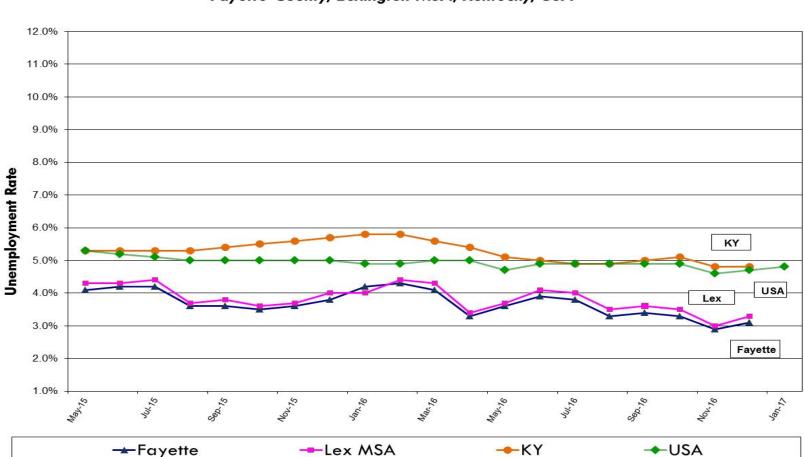
BUDGET, FINANCE & ECONOMIC DEVELOPMENT COMMITTEE

Financial Update February 28, 2017





Comparative Unemployment Rates

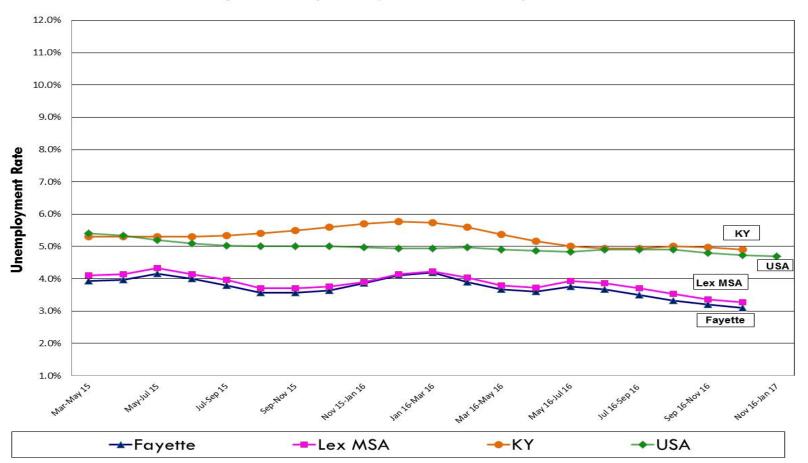


Fayette County, Lexington MSA, Kentucky, USA



Comparative Unemployment Rates Three Month Moving Average

Fayette County, Lexington MSA, Kentucky, USA





Comparison of Economic Indicators 2016 / 2017

| Economic Indicators | | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Νον | Dec |
|-------------------------------|------|-------|-------|---------|-------|-------|--------------|-------|-------|---------|-------|--------------|---------|
| Fayette County | 2015 | 4.2% | 4.2% | 4.1% | 3.6% | 4.1% | 4.2% | 4.2% | 3.6% | 3.6% | 3.5% | 3.6% | 3.8% |
| Unemployment Rate | 2016 | 4.2% | 4.3% | 4.1% | 3.3% | 3.6% | 3.9 % | 3.8% | 3.3% | 3.4% | 3.3% | 2.9 % | 3.1% |
| | 2017 | N/A | | | | | | | | | | | |
| Quarterly Fayette County | 2015 | - | - | 185,062 | - | - | 189,584 | - | - | 191,038 | - | - | 197,966 |
| Employment | 2016 | - | - | 188,039 | - | - | 192,063 | - | - | N/A | - | - | N/A |
| | 2017 | - | - | N/A | - | - | N/A | - | - | N/A | - | - | N/A |
| Fayette County Permits Issued | 2015 | 1,134 | 1,858 | 1,019 | 1,108 | 1,431 | 1,551 | 1,319 | 1,523 | 1,595 | 1,394 | 1,220 | 1,158 |
| | 2016 | 937 | 1,206 | 1,510 | 1,631 | 1,453 | 2,071 | 1,042 | 744 | 860 | 737 | 742 | 721 |
| | 2017 | 876 | - | - | - | - | - | - | - | - | - | - | - |
| Fayette County New Business | 2015 | 197 | 224 | 330 | 749 | 362 | 198 | 198 | 283 | 264 | 286 | 238 | 160 |
| Business Licenses | 2016 | 203 | 248 | 445 | 564 | 658 | 299 | 173 | 260 | 219 | 231 | 211 | 153 |
| | 2017 | 201 | - | - | - | - | - | - | - | - | - | - | - |
| Home Sales (MSA) | 2015 | 571 | 651 | 884 | 963 | 1,140 | 1,346 | 1,334 | 1,165 | 1,072 | 1,054 | 815 | 919 |
| | 2016 | 640 | 773 | 950 | 1,139 | 1,313 | 1,419 | 1,230 | 1,338 | 1,155 | 1,050 | 1,012 | 1,081 |
| | 2017 | 776 | - | - | - | - | - | - | - | - | - | - | - |
| Fayette County | 2015 | 33 | 20 | 36 | 24 | 18 | 43 | 18 | 41 | 12 | 43 | 41 | 26 |
| Foreclosures | 2016 | 22 | 36 | 25 | 27 | 31 | 21 | 26 | 40 | 14 | 31 | 31 | 16 |
| | 2017 | 27 | - | - | - | - | - | - | - | - | - | - | - |

N/A indicates information not available.

