This Affidavit must be completed before your firm can be considered for award of this contract.

AFFIDAVIT

Comes the Affiant, Chris Sanders, and after being first duly sworn under penalty of perjury as follows:

1. His/her name is **Chris Sanders** and he/she is the individual submitting the bid or is the authorized representative of

Performance Safety Group, Inc., the entity submitting the bid (hereinafter referred to as "Bidder")

- Bidder will pay all taxes and fees, which are owed to the Lexington-Fayette Urban County Government at the time the bid is submitted, prior to award of the contract and will maintain a "current" status in regard to those taxes and fees during the life of the contract.
- Bidder will obtain a Lexington-Fayette Urban County Government business license, if applicable, prior to award of the contract.
- Bidder has authorized the Division of Central Purchasing to verify the above-mentioned information with the Division of Revenue and to disclose to the Urban County Council that taxes and/or fees are delinquent or that a business license has not been obtained.
- Bidder has not knowingly violated any provision of the campaign finance laws of the Commonwealth of Kentucky within the past five (5) years and the award of a contract to the Bidder will not violate any provision of the campaign finance laws of the Commonwealth.
- Bidder has not knowingly violated any provision of Chapter 25 of the Lexington-Fayette Urban County Government Code of Ordinances, known as "Ethics Act."
- Bidder acknowledges that "knowingly" for purposes of this Affidavit means, with respect to conduct or to circumstances described by a statute or ordinance defining an offense, that a person is aware or should have been aware that his conduct is of that nature or that the circumstance exists.

Further, Affiant sayeth naught.	
STATE OF MISSOUR	
COUNTY OF JEFFERSON	
The foregoing instrument was subscribed, sworn to and acknowledged before me by \underline{CMRIS} $\underline{SANDERS}$ on this the $\underline{26TH}$ day	
of <u>April</u> , 20 <u>18</u> . My Commission expires: <u>02/11/2020</u> My Commission expires: <u>02/11/2020</u> My Commission Expires February 11, 2020	
NOTARY PUBLIC, STATE AT LARGE	

Please refer to Section II, Bid Conditions, Item "U" prior to completing this form.

WORKFORCE ANALYSIS FORM

Name of Organization: Performance Safety Group, Inc.

Categories	Total	() Hisp	hite Jot panic pr ino)	Hisp o Lati	r	Afri Ame (N Hisp	ek or can- rican Jot Jot anic atino	Haw and O Pac Isla: (N	nder lot vanie	Asi (N Hisp o Lati	ot anic r	India Ala: Na (n Hisp	rican an or skan tive not panic atino)	more (Hisp	vo or e races Not anic or tino)	То	tal
		M	F	М	F	м	F	M	F	М	F	М	F	м	F	Μ	F
Administrators																	
Professionals		1	1								1						
Superintendents											-						
Supervisors																	
Foremen																	
Technicians																	
Protective Service																	
Para-Professionals																	
Office/Clerical		3	2														
Skilled Craft																	
Service/Maintenan																	
Total:																	

Prepared by: <u>Chris Sanders - - President / CEO</u> (Name and Title) Date: 4/25/2018

Revised 2015-Dec-15

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LFUCG MWDBE PARTICIPATION FORM Bid/RFP/Quote Reference #49-2018 (Disposable Gloves Reissue)

The MWDBE and/or veteran subcontractors listed have agreed to participate on this Bid/RFP/Quote. If any substitution is made or the total value of the work is changed prior to or after the job is in progress, it is understood that those substitutions must be submitted to Central Purchasing for approval immediately. **Failure to submit a completed form may cause rejection of the bid.**

MWDBE Company, Name, Address, Phone, Email	MBE WBE or DBE	Work to be Performed	Total Dollar Value of the Work	% Value of Total Contract
1.				
2.				
3.				
4.				

The undersigned company representative submits the above list of MWDBE firms to be used in accomplishing the work contained in this Bid/RFP/Quote. Any misrepresentation may result in the termination of the contract and/or be subject to applicable Federal and State laws concerning false statements and false claims.

Performance Safety Group, Inc. Company

4/25/2018 **Date**

C. 70

Company Representative

President / CEO Title

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LFUCG MWDBE PARTICIPATION FORM

Bid/RFP/Quote Reference #49-2018 (Disposable Gloves Reissue)

The MWDBE and/or veteran subcontractors listed have agreed to participate on this Bid/RFP/Quote. If any substitution is made or the total value of the work is changed prior to or after the job is in progress, it is understood that those substitutions must be submitted to Central Purchasing for approval immediately. **Failure to submit a completed form may cause rejection of the bid.**

MWDBE Company, Name, Address, Phone, Email	MBE WBE or DBE	Work to be Performed	Total Dollar Value of the Work	% Value of Total Contract
1.				
2.				
3.				
4.				

