

Lexington-Fayette Urban County Government

Lexington, Kentucky Horse Capital of the World

Division of Central Purchasing

Date of Issue: June 19, 2017

INVITATION TO BID #93-2017 Leaf Collection Services

Bid Opening Date: Address:		7 ain Street, 3 nd Floor, Room 338, Lexington, Kentucky 40507	Bid Opening Time: 2:00 PM
Type of Bid:	Price Conti	act	
Pre Bid Meeting: Address:	June 26, 20 200 E Main	Pre Bld 7 St, 3 rd Floor Purchasing Conference Room, Lexington, KY	Time: 10:00 AM
		office of the Division of Central Purchasing, 200 East Main Street, .Z. Bids must be <u>received</u> by the above-mentioned date and time.	
		Division of Central Purchasing 200 East Main Street, Room 338 Lexington, KY 40507, (859) 258-3320	
above. Bids that are	e not <mark>delive</mark> r	ty Government assumes no responsibility for blds that are not are to the Division of Central Purchasing by the stated time may name and address, bid invitation number, and the name of the	and date will be rejected. All bids
Bids are to include all	shipping costs	to the point of delivery located at: VARIOUS LOCATIONS, Lexing	ion, KY
Bld Security Required:	\	es X_No Cashier Check, Certified Check, Bid Bond (Personal checks	and company checks will not be acceptable).
Performance Bond Re	quired:X_	YesNo	
X Bid Specific	ations Met _	Check One: Exceptions to Bid Specifications. Exceptions shall be itemized and attached to bid proposal submit	
		Lexington-Fayette Urban County Government may be using Procurements. Will you accept Procurement Cards?	
Sul	omitted by:	Republic Services of Kentucky, LLC	
 -		Firm Name	_
		4 51 Conway Court	
		Address	
		Lexington, KY 40511	
		City, State & Zip	
Bid must l	he sianed:	angla Calow - General M	Lar
(original sigi	_	Signature of Authorized Company Representative —	Title
		Angela Calvin, General Manager	
		Representative's Name (Typed or printed)	
		859-685-2712	
		Area Code - Phone - Extension Fax #	
		acalvin@republicservices.com	
		E-Mail Address	

Δ	FF	ID	Δ	VI	T

pei	Comes rjury as follov	s the Affiant, ws:	Tina Hubert		, and	after being firs	t duly sworn	under penalty of
1.	His/her nan	ne is <u>Ang</u> ela	Calvin		_ and he/she i	s the individual	submitting th	e bid or is the
	authorized	representativ	e of <u>Republic Serv</u>	ices of Kentucky,	LLC			
	the entity s	ubmitting, the	bid (hereinafter re	eferred to as "Bide	der")			
2.	bid is subm	pay all taxes nitted, prior to life of the con	and fees, which a o award of the contract.	re owed to the L ntract and will m	.exington-Faye naintain a "curr	te Urban Cour ent" status in	ity Government regard to thos	nt at the time the se taxes and fees
3.	Bidder will contract.	obtain a Lex	ington-Fayette Urb	oan County Gove	rnment busine	ss license, if a	oplicable, prio	r to award of the
4.	Bidder has Revenue ar not been ob	nd to disclose	ne Division of Cent to the Urban Cour	ral Purchasing to ity Council that ta	verify the abo exes and/or fee	ve-mentioned s are delinquer	information w nt or that a bu	ith the Division of Isiness license has
5.	the past fiv		y violated any prov and the award of a alth.					
6.		not knowingl es, known as	y violated any prov "Ethics Act."	vision of Chapter	25 of the Lexir	igton-Fayette l	Irban County	Government Code
7.	described be conduct is d	y a statute o	at "knowingly" for or ordinance definition or that the circumstant the naught.	ing an offense, t	hat a person i	s, with respect s aware or sh	to conduct or	to circumstances en aware that his
ST,	ATE OF	Kentucky						
co	UNTY OF	Fayette						
	The for	egoing Instru	ment was subscribe	ed, sworn to and	acknowledged	before me		
by	Angela Calv	<u>vin</u>			on this the	5thd	ay	
of .	July	, 2	20 <u>17</u> .					
	My Con	nmission expi	res: <u> [2 </u>]	02-0 NOTARY PUBL	Luhyt IC, STATE AT I	# 546°	101	
Ple	ease refei	r to Sec	tion II. Bid	Conditions.	Item "U"	prior to	completino	this form.

I. GREEN PROCUREMENT

A. ENERGY

The Lexington-Fayette Urban County Government is committed to protecting our environment and being fiscally responsible to our citizens.

The Lexington-Fayette Urban County Government mandates the use of Energy Star compliant products if they are available in the marketplace (go to www.Energystar.gov). If these products are available, but not submitted in your pricing, your bid will be rejected as non-compliant.

ENERGY STAR is a government program that offers businesses and consumers energy-efficient solutions, making it easy to save money while protecting the environment for future generations.

Key Benefits

These products use 25 to 50% less energy Reduced energy costs without compromising quality or performance Reduced air pollution because fewer fossil fuels are burned Significant return on investment Extended product life and decreased maintenance

B. GREEN SEAL CERTIFIED PRODUCTS

The Lexington-Fayette Urban County Government is also committed to using other environmentally products that do not negatively impact our environment. Green Seal is a non-profit organization devoted to environmental standard setting, product certification, and public education.

Go to **www.Greenseal.org** to find available certified products. These products will have a reduced impact on the environment and on human health. The products to be used must be pre-approved by the LFUCG prior to commencement of any work in any LFUCG facility. If a Green Seal product is not available, the LFUCG must provide a signed waiver to use an alternate product. Please provide information on the Green Seal products being used with your bid response.

C. GREEN COMMUNITY

The Lexington-Fayette Urban County Government (LFUCG) serves as a principal, along with the University of Kentucky and Fayette County Public Schools, in the Bluegrass Partnership for a Green Community. The Purchasing Team component of the Partnership collaborates on economy of scale purchasing that promotes and enhances environmental initiatives. Specifically, when applicable, each principal is interested in obtaining best value products and/or services which promote environment initiatives via solicitations and awards from the other principals.

If your company is the successful bidder on this Invitation For Bid, do you agree to extend the same product/service pricing to the other principals of the Bluegrass Partnership for a Green Community (i.e. University of Kentucky and Fayette County Schools) if requested?

Yes	No_X
-----	------

EQUAL OPPORTUNITY AGREEMENT

The Law

- Title VII of the Civil Rights Act of 1964 (amended 1972) states that it is unlawful for an employer to discriminate in employment because of race, color, religion, sex, age (40-70 years) or national origin.
- Executive Order No. 11246 on Nondiscrimination under Federal contract prohibits employment discrimination by contractor and sub-contractor doing business with the Federal Government or recipients of Federal funds. This order was later amended by Executive Order No. 11375 to prohibit discrimination on the basis of sex.
- Section 503 of the Rehabilitation Act of 1973 states:

The Contractor will not discriminate against any employee or applicant for employment because of physical or mental disability.

- Section 2012 of the Vietnam Era Veterans Readjustment Act of 1973 requires Affirmative Action on behalf of disabled veterans and veterans of the Vietnam Era by contractors having Federal contracts.
- Section 206(A) of Executive Order 12086, Consolidation of Contract Compliance Functions for Equal Employment Opportunity, states:

The Secretary of Labor may investigate the employment practices of any Government contractor or sub-contractor to determine whether or not the contractual provisions specified in Section 202 of this order have been violated.

The Lexington-Fayette Urban County Government practices Equal Opportunity in recruiting, hiring and promoting. It is the Government's Intent to affirmatively provide employment opportunities for those individuals who have previously not been allowed to enter into the mainstream of society. Because of its importance to the local Government, this policy carries the full endorsement of the Mayor, Commissioners, Directors and all supervisory personnel. In following this commitment to Equal Employment Opportunity and because the Government is the benefactor of the Federal funds, it is both against the Urban County Government policy and illegal for the Government to let contracts to companies which knowingly or unknowingly practice discrimination in their employment practices. Violation of the above mentioned ordinances may cause a contract to be canceled and the contractors may be declared ineligible for future consideration.

Please sign this statement in the appropriate space acknowledging that you have read and understand the provisions contained herein. Return this document as part of your application packet.

Bidders

ucala Calvi

I/We agree to comply with the Civil Rights Laws listed above that govern employment rights of minorities, women, veteran status, disability and age.

Republic Services of Kentucky, LLC

Name of Business

WORKFORCE ANALYSIS FORM

Name of Organization: Republic Services of Kentucky, LLC

Categories	Total	(i His	hite Not panic or tino)	Hisp or La	anic atino	Afri Ame (N Hisp	ck or can- rican lot panic alino	Haw Ot Pa Isla (N Hisp	tive vaiian nd her cific nder lot panic atino	Asi (N Hisp or La	ot anic	India Alas Na (n Hisp	rican an or skan tive not panic atino	more (Hisp	vo or e races Not anic or atino	Та	tal
		М	F	М	F	М	F	М	F	М	F	М	F	М	F	М	F
Administrators	6	3	3													3	3
Professionals	11	4	6				1									4	7
Superintendents																	
Supervisors	4	3	1													3	1
Foremen																	
Technicians																	
Protective Service																	
Para-Professionals																	
Office/Clerical	10	2	5				2				1					2	8
Skilled Craft	36	34		1		1										36	
Service/Maintenance	11	10				1										11	
Total:	78	56	15	1		2	3				1					59	19

Prepared by: Robin Alexander, Human Resources Representative Date: 07 / 05 / 2017

(Name and Title) Revised 2015-Dec-15

Republic Services is currently advertising for multiple positions, including one administrative and one supervisory position.



LFUCG MWDBE PARTICIPATION FORM Bid/RFP/Quote Reference # 93-2017 Leaf Collection Services

The MWDBE and/or veteran subcontractors listed have agreed to participate on this Bid/RFP/Quote. If any substitution is made or the total value of the work is changed prior to or after the job is in progress, it is understood that those substitutions must be submitted to Central Purchasing for approval immediately. Failure to submit a completed form may cuase rejection of the bid.

MBE WBE or DBE	Work to be Performed	Total Dollar Value of the Work	% Value of Total Contract
,			
	WBE or DBE	WBE or DBE	WBE or DBE Value of the Work

The undersigned company representative submits the above list of MWDBE firms to be used in accomplishing the work contained in this Bid/RFP/Quote. Any misrepresentation may result in the termination of the contract and/or be subject to applicable Federal and State laws concerning false statements and false claims.

Republic Services of Kentucky, LLC	Augua alun
Company	Company Representative
July 5, 2017	Angela Calvin, General Manager
Date	Title

MWDBE QUOTE SUMMARY FORM

Company Name

July 5, 2017

Date

Bid/RFP/Quote Reference # 93-2017 Leaf Collection Services

The undersigned acknowledges that the minority and/or veteran subcontractors listed on this form did submit a quote to participate on this project. Failure to submit this form may cause rejection of the bid.

Company Name				Contact Person							
Republic Services	of Kentucky	, LLC		Gregory M Butler							
Address/Phone/ 451 Conway Coul Lexington, KY 405 859-685-2712; gb	rt 511	bli cservices.c c	om		e / Bid Date of Collection Service	es					
MWDBE Company Address	Contact Person	Contact Information (work phone Email, cell)	Date Contacted	Services to be performed	Method of Communication (email, phone meeting, ad, event etc)	Total dollars \$\$ Do Not Leave Blank (Attach Documentation)	MBE * AA HA AS NA Female	Veteran			
NA= Native	o the contra ation / AA: American)	ct start date if =African Ame	selected. erican / HA	= Hispanic A	American/AS = A	Asian American/	Pacific Isla	ander/			
contract and/o	r be subject	to applicable I	ederal and S	tate laws cond	misrepresentation	ignts and claims.	mination of	the			
Republic Servi	ces of Kentu	icky, LLC			Jugila	alum	_				
Company				Com	pany Representati	ve					

Title

Angela Calvin, General Manager



Bid/RFP/Ouote # 93-2017 - Leaf Collection Services

LFUCG SUBCONTRACTOR MONTHLY PAYMENT REPORT

The LFUCG has a 10% goal plan adopted by city council to increase the participation of minority and women owned businesses in the procurement process. The LFUCG also has a 3% goal plan adopted by cited council to increase the participation of veteran owned businesses in the procurement process. In order to measure that goal LFUCG will track spending with MWDBE and Veteran contractors on a monthly basis. By the signature below of an authorized company representative, you certify that the information is correct, and that each of the representations set forth below is true. Any misrepresentation may result in termination of the contract and/or prosecution under applicable Federal and State laws concerning false statements and false claims. Please submit this form monthly to the Division of Central Purchasing/ 200 East Main Street / Room 338 / Lexington, KY 40507.

