



Lexington-Fayette Urban County
Division of Police

MEMORANDUM

Lexington, Kentucky

DATE OF ISSUE

November 20, 2013

EFFECTIVE DATE

NUMBER

COP:
13-0446

To: Todd Slatin, Director Division of Central Purchasing	SUBJECT: Ops-Core Helmet Purchase
From: Ronnie Bastin Chief of Police	

Please find attached justification to purchase the Ops-Core Ballistic High Cut XP Tactical Helmet and Up Armor Helmet Side Covers from Ops-Core Inc. Ops-Core Inc. is a sole source vendor for these products. Items will be funded as listed:

3140 505505 5528 75801 2014 LFUCG JUST_ASST_2014 FED_GRANT 2013 - \$30,000

1131-505501-5511-75801 - \$890.40

Thank you for your assistance in this matter.

Ronnie Bastin
Chief of Police

Attachment

RB/rmh

cc: Clay Mason, Commissioner
Lorie Gambill - FYI
LeAnn Arnold - FYI



Lexington-Fayette Urban County
Division of Police
MEMORANDUM
Lexington, Kentucky

DATE OF ISSUE

11/10/2013

EFFECTIVE DATE

11/10/2013

NUMBER

ERU 13-0013

TO: Lieutenant Roger Holland Jr. Emergency Response Unit	SUBJECT: Ops-Core Helmet and Up Armor Side Covers JAG Grant Funding Purchase Request
FROM: Sergeant Chris Spurlock Emergency Response Unit	

This memorandum is in regards to the purchase request of the Ops-Core Ballistic High Cut XP tactical helmet and the Up Armor helmet side covers for use by the Lexington Emergency Response Unit. These helmets and side covers will be utilized to protect the members of the Emergency Response Unit during their response to critical incidents, call outs, high risk search warrants as well as during our bimonthly training evolutions. Ops-Core is a sole source provider of the product described below.

Due to the age of our current "Second Chance" helmets being approximately 10 years old, exceeding most helmet manufactures ballistic protection warranties, the Emergency Response Unit began to research the purchase of new ballistic helmets. We started our research in January of this year having several products from several different manufacturers sent to our team for field performance tests and evaluation. After evaluating several different products it is our belief that the Ops-Core Ballistic High Cut XP helmet is a far more superior product and has several characteristics that are unique only to the Ops-Core helmet.

The Helmet has a total weight of 2.73 lbs leading to less physical stress on the operator's neck and shoulders thus reducing the chance of injury during lengthy call outs, critical incidents and training. The 2.73 lbs is a 20% total weight reduction from other standard helmets that we've evaluated. This reduced weight does not compromise the ballistic protection quality of the helmet.

The Ops-core helmet offers an inner helmet liner "Windy Strips" that are adjustable to the individual operator thus making the helmet far more superior when it comes to being affixed and secure to the operators head. The versatility of the Ops-core inner liner makes it easy to adjust to several different tactical headsets for radio communication. As the Division is transitioning to TAIT Communications as our new radio communication provider it will allow the Emergency Response Unit more flexibility as it relates to our future purchase of a quality headset.

The Ops-Core helmets gives the Emergency Response Unit several tactical options due to a unique rail mounting system allowing for quick transition from eye protection, mounted lights and or night vision goggles to name a few. These tactical options allow the Emergency Response Unit the ability of having the tactical advantage during management of critical incidents [and more importantly] play a crucial roll in keeping our team members safe during their response.

The Up Armor side covers can be affixed to each side of the helmet and are utilized to protect the ears, head and neck. The helmet covers offer the same quality ballistic protection as the Ops-Core helmet. These side covers will be utilized for added head/face protection during riot control situations, NCAA Basketball celebrations and normal call outs and narcotics warrants.

The Ops-Core helmet is a sole source provider to several United States Government Agencies as well as a product provider to several law enforcement entities throughout the United States. Currently Frankfort Police Department and Kentucky State Police Tactical Teams utilize these helmets during warrant and critical incident scenarios, both agencies have given the product outstanding reviews.