The undersigned company representative submits the above list of MWDBE firms to be used in accomplishing the work contained in this Bid/RFP/Quote. Any misrepresentation may result in the termination of the contract and/or be subject to applicable Federal and State laws concerning false statements and false claims.

Performance Safety Group, Inc. Company C. Ju

Company Representative

President / CEO Title

4/25/2018 **Date**

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LEXINGTON LFUCG MWDBE SUBSTITUTION FORM

Bid/RFP/Quote Reference #49-2018 (Disposable Gloves Reissue)

The substituted MWDBE and/or veteran subcontractors listed below have agreed to participate on this Bid/RFP/Quote. These substitutions were made prior to or after the job was in progress. These substitutions were made for reasons stated below and are now being submitted to Central Purchasing for approval. By the authorized signature of a representative of our company, we understand that this information will be entered into our file for this project. Failure to submit this form may cause rejection of the bid.

SUBSTITUTED MWDBE Company Name, Address, Phone, Email	MWDBE Formally Contracted/ Name, Address, Phone, Email	Work to Be Performed	Reason for the Substitution	Total Dollar Value of the Work	% Value of Total Contract
1.					
2.					
3.					
4.					

The undersigned acknowledges that any misrepresentation may result in termination of the contract and/or be subject to applicable Federal and State laws concerning false statements and false claims.

Performance Safety Group, Inc. Company

Company Representative

4/25/2018 Date

President / CEO Title

Page 3 of 24



MWDBE QUOTE SUMMARY FORM

Bid/RFP/Quote Reference #49-2018 (Disposable Gloves Reissue)

The undersigned acknowledges that the minority and/or veteran subcontractors listed on this form did submit a quote to participate on this project. Failure to submit this form may cause rejection of the bid.

Contact Person
Bid Package / Bid Date

MWDBE Company Address	Contact Person	Contact Information (work phone Email, cell)	Services to be performed	Method of Communication (email, phone meeting, ad, event etc)	Total dollars \$\$ Do Not Leave Blank (Attach Documentation)	AA HA AS	Veteran
						>	

(MBE designation / AA=African American / HA= Hispanic American/AS = Asian American/Pacific Islander/ NA= Native American)

The undersigned acknowledges that all information is accurate. Any misrepresentation may result in termination of the contract and/or be subject to applicable Federal and State laws concerning false statements and claims.

Performance Safety Group, Inc. Company

Company Representative

4/25/2018 Date President / CEO Title

Page 4 of 24



LFUCG SUBCONTRACTOR MONTHLY PAYMENT REPORT

The LFUCG has a 10% goal plan adopted by city council to increase the participation of minority and women owned businesses in the procurement process. The LFUCG also has a 3% goal plan adopted by cited council to increase the participation of veteran owned businesses in the procurement process. In order to measure that goal LFUCG will track spending with MWDBE and Veteran contractors on a monthly basis. By the signature below of an authorized company representative, you certify that the information is correct, and that each of the representations set forth below is true. Any misrepresentation may result in termination of the contract and/or prosecution under applicable Federal and State laws concerning false statements and false claims. Please submit this form monthly to the Division of Central Purchasing/ 200 East Main Street / Room 338 / Lexington, KY 40507.

Bid/RFP/Quote #49-2018 (Disposable Gloves Reissue) Total Contract Amount Awarded to Prime Contractor for this Project_____

Project Name/ Contract #	Work Period/ From:	To:
Company Name:	Address:	
Federal Tax ID:	Contact Person:	

Subcontractor Vendor ID (name, address, phone, email	Description of Work	Total Subcontract Amount	% of Total Contract Awarded to Prime for this Project	Total Amount Paid for this Period	Purchase Order number for subcontractor work (please attach PO)	Scheduled Project Start Date	Scheduled Project End Date

By the signature below of an authorized company representative, you certify that the information is correct, and that each of the representations set forth below is true. Any misrepresentations may result in the termination of the contract and/or prosecution under applicable Federal and State laws concerning false statements and false claims.

Performance Safety Group, Inc. Company

4/25/2018 Date

C. J2

Company Representative

President / CEO Title

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LFUCG STATEMENT OF GOOD FAITH EFFORTS Bid/RFP/Quote #49-2018 (Disposable Gloves Reissue)

By the signature below of an authorized company representative, we certify that we have utilized the following Good Faith Efforts to obtain the maximum participation by MWDBE and Veteran-Owned business enterprises on the project and can supply the appropriate documentation.

