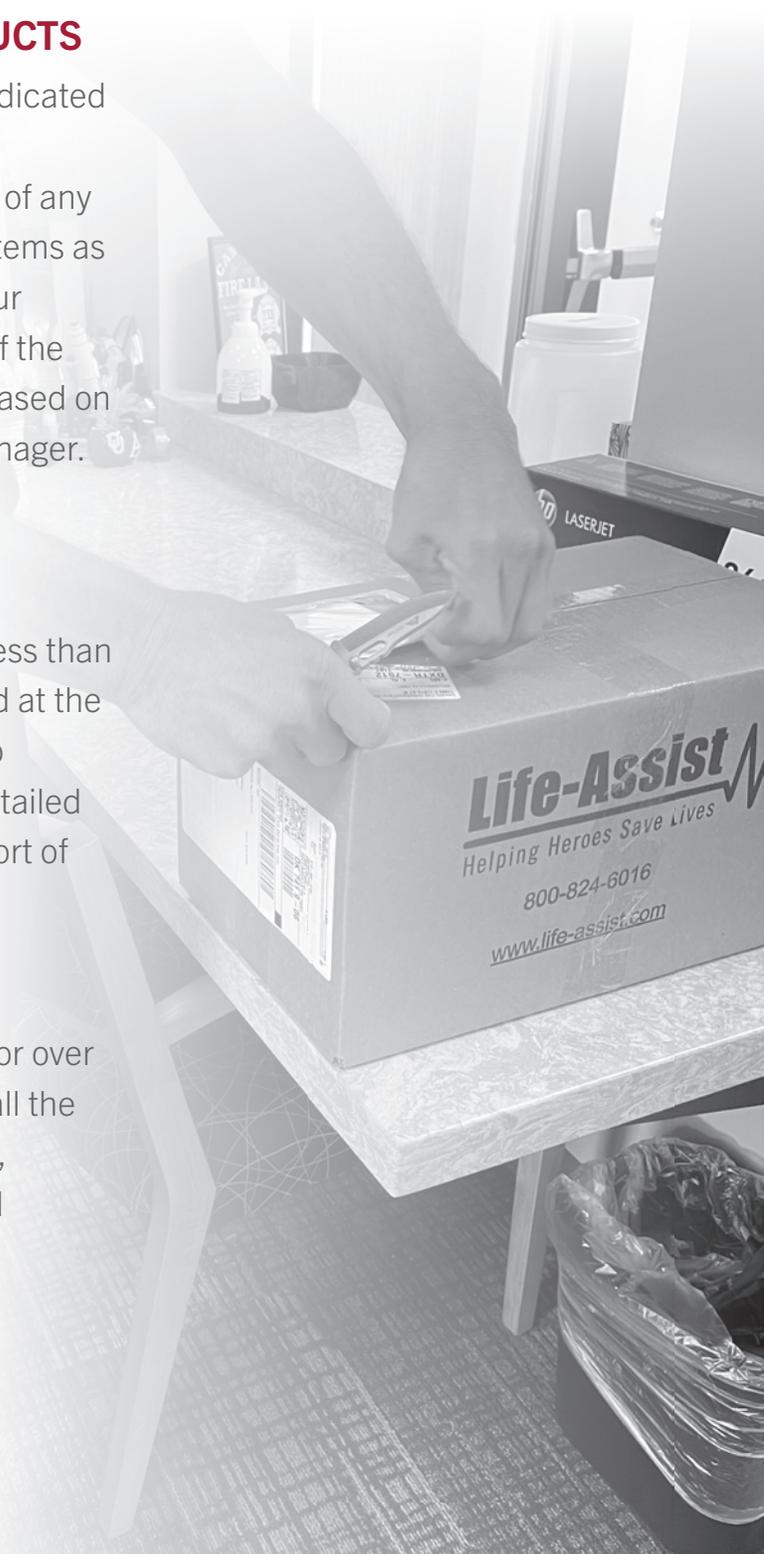
If substitutions are needed for any reason, your dedicated Account Manager will work with you directly to accommodate your needs. Customers are notified of any long-term backorder items or no longer available items as soon as the manufacturer provides information. Our Product Specialist team searches for alternatives if the manufacturer does not offer a replacement item based on the needs outlined by your dedicated Account Manager.

