REVISED EXHIBIT B



A Limited Liability Company

101 RJ Corman Drive • PO Box 788 • Nicholasville, KY 40340-0788
(859) 881-7521 • Fax: (859) 885-7804 • www.rjcorman.com

June 10, 2019 - REV. 1

Deborah J. Hawley

Director – Real Estate and Contracts
R. J. Corman Railroad Group, LLC

PO Box 788, 101 RJ Corman Drive Nicholasville, KY 40340 O: 859-881-2499

Deborah.Hawley@rjcorman.com

Re: Newton Pike - Lexington, KY (Add Pedestrian Gate)

Add Pedestrian Gate assembly, to be connected to existing crossing system. Also adding additional equipment in existing case.

Please see our proposal below for your consideration, delivery 70-90 days ARO:

Freight Grand Total	\$0.00 \$64,862.60
Total	\$64,862.60
Field Installation	\$40,031.00
Shop Wiring	\$600.00
Engineering	\$2,270.00
Material	\$21,961.60

The Bill of Materials are below for your reference.

Notes:

- Sales Tax on material is not included (If required, to be added to invoice).
- Does not include relocation of any utilities (gas, water, electric, etc.).

Sincerely,

David W. Ermler

RJ Corman - Estimating Group
RJ Corman Signaling, LLC

O: (859) 881-2319 C: (859) 213-1928