Total Contract	Amount Awar	ded to Prime	Contra	ctor for this Pro	oject				
Project Name/ C 93-2017 Leaf Colle				Work Period/	From: December 2017		To:	_	
Company Name: Republic Services		C		Address: 451 Conway Court, Lexington KY 40511					
Federal Tax ID:				Contact Person	ı:			_	
Subcontractor Vendor ID (name, address, phone, email	Description of Work	Total Subcontract Amount	% of Total Contra Awarde to Print for this Project	this Period	Purchase Order number for subcontractor work (please attach PO)	Scheduled Project Start Date	Scheduled Project End Date		
By the signature be of the representati and/or prosecution Republic Services Company	ions set forth b n under applicab	oelow is true. ole Federal and S	Any mis	representations m	statements and f	termination (t, and that eac of the contra-	:l	
July 5, 2017 Date				Angela Calvin, G	eneral Manager				
a- 4 + 4				22.6524					

LFUCG STATEMENT OF GOOD FAITH EFFORTS

Bid/RFP/Quote # 93-2017 Leaf Collection Services

By the signature below of an authorized company representative, we certify that we have utilized the following Good Faith Efforts to obtain the maximum participation by MWDBE and Veteran-Owned business enterprises on the project and can supply the appropriate documentation.
Advertised opportunities to participate in the contract in at least two (2) publications of general circulation media; trade and professional association publications; small and minority business or trade publications; and publications or trades targeting minority, women and disadvantaged businesses not less than fifteen (15) days prior to the deadline for submission of bids to allow MWDBE firms and Veteran-Owned businesses firms to participate.
Included documentation of advertising in the above publications with the bidders good faith efforts package
Attended LFUCG Central Purchasing Economic Inclusion Outreach event
X Attended pre-bid meetings that were scheduled by LFUCG to inform MWDBEs and/or Veteran-Owned Businesses of subcontracting opportunities
Sponsored Economic Inclusion event to provide networking opportunities for prime contractors and MWDBE firms and Veteran-Owned businesses
X requested a list of MWDBE and/or Veteran subcontractors or suppliers from LFUCG and showed evidence of contacting the companies on the list(s).
Contacted organizations that work with MWDBE companies for assistance in finding certified MWBDE firms and Veteran-Owned businesses to work on this project. Those contacted and their responses should be a part of the bidder's good faith efforts documentation.
Sent written notices, by certified mail, email or facsimile, to qualified, certified MWDBEs soliciting their participation in the contract not less than seven (7) days prior to the deadline for submission of bids to allow them to participate effectively.
Followed up initial solicitations by contacting MWDBEs and Veteran-Owned businesses to determine their level of interest.
Provided the interested MWBDE firm and/or Veteran-Owned business with adequate and timely information about the plans, specifications, and requirements of the contract.
Selected portions of the work to be performed by MWDBE firms and/or Veteran-Owned businesses in order to increase the likelihood of meeting the contract goals. This includes, where appropriate, breaking out contract work items into economically feasible units to facilitate MWDBE and Veteran participation, even when the prime contractor may otherwise perform these work items with its own workforce
Negotiated in good faith with interested MWDBE firms and Veteran-Owned businesses not rejecting them as unqualified without sound reasons based on a thorough investigation of their capabilities. Any rejection should be so noted in writing with a description as to why an

agr	eement could not be reached.		
	teran-Owned businesses which we acceptable and/or copies of respon-	quotations received from interested M re not used due to uncompetitive pricing ses from firms indicating that they would	or were rejected as
fore bus	e fact that the bidder has the abilices will not be considered a sour	reasons why the quotations were considity and/or desire to perform the contract and reason for rejecting a MWDBE and rovision shall be construed to require the MWDBE and Veteran goals.	work with its own or Veteran-Owned
		stance to or refer interested MWDBE seessary equipment, supplies, materials ents of the bid proposal	
bey	Made efforts to expand the soundari	search for MWBE firms and Veteran- ies.	Owned businesses
ma		t the bidder submits which may show include MWDBE and Veteran particip	
reje req	ection of bid. Bidders may inc uirement which is subject to app	documentation requested in this section clude any other documentation deeme roval by the MBE Liaison. Documental, if the participation Goal is not met.	d relevant to this
	or be subject to applicable Federal f Kentucky, LLC	accurate. Any misrepresentations may rest and State laws conderning false statement fine accura- Company Representative	
July 5, 2017		Angela Calvin, General Manager	
Date Date	-	Title	

Lexington-Fayette Urban County Government Proposal for Leaf Collection Services RFP #93-2017



Submitted by: Gregory M Butler

Date: July 5, 2017

We'll handle it from here."





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June 5, 2017

City of Lexington
Division of Central Purchasing
200 East Main Street
Lexington, KY 40507

Re: 93-2017 Leaf Collection Services

Republic Services is honored for the opportunity to provide Lexington with this proposal to continue providing leaf collection services throughout the city's seven 'C' zones. Republic Services has provided vacuum leaf collection for Lexington since 2014 and communities throughout the United States, including Charleston, South Carolina and Indianapolis, Indiana for several years. Further, Republic's Lexington staff has experience in managing and performing vacuum leaf collection.

Republic Services is the leading solid waste management provider in Kentucky and we are committed to providing the most affordable, efficient, and safe leaf collection and disposal program possible. Republic's first and foremost goal is to provide exceptional services that meet the need and expectation of Lexingtonians. As a result of our business model, we are able to guarantee that Republic Services will:

- Adhere to all contractual requirements;
- Increase our vacuum collection fleet threefold; and
- Complete each sub-zone in a timely fashion.

Republic appreciates the importance of providing effective and timely leaf collection in order to meet resident expectations. If awarded, Republic Services pledges that our team and equipment:

- Will be staffed with Class-A license holders, as required by DOT for the operation of commercial trucks and trailer systems;
- Will be solely dedicated to this project;
- Will not collect any other wastes or perform other duties during our service;

Republic Services has continuously demonstrated the ability to abide by city and state regulations with our various partnerships with LFUCG, with an emphasis on maintaining a safe and healthy work conditions.

Enclosed you will find our detailed proposal. Please do not hesitate to reach out to me for references or with any questions you may have.

Sincerely,

Angela Calvin General Manager

angela Calon

Forbes 2017
AMERICA'S
BEST LARGE
EMPLOYERS





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N 1			





Our Proposal

Republic Services is dedicated to partnering with the City of Lexington to continually improve leaf collection services for residents throughout Zone 'C' and all of Lexington

Pricing

Republic Services proposes the following rates per sub-zone as requested.

The below rates are for single-pass leaf collection only. Republic Services is unable to commit to continuous service or repeated service on individual streets in a lump sum contract. Upon completion of each street, as certified by LFUCG, Republic Services will cease operations on that street.

Republic Services requests that each additional street length be calculated by LFUCG for actual service length. Rate per 1,244 linear foot is based on curb-mile and assumes service on one side of street only.

Figure 1. Leaf Collection Rates - Republic Services is proud to provide the following rates for leaf collection services in Zone 'C' as requested

collection services in Zone C as requested.			
Zone	Lump Sum Rate		
Zone C1	\$11,750		
Zone C2	\$14.100		
Zone C3	\$20,680		
Zone C4	\$15,275		
Zone C5	\$18,800		
Zone C6	\$15,510		
Zone C7	\$13,865		
Total All Zones	\$109,980		
Per 1,244 Linear Feet	\$61.00		

Republic Services is your low-risk, best value partner

- Lexington's Leaf Collection Partner since 2014
- Dedicated to purchasing new equipment necessary to meet all expectations
- Only firm in Lexington with municipal vacuum leaf collection experience

Exceeding Expectations

If selected, Republic Services will make every effort to exceed the expectations of Lexington residents and city staff.

Since our initial leaf collection project in 2014, Republic Services has made strides in both the equipment and labor used to complete this project. We are excited for this next opportunity, and believe that the addition of new, and redundant, equipment will ensure that we perform to an even higher level.

Republic Services proposes to dedicate two teams to vacuum leaf collection. We contend that we can complete each of the seven zones in the mandated six days, presuming there are no delays to weather.

Contact Information

The contact for this proposal is:

Gregory M Butler Municipal Relationship Manager

Republic Services of Kentucky, LLC 451 Conway Court Lexington, KY 40511

Email: gbutler@republicservices.com

Mobile: 859-619-3851 Fax: 859-263-2601





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Zone C3	\$20,680
Zone C4	\$15,275
Zone C5	\$18,800
Zone C6	\$15,510
Zone C7	\$13,865
Total All Zones	\$109,980
Per 1,244 Linear Feet	\$57.00

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Gregory M Butler Municipal Relationship Manager

Republic Services of Kentucky, LLC 451 Conway Court Lexington, KY 40511

Email: gbutler@republicservices.com

Mobile: 859-619-3851 Fax: 859-263-2601





Equipment Specifications

Republic Services proposes to primarily use two new 84HP leaf vacuum units for this project. A third, identical, 84 HP leaf vacuum unit, initially purchased in 2014, will serve as a backup in the instance of equipment failure.

One vacuum will be dedicated to an industrial collection vehicle outfitted with a custom 40-yard receiver box to accept leaves.

The second vacuum can be affixed either to the Ford F250 Super Duty, with a 10-yard capacity, or to an industrial collection vehicle with a 40-yard capacity. The presence of low hanging hazards (e.g. wires, tree limbs) in certain areas requires the use of a smaller vehicle to complete all streets within Zone 'C'.

All vehicles, including the industrial collection vehicles, will be less than ten years old. Republic Services maintains a current fleet of 28 industrial collection vehicles, with an average age less than seven years. The supplemental vehicle dedicated to leaf collection may vary due to Republic Services' other projects.

All three vacuums are installed on a dedicated trailer, and can be quickly switched to different vehicles. Republic Services is insistent on using the appropriate application in any given situation, in the safest and most efficient manner allowable.

Republic Services will supplement vacuum units with the use of commercial-grade gas leaf blowers, rakes, and other tools. Each team member will be assigned a leaf blower.

Lastly, Republic Services proposes to continue usage of the 34HP small vacuum unit on a very limited basis. This unit is supplemental only, but will assist in particularly challenging streets (e.g. Hampton Court). Due to its engine size, this unit is not suitable for continuous use and will only be used in a supplemental role.

Inspections

Republic Services welcomes inspections of our equipment at any time prior to, or during the contract.

All Republic Services drivers maintain the necessary CDL licensing to operate their vehicles, and complete extensive industry-leading training on vehicle operation.

Figure 2, Continual investment in more and newer equipment enables program improvements.

Item	ID#	Year	Make	Model	Zones
Leaf Vacuum	TBD	2017	GVM	6600-LCT	All Zones
Leaf Vacuum	TBD	2017	GVM	6600-LCT	All Zones
Leaf Vacuum	14-001	2014	GVM	6600-LCT	All Zones
Industrial Collection Vehicle	#3034	2012	Peterbilt	Heil 365	All Zones
Industrial Collection Vehicle	TBD	TBD	Peterbilt	Heil 365	All Zones
Pickup Truck	#221	2014	Ford	F250 Super Duty	All Zones





New Equipment

If selected, Republic Services proposes to purchase two new GVM leaf vacuum units. Each of the new units, plus the existing GVM unit (of the same specifications) will be dedicated solely to the Lexington Leaf Collection Services contract.