After a lengthy 11 month testing and evaluating process of several helmet options we've determined that the overall quality of the Ops-Core helmet in terms of the tactical options it provides to the operator, overall comfort and fit, injury/stress reduction and the ballistics protection it provides is the best helmet suited for the Emergency Response Unit's specific needs. The Ops-Core Ballistic High Cut XP helmet has met the rugged standards we are looking for in protecting our officers during their response to critical incidents.

The Other helmets that we evaluated are as follows

- **Pro-tech Sprint Ballistic helmet.** This helmets design cut was too high and caused to much loss of ballistic protection compared to the Ops-Core. It also didn't come standard with the Night Vision Goggle mount. It also did not have the Occ-dial head harness for making the helmet more secure. This helmet was heavier and provided less protection than the Ops-Core.
- **Pro-tech Delta 4 LT helmet.** This helmet didn't have the desired cut designed necessary to aid in future communication (headset) needs. It did not have the Occ-dial style head harness, the NVG rail system or the side rail system. It was also heavier than the Ops-Core helmet.
- **Pro-tech Delta 4 HC helmet.** This helmet did not come equipped with a Occ-dial head harness system nor did it come equipped with a side rail or NVG rail. It was also to heavy compared to the Ops-Core
- **MSA TC2000 Ballistic helmet.** This helmet did not come equipped with a Occ-dial head harness. It also was heavier than the Ops-Core, does not have the rail system and its design did not aid in future communications (headset) needs.
- **Max Pro Gunfighter Cut helmet.** This helmet does not have the Occ-dial head harness nor did it have the rail systems.

The total purchase price for thirty Ops-Cope Ballistic High Cut XP helmet will be \$24384.15. The total cost of the Up Armor ballistic side covers will be \$6506.25. The total purchase price for both items will be \$30,890.40.

Thank you for considering,

Sergeant Chris Spurlock
Lexington Emergency Response Unit



Aaron Adams
Lexington PD & Emergency Response
2269 Frankfort Ct.
Lexington, KY 40510

October 23, 2013

RE: Sole Source Document for FAST Ballistic Helmet

Aaron,

Ops-Core, Inc. is the sole manufacturer of FAST Ballistic Helmets. Ops-Core, Inc. sells directly to the US Government.

Sincerely,

A handwritten signature in black ink, appearing to read 'Lindsay Long', written in a cursive style.

Lindsay Long
Ops-Core, Inc.
Marine Industrial Park
12 Channel Street #901
Boston, MA 02210
Tel: 617.670.3547 x2430
Direct: 617.603.2430
F: 617.670.3581
www.ops-core.com





Aaron Adams
Lexington PD & Emergency Response
2269 Frankfort Ct. Lexington, KY 40510

November 13, 2013

RE: Sole Source Document for FAST Ballistic Helmet & Up-Armor Side Covers

Aaron,

Ops-Core, Inc. is the sole manufacturer of FAST Ballistic Helmets and Up-Armor Side Covers.
Ops-Core, Inc. sells directly to the US Government.

Sincerely,

A handwritten signature in black ink, appearing to read 'Lindsay Long'.

Lindsay Long
Ops-Core, Inc.
Marine Industrial Park
12 Channel St, Ste 901
Boston, MA 02210
lindsay.long@ops-core.com





JUSTIFICATION FOR SOLE SOURCE CERTIFICATION

Sole Source Purchases are defined clearly, based upon a legitimate need, and are limited to a single supplier. Sole source purchases are normally not allowed except when based upon strong technological grounds such as operational compatibility with existing equipment and related parts or upon a clearly unique and/or cost effective feature requirement. The use of sole source purchases must be justified and shall be limited only to those specific instances in which compatibility or technical performance needs are being satisfied.

Sole Source Services are defined as a service provider providing technical expertise of such a unique nature that the service provider is clearly and justifiably the only practicable source available to provide the service. The justification shall be based on the uniqueness of the service, sole availability at the location required, or warranty or defect correction service obligations of the service provider.