BLS Release Dates for Fayette Co. Quarterly Employment - 6 months after quarter end



FY 2017 Code Enforcement Nuisance Abatement/Lien Collections

| | | ve Collection | | | | | | | |
|---------------|----------------|----------------|----------------------|----------------|----------------|--------------------|----------------|--------------------------|--|
| <u>Month</u> | <u>Fees</u> | | <u>Miscellaneous</u> | | Penalty & | Penalty & Interest | | <u>Total Collections</u> | |
| | <u>FY 2017</u> | <u>FY 2016</u> | <u>FY 2017</u> | <u>FY 2016</u> | <u>FY 2017</u> | <u>FY 2016</u> | <u>FY 2017</u> | <u>FY 2016</u> | |
| July | 225 | 476 | 253 | 546 | 15,545 | 18,043 | 16,022 | 19,065 | |
| August | 1,125 | 600 | 802 | 308 | 10,163 | 14,984 | 12,090 | 15,892 | |
| September | 545 | 969 | 2,153 | 2,072 | 71,212 | 52,780 | 73,910 | 55,821 | |
| October | 1,275 | 1,125 | 2,132 | 2,115 | 39,069 | 45,592 | 42,476 | 48,832 | |
| November | 975 | 525 | 962 | 1,250 | 27,457 | 25,220 | 29,394 | 26,995 | |
| December | 300 | 1,575 | 1,456 | 2,626 | 48,596 | 61,590 | 50,352 | 65,791 | |
| January | 525 | 1,200 | 2,230 | 2,063 | 43,903 | 45,565 | 46,658 | 48,828 | |
| <u>Totals</u> | 4,970 | 6,470 | 9,987 | 10,980 | 255,944 | 263,774 | 270,902 | 281,224 | |



January 2017 MTD Actual Compared to Adopted Budget

| Revenue Category | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> | <u>%Var</u> |
|---------------------------|---------------|---------------|-----------------|-------------|
| OLT- Employee Withholding | 15,469,128 | 10,364,310 | 5,104,818 | 49.3% |
| OLT - Net Profit | 1,158,924 | 1,701,914 | (542,990) | -31.9% |
| Insurance | 4,916,087 | 2,248,741 | 2,667,346 | 118.6% |
| Franchise Fees | 1,898,491 | 1,961,452 | (62,961) | -3.2% |
| TOTALS | 23,442,630 | 16,276,417 | 7,166,213 | 44.0% |



January 2017 YTD Actual Compared to Adopted Budget

| Revenue Category | <u>Actual</u> | Budget | <u>Variance</u> | <u>% Var</u> |
|---------------------------|---------------|---------------|-----------------|--------------|
| OLT- Employee Withholding | 109,299,200 | 105,164,267 | 4,134,933 | 3.9% |
| OLT - Net Profit | 12,372,235 | 14,225,248 | (1,853,013) | -13.0% |
| Insurance | 19,938,998 | 16,940,518 | 2,998,480 | 17.7% |
| Franchise Fees | 13,544,034 | 14,057,037 | (513,003) | -3.6% |
| TOTALS | 155,154,467 | 150,387,070 | 4,767,397 | 3.2% |



January 2017 YTD/January 2016 YTD Current Year Compared to Prior Year

| Revenue Category | <u>Jan '17 YTD</u> | <u>Jan '16 YTD</u> | <u>Variance</u> | <u>%Var</u> |
|---------------------------|--------------------|--------------------|-----------------|-------------|
| OLT- Employee Withholding | 109,299,200 | 99,626,414 | 9,672,786 | 9.7% |
| OLT - Net Profit | 12,372,235 | 13,416,473 | (1,044,238) | -7.8% |
| Insurance | 19,938,998 | 16,614,875 | 3,324,122 | 20.0% |
| Franchise Fees | 13,544,034 | 12,673,708 | 870,326 | 6.9% |
| TOTALS | 155,154,467 | 142,331,470 | 12,822,997 | 9.0% |



