

EXHIBIT "B"

Lexington/Fayette Urban County Government

Addendum for Services

Commerce Lexington

**Lexington-Fayette Urban County Government  
Economic Development Partner Agency Quarterly Report  
Fiscal Year 2015**

**Economic Development Partner Agency:**  
Commerce Lexington

\_\_\_\_\_ **Date**

**Outcome Evaluation**

Using the Addendum "A" to the Commerce Lexington's Purchase of Service Agreement, please demonstrate progress towards stated goals and initiatives.

NOTE: If there have been changes to your LFUCG funded program(s) necessitating amendment of your approved outcomes, please contact Kevin Atkins, Chief Development Officer, 859-258-3110 (or email at [katkins@lexingtonky.gov](mailto:katkins@lexingtonky.gov)) to discuss the proposed amendments.

**Business Recruitment Efforts**

Please provide the number of companies that you met with during the recent quarter that are looking at Lexington as a possible location. 1) What is the overall employment and possible investment of the companies (as a total)? 2) Do the companies fall within your key/strategic targets? 3) What is the status of the selection process? 4) Based on these efforts please describe benefits of companies that are outside the strategic targets? **PLEASE ANSWER EACH QUESTION ABOVE AS A SEPEARATE BULLET POINT NOTED BY THE NUMBER INDICATED ABOVE**

**Announcements**

Please provide a list of the Lexington based economic development announcements in the most recent quarter. What is the projected employment and investment of the companies? What is the amount of incentives LFUCG will put into the projects? How do these Lexington based announcements compare to FY13 & FY14 at this some point in the fiscal year?

**Retention & Expansion Efforts**

Please provide the number of current Lexington companies that you have met/worked with during the previous quarter. Have the meetings provided information on possible expansion in Lexington or efforts to retain jobs in Lexington?

**Minority & Women Business Owners/Managers**

Please provide an update on the activities to work with minority and women business owners during the recent quarter. What were the outcomes of the meetings (new employees, additional clients, connecting them to public and private business opportunities, etc.)

**Encourage Entrepreneurial Activity**

Please provide an update on activities undertaken by your agency to encourage entrepreneurial activity in Lexington? What type s of programs were offered? What was the estimated attendance of those events? What have been the follow-up/outcomes with those who attended?

## Student Population

Describe efforts during the quarter to connect the student population with the business community. What have been the successes of those efforts? What obstacles have you encountered in this effort?

**Certification**

As the Chief Executive Officer (or equivalent) of this agency, I certify that the information provided in this Quarterly Report is true and complete to the best of my knowledge and belief.

I further agree that funds received from LFUCG will be used for the purposes for which they were requested and approved, and that the agency will comply with the requirements set forth in the application and the approved Purchase of Service Agreement and Addendum.

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Title

\_\_\_\_\_  
Date

**THIS REPORT AND REQUIRED ATTACHMENT(S) ARE DUE BY:**

1<sup>ST</sup> QUARTER:  
OCTOBER 14, 2014

2<sup>ND</sup> QUARTER:  
JANUARY 14, 2015

3<sup>RD</sup> QUARTER:  
APRIL 14, 2015

4<sup>TH</sup> QUARTER:  
JULY 14, 2015

**THIS REPORT SHOULD BE COMPLETED AND SUBMITTED ALONG WITH QUARTERLY  
FUNDING REQUEST INVOICE  
ELECTRONICALLY TO:**

KEVIN ATKINS  
CHIEF DEVELOPMENT OFFICER  
[KATKINS@LEXINGTONKY.GOV](mailto:KATKINS@LEXINGTONKY.GOV)