This form must be filled out for the request to purchase any good or non-professional service that requires a competitive procurement process (informal quotes (\$1001-\$10,000), formal quotes (\$10,001 - \$19,999.99), or formal bid (\$20,000 or more) as defined in the LFUCG's Purchasing Manual. This form must be completed in its entirety and attached to the purchase requisition.

Note: Sole Source Purchase requests for goods exceeding \$20,000 will require approval by the Urban County Council by submitting an Administrative Review Form. A copy of this form must be signed off by Central Purchasing and attached to the Administrative Review Form.

Requesting Division

Name Aaron Adams Division/Dept Police

Phone 859-396-4397 Email aadams2@lexingtonky.gov

Type of Purchase: Goods/Materials/Equipment Services

Cost: \$30,890.40

Sole Source Request for the Purchase of: Ops-Core Fast Ballistic XP Helmet

and up armor side covers ballistic slim profile

One Time Purchase To Establish Sole Source Provider Contract
(subject to annual review and approval by Central Purchasing and/or Urban County Council)

Vendor Information

Business Name Ops-Core Inc

Contact Name Lindsay Long

Address 12 Channel Street Suite 901 Boston, MA 02210

Phone 617.670.3547 Email lindsay.long@ops-core.com

STATEMENT OF NEED: (Add additional pages as needed)



JUSTIFICATION FOR SOLE SOURCE CERTIFICATION

My division/department's recommendation for sole source is based upon an objective review of the product/service required and appears to be in the best interest of the LFUCG. I know of no conflict of interest on my part, and I have no personal involvement in any way with this request. No gratuities, favors, or compromising actions have taken place. Neither has my personal familiarity with particular brands, types of equipment, materials, persons or firms been a deciding influence on my request to sole source this purchase when there are other known suppliers to exist.

1. Describe the product or service and list the necessary features this product provides that are not available from any other option.

Fast Ballistic High Cut (XP) helmet is 20% lighter than other products that are similar. This helmet has the OCC-Dall liner system that is designed for headband style Comms. The helmet has 4 times the stability of standard ACH helmets. Fast-ACR is a connection system for the helmet to add accessories. This helmet has a total weight of 2.73lb. The helmet also meets all of our ballistic needs. Helmet also has the ability to have up armor side covers attached to the helmet to provide more protection.

2. Below are eligible reasons for sole source. Check one and describe.

Licensed or patented product or service. No other vendor provides this. Warranty or defect correction service obligations to the consultant. Describe why it is mandatory to use this licensed or patented product or service.

Existing LFUCG equipment, inventory, custom-built information system, custom-built data inventory system, or similar products or programs. Describe. If product is off-the-shelf, list efforts to find other vendors (i.e. web site search, contacting the manufacturer to see if other dealers are available to service this region, etc.)

Uniqueness of the service. Describe.

The LFUCG has established a standard for this manufacturer, supplier, or provider and there is only one vendor. Attach documentation from manufacturer to confirm that only one dealer provides the product.

Factory-authorized warranty service available only from this single dealer. Sole availability at the location required. Describe.

Used item with bargain price (describe what a new item would cost). Describe.

Other – The above reasons are the most common and established causes for an eligible sole source. If you have a different reason, please describe:

For all of the above reasons.



JUSTIFICATION FOR SOLE SOURCE CERTIFICATION

3. Describe efforts to find other vendors or consultants (i.e. phone inquires, web site search, contacting the manufacturer to see if other dealers are available to service region, etc.).

We have been researching this product starting January of this year. We have done several web searches.
We have also had different products in hand that we have tested, none have met the standard set by Ops-Cog

4. How was the price offered determined to be fair and reasonable?

(Explain what the basis was for comparison and include cost analyses as applicable.)

The price is fair for the item that is offered. It is similar to other helmets.

We conducted several search of other products and got quote for similar items.

5. Describe any cost savings realized or costs avoided by acquiring the goods/services from this supplier.

Not applicable