GVM 6600-LCT Trailer Leaf Vac

- 84HP John Deere Diesel
- Hydraulic boom
- 18" diameter intake hose
- LED lights
- PTO safety engagement system

Traffic Control Plan

Traffic control is essential to our employee and public safety. The Area Safety Representative will ensure that all Republic Services, Federal, and Kentucky regulations are met at all times.

Figure 3. Two brand new leaf vacuums, plus one spare, ensures that all zones will be completed without interruption.



Signage

Republic will place signage at significant intersections to indicate that leaf collection is ongoing and that precaution is warranted.

Road closures will be necessary on one-way roads, in order to service the left-hand side of traffic with the right-hand side of the collection vehicle. Closures will be identified with proper signage.

Lighting

A strobe light package installed on the truck, trailer, and the pickup truck will be 'on' during leaf collection and disposal. The Strobe Light Package is an LED pulsating system designed to draw other motorists and/or pedestrians attention to the truck. The system utilizes a series of strobe lights and designated patterns to provide 360° visibility.

Cones

When appropriate, high visibility cones will be set to notify oncoming traffic that some of the roadway is blocked by the vacuum collection equipment for an extended duration.





Executive Summary

92% of municipalities partnered with Republic Services extend their contracts because of our partnerships and local expertise offering simple, reliable solutions that are environmentally responsible.

Best Value

We'll handle it from hereTM, our brand's promise, lets customers know they can always rely on us to handle their recycling and waste needs in a way that is easy and effortless for them.

There is an undeniable energy of excellence at Republic, and it is surging through everything we do. Excellence is the essence of our Growth through Differentiation strategy.

We believe that excellence means being better than competitors at everything we do. Every day. We begin by actively listening to our customers. We seek out thousands of conversations each month, mining for insights into customer wants and needs. Those insights

Republic Services is your low-risk, best value partner

- 30 years continuously serving Lexington
- Safer 41% fewer incidents than industry average
- Only recycling and waste company named to the 2017 Forbes America's Best Employer List
- Only recycling and waste company on the Dow Jones Sustainability Index North America and World Indices
- Member of 2017 World's Most Ethical Company®List by Ethisphere Institute

lead to innovation. Our innovation brings about simple solutions for our customers. We configure products and services to the individual customer, at the right price.

Next, we make it an effortless and enjoyable experience. We enable customers to interact with us on their terms: online, in-person or by phone. Then, the best people deliver a superior product or service, fulfilling and exceeding our promise. Every time.

Figure 4. You're Low-Risk, Best Value Partner - Republic Services is proud to lead the industry in many key factors that make us your preferred partner for municipal recycling and waste services.

Strengths of our Company	Benefits to Municipality	
99.9% On-time pickup rate	Happy community; fewer calls to city hall	
41% safer than industry average	Fewer incidents; safer community streets for children at play	
Simple Solutions for your community waste and recycling needs	Easy access to solutions for the growing number of waste streams	
Recognized Globally on Dow Jones Sustainability Index	Peace of mind that you have a global leader in sustainable initiatives as your partner	
Most advanced, integrated Customer Resource Centers in the industry	Longer customer service hours, with hundreds of trained agents networked together nationwide	
Web and Smartphone based apps for easy access by community residents to relevant information	Stronger communications, and ease of alert and news dissemination	
Robust community education and outreach	Better informed community leads to lower contamination and greater diversion rates	





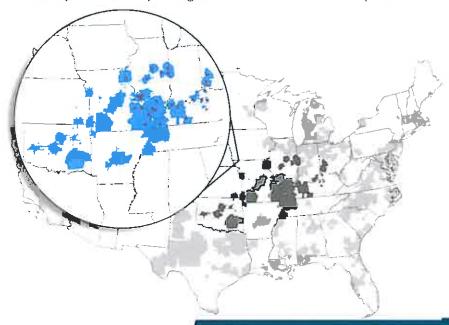
The zeal for our customers has brought forth new and exciting changes. From operations to talent to technology, we are focused on not just meeting the needs of our 14 million customers, but exceeding them.

Low cost providers in the industry sacrifice one or more of these elements, translating to risk to your municipality. Republic Services is your best-value partner, through our proven and demonstrated balance of these factors, while serving over 2,700 municipal contracts today.

Local Leadership with National Support

Our local team is vital to the successful delivery of this contract and its daily operations. This team's unique combination of collection experience, recycling expertise, and innovative management systems will ensure quality service for the duration of the contract. Our local and area management teams have extensive industry experience in operating and managing solid waste companies and have substantial experience in the region. As a result of retaining experienced managers with extensive knowledge of their local communities, we are proactive in anticipating customers' needs and adjusting to changes in the markets. We also seek to implement the best practices of our various business units throughout our operations to continue improving our operations and service to our customers.

For 25 years, Republic has served Central Kentucky communities with waste services. Figure 5. Local accountability backed by national support. Our local operations are backed by our corporate-wide strength and experience, incorporating innovations from other local operations.







While our local business operation is fully empowered and accountable for delivering on our commitments, they are also backed by the support and breadth of our area and corporate leadership teams, capable of amassing expertise and corporate support to assist or respond to any challenge. An example of this benefit to you is the response capabilities during times of crisis such as hurricanes, tornados, or other disasters. In times of challenges like this, our area and corporate teams activate to ensure people, assets and services are safe and can return to normal operations quickly. This is a considerable benefit and risk mitigation to Lexington that many other providers in the industry are unable to stand behind.

Operations

We exercise the utmost responsibility in our operations. This includes our fleet, our buildings, our landfill technology and the day-to-day activities we conduct in our communities. We are working hard to understand and measure our impact on air, land and water to minimize or eliminate any negative consequences, where possible.

Communities

We are dedicated to being a good neighbor in the communities in which we live and work. This includes investing back in our communities through customer engagement, philanthropic giving, volunteerism, environmentally responsible infrastructure, and operating in over 240 markets at the highest standards.

Republic's community engagement plan is based on the needs of the community-based organizations and civic and business entities of the communities we serve. Republic has a track record of giving to and spending on environmental education and outreach, community beautification efforts, and community events. Our estimated spend in is estimated to be nearly \$100,000 annually.

Figure 6. 5 Elements of Sustainability – These commitments are reflected in the way we do business and guided by the five elements of our sustainability platform.







Safety

We prioritize safety above all else. When people feel safe, they can fully participate in the opportunities that are available to them every day.

Republic has a consistently low and trending lower occurrence of incidents and accidents and is known for its strict focus on safety and corresponding best in industry, multi-faceted, and well organized safety program. Republic's average OSHA scores are lower than the average OSHA scores for the waste industry according to Department of Labor, Bureau and Statistics Data. Employees, the general public, and rate payers all benefit from Republic's dedication to safety. Republic has been and will continue to strive to be the safest waste services company in America. We are 41 percent safer than our competition. Republic also has one of the youngest fleets among waste services providers in the United States.

People

Engaged employees are the greatest indicator of our success. We provide ongoing job training, growth and development opportunities for our employees at every level. We are invested in our employees and continue to look for meaningful ways to demonstrate our appreciation for the hard work

Figure 7. An industry leading safety program that has been 41% better than the industry average.



and dedication they show each and every day.

Republic is a local company staffed with a committed team of nearly 200 professionals who take personal responsibility for serving customers with care, and Republic is also an industry leader providing the strength of its national network, decades of experience, diversified capabilities and expertise serving clients of all sizes—including, proudly, the Lexington.

Customer First

In 2016, Republic Services made a major commitment to further differentiate from our competitors by investing in the enhancement of the quality and reliability of our customer service capabilities. To accomplish this, we consolidated hundreds of small call centers across the country into three state-of-the-art, fully integrated Customer Resource Centers (CRC) located in Phoenix, AZ, Indianapolis, IN, and Charlotte, NC. These facilities were selected for their location to ensure we can deliver call support for 15 hours per day (7:00am Eastern to 7:00pm Pacific) on weekdays, and 5 hours on Saturday.





We'll Handle It From Here™

Our brand promise is backed by the details of this proposal submittal to you. In summary, we take pride in offering you a best-value partnership that consists of Simple Solutions, which are Reliable and Environmentally Responsible.

- Simple Solutions We offer a wide range of tailored products to assist the community in the responsible recycling or disposal of unique waste streams that include electronics, universal waste, or household hazardous waste. Additionally, our investments in customer-facing web and smartphone based apps allow simple interaction between customers and Republic Services, offering service details, alerts, as well as delivery schedule information.
- Reliable Our operations and performance metrics prove that we are your most reliable partner. Our 99.9% pickup rate means that you face fewer calls from the community

- regarding service, and when callers reach out to us for any needs, we strive for 1st call resolution through our fully integrated customer resource centers. Our drivers are the safest in the industry, which means your residents are better off with our team on your streets.
- Environmental Responsibility We are globally recognized as a leader in sustainability. Our investments in recycling infrastructure, Natural Gas powered trucks, and landfill gas-to-energy plants are all examples of how we drive to be a good neighbor in every municipality we partner with.

It is through these initiatives and recognitions that we reiterate our commitment to Lexington. On behalf of the 31,000 employees at Republic Services, we appreciate the opportunity to earn your business through this submittal, and look forward to a long and continued partnership for years to come.

Figure 8. We'll Handle It From Here™ - Our brand promise to you is backed by our three pillars of differentiation, enabling us to be your preferred recycling and waste partner.





Company Overview

Republic Services is a leading provider of municipal recycling and waste services in the country, serving over 2,700 communities, with over 14 million customers in 39 states and Puerto Rico.

Local Presence

For over 25 years, Republic Services has partnered with municipalities, residents, and businesses in Lexington to provide solid waste, yard waste, and bulky item collection services. For the previous three years, Republic Services has partnered with the Division of Streets and Roads to provide vacuum leaf collection services for approximately 25% of the urban services area.

Republic Services is integrated in the community, employing several Fayette County residents, and 80 individuals in our Lexington office alone.

We place great importance on our human capital and recognize that our employees are our most important asset. Republic Services endeavors to provide the very best working

Republic Services invests in our communities by continuing to provide customers with safe, customer service focused solutions

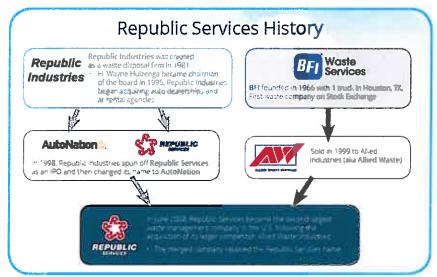
- Municipalities that partner with Republic Services choose to renew or extend 92% of the time
- Our 15,000 drivers execute 5.8M pickups/day
- Average tenure of Republic Services Municipal customer is over 12 years
- As a corporate partner we sponsor and are present in the communities we serve.
- 52,000 residential customers, 8,000 commercial, and 5,000 industrial customers in Central Kentucky.
- Republic Services deploys 82 trucks daily from its local collection operations.

conditions, including a safe environment, competitive pay and benefits, and many opportunities for professional growth. In fact, 64% of our supervisors and managers began their careers at Republic Services as drivers, landfill operators, dispatchers, or technicians.

Our Company

Republic Services is an industry leader in the non-hazardous solid waste industry with

Figure 9. Company History - Today's Republic Services is the product of three former industry leaders







revenues in excess of \$9.3 billion and over 33,000 dedicated employees. Figure 6 shows our lineage, which includes three of the industries most recognized brands, who combined in 2008. All of our legacy brands operate today as a part of the Republic Services family.

Republic's collection companies, transfer stations, recycling centers and landfills focus on providing effortless solutions for our more than 14 million commercial, industrial, and residential customers. Republic Services responsibly operates 333 collection operations, 204 transfer stations, 192 active solid waste landfills and 64 recycling centers across 39 states and Puerto Rico. We also have 71 landfill gas and renewable energy projects and are adding new facilities every year. In our Energy Services vertical, we have 7 treatment,

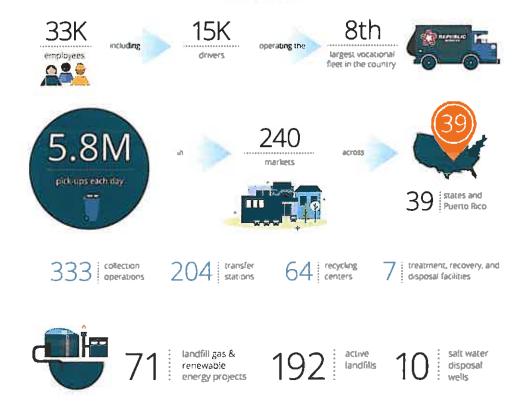
recover, and disposal facilities as well as 10 salt water disposal wells.