2017 Fiscal year – Cash Flow Variance Revenue (Actual to Budget)

| | For the seven months ended Jan 31, 2017 | | | | | |
|--------------------------|---|---------------|-------------|--------------|--|--|
| | ACTUAL | BUDGET | Variance | | | |
| <u>Revenue</u> | | | | | | |
| Payroll Withholding | \$109,299,200 | \$105,164,267 | \$4,134,933 | 4% | | |
| Net Profit | 12,372,235 | 14,225,247 | (1,853,012) | -13% | | |
| Insurance | 19,938,998 | 16,940,518 | 2,998,480 | 18% | | |
| Franchise Fees | 13,544,034 | 14,057,037 | (513,003) | -4% | | |
| Other Licenses & Permits | 3,685,343 | 3,566,666 | 118,677 | 3% | | |
| Ad Valorem | 20,206,012 | 20,264,863 | (58,851) | 0% | | |
| Services | 13,553,052 | 12,314,992 | 1,238,060 | 10% | | |
| Fines and Forfeitures | 186,593 | 163,448 | 23,145 | 14% | | |
| Property Sale | 107,470 | 179,081 | (71,611) | -40% | | |
| Intergovernmental | 307,532 | 200,798 | 106,734 | 53% | | |
| Investment Income | (137,018) | 290,214 | (427,232) | -147% | | |
| Other Income | 1,621,539 | 1,835,789 | (214,250) | -12% | | |
| Total Revenue | \$194,684,989 | \$189,202,920 | \$5,482,069 | 2.9 % | | |



2017 Fiscal Year – Cash Flow Variance Expense (Actual to Budget)

| For the seven months ended Jan 31, 2017 | | | | | |
|---|-----------------|-----------------|---------------|-----|--|
| | ACTUAL | BUDGET | Variance | | |
| <u>Expenses</u> | | | | | |
| Personnel | (\$124,356,644) | (\$120,403,956) | (\$3,952,688) | -3% | |
| Operating | (22,467,768) | (29,651,614) | \$7,183,846 | 24% | |
| Debt Service | (25,724,172) | (26,659,664) | 935,492 | 4% | |
| Partner Agencies | (12,240,693) | (11,753,167) | (487,526) | -4% | |
| Insurance - Expense | (1,019,355) | (1,229,530) | 210,175 | 17% | |
| Operating Capital Expenditures | (2,339,099) | (3,156,844) | 817,745 | 26% | |
| Total Expenses | (188,147,730) | (192,854,775) | 4,707,045 | 2% | |
| Interfund Transfers | | | | | |
| Transfers | (3,230,288) | (2,464,429) | (765,859) | | |
| Change in Fund Balance | 3,306,971 | (5,938,512) | 9,245,483 | | |



2017 Fiscal Year - Cash Flow Variance Revenue (CY to PY)

| | Jan 2017 | Jan 2016 | Variance | |
|--------------------------|---------------|---------------|--------------|--------------|
| Revenue | | | | |
| Payroll Withholding | \$109,299,200 | \$99,626,414 | \$9,672,786 | 10% |
| Net Profit | 12,372,235 | 13,416,473 | (1,044,238) | -8% |
| Insurance | 19,938,998 | 16,614,875 | 3,324,122 | 20% |
| Franchise Fees | 13,544,034 | 12,673,708 | 870,326 | 7% |
| Other Licenses & Permits | 3,685,343 | 3,662,728 | 22,615 | 1% |
| Ad Valorem | 20,206,012 | 19,747,928 | 458,084 | 2% |
| Services | 13,553,052 | 13,983,954 | (430,902) | -3% |
| Fines and Forfeitures | 186,593 | 103,272 | 83,321 | 81% |
| Property Sale | 107,470 | 110,215 | (2,745) | -2% |
| Intergovernmental | 307,532 | 300,141 | 7,391 | 2% |
| Investment Income | (137,018) | 363,453 | (500,471) | -138% |
| Other Income | 1,621,539 | 2,386,043 | (764,504) | -32% |
| Total Revenue | \$194,684,989 | \$182,989,203 | \$11,695,786 | 6.4 % |



2017 Fiscal Year - Cash Flow Variance Expense (CY to PY)

| | Jan 2017 | Jan 2016 | Variance | |
|--------------------------------|-----------------|-----------------|---------------|-------|
| Expenses | | | | |
| Personnel | (\$124,356,644) | (\$117,806,688) | (\$6,549,956) | -6% |
| Operating | (22,467,768) | (23,150,342) | 682,574 | 3% |
| Debt Service | (25,724,172) | (22,815,198) | (2,908,974) | -13% |
| Partner Agencies | (12,240,693) | (10,901,991) | (1,338,702) | -12% |
| Insurance - Expense | (1,019,355) | (1,045,259) | 25,904 | 2% |
| Operating Capital Expenditures | (2,339,099) | (864,292) | (1,474,807) | -171% |
| Total Expenses | (188,147,730) | (176,583,770) | (11,563,960) | -7% |
| Interfund Transfers | | | | |
| Transfers | (3,230,288) | (645,836) | (2,584,453) | |
| Change in Fund Balance | 3,306,971 | 5,759,597 | (\$2,452,626) | |



