





**LEXINGTON**

## **JUSTIFICATION FOR SOLE SOURCE CERTIFICATION**

My division/department's recommendation for sole source is based upon an objective review of the product/service required and appears to be in the best interest of the LFUCG. I know of no conflict of interest on my part, and I have no personal involvement in any way with this request. No gratuities, favors, or compromising actions have taken place. Neither has my personal familiarity with particular brands, types of equipment, materials, persons or firms been a deciding influence on my request to sole source this purchase when there are other known suppliers to exist.

### **1. Describe the product or service and list the necessary features this product provides that are not available from any other option.**

Cummins Louisville is the closest Cummins engine dealership available for parts and repairs. The dealership has more experience and the specialized equipment required to complete the diagnostic evaluation of the engine. Using the dealership allows for direct warranty service without a middleman. Obtaining additional estimates during service and repairs for our units with Cummins engines would require either reassembly or towing the unit to another shop, incurring additional expense and downtime.

### **2. Below are eligible reasons for sole source. Check one and describe.**

Licensed or patented product or service. No other vendor provides this. Warranty or defect correction service obligations to the consultant. Describe why it is mandatory to use this licensed or patented product or service.

Existing LFUCG equipment, inventory, custom-built information system, custom-built data inventory system, or similar products or programs. Describe. If product is off-the-shelf, list efforts to find other vendors (i.e. web site search, contacting the manufacturer to see if other dealers are available to service this region, etc.)

Uniqueness of the service. Describe.

The LFUCG has established a standard for this manufacturer, supplier, or provider and there is only one vendor. Attach documentation from manufacturer to confirm that only one dealer provides the product.

Factory-authorized warranty service available only from this single dealer. Sole availability at the location required. Describe.

Used item with bargain price (describe what a new item would cost). Describe.

Other – The above reasons are the most common and established causes for an eligible sole source. If you have a different reason, please describe:

In addition to the specially equipment, knowledge, and experience of the OEM dealership, this is a sole source due to the difficulty, cost, and additional downtime of obtaining other estimates for repair when the vehicle is partially dismantled and/or requires towing.



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**3. Describe efforts to find other vendors or consultants (i.e. phone inquires, web site search, contacting the manufacturer to see if other dealers are available to service region, etc.).**

Cummins Louisville Branch is the closest Cummins dealership to Fayette County. Towing or reassembly costs would increase the overall price of the repair to obtain other estimates from vendors that are less qualified and equipped than the dealership. I have called and compared the service center's hourly rates.

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**4. How was the price offered determined to be fair and reasonable?**

(Explain what the basis was for comparison and include cost analyses as applicable.)

Cummins Louisville Branch's hourly rates are commensurate with other repair shops in the area.

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**5. Describe any cost savings realized or costs avoided by acquiring the goods/services from this supplier.**

Being an OEM dealership, I would expect their service department to be more familiar and experienced with this engine and likely result in reduced time for diagnosis and repair.

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