With over 16,000 vehicles Republic deploys the 8th largest fleet in the U.S. to collect approximately 100 million tons of waste and collect five million tons of recyclables.

Vision

Republic Services' vision is to be America's preferred recycling and waste services partner. We'll earn this by providing our customers with simple solutions, reliability and environmental responsibility, wrapped with a level of service unmatched anywhere else in our industry.

Figure 10. **Key Company Statistics** - Republic Services is an industry **lea**der in the U.S. non-hazardous solid waste industry







Values

We believe that empowered and engaged employees are the greatest indicator of our success. We are guided by the principles we have adopted as our core values – to be Respectful, Responsible, Reliable, Resourceful and Relentless in all we do, every day. We are reminded of these principles every time we see the five R's joined together to form the Republic Services' Star.

Strategy

Our strategy is profitable growth through differentiation. Simply put, we hire the best people that deliver the best products that best meet our customers' needs.

Brand

We'll handle it from here.™, our brand's promise, lets customers know they can always rely on us to handle their recycling and waste needs in a way that is easy and effortless for them.

Figure 11. Environmental Responsibility - As stewards of our Blue Planet™ we have a responsibility to regenerate our planet with materials we are entrusted to handle every day



Sustainability

At Republic Services, we are dedicated environmental stewards entrusted to properly handle materials every day by driving increased recycling, generating renewable energy, and helping our customers be more resourceful. Republic Services leads by example, working diligently to improve our relationship with the environment and society through decreased vehicle emissions, innovative landfill technologies, use of renewable energy, community engagement and employee growth opportunities.

Sustainability contributes to a cleaner world, while also providing opportunities to increase customer loyalty, grow our business, motivate our employees and differentiate Republic Services from our competitors.

People

Our people are the center of our success. Attracting, developing and engaging the best talent is critical to our strategy of profitable growth through differentiation. Whether it's through our dedication to safety, robust learning and talent development programs or expanding our diversity and inclusion initiative, Mosaic, we are committed to making Republic Services an Employer of Choice where the best and brightest come to work.

Leadership

Republic Services' operations are national in scope, but the physical collection and disposal of waste is very much a local business and the dynamics and opportunities differ in each of our markets.

Our national presence allows us to identify and incorporate best practices that drive greater overall operating efficiency across the company while maintaining day-to-day operating decisions at the local level, closest to





the customer. We manage our operations through ten geographic operating areas, consisting of multiple divisions that each provides recycling and waste collection, transportation and disposal services.

Your municipal contract will be executed locally, by our seasoned team located in Lexington and Frankfort. This team is fully empowered within our company structure to deliver on our promise to be your preferred recycling and waste provider. This local team is only two levels removed from our corporate staff, which means the backing and support of a national company is accessible on a moment's notice.

Ownership

Republic Services, Inc. is a publicly traded company on the New York Stock Exchange (NYSE symbol: **RSG**).

Ownership beyond five percent

The following table shows certain information as of January 6, 2017 with respect to the ownership of common stock by each shareholder who is known by Republic Services to own more than 5% of our outstanding common stock:

Name of Owner	% Outstanding	Shares
Cascade		
Investment,	32.0%	108.8M
LLC		
The Vanguard	5.2%	17.8M
Group, Inc.	3,270	17.01/1

Credit Rating

Republic Services, Inc. has an "investment grade" rating. No creditor is owed a debt greater than 10 percent of the Company's total assets.

Associations

Republic Services is a member of the following associations and organizations. Republic Services employees are actively engaged in these organizations. In many cases, our employees serve on the Boards of Directors and are elected officers in many of these associations.

- National Waste & Recycling Association (NW&RA)
- Solid Waste Association of North America (SWANA)
- Environmental Research and Education Foundation (EREF)
- United States Green Building Council (USGBC)
- Public Affairs Council
- U.S. Conference of Mayors, Solid Waste Advisory Council
- National League of Cities (NLC)
- International City Managers Association (ICMA)
- Keep Lexington Beautiful
- Habitat for Humanity

Figure 12. Republic Services is a proud member of our industry association as well as many other trade associations.







Key Personnel

Our operations are run locally, by seasoned industry veterans who live in your community, and are backed by the experience and strength of their Area and Corporate leadership team.

Republic Services is structured along functional lines, which allows for local decision-making by managers with direct responsibility and experience relevant to the contract operations. They are knowledgeable of local collection and post-collection processing activities and are supported by the extensive resource recovery technical expertise and financial strength of our parent company Republic Services, Inc.

Republic's in-house training, personnel advancement, recruitment programs, and work force development are some of the most comprehensive in the industry. This enables Republic to attract and retain the most highly qualified, dedicated, and experienced professionals in the business today.

Local Leadership

Our local personnel are vital to the successful delivery of this contract and its daily operations. We will manage the various operational and administrative components of contract implementation and ongoing service to the Lexington. This team's unique combination of collection experience, recycling expertise, and innovative management systems will ensure quality service for the duration of the contract. Our local and area management teams have extensive industry experience in operating and managing solid waste companies and have substantial experience in the region. This allows us to quickly respond and meet your needs; all the while staying in touch

Local Business Unit has over X years of Combined Industry Experience

- We provide jobs to over 31,000 people nationwide, including 145 who live and work in Central Kentucky
- The local General Manager and her business unit are fully empowered to serve your needs
- Every business unit is supported by Area and Corporate staff

with your local businesses and residents. We believe our strong area management team allows us to effectively and efficiently drive our initiatives and helps ensure consistency across the organization. These teams have extensive authority, responsibility and autonomy for operations within their geographic markets. As a result of retaining experienced managers with extensive knowledge of their local communities, we are proactive in anticipating customers' needs and adjusting to changes in the markets. We also seek to implement the best practices of our various business units throughout our operations to continue improving our operations and service to our customers.

Figure 13. Empowered Leadership - The local business unit is fully empowered, with full support of Area and Corporate staff







National Backing

Each of our local business operations is fully empowered and accountable for delivering on our commitments to our customers. They are also backed by the support and breadth of our area and corporate leadership teams, capable of massing expertise and corporate might to assist or respond to any challenge during the term of the contract. An example of this benefit to you is the response capabilities during times of crisis such as hurricanes, tornados, or other disasters. In times of challenges like this, our area and corporate teams activate to ensure people, assets and services are safe and can return to normal operations as soon as possible.

Key Personnel Bios

Your local team has been working together for countless years, serving 12 local governments in your area. The key positions and roles involved in the delivery of this contract are listed below:

General Manager

Angela Calvin has been with Republic Services since 2006 and has been responsible for leading the business unit in Central Kentucky Responsibilities include 145 employees, 12 municipal contracts, three hauling companies, and two landfills. She comes to Republic with a wealth of management skills including operations, P&L Management, Risk Management, Customer Relations and Satisfaction, Sales, and Marketing Management.

As General Manager, Angela is ultimately responsible for all activities performed by Republic Services locally.

Municipal Manager

The Municipal Relationship Manager shall act as the liaison between Republic Services and LFUCG, and is responsible for communicating any and all directives, questions, and concerns from LFUCG to the appropriate Republic employee and assuring that all communications are addressed.

The Municipal Relationship Manager shall also submit to LFUCG daily reports, updated weekly collection schedules, as well as any proposed changes to the service plan.

Gregory Butler has over 15 years' experience working with and for local governments, including over five years in solid waste collection. Gregory is responsible for earning and maintaining contracts with our municipal partners throughout Central Kentucky. Additional responsibilities include marketing, public education, project development, governmental relations and negotiations.

Figure 14. Your Local Team - Our team, located in Lexington is ready to deliver service to your city today.





Operations Manager

Sally Young has over 20 years of experience in municipal daily operations. She manages the daily operations for the Lexington, Frankfort, and Danville hauling divisions and ensures maximum productivity and route management systems for commercial, roll off and residential routes and establishes productivity improvement goals where needed.

Responsibilities include the development of supervisory goals and objectives, management of labor hours, and disposal expenses. She directly manages the budget for the operations department, which includes approval of purchase orders and vendor pricing. She also interacts with customers and local, state and federal government employees to resolve customer service concerns and ensure regulatory compliance standards are met.

Maintenance Manager

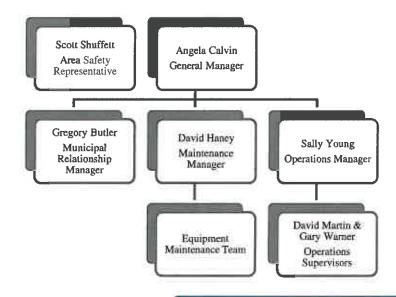
David Haney has been in the solid waste industry for over 15 years. He is responsible for overseeing all aspects of our fleet maintenance program. Mr. Haney ensures that all repair and maintenance work is performed in a safe, efficient and timely manner; reallocating resources among sites as appropriate. He oversees coordination, planning and scheduling of all repair work to increase productivity, while effectively managing the department's overtime.

Operations Supervisor

Gary Warner and David Martin have a combined twenty years in the solid waste and collection industries. Each is responsible for district route maps, route restructuring and supervision of employees providing waste collection and disposal.

The operations supervisors shall establish the routes, identify the leaf collection and disposal team members, and ensure that the team clearly understands the expectations for this project.









Leaf Collection Teams

Each leaf collection team will be comprised of one Republic Services full-time driver and two-to-four temporary laborers depending on the service area. Republic Services will offer completion bonuses to temporary laborers to encourage their assignment to the leaf collection team throughout the project. The same individuals will be assigned to the leaf collection team throughout the project.

Team members will rotate through the driver, operator, and operator assistant positions in order to mitigate for fatigue and carelessness.

The drivers will be certified Class-A driver's license holders as required by the Department of Transportation for the operation of a commercial vehicle with a trailer.

Area Safety Representative

Scott Shuffett is the Area Safety Representative, responsible for ensuring that all company safety policies are understood and implemented at all levels of the organization, including operations and maintenance.

Scott will review and implement the Traffic Control Plan, ensuring that both Republic Services policies and federal and state regulations (e.g. Manual on Uniform Traffic Control Devices) are continuously met.





Safety

Safety is Republic Services* highest priority. We adhere to a strict policy of safety protocols with supporting infrastructure, where employees are trained to think, choose, live within a framework designed for safety.

Safety Overview

Republic Services has an industry leading safety program that has been 41% better than the industry average for the past nine years, based on OSHA data. In addition, we have been recipients of 75% of industry Driver of the Year awards for the large truck category since 2009.

Republic Services and its employees maintain strict compliance with all applicable OSHA and Federal, State, and Local safety requirements while performing all work related functions. We recognize that a safe workforce is not simply a discussion with a new hire, but a dedicated plan to review, educate, and verify employee practices throughout their careers.

Republic Services has the lowest occurrence of incidents and accidents in the industry due to its company-wide emphasis on safety, extensive employee training and on-going educational development programs. Republic Services requires all operations personnel to participate in extensive in house (off truck) training and testing as well as on road auditing and policy reinforcement.

Republic Services offers full-spectrum safety initiatives and award-winning safety training programs to all employees. We are an industry leader in safety and we are very proud of our safety track record.

Our employees are our greatest asset, and our dedication to every employee's safety is second to none

- 41% Safer than the Industry Average, while maintaining the 8th largest commercial fleet in the United States
- "Think, Choose, Live" embodies our company culture
- Winners of 75% of industry Driver of the Year awards since 2009

Think, Choose, Live,

Every day, drivers face a multitude of challenges and are required to make decisions that can greatly impact their safety, as well as the safety of those in the communities we serve. We instituted a best-in-class driver training program that drives continual improvement for all of our 15,000 drivers.