Advertised opportunities to participate in the contract in at least two (2) publications of general circulation media; trade and professional association publications; small and minority business or trade publications; and publications or trades targeting minority, women and disadvantaged businesses not less than fifteen (15) days prior to the deadline for submission of bids to allow MWDBE firms and Veteran-Owned businesses to participate. Included documentation of advertising in the above publications with the bidders good faith efforts package Attended LFUCG Central Purchasing Economic Inclusion Outreach event Attended pre-bid meetings that were scheduled by LFUCG to inform MWDBEs and/or Veteran-Owned Businesses of subcontracting opportunities Sponsored Economic Inclusion event to provide networking opportunities for prime contractors and MWDBE firms and Veteran-Owned businesses Requested a list of MWDBE and/or Veteran subcontractors or suppliers from LFUCG and showed evidence of contacting the companies on the list(s). Contacted organizations that work with MWDBE companies for assistance in finding certified MWBDE firms and Veteran-Owned businesses to work on this project. Those contacted and their responses should be a part of the bidder's good faith efforts documentation. Sent written notices, by certified mail, email or facsimile, to qualified, certified MWDBEs soliciting their participation in the contract not less than seven (7) days prior to the deadline for submission of bids to allow them to participate effectively. Followed up initial solicitations by contacting MWDBEs and Veteran-Owned businesses to determine their level of interest. Provided the interested MWBDE firm and/or Veteran-Owned business with adequate and timely information about the plans, specifications, and

requirements of the contract.

Selected portions of the work to be performed by MWDBE firms and/or Veteran-Owned businesses in order to increase the likelihood of meeting the contract goals. This includes, where appropriate, breaking out contract work items into economically feasible units to facilitate MWDBE and Veteran participation, even when the prime contractor may otherwise perform these work items with its own workforce *if awarded, PSG intends to partner with a diversity logistics provider if feasible.

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Negotiated in good faith with interested MWDBE firms and Veteran-Owned businesses not rejecting them as unqualified without sound reasons based on a thorough investigation of their capabilities. Any rejection should be so noted in writing with a description as to why an agreement could not be reached.

Included documentation of quotations received from interested MWDBE firms and Veteran-Owned businesses which were not used due to uncompetitive pricing or were rejected as unacceptable and/or copies of responses from firms indicating that they would not be submitting a bid.

Bidder has to submit sound reasons why the quotations were considered unacceptable. The fact that the bidder has the ability and/ or desire to perform the contract work with its own forces will not be considered a sound reason for rejecting a MWDBE and/or Veteran-Owned business's quote. Nothing in this provision shall be construed to require the bidder to accept unreasonable quotes in order to satisfy MWDBE and Veteran goals.

Made an effort to offer assistance to or refer interested MWDBE firms and

Veteran-Owned businesses to obtain the necessary equipment, supplies, materials, insurance and/or bonding to satisfy the work requirements of the bid proposal

Made efforts to expand the search for MWBE firms and Veteran-Owned businesses beyond the usual geographic boundaries.

_____Other--any other evidence that the bidder submits which may show that the bidder has made reasonable good faith efforts to include MWDBE and Veteran participation.

<u>NOTE</u>: Failure to submit any of the documentation requested in this section may be cause for rejection of bid. Bidders may include any other documentation deemed relevant to this requirement which is subject to approval by the MBE Liaison. Documentation of Good Faith Efforts must be submitted with the Bid, if the participation Goal is not met.

The undersigned acknowledges that all information is accurate. Any misrepresentations may result in termination of the contract and/or be subject to applicable Federal and State laws concerning false statements and claims.

Performance Safety Group, Inc. Company

C. 5____

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Company Representative

President / CEO Title

4/25/2018 Date



Performance Safety Group is the nation's premier manufacturer and distributor of high-quality disposable gloves, safety products and high-visibility apparel. We strive to be the best at what we do by consistently offering the best value in safety solutions to the U.S. Government and private sector. At PSG our primary goal is to become your strategic partner by providing procurement solutions to federal, state, and municipal government agencies, as well as the military, emergency response teams, hospitals, and higher education facilities. Our knowledgeable team is focused on delivering the highest quality products at manufacturing pricing to any level of business, and our product line is available through Amazon, Wal-Mart, or through our network of qualified distributors. We welcome the opportunity to help your organization procure and implement safety solutions to address your unique needs.