## **EXPIRATION DATES**

All items are shipped with a minimum 12-month expiration date. Should an item be available with less than a 12-month expiration date, customers are notified at the time of order and their approval is required prior to shipment. The Life-Assist website also provides detailed expiration information on any products that fall short of the 12-month minimum policy.

## **MANUFACTURER RELATIONSHIPS**

Life-Assist has been serving the EMS community for over 40 years. We have strong, loyal relationships with all the manufacturers we distribute for, such as Microflex, Laerdal, Ambu, Pulmodyne, Dukal, etc. Authorized Distributer letters from all manufacturers can be provided upon request.



# Returns & Warranty

## *Easy Returns and Warranty Assistance*

### **General Return Policy**

We want you to be 100% satisfied with your purchase. If a product does not meet your specifications, you may return the item in its original packaging, in resalable condition, within 30 days for full credit.

Prior to returning any purchase, please contact Customer Care at (800) 824-6016 or email [CustomerCare@life-assist.com](mailto:CustomerCare@life-assist.com) to obtain a return authorization number. To expedite the process, have your shipping or invoice document available for reference.

Returned merchandise must be sent freight prepaid and received in new, resalable condition.

If a damaged shipment is received, please note the extent of the damage to the carrier at the time of delivery. Keep all boxes and packaging materials and immediately contact Customer Care at (800) 824-6016 or email [CustomerCare@life-assist.com](mailto:CustomerCare@life-assist.com).

### **Return Policy For Special Orders**

Some goods, such as special-order items and items over 90 days old, etc. may not be eligible for credit. If we make an error in filling or shipping your order, we will promptly rectify the mistake at no cost to you. Please note that refrigerated items cannot be returned.

### **Warranty**

Life-Assist is an authorized distributor for all items we provide. We honor all manufacturer warranties and will help facilitate any warranty issues that may arise. Life-Assist stands behind the products we provide and will ensure 100% satisfaction for the products purchased through us.

# Hours of Operation

<b>Time Zone</b>	<b>OPEN</b>	<b>CLOSED</b>
Pacific Standard Time	6:30AM	5:00PM
Central Standard Time	8:30AM	7:00PM
Eastern Standard Time	9:30AM	8:00PM

We are available 24 hours a day / 7 days a week in the case of an emergency. You can contact us by phone Monday through Friday during operating hours. You will be answered by real people, no phone trees exist at Life-Assist.

See Disaster Support Program information for afterhours emergency contact.



“ *Life Assist is customer service centered with great products and quick responses. They continually work with their customers to ensure they are taken care of and put first.*

-Bryan S., CCFR | OR

# Life-Assist Works Closely With Its Customers

*Check out our proud references below*



**New Orleans EMS**

**Cedric Palmisano, Deputy Chief**

2929 Earhart Blvd, New Orleans, LA 70125

504.201.6947 | [cpalmisano@nola.gov](mailto:cpalmisano@nola.gov)



**Community Fire Protection District**

**Chris Meier, Chief Medical Officer**

9411 Marlowe Avenue, Overland, MO 63114

314.428.1128 | [cmeier@communityfpd.org](mailto:cmeier@communityfpd.org)



**Black Jack Fire Protection District**

**Andrew Kerckhoff, Deputy Chief Medical Officer**

5675 North Highway 67, Florissant, MO 63034

314.741.9905 | [akerckhoff@blackjackfpd.com](mailto:akerckhoff@blackjackfpd.com)



**Kansas City Kansas Fire**

**Alan Korosec**

815 N. 6th Street, Kansas City, KS 66101

913.573.5969 | [akorosec@kckfd.org](mailto:akorosec@kckfd.org)