Our Think. Choose. Live. philosophy helps navigate these situations by encouraging employees to **Think** about what they're doing, **Choose** the safe answer and **Live** to go home to their families.

ReSOP Program

The Republic Safety Observation Program (ReSOP) is paramount to decreasing safety incidents throughout the company. Supervisors are required to conduct a minimum of two in-

Figure 16. Republic Services ReSOP Program decreased safety incidents since implementation







person driver observations per week.

The purpose is mutual improvement in safety and service. The driver and their leaders work together towards excellence; improving safety and efficiency throughout the process. Upon completion of each ReSOP, drivers receive corresponding steps for improvement.

Safety Meetings & Training

Republic Services provides intensive safety training for all operational employees (Operations, Maintenance, Landfill) to develop on-going awareness through a combination of annual, monthly, and weekly training.

Safety topics are developed based on accident potential and subject matter required under OSHA regulation. Republic Services prepares well-developed tailgate sessions, provides appropriate translators to engage all employees, encourages open discussion and participation by all and documents every session.

Meeting topics can include:

- Injury and illness prevention/safety rules
- Back injury prevention
- Emergency response/fire safety
- Exposure control plan
- Drug and alcohol program
- Personal protective equipment
- Employee right-to-know
- Hearing conservation safety
- Lock out and tag out safety
- Slips, trips, and falls
- Confined space entry

Together for Safer Roads

As the operator of the 8th largest vocational fleet in the country, with an industry leading safety record, we have a direct effect on roadway safety each day. While our strong safety performance is significant in the communities we serve, we aspire for more.

Today, we are proud to be the only recycling and waste services provider associated with Together for Safer Roads. This innovative coalition brings together global private sector companies across industries to collaborate on improving road safety and reducing deaths and injuries caused by road traffic crashes.

The Coalition's mission to provide guidelines and processes to keep employees, partners and contractors safe on the road closely aligns with our continuous work in fostering an environment that provides ongoing road safety education.

Focus 6

Our Focus 6 program provides employees with tips and techniques to reduce the frequency of our six most common types of serious accidents. This industry-leading program, which involves in-class training and a practical skills course exercise, helped to reduce accidents by 22% in 2015.

Figure 17. Our Focus 6 safety program assists in tips and techniques to reduce our top 6 most common accident types







Driver of the Year

We believe strong safety records should be acknowledged and celebrated. Each year, drivers who meet our stringent safety criteria are eligible for the National Waste & Recycling Association's Driver of the Year.

With more than 1,000 nominations each year, this award is the most coveted in the industry and demonstrates winners' commitment to safety. Since 2009, we have had 18 winners out of 24 in the large company categories. In 2016, Republic's winners were Efren "Fernando" Lopez from our Stockton, CA division and David Bedford from our Boise, ID division.

Mr. Lopez began his driving career in 1987 in Stockton, CA. Over the past 28 years, he has earned a reputation for his strong work ethic and pride in keeping the cleanest truck in the local fleet. Mr. Lopez is known for his superior and reliable service, perfect safety record and his dedication and commitment to serve the community. He has collected over 160,800 tons of solid waste and served more than six million households throughout his

Figure 18. **Our 2016 Driver of the Year Efren** "Fernando" Lopez Thinks, Chooses, and Lives to come home to his family every day



Figure 19. Our 2016 Driver of the Year David Bedford. Thinks, Chooses, and Lives to come home to his family every day



career.

Mr. Bedford began his driving career in 1981 in Boise, ID. Over the past 35 years, he has earned a reputation as an ambassador for the company and industry. He is a leader and mentor who goes above and beyond for his customers. Mr. Bedford is known for his superior and timely service, perfect safety record and sincere interest in getting to know his customers. Each week, he drives an average of 600 miles collecting more than 250 tons of waste.





One Fleet

The One Fleet management system enhances quality of service, maintains a reliable fleet and ultimately improves customer experience at the curb.

Republic Services is dedicated to operating the best running, safest and most environmentally friendly vehicles in the industry. This goal is achieved through a coordinated vehicular operation maintenance system called One Fleet.

With standardized procedures and consistent execution, the One Fleet system improves safety for the fleet, decreases repair downtime and improves customer satisfaction.

Nearly 18% of our total fleet now operates on natural gas, 74% of our residential fleet is automated, and 92% of our total fleet has been certified under our OneFleet maintenance program, up from 785 one year earlier. The expectation is to have our entire fleet certified by the end of 2017

Preventative Maintenance

Preventative Maintenance (PM) is the hallmark of One Fleet. Republic Services prescribes six levels of PM activity at varying truck hour markers.

- 1) Every 150 hours (full inspection, including nuts/bolts/ fluids/no cracks)
- 2) Every 450 hours (A plus, full lubrication service)
- 3) Every 1350 hours (transmission, front suspension, air-to-air, hydraulics, CNG inspection)
- 4) Every 2700 hours (A, B, C plus drain transmission, new filters and fluids; crank ventilation filters; exhaust system

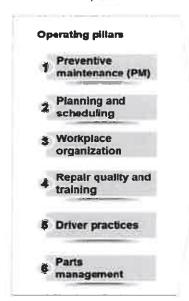
The Republic Services One Fleet system leads the industry in creating a safer, more reliable fleet-both operationally and environmentally

- A scheduled preventative maintenance program provides a superior fleet traveling on your roads.
- Regular preventative maintenance contributes to our 99.9% reliability and 41% safer than industry average.
- One Fleet allows us to keep costs low and efficiency high which ultimately benefits the communities we serve.
- 92% of our trucks are certified under OneFleet
- Entire fleet is planned for certification by end of year 2017

inspection/service, cleaning, catalyst inspection/service)

- 5) Every 5,400 hours (A, B, C, D plus differential fluids, DPF system, overhead valve adjustment, fuel systems inspection/service)
- 6) Every Year Annual Federal Safety Inspection

Figure 20. Our One Fleet
Preventative maintenance system contains six
pillars







Community Engagement

Serving our 14 million customers goes beyond handing their recycling and waste needs. Service is about being a good neighbor to the communities where we live, work, and raise our families. Whether we are volunteering, or donating our time or resources, our willingness to give back is yet another way we make a difference.

At Republic Services, our customers can always rely on us to handle their recycling and waste needs in a way that is easy and effortless for them. But our promise goes far beyond our business. It is about being a good neighbor and supporting the communities where we live and work. This is why Republic Services centers our charitable giving around community development and neighborhood revitalization to help build stronger, safer communities.

Thought Leadership

Delivering exceptional services to a community requires that we remain a thought leader in the complex topics that our industry requires. We understand the complex regulations and requirements to responsibly manage and dispose of the nation's recycling and waste, and are able to help municipal leaders and the community understand these

Figure 21. We are a visible and highly engaged partner, because we live and work in your community.



We are a committed, visible partner for your municipality

- We're watching out for you program partnering with local law enforcement
- \$5M donated annually cash or in-kind
- \$6.7M in local sponsorships nationwide

topics as well.

We are heavily engaged in the top municipal associations in the country, as well as important local organizations, which include:

- National League of Cities (NLC)
- International City Manager's Association (ICMA)
- Council of Mayors
- National Waste and Recycling Association (NWRA)
- Solid Waste Association of North America (SWANA)
- Bluegrass Greensource
- Keep Lexington Beautiful
- Habitat for Humanity

Through these forums, we are able to contribute as a thought leader, as well as listen and understand the top and emerging topics that we must address. This enables us to continue to tell our customers that "We'll handle it from hereTM".

Community Events

Helping the local community and leaders understand the complexity of the industry is a big part of our role. We frequently execute events that enable increased awareness and understanding of how to responsibly dispose of recycling and waste, as well as events that assist the community in doing the right thing. Shred events help the disposal of large volumes of recyclable paper.





We offer tours of our facilities, to help educate the community on how the operations work, and to show how much effort and care goes into ensuring that the recycling and waste material from your community is properly handled and disposed in a responsible manner.

Volunteering

Nine of our employees live, work, and are committed to being involved in your community. We frequently dedicate time to volunteering at community events, local charities, and with initiatives that are important to the municipality. As a partner in your community, we engage with your staff to ensure we understand the initiatives and events that our employees can align with, so that our volunteer efforts can help advance your goals and visions.

In-Kind or Cash Contributions

As a good neighbor, we often support community events and initiatives through inkind donation of recycling and waste services, or cash donations.

Large community events involve large crowds of people. Our event boxes are easily distributed throughout community events, offering easy and environmentally conscious solutions for recycling and waste disposal.

Figure 22. Good neighbors help build stronger neighborhoods, which is why we volunteer in our communities.



Where needed and appropriate, larger containers can be utilized to manage the consolidation and removal of recycling and waste from an event. In 2016, Republic donated over \$5 million to our community partners through cash or in-kind services.

Awards and Recognition

As a result of our efforts, Republic Services has been recognized numerous times for our actions as a business and a community partner. Some of these awards and recognition include:

- Republic Services recognized among Top Companies as a Leader in Climate Change, with CDP's Highest Performance "A" rating - October 2016
- SWANA Recycling Systems Excellence Award –July 2016
- NWRA Best Recycling Facility, Southern Nevada Recycling Center –September 2016
- NWRA Driver of the Year, Dave Bedford –July 2016
- NWRA Driver of the Year, Fernando Lopez –July 2016
- 30 Most Meaningful Companies to Work for in America – Business Insider



Financials and Other Requested Information

Republic Services is among the leading recycling and waste services companies in the United States, with annual revenues exceeding \$9 billion, guaranteeing the financial strength and stability to exceed Lexington's expectations for the duration of the contract and beyond.

Financial Overview

Republic Services' financial stability allows us to guarantee our commitments and obligations presented to Lexington in our proposal. We have the capacity to continually invest in equipment and preventative maintenance, as evidenced by the youngest fleet in the industry.

Republic Services does not use third party financing, meaning Republic Services owns all assets used to perform the duties of this agreement. Lexington will not need to be concerned with the potential for adverse business or performance conditions affecting the ability of our company to perform or obtain financing.

We implore Lexington to take financial stability into serious consideration when choosing a long term partner for your recycling and waste needs. In many instances, the success of a service provider is dependent on their ability to invest in necessary equipment or personnel.

Financial Reporting

Republic Services, Inc. provides audited financial statements on behalf of its subsidiaries. Republic Services, Inc. is a publicly traded (NYSE:RSG), Fortune 300 Company and will be the signatory for the corporate guarantee.

The financial strength you need in a long term partner for your municipality

- Financial capacity to continually invest in equipment and preventative maintenance
- Youngest fleet in the industry
- Reinvesting in state of the art equipment and facilities.
- Republic Services contributes over \$5 million to charities annually.

Republic's most recently completed audited financial statements can be found at on our website at www.republicservices.com

The Annual Reports to Shareholders have been prepared in accordance with Securities and Exchange Commission requirements, with New York Stock Exchange Commission requirements, and in accordance with generally accepted accounting principles (GAAP).

Labor Agreements and Wages

Republic Services offers a safe, respectful and rewarding workplace for our employees and provides the best training and safety programs in the industry.

Republic Services focuses on maintaining a positive and professional relationship with its

Figure 23. Excellence Driven - Republic Services takes pride in being excellence driven, which includes continuous investment in new vehicles, containers, and technologies.







workforce through continuous training and consistent communication. We utilize this approach with both our represented and non-represented employees. Nearly 40 percent of Republic Services over 33,000 employees are represented under various collective bargaining agreements across the country.

We negotiate fairly with our labor unions, carefully balancing the needs of the workforce with the cost to provide service and the ultimate impact it will have upon the municipality we are partnering with.

Republic Services works tirelessly with our labor partners to ensure labor peace and although the parties do not always agree, both sides work respectfully and relentlessly to reach an expeditious resolution.

Republic Services will commit to the

Lexington that the organization will take every reasonable measure to avoid a labor dispute or labor unrest during the term of the collection services agreement.

