LEXSERV COLLECTIONS UPDATE

June 12, 2018





LEXserv Collection Rate Update

From KAWC to when we started Water Shutoffs

| | <u>Sewer</u> | <u> Landfill</u> | Water Quality | Total |
|-----------------|--------------|------------------|----------------------|--------------|
| May 2012 (KAWC) | 98.9% | 97.7% | 99.0% | 98.8% |
| May 2014 | <u>95.6%</u> | 94.7% | <u>96.9%</u> | 95.8% |
| % Change | -3.3% | -3.0% | -2.1% | -3.0% |

April 2018 compared to May 2014 (started water shutoffs for nonpayment)

| April 2018 | 97.4% | <u>98.7%</u> | <u>98.6%</u> | <u>97.7%</u> |
|------------|-------|--------------|--------------|--------------|
| % Change | -1.5% | 1.0% | -0.4% | -1.1% |



LEXserv Collection Rate Update

- We work with KAWC to shut off customers water for delinquent sewer bills
- 10 Day shut off notice is sent to customer
- After 10 days as a courtesy, an auto generated call to customer is made to alert them they are on the shutoff list
- After 10 days a shut off service order is created with Kentucky American Water (KAW)
- KAW will perform shut off
- Water service should be restored the same day if payment or payment agreement is completed by 2:00 PM. We guarantee it will be 24-48 hours
- Customers that have been shut off can now enter into a payment plan over the phone for a reconnect



- Project timeline
 - Start of Billing Project September 2015
 - Go Live May 15, 2017
 - 1 year anniversary in May 2018
- Approximately 21 months to implement project



- All back office operations related to LEXserv now handled by LFUCG Staff
 - Billing
 - Cash Application
 - Collections
 - Account Adjustments
 - Customer Service (311)
 - Banking Lockbox, Payment Centers, etc.



- Advantages in Revenue after transition
 - Only 2 vendors to work with (KAWC & Bluegrass Communications) to produce bills
 - Control of system
 - Enhanced Reporting
 - Work directly with the System Manufacturer if there is a system issue



- Advantages for Customers after transition
 - New and improved website for customers to easier navigate their account
 - New locations to pay a bill via check for no charge (Republic Bank)
 - Customer Service provided by Staff in Lexington opposed to staff in Cincinnati



- Staff Recognition that made project successful
 - Division of Revenue
 - 311
 - Accounting
 - Finance
 - IT

Questions?

