



Strategy | Technology | Results

Marshall Civils
165 Barr St
Lexington, KY 40507

Palo Alto 3260 HA with 5 Years

11/27/2020

Proposal is valid until 1/19/2020

Lexington Police

150 East Main St.
Lexington, KY 40507
attn: Paul Stewart

Palo Alto with 5 Years of Subscriptions	qty	list price	ext.list price	ext. Police price
Palo Alto Networks PA-3260 with redundant AC power supplies	4	\$ 37,800.00	\$ 151,200.00	\$ 98,280.00
Palo Alto Networks PA-3220, PA-3250, and PA-3260 4 post rack mount kit	4	\$ 150.00	\$ 600.00	\$ 450.00
Threat prevention subscription 5 year prepaid for device in an HA pair, PA-3260	4	\$ 26,700.00	\$ 106,800.00	\$ 84,372.00
PANDB URL filtering subscription 5 year prepaid for device in an HA pair, PA-3260	4	\$ 26,700.00	\$ 106,800.00	\$ 84,372.00
WildFire subscription 5 year prepaid for device in an HA pair, PA-3260	4	\$ 26,700.00	\$ 106,800.00	\$ 84,372.00
Premium support 5 year prepaid, PA-3260	4	\$ 34,200.00	\$ 136,800.00	\$ 131,328.00
SFP+ form factor, 10Gb direct attach twin-ax passive cable with 2 transceiver ends and 5m of cable permanently bonded as an assembly, IEEE 802.3ae 10GBASE-CR compliant	2	\$ 500.00	\$ 1,000.00	\$ 550.00
Palo Alto 220	2	\$ 1,995.00	\$ 3,990.00	\$ 1.00

Lexington Police Total \$ 613,990.00 \$ 483,725.00

3 Year Payment Option

1st Payment Jan. 2021 \$ 161,241.67

2nd Payment Jan. 2022 \$ 161,241.67

3rd Payment Jan. 2023 \$ 161,241.67