In the unlikely event of labor dispute or labor unrest, Republic Services will immediately implement a plan to minimize the impact to the Lexington by utilizing our expansive network of local facilities, equipment and people to ensure there is minimal disruption in service.

Litigation Information

Republic Services is involved in routine judicial and administrative proceedings that arise in the ordinary course of business and that relate to, among other things, personal injury or property damage claims, employment matters and commercial and contractual disputes. We are subject to federal, state and

Figure 24. Republic Strength - Republic Services dedication to our employees, the communities we serve, and environmental sustainability is impeccable.



Forbes America's Best Large Employer List

- Only recycling& waste company to make the list
- Anonymous survey to employees who are willing to recommend Republic Services
- High Net Promoter Score

Dow Jones Sustainability Indices In Colleboration with RobecoSAM 40

Dow Jones Sustainability

Index

- Only recycling&waste company to make the 2016 DJSI North America and DJSI World Indices
- Scored in the 90th percentile or higher on 6 of the Index's sustainability dimensions



Carbon Disclosure Project

- 2015 Climate Change Report
- Scored of 98 out of 100
 Among top 10 percent globally
- Highest score in the industry



Human Rights Campaign

- 2016 Corporate Equality Index
 - Scored of 85 out of 100
 - National benchmarking survey and report on corporate policies and practices relating to lesbian, gay, bisexual, and transgender



U.S. Environmental Protection Agency

- 2015 Electricity Project of the Year Award
- Renewable energy project at Sand Valley Landfill in Alabama



U.S. Department of Energy

- * 2015 Award and Recognition
- Commitment to operating a growing CNG fleet, as part of the federal government's clean fleets initiative



Solid Waste Association of North America

- 2015 Award and Recognition
- Gold award for Recycling Excellence
- North Texas Recycling Center



National Waste & Recycling Association

- Driver of the Year awards in the large company category
- 14 out of 18 times (since 2009)
- 2016 Recycling Facility of the Year
- Southern Nevada Recycling
 Center





local environmental laws and regulations.

Due to the nature of our business, we are also often routinely a party to judicial or administrative proceedings involving governmental authorities and other interested parties related to environmental regulations or liabilities.

From time to time, we may also be subject to actions brought by citizens' groups, adjacent landowners or others in connection with the permitting and licensing of our landfills or transfer stations, or alleging personal injury, environmental damage, or violations of the

permits and licenses pursuant to which we operate. Additional information can be provided upon request.

In the previous five years, Republic Services has not experienced any of the following claims against:

- Officers of the company
- Local key personnel
- A bid or proposal
- Performance bond
- Any contractual default or termination

Republic Services Identifications, Classifications and Ratings

Federal Employee Identification Number	65-0716904				
Dun's Identification Number	61342862				
U.S. Dept. of Labor (SIC) Code	4953 – Sanitary Services / Refuse Systems				
North American Industry Classification System (NAICS) - Primary	562212 – Solid waste landfills combined with collection and/or hauling of waste materials				
North American Industry Classification System (NAICS) – Secondary	562111 – Solid waste collection 562920 – Material Recovery Facilities				
	562920 - Other non-hazardous waste treatment and disposal				
Standard & Poor's Identification Number and	(TIN): 13-1026995				
Rating	BBB+				
Moody's Identification Number and Rating	(TIN): 13-3998945				
	Baa3				
Fitch's Identification Number and Rating	(NRSRO): 3235-0625				
	BBB				





Summary Financial Information – Income Statement

These historical results are not necessarily indicative of the results to be expected in the future. Amounts are in millions, except per share data. The financial statements contained in the Annual Report were audited by Ernst & Young, LLP (Independent Registered Public Accountants).

Figure 25. Republic Services' 2016 Year Ending Consolidated Income Statement - selected financial data

REPUBLIC SERVICES, INC. CONSOLIDATED STATEMENTS OF INCOME (in millions, except per share data)

	Years E	nded Decen	iber 31,
	2016	2015	2014
Revenue	\$ 9,387.7	S 9,115.0	\$ 8,803.3
Expenses:			
Cost of operations	5,764.0	5,518.6	5,643.1
Depreciation, amortization and depletion	991.1	970.6	906.9
Accretion	7 9.1	79.4	78.0
Selling, general and administrative	969.8	983.1	918.9
Withdrawal costs - multiemployer pension funds	5.6	4.5	1.5
(Gain) loss on disposition of assets and impairments, net	(0.1)	•	20.0
Restructuring charges	40.7		1.8
Operating income	1,537.5	1,55B.B	1,233.1
Interest expense	(371.3)	(364.9)	(348.7)
Loss on extinguishment of debt	(196.2)	-	(1.4)
Interest income	0.9	0.8	0.6
Loss from unconsolidated equity method investment	(6.1)	•	•
Other income, net	1.1	1.2	1.7
Income before income taxes	965.9	1,195.9	885.3
Provision for income taxes	352.7	445.5	337.4
Net income	613.2	750.4	547.9
Net income attributable to noncontrolling interests in consolidated			
subsidiary	(0.6)	(0.5)	(0.3)
Net income attributable to Republic Services, Inc.	\$ 612.6	S 749.9	S 547.6
•			
Basic earnings per share attributable to Republic Services, Inc. stockholders:	e 100		
Basic earnings per share	\$ 1.79	S 2.14	\$ 1.54
Weighted average common shares outstanding	343.0	350.0	356.7
Diluted earnings per share attributable to Republic Services, Inc. stockholders:			
Diluted carnings per share	\$ 1.78	S 2.13	\$ 1.53
Weighted average common and common equivalent shares outstanding	344.4	351.4	358.1
Cash dividends per common share	\$ 1.24	S 1.16	\$ 1.08



Summary Financial Information – Balance Sheet

Figure 26. Republic Services' 2016 Year Ending Consolidated Balance Sheet - selected financial data

REPUBLIC SERVICES, INC. CONSOLIDATED BALANCE SHEETS (in millions, except per share data)

	D	2016	De	2015
ASSETS				
Current assets:				
Cash and cash equivalents	S	67.8	\$	32.4
Accounts receivable, less allowance for doubtful accounts and other of \$44.0				
and \$46.7, respectively		994.8		962.9
Prepaid expenses and other current assets	_	221.9		235.0
Total current assets		1,284.5		1,230.3
Restricted cash and marketable securities		90.5		100.3
Property and equipment, net		7,588.6		7,552.8
Goodwill		11,163.2		11,145.5
Other intangible assets, net		182.3		246.4
Other assets		320.5	_	260.6
Total assets	<u>s</u>	20,629.6	\$	20,535.9
LIABILITIES AND STOCKHOLDERS' EOUT	ГΥ			
Current liabilities:				
Accounts payable	S	553.8	\$	577.4
Notes payable and current maturities of long-term debt		5.8		5.5
Deferred revenue		312.9		313.9
Accrued landfill and environmental costs, current portion		142.7		149.8
Accrued interest		71.8		71.6
Other accrued liabilities		725.0		716,6
Total current liabilities		1,812.0		1,834.8
Long-term debt, net of current maturities		7,653.1		7,527.4
Accrued landfill and environmental costs, net of current portion		1,684.8		1,677.9
Deferred income taxes and other long-term tax liabilities, net		1,210.2		1,131.8
Insurance reserves, net of current portion		274.6		278.1
Other long-term liabilities		301.2		309.3
Commitments and contingencies				
Stockholders' equity:				
Preferred stock, par value \$0.01 per share; 50 shares authorized; none issued		•		-
Common stock, par value \$0.01 per share; 750 shares authorized; 348.2 and				
346.0 issued including shares held in treasury, respectively		3.5		3,5
Additional paid-in capital		4,764.5		4,677.7
Retained earnings		3,324.0		3,138.3
Treasury stock, at cost (8.8 and 0.4 shares, respectively) Accumulated other comprehensive income (loss), not of tax		(414.9) 14.2		(14.9)
•	_		_	
Total Republic Services, Inc. stockholders' equity		7,691.3		7,774.1
Noncontrolling interests in consolidated subsidiary	_	2.4	_	2.5
Total stockholders' equity	_	7,693.7	_	7,776.6
Total liabilities and stockholders' equity	<u>S</u>	20,629.6	<u>\$</u>	20,535.9





Bank and Credit References

Available Credit Lines

Total All Banks (as of 12-31-16): \$ 2.4 billion

Bank References

All inquiries for bank references must be made by fax.

Bank of America

Attn: Confirmation Department Reference: Republic Services Inc.

Tax ID: 65-0716904 Phone: (803)832-7770 Fax (toll #): (900)733-5100 Online: www.bankVOD.com

J P Morgan Chase Bank

Attn: Confirmation Credit Inquiries

PO Box 955200

Fort Worth, TX 76155-2732

Reference: AWIN Management, Inc.

Tax ID: 76-0353318 Phone: (800)550-8509 Fax: (817)345-3795

Credit References

Heil Environmental	Mansfield Oil Co.
2030 Hamilton Place Blvd., Suite 200	1025 Airport Parkway, SW
Chattanooga, TN 37421	Gainesville, GA 30501
Contact: Sherri Wilson	Contact: Erica Johnstone, Credit &
Telephone: (423) 855-3465	Collections Analyst
Fax:	Telephone: (678) 450-2330
Email: swilson@doveresg.com	Fax: (770) 532-6266
Mack Truck	FleetPride
Vanguard Truck Center	P.O. Box 9156
Tower Place 200	Corpus Christi, TX 78469
3348 Peachtree Rd. NE. Suite 1450	Contact: Mr. Steven Stockseth
Atlanta, GA 30326	(Please fax requests)
Contact: Tom Ewing, President	Telephone: (361) 445-3765
Telephone: (404) 963-9143	Fax: (361) 883-3323
Fax: (404) 963-9152	
Wastequip	
Corporate Headquarters	
1901 Roxborough Road	
Suite 300	
Charlotte, NC 28211	
Contact: Pattic Shidler	
Telephone: (800) 285-0666, ext. 241	





FY 2017-18 Certificate of Insurance

ACORD CERTIFIC	CATE	F LIAB	ILITY	INSU	RANC	E Page 1 of 2	06/17/	100/YYYY) 2017
THIS CERTIFICATE IS ISSUED AS A MAT CERTIFICATE DOES NOT AFFEMATIVEL BELOW. THIS CERTIFICATE OF DISURLA REPRESENTATIVE OR PRODUCER, AND T	Y OR NEGA	TIVELY AMEN	D, EXTEN	D OR ALT	ER THE CO	OVERAGE AFFORDED BY	THE P	OLICIES
IMPORTANT: If the certificate holder is an a terms and conditions of the policy, certain certificate holder in lieu of such endorseme	n policies mu							
PRODUCER			CONTACT	NAME: /C No.Ext):		FAX (A/C No.Ert):		
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INSURED			INSURER B		suran ce Com			43575
REPUBLIC SERVICES, INC 18500 N ALLIED WAY			INSURER D		Insurance C	Company Company		27960
PHOENIX, AZ 85054			INSURER E			A STATE OF THE STA		
	CATE NUMB					REVISION NUMBER:		
THIS IS TO CERTIFY THAT THE POLICIES OF INDICATED NOTWITHSTANDING ANY REQUIR CERTIFICATE MAY BE ISSUED OR MAY PERT EXCLUSIONS AND CONDITIONS OF SUCH POLICIES.	EMENT, TERM	OR CONDITIO	N OF ANY	CONTRACT	OR OTHER	DOCUMENT WITH RESPEC	T TO WH	ICH THIS
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	AGENCY CUSTOMER ID:
ACORD® ADDITIONA	AL REMARKS SCHEDULE Page 2 of 2
AGENCY	NAMED INSURED
POLICY NUMBER See First Page CARREER	REPUBLIC SERVICES, INC. 18500 N. ALLIED WAY PHOENIX, AZ 85054
CARRIER NAIC C See First Page	CODE EFFECTIVE DATE:
ADDITIONAL REMARKS	are to record and a
THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM. FORM NUMBER: 25 FORM TITLE: CERTIFICATE OF LIABILITY INSURA	RANCE
the insured has become obligated to include as a result of an execute GENERAL LIABILITY: Certificate holder is Additional Insured when required by written control coverage is primary and non-contributory when required by written control waiver of Subrogation in fevor of the certificate holder is included whe AUTO LIABILITY: Certificate holder is Additional Insured when required by written control waiver of Subrogation in favor of the certificate holder is included whe WORKERS COMPENSATION AND EMPLOYERS LIABILITY: Waiver of Subrogation in favor of the certificate holder is included when Stop gap coverage for ND, WA and WY is covered under policy no WC64412899, as noted on page 1 of this certificate. TEXAS EXCESS INDEMNITY AND EMPLOYERS LIABILITY Republic Services, inc. and its subsidiaries are registered non-subscriptory and indemnity Plan with the Texas Department of insurance whith Compensation Insurance in Texas. The excess policy (#TNS C49166 coverage for the approved Indemnity Plan. Contractual Liability is included in the General Liability and Automobile not contain endorsements excluding Contractual Liability.	contract. then required by written contract where allowed by state law. WLR C64412917 and stop gap coverage for OH is covered under policy no WCU cribers to the Texas Workers Compensation Act Republic Services, Inc. has filed an which offers an alternative in benefits to employees rather than the traditional Workers (6436) shown on this certificate provides excess Indemnity and Employers Liability one Liability coverage forms. The General Liability and Automobile Liability policies do dditional insured, when required by written contract, per the Conditions of the

