ECONOMIC DEVELOPMENT GRANT

Budget, Finance, and Economic Development Committee

November 28, 2017





Background

- □ \$300,000 was authorized in Fiscal Year (FY) 2018
 Adopted Budget an increase from \$150,000 in (FY) 2017.
- ☐ Funds for (FY) 2019 will be contingent on approval of the funds in the (FY) 2019 Lexington-Fayette Urban County Government (LFUCG) budget cycle and contingent on each agency completing their respective grant outcomes.



Background (continued)

☐ Grant applicants could apply for 2-year funding cycle.

Note: FY'18 is defined as 7/1/17 – 6/30/18 FY'19 is defined as 7/1/18 – 6/30/19

- ☐ Up to \$75,000 could be awarded this application cycle to partnership applications.
- ☐ Up to \$30,000 could be awarded this application cycle to individual agency applications.



Funding & Eligibility

- ☐ Funds are to support impactful approaches in defined areas of economic development.
- Be located in Lexington-Fayette County and provide services and placements in Lexington-Fayette County.
- Be a Lexington-Fayette Urban County public, nonprofit, or private agency that has a business license with the LFUCG Department of Revenue.



Scoring Committee

- ☐ Hilary Angelucci (Urban County Council Aide to Councilmember Henson)
- □ Sarah Ausmus (UK Doctorate Student Public Policy & Administration)
- □ Jasie Curtis (Finance Dept. Finance & Investment Analyst)
- ☐ Elodie Dickinson (Economic Development Workforce Development Manager)
- ☐ Arthur Lucas (CAO Officer of Diversity & Inclusion)



Scoring Committee- Areas of Review

- Workforce Need
- ☐ Program Impact
- Budget
- □ Performance Measurement
- Partnerships
- □ Evidence of Success
- □ Funding Sources



Scoring Notes (continued)

- ☐ A total of fourteen (14) agencies applied for funding.
- ☐ A total of \$522,950 of funding was requested.
- ☐ A total of ten (10) agencies are being recommended for funding.
- ☐ A total of \$300,000 in funding is being recommended.
- ☐ Applications were entered via Formstack

(https://www.lexingtonky.gov/economic-development).



Scoring Notes (continued)

- □ All current grant recipients applied and are being recommended for funding in the FY'18-FY'19 funding round.
- ☐ Three (3) applicants applied in partnership with another agency.
- ☐ Four (4) new applicants applied for funding.
- □ Partnerships currently receiving funding from FY'17 did not apply as partners for this round.



Recommendations



Agency Partnerships:

Amount

1. Jubilee Jobs / Lexington Rescue Mission

\$59,500

Purpose:

Provide 2-week, 7-step jobs training program in partnership with Lexington Rescue Mission (to provide the work-based learning and re-entry support).

2. The Plantory / Food Chain

\$55,000

Purpose:

Provide Food Sector Job Training Program to participants in FoodChain's processing kitchen.



Agency: Amount:

3. OWL (Opportunity for Work & Learning)

\$26,000

Purpose:

Provide Forklift or Customer Service Representative Skills Certifications, job readiness, and soft skills.

4. Community Action Council

\$26,000

Purpose:

Provide CDA (Child Development Associate) credential, Commercial Driver's License (CDL), and work readiness skills.



Agency: Amount:

5. Building Institute of Central Kentucky

\$26,000

Purpose:

Provide classroom, lab training, and licensure for HVAC, plumbing, electric, carpentry, and property maintenance. Will also provide training for: OSHAL 10, First Aid, CPR, and EPA608.

6. Hospice of the Bluegrass (Bluegrass Care Navigators) \$25,000

Purpose:

Provide tuition scholarships for participants to earn Certified Nurse Aid (CNA) certification, and to pay for their books and State Competency Evaluation test.



Agency: Amount:

7. Dress For Success

\$22,500

Purpose:

Provide customized mentoring in job seeking strategies, employment placement and retention for unemployed females in Fayette County.

8. Urban League of Lexington

\$22,500

Purpose:

Provide Certified Fiber Optic Technician training course to teach participants to install, terminate, and test multi-mode fiber optic networks to existing standards. Prepare participants to take the Certified Fiber Optic Technician exam. Will cover soft skills.



Agency: Amount:

9. Build Inclusion Inc.

\$20,000

Purpose:

Provide high school students and young adults with disabilities with Pre-Employment Transition Services, Internships, Work-Based Learning opportunities, and employment.

10. Community Ventures

\$17,500

Purpose:

Provide entrepreneurial support to women starting or expanding a business in Fayette County (Women's Business Center of Kentucky).



Timeline

November 7, 2017

Presentation to
Economic
Development
Investment Board

November 28, 2017

Presentation to the Urban County Council's Budget, Finance, and Economic Development Committee December 2017

Complete purchase of service agreements

January – February 2018

Urban County Council Approval Process &

Announcement of Grant Awards

March 2018

Funds Dispersed

May 1, 2018 -April 30, 2020

Track Workforce
Partner
Programs



Questions?