Government

Our Government Division provides procurement solutions for Federal, State, and Municipal government agencies, as well as the military, community emergency response teams, hospitals, and higher education facilities. We are committed to supplying these agencies with quality safety products needed for everyday maintenance and repairs. PSG understands each government entity has specific purchasing regulations and requirements. Therefore, our government specialists are available to help your organization procure and implement the best safety solution for your unique needs.

Achieving a Higher Standard of Excellence

The cornerstone to our long-standing status as the industry leader amongst hand protection and hi-vis apparel providers is our rigorous quality control system -- bringing top-notch processes and professionals together to provide the utmost safety and satisfaction to our valued customers. All PSG products are meticulously designed, and quality crafted, to exceed the most stringent performance and protection requirements for each application, while simultaneously delivering exceptional value. All disposable glove manufacturing facilities are ISO certified and U.S. FDA registered, upholding the highest industry standards for quality and safety. This commitment is reflected in our varied industry certifications.

Green Initiatives - Sustainability

At Performance Safety Group, we are committed to ensuring a health workplace and preserving our environment in partnership with our customers, suppliers, and employees. Our ethos of sustainability drives innovative production and distribution practices that lead to greater efficiencies, resulting in less waste, reduced emissions, and a healthier planet for future generations. PSG continually looks for ways to minimize the impact that our products, catalogs, and packaging have on our environment. We work closely with our manufacturing facilities around the world to implement clean air, water, and energy best practices. Our headquarters is equipped with solar panels and offices / warehouses participate in a vigorous recycling program, and we encourage our customers and vendors to do the same

Our **"300 Per Box" Greener Advantage Packaging** reduces the energy needed to produce and transport the product and result in less waste for the customer to dispose of, all of which helps to control costs and reduce landfill waste. Not only are our new, recyclable packaging options good for the environment, they also result in reduced waste, more efficient storage, less restocking and better pricing for our customers.

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Supplier Diversity - adding value to the business of Performance Safety Group

Not only will Performance Safety Group help to fulfill your supplier diversity initiative and meet your set-aside contracting requirements, we also proudly contribute to a positive socio-economic impact. Recognizing the importance of diversity in today's multicultural environment, PSG strives to create and maintain sustainable, mutually-beneficial relationships with small and diverse suppliers. Our partnerships with SDVOSB, HUBZone-Based, 8A Certified, Veteran-Owned, Small Business Enterprise, Service Disabled Veteran-Owned, Small Disadvantaged, Minority Business Enterprise, LGBT, and Woman-Owned distributors throughout the USA offer competitiveness, innovation, and value to your supply chain.

PSG is dedicated to helping its customers deliver the highest quality products while reducing costs, streamlining processes, and ensuring safety. We believe that an inclusive business environment and a diverse supplier base fosters collaboration that leads to innovative solutions, adds jobs, and strengthens local economies. To that end, we welcome the opportunity to add to our supply chain diverse suppliers that contribute to our business processes and help meet our customers' diversity objectives. **Due to the competitiveness of the disposable glove industry and Lexington's current costs, unfortunately it is impossible to subcontract with a MWDBE and/ or veteran partner on this opportunity and remain viable. However, if awarded, PSG will seek a MWDBE or veteran owned local warehouse partner if pricing is reasonable.**

Value and Selection

Performance Safety Group supplies a highly-diversified portfolio of high-quality, disposable gloves specifically designed to help our customers overcome common challenges. Our comprehensive collection – including latex, nitrile, polyethylene, vinyl, examination, industrial and food service gloves – is sure to provide the perfect fit for your hand protection needs. We currently maintain over fifty medical grade nitrile examination glove options, including our own *RESPONDER*, *Skintx*, *CARE+*, and *Med Express* brands, with high inventory levels in several distribution centers strategically located throughout the country allowing for immediate shipping nationwide.

Inventory - Delivery

As a Top 5 disposable glove sellers with Wal-Mart and Amazon -- the world's biggest retailers -- with double digit quarterly growth and millions in annual revenue, we are required to sustain high inventory levels. And, in addition to these partnerships, we successfully service numerous long-term government contracts throughout the country. Because PSG maintains ample inventory in strategically-positioned distribution centers across the country, nearly every order ships within 1-3 business days. You can be confident in our ability to meet each purchase order requirement in a timely fashion, as we ship 90% of all orders within 48 hours of receipt. Not only does this demonstrate our commitment to service, but further guarantees all orders consistently ship in full without any backorders.

Customer Support

Our Sales Team specializes in offering solutions to address your safety requirements and we strive to be your safety gear provider. PSG is committed to providing a high level of customer service to ensure product fit, sourcing, delivery, and support. Please call 877.PSG.GLOVES (774.4568) or email *info@PSGgear.com* for your product needs.

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