ACORD 101 (2008/01)

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LFUCG Documentation



Lexington-Fayette Urban County Government

Lexington, Kentucky Horse Capital of the World

Division of Central Purchasing Date of Issue: June 19, 2017

INVITATION TO BID #93-2017 Leaf Collection Services

		Leaf Collection Services		
Bld Opening Date: Address:		7 ain Street, 3 ^ਲ Floor, Room 338, Lexington, Kentucky 4		ning Time: 2:00 PM
Type of Bid:	Price Contra	act		
Pre Bld Meeting: Address:	June 26, 20 200 E Main	017 Pre St., 3 rd Floor Purchasing Conference Room, Lexington, I	Bid Time: KY	10:00 AM
		office of the Division of Central Purchasing, 200 East Main St 17. Bids must be <u>received</u> by the above-mentioned date and		
		Division of Central Purchasing 200 East Main Street, Room 338 Lexington, KY 40507, (859) 258-3320		
above. Bids that are	not deliven	ty Government assumes no responsibility for bids that are ed to the Division of Central Purchasing by the stated my name and address, bid invitation number, and the name of	time and dat	te will be rejected. All bids
Blds are to include all s	shipping costs	to the point of delivery located at: VARIOUS LOCATIONS, L	edington, KY	
Bid Security Required:	Y	es <u>X</u> No Cashier Check, Centified Check, Bid Bond (Pasana	l checks <i>and</i> compa	ny checks will not be acceptable).
Performance Bond Rec	quired:X_	YesNo		
X Bid Specific	ations Met	Check One; Exceptions to Bid Specifications. Exceptions shall be itemic attached to bid proposal		Proposed Delivery: N/A days after acceptance of bid.
		Lexington-Fayette Urban County Government may be using I ments. Will you accept Procurement Cards?	Procurement Co X Yes	ards to purchase goods
Sut	omitted by:	Republic Services of Kentucky, LLC Firm Name		
		451 Conway Court		_
		Address		
		Lexington, KY 40511		_
		City State & Zip		
Bid must b	ha clanadi	Charla Calow - General	ONLE	
(original sign	_	Signature of Authorized Company Representati		_
		Angela Calvin, General Manager		_
		Representative's Name (Typed or printed)		
		859-685-2712 Area Code - Phone - Extension Fax #		_
		acalvin@republicservices.com		
		E-Mail Address		
		Page 1 of 24		





The Affidavit in this bid must be completed before your firm can be considered for award of this contract.

					<u>AFFIDAVIT</u>						
pe	Comes rjury as follow	the Affiant, s:	Tina Hubert	-		, and a	fter being	first duly :	sworn un	der pen	alty of
1.	His/her nam	e is <u>Angela</u>	Calvin		and	d he/she is	the individ	ual submit	ting the b	id or Is t	the
	authorized n	epresentative	of Republic S	Services of I	Kentucky, LLC						
	the entity su	ibmitting the	bid (hereinafte	r referred t	o as "Bidder")						
2.	bid is submi		and fees, which award of the tract.								
3.	Bidder will o	obtain a Lexi	Ington-Fayette	Urban Cour	nty Governme	nt business	s license, if	applicable	, prior to	award	of the
4.		d to disclose	e Division of C to the Urban C								
5.	the past five		y violated any one of the award of the								
6.		not knowingly ≤s, known as	violated any ("Ethics Act."	provision of	Chapter 25 of	the Lexing	jton-Fayetti	e Urban Co	ounty Gov	emmen	t Code
7.	described by conduct is of	y a statute of f that nature	at "knowingly" or ordinance do or that the circ th naught.	efining an c :umstance e	offense, that a exists.	person is					
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Page 2 of 24





I. GREEN PROCUREMENT

A. ENERGY

The Lexington-Fayette Urban County Government is committed to protecting our environment and being fiscally responsible to our citizens.

The Lexington-Fayette Urban County Government mandates the use of Energy Star compliant products if they are available in the marketplace (go to www.Energystar.gov). If these products are available, but not submitted in your pricing, your bid will be rejected as non-compliant.

ENERGY STAR is a government program that offers businesses and consumers energy-efficient solutions, making it easy to save money while protecting the environment for future generations.

Key Benefits

These products use 25 to 50% less energy
Reduced energy costs without compromising quality or performance
Reduced air pollution because fewer fossil fuels are burned
Significant return on Investment
Extended product life and decreased maintenance

B. GREEN SEAL CERTIFIED PRODUCTS

The Lexington-Fayette Urban County Government is also committed to using other environmentally friendly products that do not negatively impact our environment. Green Seal is a non-profit organization devoted to environmental standard setting, product certification, and public education.

Go to <u>www.Greenseal.org</u> to find available certified products. These products will have a reduced impact on the environment and on human health. The products to be used must be pre-approved by the LFUCG prior to commencement of any work in any LFUCG facility. If a Green Seal product is not available, the LFUCG must provide a signed waiver to use an alternate product. Please provide information on the Green Seal products being used with your bid response.

C. GREEN COMMUNITY

The Lexington-Fayette Urban County Government (LFUCG) serves as a principal, along with the University of Kentucky and Fayette County Public Schools, in the Bluegrass Partnership for a Green Community. The Purchasing Team component of the Partnership collaborates on economy of scale purchasing that promotes and enhances environmental initiatives. Specifically, when applicable, each principal is interested in obtaining best value products and/or services which promote environment initiatives via solicitations and awards from the other principals.

If your company is the successful bidder on this Invitation For Bid, do you agree to extend the same product/service pricing to the other principals of the Bluegrass Partnership for a Green Community (i.e. University of Kentucky and Fayette County Schools) if requested?

Yes	No	Х	

Page 3 of 24





EQUAL OPPORTUNITY AGREEMENT

The Law

- Title VII of the Civil Rights Act of 1964 (amended 1972) states that it is unlawful for an employer to discriminate in employment because of race, color, religion, sex, age (40-70 years) or national origin.
- Executive Order No. 11246 on Nondiscrimination under Federal contract prohibits employment discrimination by contractor and sub-contractor doing business with the Federal Government or recipients of Federal funds. This order was later amended by Executive Order No. 11375 to prohibit discrimination on the basis of sex.
- Section 503 of the Rehabilitation Act of 1973 states:

The Contractor will not discriminate against any employee or applicant for employment because of physical or mental disability.

- Section 2012 of the Vietnam Era Veterans Readjustment Act of 1973 requires Affirmative Action on behalf of disabled veterans and veterans of the Vietnam Era by contractors having Federal contracts.
- Section 206(A) of Executive Order 12086, Consolidation of Contract Compliance Functions for Equal Employment Opportunity, states:

The Secretary of Labor may investigate the employment practices of any Government contractor or sub-contractor to determine whether or not the contractual provisions specified in Section 202 of this order have been violated.

The Lexington-Fayette Urban County Government practices Equal Opportunity in recruiting, hiring and promoting. It is the Government's intent to affirmatively provide employment opportunities for those individuals who have previously not been allowed to enter into the mainstream of society. Because of its importance to the local Government, this policy carries the full endorsement of the Mayor, Commissioners, Directors and all supervisory personnel. In following this commitment to Equal Employment Opportunity and because the Government is the benefactor of the Federal funds, it is both against the Urban County Government policy and illegal for the Government to let contracts to companies which knowingly or unknowingly practice discrimination in their employment practices. Violation of the above mentioned ordinances may cause a contract to be canceled and the contractors may be declared ineligible for future consideration.

Please sign this statement in the appropriate space admowledging that you have read and understand the provisions contained herein. Return this document as part of your application packet.

Bidders

I/We agree to comply with the Civil Rights Laws listed above that govern employment rights of minorities, women, veteran status, disability and age.

Signature

Republic Services of Kentucky, LLC

Name of Business

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GENERAL PROVISIONS OF BID CONTRACT

By signing the below, bidder acknowledges that it understands and agrees with the following provisions related to its bid response and the provision of any goods or services to LFUCG upon selection by LFUCG pursuant to the bid request:

- Bidder shall comply with all Federal, State & Local regulations concerning this type of service or good.
- 2. Failure to submit ALL forms and information required by LFUCG may be grounds for disqualification.
- 3. Addenda: All addenda and IonWave Q&A, if any, must be considered by the bidder in making its response, and such addenda shall be made a part of the requirements of the bid contract. Before submitting a bid response, it is incumbent upon bidder to be informed as to whether any addenda have been issued, and the failure of the bidder to cover any such addenda may result in disqualification of that response.
- Bid Reservations: LFUCG reserves the right to reject any or all bid responses, to award in whole or part, and to
 waive minor immaterial defects in proposals. LFUCG may consider any alternative proposal that meets its basic
 neerls.
- 5. Liability: LFUCG is not responsible for any cost incurred by bidder in the preparation of its response.
- 6. Changes/Alterations: Bidder may change or withdraw a proposal at any time prior to the opening; however, no oral modifications will be allowed. Only letters, or other formal written requests for modifications or corrections of a previously submitted proposal which is addressed in the same manner as the bid response, and received by LFUCG prior to the scheduled closing time for receipt of bids, will be accepted. The bid response when opened, will then be corrected in accordance with such written request(s), provided that the written request is contained in a sealed envelope which is plainly marked "modifications of bid response".
- Clarification of Submittal: LFUCG reserves the right to obtain darification of any point in a bid or to obtain additional information from any bidder.
- Bribery Clause: By his/her signature on its response, bidder certifies that no employee of his/hers, any affiliate or subcontractor, has bribed or attempted to bribe an officer or employee of the LFUCG.
- 9. Additional Information: While not necessary, the bidder may include any product brochures, software documentation, sample reports, or other documentation that may assist LFUCG in better understanding and evaluating the bid response. Additional documentation shall not serve as a substitute for other documentation which is required by the LFUCG to be submitted with the bid response.
- 10. Ambiguity, Conflict or other Errors: If a bidder discovers any ambiguity, conflict, discrepancy, omission or other error in the bid request of LFUCG, it shall immediately notify LFUCG of such error in writing and request modification or darification of the document if allowable by the LFUCG.
- Agreement to Bid Terms: In submitting its bid response, the bidder agrees that it has carefully examined the specifications and all provisions relating to LFUCG's bid request, including but not ilmited to the bid contract. By submission of its bid response, bidder states that it understands the meaning, intent and requirements of LFUCG's bid request and agrees to the same. The successful bidder shall warrant that it is familiar with and understands all provisions herein and shall warrant that it can comply with them. No additional compensation to bidder shall be authorized for services, expenses, or goods reasonably covered under these provisions that the bidder omits from its bid response.
- 12. Cancellation: LFUCG may unflaterally terminate the bid contract with the selected bidder(s) at any time, with or without cause, by providing at least thirty (30) days advance written notice unless a different advance written notice period is negotiated prior to contract approval. Payment for services or goods received prior to termination shall be made by the LFUCG provided these goods or services were provided in a manner acceptable to the

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LFUCG. Payment for those goods and services shall not be unreasonably withheld.

- 13. Assignment of Contract: The selected bidder(s) shall not assign or subcontract any portion of the bid contract with LFUCG without the express written consent of LFUCG. Any purported assignment or subcontract in violation hereof shall be void. It is expressly acknowledged that LFUCG shall never be required or obligated to consent to any request for assignment or subcontract; and further that such refusal to consent can be for any or no reason, fully within the sole discretion of LFUCG.
- 14. No Waiver: No failure or delay by LFUCG in exercising any right, remedy, power or privilege hereunder, nor any single or partial exercise thereof, nor the exercise of any other right, remedy, power or privilege shall operate as a waiver hereof or thereof. No failure or delay by LFUCG in exercising any right, remedy, power or privilege under or in respect of this bid proposal or bid contract shall affect the rights, remedies, powers or privileges of LFUCG hereunder or shall operate as a waiver thereof.
- 15. Authority to do Business: Each bidder must be authorized to do business under the laws of the Commonwealth of Kentucky and must be in good standing and have full legal capacity to provide the goods or services specified in the bid proposal. Each bidder must have all necessary right and lawful authority to submit the bid response and enter into the bid contract for the full term hereof including any necessary corporate or other action authorizing the bidder to submit the bid response and enter into this bid contract. If requested, the bidder will provide LFUCG with a copy of a corporate resolution authorizing this action and/or a letter from an attorney confirming that the proposer is authorized to do business in the Commonwealth of Kentucky. All bid responses must be signed by a duly authorized officer, agent or employee of the bidder.
- 16. Governing Law: This bid request and bid contract shall be governed by and construed in accordance with the laws of the Commonwealth of Kentucky. In the event of any proceedings regarding this matter, the bidder agrees that the venue shall be the Fayette County Circuit Court or the U.S. District Court for the Eastern District of Kentucky, Lexington Division and that the bidder expressly consents to personal jurisdiction and venue in such Court for the limited and sole purpose of proceedings relating to these matters or any rights or obligations arising thereunder.
- 17. Ability to Meet Obligations: Bidder affirmatively states that there are no actions, suits or proceedings of any kind pending against bidder or, to the knowledge of the bidder, threatened against the bidder before or by any court, governmental body or agency or other tribunal or authority which would, if adversely determined, have a materially adverse effect on the authority or ability of bidder to perform its obligations under this bid response or bid contract, or which question the legality, validity or enforceability hereof or thereof.
- 18. Bidder understands and agrees that its employees, agents, or subcontractors are not employees of LFUCG for any purpose whatsoever. Bidder is an independent contractor at all times related to the bid response or bid contract.
- 19. If any term or provision of this bid contract shall be found to be illegal or unenforceable, the remainder of the contract shall remain in full force and such term or provision shall be deemed stricken.

Jugala Calon

July 5, 2017 Date

Date

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MINOR	CEORG	E ANA	VOIC	FORM
WURP	LFURL	E ANA	. 133	PUKM

Name of Organization: Republic Services of Kentucky, LLC

Categories	Total	() His	hite Not panic or tino)	Hisp or La	anic atino	Afri Arne (N Hisp	ck or can- rican lot nanic atino	Haw Ot Par Isler (N Hiss	tive ralian nd her cific nder lot sanic atino	Asi (N Hisp or La	ot anic	India Alas Na (n Hisp	rican an or akan tive aot panic atino	more (i Hisp	vo or e races Not anic or atino	То	tal
		М	F	M	F	М	F	М	F	M	F	M	F	М	F	М	F
Administratora	6	3	3		П											3	3
Professionals	11	4	6				1									4	7
Superintendents																	
Supervisors	4	3	1													3	1
Foremen																	
Technicians																	
Protective Service																	
Para-Professionais																	
Office/Clerical	10	2	5				2				1					2	8
Skilled Craft	36	34		1		1										36	
Service/Maintenance	11	10				1										11	
Total:	78	56	15	1		2	3				1					59	19

Prepared by:	Robin Alexander, Human Resources Representative	Date:	07	/ 05	1	2017	
•	(Name and Title)						Revised 2015-Dec-1

Republic Services is currently advertising for multiple positions, including one administrative and one supervisory position.

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LFUCG MWDBE PARTICIPATION FORM Bid/RFP/Quote Reference #_93-2017 Leaf Collection Services

The MWDBE and/or veteran subcontractors listed have agreed to participate on this Bid/RFP/Quote. If any substitution is made or the total value of the work is changed prior to or after the job is in progress, it is understood that those substitutions must be submitted to Central Purchasing for approval immediately. Failure to submit a completed form may cuase rejection of the bid.

MWDBE Company, Name, Address, Phone, Email	MBE WBE or DBE	Work to be Performed	Total Dollar Value of the Work	Value of Total Contract
1.				
,				
2.				
3.				
4.				

The undersigned company representative submits the above list of MWDBE firms to be used in accomplishing the work contained in this Bid/RFP/Quote. Any misrepresentation may result in the termination of the contract and/or be subject to applicable Federal and State laws concerning false statements and false claims.

Republic Services of Kentucky. LLC	Angla Callen
Company	Company Representative
July 5, 2017	Angela Calvin, General Manager
Date	Title

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MWDBE QUOTE SUMMARY FORM

Bid/RFP/Quote Reference # 93-2017 Leaf Collection Services

The undersigned acknowledges that the minority and/or veteran subcontractors listed on this form did submit a quote to participate on this project. Failure to submit this form may cause rejection of the bid.

Company Name		Contact Person Gregory M Butler						
Republic Services of Kentucky, LLC Address/Phone/Email 451 Conway Court Lexington, KY 40511 859-685-2712; gbutler@republicservices.com								
			Bid Package / Bid Date 93-2017 Leaf Collection Services July 6, 2017					
MWDBE Company Address	Contact Person	Contact Information (work phone Email, cell)	Date Contacted	Services to be performed	Method of Communication (email, phone meeting, ad, event etc)	Total dollars \$\$ Do Not Leave Blank (Attach Documentation)	MBE * AA HA AS NA Female	Veterar
							-	
NA= Native. The undersign	o the contri- action / AA American)	ect start date if =African Amo	selected. erican / HA formation is	A= Hispanic	act MBE certified t American/AS = A y misrepresentation country false states	Asian American/	Pacific Isl	ander/
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Republic Services of Kentucky, LLC	Angela alu w
Company	Company Representative
July 5, 2017	Angela Calvin, General Manager
Date	Tide

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LFUCG SUBCONTRACTOR MONTHLY PAYMENT REPORT

The LFUCG has a 10% goal plan adopted by city council to increase the participation of minority and women owned businesses in the procurement process. The LFUCG also has a 3% goal plan adopted by cited council to increase the

participation of vispending with MV representative, you misrepresentation concerning false is East Main Street is Bid/RFP/Quo Total Contract Project Name/ 093-2017 Leaf Coll Company Name Republic Services	eteran owned by NDBF, and Venu certify that the may result in that tements and for the # 93-2017 - Amount Awa Contract # lection Services	usinesses in the eran contractors information is ermination of tralse claims. Plet exington, KY 4 Leaf Collection reled to Prime	procure s on a mo correct, a he contra ase submi 0507.	ment process. In onthly basis. By and that each of the and/or prosective this form monte ctor for this Process Work Period/October 2017	order to measure the signature belo he representation cution under appl hly to the Divisio	e that goal LE ow of an auth s set forth bel licable Federa on of Central I	FUCG will trac orized compan low is true. An I and State law
Federal Tax ID:	of Remothy, L			Contact Perso		40311	
Subcontractor Vendor ID (name, address, phone, email	Description of Work	Total Subcontract Amount	% of Total Contra Awards to Print for this Project	ed this Period	Purchase Order number for subcontractor work (please attach PO)	Scheduled Project Start Date	Scheduled Project End Date
By the signature be of the representate and/or prosecution Republic Services Company July 5, 2017 Date	ions set forth l n under applical	oclow is true. ole Federal and !	Any mis State laws	representations n s congerning false	nay result in the	termination (t, and that each





LFUCG STATEMENT OF GOOD FAITH EFFORTS Bid/RFP/Quote # 93-2017 Leaf Collection Services

By the signature below of an authorized company representative, we certify that we have utilized the following Good Faith Efforts to obtain the maximum participation by MWDBE and Veteran-Owned business enterprises on the project and can supply the appropriate documentation.
Advertised opportunities to participate in the contract in at least two (2) publications of general circulation media; trade and professional association publications; small and minority business or trade publications; and publications or trades targeting minority, women and disadvantaged businesses not less than fifteen (15) days prior to the deadline for submission of bids to allow MWDBE firms and Veteran-Owned businesses firms to participate.
Included documentation of advertising in the above publications with the bidders good faith efforts package
Attended LFUCG Central Purchasing Economic Inclusion Outreach event
X Attended pre-bid meetings that were scheduled by LFUCG to inform MWDBEs and/or Veteran-Owned Businesses of subcontracting opportunities
Sponsored Economic Inclusion event to provide networking opportunities for prime contractors and MWDBE firms and Veteran-Owned businesses
X requested a list of MWDBE and/or Veteran subcontractors or suppliers from LFUCG and showed evidence of contacting the companies on the list(s).
Contacted organizations that work with MWDBE companies for assistance in finding certified MWBDE firms and Veteran-Owned businesses to work on this project. Those contacted and their responses should be a part of the bidder's good faith efforts documentation.
Sent written notices, by certified mail, email or facsimile, to qualified, certified MWDBEs soliciting their participation in the contract not less than seven (7) days prior to the deadline for submission of bids to allow them to participate effectively.
Followed up initial solicitations by contacting MWDBEs and Veteran-Owned businesses to determine their level of interest.
Provided the interested MWBDE firm and/or Veteran-Owned business with adequate and timely information about the plans, specifications, and requirements of the contract.
Selected portions of the work to be performed by MWDBE firms and/or Veteran-Owned businesses in order to increase the likelihood of meeting the contract goals. This includes, where appropriate, breaking out contract work items into economically feasible units to facilitate MWDBE and Veteran participation, even when the prime contractor may otherwise perform these work items with its own workforce
Negotiated in good faith with interested MWDBE firms and Veteran-Owned businesses not rejecting them as unqualified without sound reasons based on a thorough investigation of their capabilities. Any rejection should be so noted in writing with a description as to why an

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*** Will commit to contacting MWDBE temp labor firms, if selected.



Lexington-Fayette Urban County Government Leaf Collection Services



	agreement could not be reached.	
	Veteran-Owned businesses which w	quotations received from interested MWDBE firms and ere not used due to uncompetitive pricing or were rejected as uses from firms indicating that they would not be submitting
	The fact that the bidder has the abiliforces will not be considered a sou	reasons why the quotations were considered unacceptable. If y and/or desire to perform the contract work with its own and reason for rejecting a MWDBE and/or Veteran-Owned provision shall be construed to require the bidder to accept fy MWDBE and Veteran goals.
		istance to or refer interested MWDBE firms and Veteran- necessary equipment, supplies, materials, insurance and/or nents of the bid proposal
	Made efforts to expand the beyond the usual geographic bounda	search for MWBE firms and Veteran-Owned businesses ries.
		at the bidder submits which may show that the bidder has binclude MWDBE and Veteran participation.
	rejection of bid. Bidders may in requirement which is subject to ap	e documentation requested in this section may be cause for iclude any other documentation deemed relevant to this proval by the MBE Liaison. Documentation of Good Faith id, if the participation Goal is not met.
The undersign	ed acknowledges that all information is	accurate. Any misrepresentations may result in termination
of the contract	t and/or be subject to applicable Federates of Kentucky, LLC	al and State lays conderning false statements and claims.
Сотрапу		Company Representative
July 5, 2017	44004	Angela Calvin, General Manager
Date		Title

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